

PROD. #	TEC DISTRIBUTING	RETAIL CASE	PREVIOUS RETAIL	RETAIL UNIT	UPC CODES	PKG SIZE PER CASE	15%		20%		25%		30%	
	PRICES - TEC DISTRIBUTING Nov-25	CASE COST	CASE COST	COST			RETAIL @ UNIT	SINGLES	RETAIL @ UNIT	SINGLES	RETAIL @ UNIT	SINGLES	RETAIL @ UNIT	SINGLES
MOLSON COORS														
ARNOLD PALMER														
70901	SPIKED HALF & HALF 6PK CAN	\$32.16		\$8.04	6 13008 74833 3	4	\$9.46	\$1.58	\$10.05	\$1.68	\$10.72	\$1.79	\$11.49	\$1.91
70902	SPIKED HALF & HALF 12PK CAN	\$29.98		\$14.99	6 13008 75220 0	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78
70913	SPIKED HALF & HALF 24 OZ. CAN	\$27.61		\$2.30	6 13008 74829 6	12	\$2.71		\$2.88		\$3.07		\$3.29	
70914	SPIKED HALF & HALF VAR 12PK CAN	\$29.98		\$14.99	6 13008 76835 5	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78
ARNOLD PALMER RASPBERRY														
70915	SPIKED HALF & HALF RASBERRY 24 OZ.	\$27.61		\$2.30	6 13008 75222 4	12	\$2.71		\$2.88		\$3.07		\$3.29	
BLUE MOON BELGIAN														
65002	WHITE ALE 12PK CAN	\$29.98		\$14.99	0 71990 09506 2	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78
65020	WHITE ALE 6PK LNNR	\$32.16		\$8.04	0 71990 09511 6	4	\$9.46	\$1.58	\$10.05	\$1.68	\$10.72	\$1.79	\$11.49	\$1.91
65021	WHITE ALE 12PK LNNR	\$29.98		\$14.99	0 71990 09516 1	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78
65081	WHITE ALE 12/19.2 OZ CAN	\$26.75		\$2.23	0 71990 00114 8	12	\$2.62		\$2.79		\$2.97		\$3.18	
65050	1/2 BBLs	\$165.00		\$165.00	0 71990 09515 4	1	\$194.12		\$206.25		\$220.00		\$235.71	
65052	1/6 BBLs	\$74.00		\$74.00	0 71990 09518 5	1	\$87.06		\$92.50		\$98.67		\$105.71	
BLUE MOON LIGHT SKY														
64991	12PK CAN	\$29.98		\$14.99	0 71990 09592 5	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78
BLUE MOON NA														
65037	6PK CAN	\$32.16		\$8.04	0 71990 00104 9	4	\$9.46	\$1.58	\$10.05	\$1.68	\$10.72	\$1.79	\$11.49	\$1.91
COORS														
60002	12/PK CAN	\$22.49		\$11.25	0 71990 00047 9	2	\$13.23	\$1.10	\$14.06	\$1.17	\$14.99	\$1.25	\$16.06	\$1.34
60005	30/PK CAN	\$25.59		\$25.59	0 71990 10033 9	1	\$30.11	\$1.00	\$31.99	\$1.07	\$34.12	\$1.14	\$36.56	\$1.22
60006	16OZ CANS	\$32.00		\$8.00	0 71990 10002 5	4	\$9.41	\$1.57	\$10.00	\$1.67	\$10.67	\$1.78	\$11.43	\$1.90
60010	12PK 16OZ CAN	\$24.09		\$12.05	0 71990 17040 0	2	\$14.17	\$1.18	\$15.06	\$1.25	\$16.06	\$1.34	\$17.21	\$1.43
60011	18/PK CAN	\$16.57		\$16.57	0 71990 10020 9	1	\$19.49	\$1.08	\$20.71	\$1.15	\$22.09	\$1.23	\$23.67	\$1.32
60012	18 PK 16 OZ. CAN	\$19.55		\$19.55	0 71990 10087 2	1	\$23.00	\$1.28	\$24.44	\$1.36	\$26.07	\$1.45	\$27.93	\$1.55
60013	12/24 OZ CANS	\$25.99		\$2.17	0 71990 10071 1	12	\$2.55		\$2.71		\$2.89		\$3.09	
60008	ALUM.BOT 2/9PK/16OZ	\$24.74		\$12.37	0 71990 17022 6	2	\$14.55	\$1.62	\$15.46	\$1.72	\$16.49	\$1.83	\$17.67	\$1.96
60025	6PK STUBBY BTL	\$30.18		\$7.55	0 71990 17028 8	4	\$8.88	\$1.48	\$9.43	\$1.57	\$10.06	\$1.68	\$10.78	\$1.80
60031	12 PK STUBBY BTL	\$22.49		\$11.25	0 71990 17037 0	2	\$13.23	\$1.10	\$14.06	\$1.17	\$14.99	\$1.25	\$16.06	\$1.34
60033	18 PK STUBBY BTL	\$16.57		\$16.57	0 71990 17038 7	1	\$19.49	\$1.08	\$20.71	\$1.15	\$22.09	\$1.23	\$23.67	\$1.32
60050	1/2 BBLs	\$139.00		\$139.00	0 71990 10080 3	1	\$163.53		\$173.75		\$185.33		\$198.57	
COORS LIGHT														
60102	12/PK CAN	\$22.49		\$11.25	0 71990 00048 6	2	\$13.23	\$1.10	\$14.06	\$1.17	\$14.99	\$1.25	\$16.06	\$1.34
60105	30/PK CAN	\$25.59		\$25.59	0 71990 30030 2	1	\$30.11	\$1.00	\$31.99	\$1.07	\$34.12	\$1.14	\$36.56	\$1.22
60106	16OZ CANS	\$32.00		\$8.00	0 71990 32000 3	4	\$9.41	\$1.57	\$10.00	\$1.67	\$10.67	\$1.78	\$11.43	\$1.90
60108	ALUM.BOT 2/9PK/16OZ	\$24.74		\$12.37	0 71990 30104 0	2	\$14.55	\$1.62	\$15.46	\$1.72	\$16.49	\$1.83	\$17.67	\$1.96
60110	12PK 16OZ CAN	\$24.09		\$12.05	0 71990 09528 4	2	\$14.17	\$1.18	\$15.06	\$1.25	\$16.06	\$1.34	\$17.21	\$1.43
60111	18/PK CAN	\$16.57		\$16.57	0 71990 30017 3	1	\$19.49	\$1.08	\$20.71	\$1.15	\$22.09	\$1.23	\$23.67	\$1.32
60112	18PK/16OZ CANS	\$19.55		\$19.55	0 71990 30073 9	1	\$23.00	\$1.28	\$24.44	\$1.36	\$26.07	\$1.45	\$27.93	\$1.55
60113	12/24 OZ CANS	\$25.99		\$2.17	0 71990 30065 4	12	\$2.55		\$2.71		\$2.89		\$3.09	
60116	24 PK 16 OZ. CAN	\$22.00		\$22.00	0 71990 30128 6	1	\$25.88	\$1.08	\$27.50	\$1.15	\$29.33	\$1.22	\$31.43	\$1.31
60118	ALUM. BOT 15PK 16 OZ.	\$17.24		\$17.24	0 71990 09527 7	1	\$20.28	\$1.35	\$21.55	\$1.44	\$22.99	\$1.53	\$24.63	\$1.64
60120	6/PK LN NR	\$30.18		\$7.55	0 71990 30005 0	4	\$8.88	\$1.48	\$9.43	\$1.57	\$10.06	\$1.68	\$10.78	\$1.80
60121	12/PK LN NR	\$22.49		\$11.25	0 71990 30069 2	2	\$13.23	\$1.10	\$14.06	\$1.17	\$14.99	\$1.25	\$16.06	\$1.34
60122	24/PK LN NR	\$22.50		\$22.50	0 71990 30079 1	1	\$26.47	\$1.10	\$28.13	\$1.17	\$30.00	\$1.25	\$32.14	\$1.34
60123	18/PK LNNR	\$16.57		\$16.57	0 71990 30078 4	1	\$19.49	\$1.08	\$20.71	\$1.15	\$22.09	\$1.23	\$23.67	\$1.32
60150	1/2 BBLs	\$139.00		\$139.00	0 71990 30080 7	1	\$163.53		\$173.75		\$185.33		\$198.57	
60151	1/4 BBLs	\$70.00		\$70.00	0 71990 30090 6	1	\$82.35		\$87.50		\$93.33		\$100.00	
COORS NA														
60922	COORS EDGE 6PK BTL	\$24.78		\$6.20	0 71990 77005 1	4	\$7.29	\$1.21	\$7.74	\$1.29	\$8.26	\$1.38	\$8.85	\$1.48
FOSTERS USA														
78238	FOSTERS PREM.ALE 25.4 OZ	\$26.80		\$2.23	0 70897 18331 5	12	\$2.63		\$2.79		\$2.98		\$3.19	
78338	FOSTERS 25.4 OZ CANS	\$26.80		\$2.23	0 70897 01331 5	12	\$2.63		\$2.79		\$2.98		\$3.19	
GENUINE DRAFT														
70005	30/PK CAN	\$25.59		\$25.59	0 34100 17341 8	1	\$30.11	\$1.00	\$31.99	\$1.07	\$34.12	\$1.14	\$36.56	\$1.22
70021	12/PK LNNR	\$22.49		\$11.25	0 34100 17509 2	2	\$13.23	\$1.10	\$14.06	\$1.17	\$14.99	\$1.25	\$16.06	\$1.34
70023	18/PK LNNR	\$16.57		\$16.57	0 34100 17256 5	1	\$19.49	\$1.08	\$20.71	\$1.15	\$22.09	\$1.23	\$23.67	\$1.32
HAMMS														
75011	24 PK SUITCASE	\$15.09		\$15.09	0 34100 80706 1	1	\$17.75	\$0.74	\$18.86	\$0.79	\$20.12	\$0.84	\$21.56	\$0.90
HAPPY THURSDAYS														
71402	STRAWBERRY 24 OZ.	\$27.61		\$2.30	0 34100 01332 5	12	\$2.71		\$2.88		\$3.07		\$3.29	
71419	VARIETY 12PK CAN	\$29.98		\$14.99	0 34100 01334 9	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78
HIGH LIFE														
73005	30PK CAN	\$20.54		\$20.54	0 34100 01341 7	1	\$24.16	\$0.81	\$25.68	\$0.86	\$27.39	\$0.91	\$29.34	\$0.98
73010	12PK 16OZ CAN	\$19.49		\$9.75	0 34100 51678 9	2	\$11.46	\$0.96	\$12.18	\$1.02	\$12.99	\$1.08	\$13.92	\$1.16
73006	16 OZ. 6PK CAN	\$27.98		\$7.00	0 34100 00007 3	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
73020	6/PK LN NR	\$23.00		\$5.75	0 34100 01505 3	4	\$6.76	\$1.13	\$7.19	\$1.20	\$7.67	\$1.28	\$8.21	\$1.37
73021	12/PK LNNR	\$17.99		\$9.00	0 34100 01509 1	2	\$10.58	\$0.88	\$11.24	\$0.94	\$11.99	\$1.00	\$12.85	\$1.07
73023	18 PK LNNR	\$12.09		\$12.09	0 34100 01256 4	1	\$14.22	\$0.79	\$15.11	\$0.84	\$16.12	\$0.90	\$17.27	\$0.96
89007	32OZ CAN	\$24.90		\$2.08	0 34100 00008 0	12	\$2.44		\$2.59		\$2.77		\$2.96	
ICEHOUSE														
71205	30PK CAN	\$20.54		\$20.54	0 34100 62341 8	1	\$24.16	\$0.81	\$25.68	\$0.86	\$27.39	\$0.91	\$29.34	\$0.98
71206	16OZ CAN	\$27.98		\$7.00	0 34100 00882 6	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
71213	12/24 OZ CANS	\$22.56		\$1.88	0 34100 00880 2	12	\$2.21		\$2.35		\$2.51		\$2.69	
KEYSTONE LIGHT														
61105	30/PK CAN	\$20.54		\$20.54	0 71990 48019 6	1	\$24.16	\$0.81	\$25.68	\$0.86	\$27.39	\$0.91	\$29.34	\$0.98
61106	16OZ CANS	\$27.98		\$7.00	0 71990 48008 0	4	\$8.23	\$1.37	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
61107	18PK/16OZ CANS	\$15.24		\$15.24	0 71990 48017 2	1	\$17.93	\$1.00	\$19.05	\$1.06	\$20.32	\$1.13	\$21.77	\$1.21
61113	24OZ CAN	\$23.47		\$1.96	0 71990 48024 0	12	\$2.30		\$2.44		\$2.61		\$2.79	
61115	2/15 PK CANS	\$21.58		\$10.79	0 71990 48045 5	2	\$12.69	\$0.85	\$13.49	\$0.90	\$14.39	\$0.96	\$15.41	\$1.03
KILLIANS 5.3%														
63031	12/PK LN NR	\$27.74		\$13.87	0 71990 76400 5	2	\$16.32	\$1.36	\$17.34	\$1.44	\$18.49	\$1.54	\$19.81	\$1.65
LEINENKUGEL														
75872	JUICY PEACH 6PK CAN	\$32.16		\$8.04	0 34100 01255 7	4	\$9.46	\$1.58	\$10.05	\$1.68	\$10.72	\$1.79	\$11.49	\$1.91
75420	SUMMER SHANDY 6 PK BTL	\$32.16		\$8.04	0 34100 51605 5	4	\$9.46	\$1.58	\$10.05	\$1.68	\$10.72	\$1.79	\$11.49	\$1.91
75413	SUMMER SHANDY 19.2 OZ. CAN	\$26.75		\$2.23	0 34100 01363 9	12	\$2.62		\$2.79		\$2.97		\$3.18	
75121	SUMMER SHANDY 12 PK BTL	\$29.98		\$14.99	0 34100 51607 9	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78
75451	SUMMER SHANDY 1/6 BBL	\$74.00		\$74.00		661 OZ	\$87.06		\$92.50		\$98.67		\$105.71	
75124	SUMMER SHANDY 1/2 BBL	\$165.00		\$165.00		1984 OZ	\$194.12		\$206.25		\$220.00		\$235.71	
MICKEY'S MALT														
67713	12 PK LNNR	\$19.79		\$9.90	0 34100 77434 9	2	\$11.64	\$0.97	\$12.37	\$1.03	\$13.1			

TEC DISTRIBUTING		RETAIL	PREVIOUS	RETAIL	PKG SIZE										
PROD.	PRICES - TEC DISTRIBUTING	CASE	RETAIL	UNIT	UPC	PER	RETAIL @	15%	RETAIL @	20%	RETAIL @	25%	RETAIL @	30%	
#	Nov-25	COST	CASE COST	COST	CODES	CASE	UNIT	SINGLES	UNIT	SINGLES	UNIT	SINGLES	UNIT	SINGLES	
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MILLER 64 EXTRA LIGHT															
70305	30/PK CAN	\$25.59		\$25.59	0 34100 15341 0	1	\$30.11	\$1.00	\$31.99	\$1.07	\$34.12	\$1.14	\$36.56	\$1.22	
70321	12/PK LNNR	\$22.49		\$11.25	0 34100 15509 4	2	\$13.23	\$1.10	\$14.06	\$1.17	\$14.99	\$1.25	\$16.06	\$1.34	
MILLER LITE															
70205	30/PK CAN	\$25.59		\$25.59	0 34100 57341 6	1	\$30.11	\$1.00	\$31.99	\$1.07	\$34.12	\$1.14	\$36.56	\$1.22	
70206	16OZ CAN	\$32.00		\$8.00	0 34100 00357 9	4	\$9.41	\$1.57	\$10.00	\$1.67	\$10.67	\$1.78	\$11.43	\$1.90	
70207	ALUM.BOT 2/9PK/16OZ	\$24.74		\$12.37	0 34100 57023 1	2	\$14.55	\$1.62	\$15.46	\$1.72	\$16.49	\$1.83	\$17.67	\$1.96	
70210	12PK 16OZ CAN	\$24.09		\$12.05	0 34100 57653 0	2	\$14.17	\$1.18	\$15.06	\$1.25	\$16.06	\$1.34	\$17.21	\$1.43	
70211	18/PK CAN	\$16.57		\$16.57	0 34100 57340 9	1	\$19.49	\$1.08	\$20.71	\$1.15	\$22.09	\$1.23	\$23.67	\$1.32	
70216	24 PK 16 OZ. CAN	\$22.00		\$22.00	0 34100 57323 2	1	\$25.88	\$1.08	\$27.50	\$1.15	\$29.33	\$1.22	\$31.43	\$1.31	
70218	ALUM. BOT 15PK 16 OZ.	\$17.24		\$17.24	0 34100 57707 0	1	\$20.28	\$1.35	\$21.55	\$1.44	\$22.99	\$1.53	\$24.63	\$1.64	
70214	12/32 OZ. CANS	\$25.99		\$2.17	0 34100 00358 6	12	\$2.55		\$2.71		\$2.89		\$3.09		
70220	6/PK LN NR	\$30.18		\$7.55	0 34100 57505 2	4	\$8.88	\$1.48	\$9.43	\$1.57	\$10.06	\$1.68	\$10.78	\$1.80	
70221	12 PK LNNR	\$22.49		\$11.25	0 34100 57509 0	2	\$13.23	\$1.10	\$14.06	\$1.17	\$14.99	\$1.25	\$16.06	\$1.34	
70222	24 PK LNNR	\$22.50		\$22.50	0 34100 57215 0	1	\$26.47	\$1.10	\$28.13	\$1.17	\$30.00	\$1.25	\$32.14	\$1.34	
70223	18/PK LNNR	\$16.57		\$16.57	0 34100 57256 3	1	\$19.49	\$1.08	\$20.71	\$1.15	\$22.09	\$1.23	\$23.67	\$1.32	
70250	1/2 BBLs	\$139.00		\$139.00	0 34100 00534 4	1	\$163.53		\$173.75		\$185.33		\$198.57		
70253	1/4 BBLs SK	\$70.00		\$70.00	0 34100 00533 7	1	\$82.35		\$87.50		\$93.33		\$100.00		
OLDE ENGLISH 800															
76036	40 OZ BOT	\$27.68		\$2.31	0 34100 00241 1	12	\$2.71		\$2.88		\$3.08		\$3.30		
PERONI															
78026	PERONI 6PK/12 OZ. BOT	\$31.47		\$7.87	1 81954 00002 2	4	\$9.26	\$1.54	\$9.83	\$1.64	\$10.49	\$1.75	\$11.24	\$1.87	
78051	PERONI 1/4 BBLs	\$95.00		\$95.00		1	\$111.76		\$118.75		\$126.67		\$135.71		
78050	PERONI 1/2 BBLs	\$190.00		\$190.00		1	\$223.53		\$237.50		\$253.33		\$271.43		
PILSNER															
78131	PILSNER URQUELL 12PK LN	\$29.29		\$14.65	0 72311 13312 8	2	\$17.23	\$1.44	\$18.31	\$1.53	\$19.53	\$1.63	\$20.92	\$1.74	
REDD'S APPLE															
74702	APPLE 6 PK LNNR	\$32.16		\$8.04	0 34100 08716 6	4	\$9.46	\$1.58	\$10.05	\$1.68	\$10.72	\$1.79	\$11.49	\$1.91	
74721	APPLE 12 PK LNNR	\$29.98		\$14.99	0 34100 08722 7	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78	
74849	PEACH 6PK BTL	\$32.16		\$8.04	0 34100 08730 2	4	\$9.46	\$1.58	\$10.05	\$1.68	\$10.72	\$1.79	\$11.49	\$1.91	
74715	VARIETY- 15PK CAN	\$29.98		\$14.99	0 34100 51674 1	2	\$17.64	\$1.18	\$18.74	\$1.25	\$19.99	\$1.33	\$21.41	\$1.43	
REDD'S WICKED APPLE															
74864	APPLE 24 OZ.	\$27.61		\$2.30	0 34100 00323 4	12	\$2.71		\$2.88		\$3.07		\$3.29		
SIMPLY SPIKED															
60971	STRAWBERRY 24 OZ.	\$27.61		\$2.30	8 10078 78062 5	12	\$2.71		\$2.88		\$3.07		\$3.29		
60980	VARIETY- CRANBERRY- 12PK CAN	\$29.98		\$14.99	8 10078 78169 1	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78	
60970	VARIETY- LEMONADE- 12PK CAN	\$29.98		\$14.99	8 10078 78020 5	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78	
60979	VARIETY- LIMEADE- 12PK CAN	\$29.98		\$14.99	8 10078 78115 8	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78	
60982	VARIETY- TROPICAL- 12PK CAN	\$29.98		\$14.99	8 10078 78213 1	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78	
SIMPLY SPIKED BOLD															
60990	CHERRY LIMEADE 24 OZ.	\$27.61		\$2.30	8 10078 78182 0	12	\$2.71		\$2.88		\$3.07		\$3.29		
60991	SIGNATURE LEMONADE 24 OZ.	\$27.61		\$2.30	8 10078 78180 6	12	\$2.71		\$2.88		\$3.07		\$3.29		
SOL BEER															
68093	CHELADA 24 OZ.	\$28.50		\$2.38	0 89826 13028 3	12	\$2.79		\$2.97		\$3.17		\$3.39		
STEEL RESERVE															
68111	BLACK BERRY 24 OZ. CAN	\$22.56		\$1.88	0 78250 00605 9	12	\$2.21		\$2.35		\$2.51		\$2.69		
68103	BLUE RAZZ 24 OZ. CANS	\$22.56		\$1.88	0 78250 00627 1	12	\$2.21		\$2.35		\$2.51		\$2.69		
68109	PINEAPPLE 24 OZ. CANS	\$22.56		\$1.88	0 78250 00614 1	12	\$2.21		\$2.35		\$2.51		\$2.69		
68105	RESERVE 24 OZ. CANS	\$22.56		\$1.88	0 78250 00328 7	12	\$2.21		\$2.35		\$2.51		\$2.69		
68106	RESERVE 40 OZ. BTL	\$27.68		\$2.31	0 78250 00624 0	12	\$2.71		\$2.88		\$3.08		\$3.30		
68107	RESERVE 12 PK CANS	\$17.98		\$8.99	0 78250 00382 9	2	\$10.58	\$0.88	\$11.24	\$0.94	\$11.99	\$1.00	\$12.84	\$1.07	
68100	SPIKED CHERRY SLUSH 24 OZ.CAN	\$22.56		\$1.88	0 34100 01309 7	12	\$2.21		\$2.35		\$2.51		\$2.69		
TOPO CHICO															
60958	VARIETY- HARD SELT 12PK CAN	\$29.98		\$14.99	0 21136 18087 9	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78	
60966	VARIETY- HARD MARGARITA 6% 12PK	\$29.98		\$14.99	8 10078 78221 6	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78	
TOPO CHICO MAX															
60967	MAX MARGARITA 24 OZ.	\$25.97		\$2.16	8 10078 78222 3	12	\$2.55		\$2.71		\$2.89		\$3.09		
VIZZY															
71380	VARIETY- #2 12 PK CAN	\$29.98		\$14.99	0 34100 00549 8	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78	
71391	VARIETY- CREAM POP 12 PK CAN	\$29.98		\$14.99	0 34100 01358 5	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78	
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IMPORTS / MICRO'S						UNIT		UNIT SINGLES							
=====															
ALASKAN BREWING															
95751	AMBER 1/2 BBL	\$170.00		\$170.00	0 40850 02009 4	1	\$200.00		\$212.50		\$226.67		\$242.86		
95791	AMBER 1/6 BBL	\$74.00		\$74.00		1	\$87.06		\$92.50		\$98.67		\$105.71		
95702	AMBER 12PK BOT	\$29.98		\$14.99	0 40850 03001 7	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78	
95701	AMBER 6PK BOT	\$32.16		\$8.04	0 40850 02001 8	4	\$9.46	\$1.58	\$10.05	\$1.68	\$10.72	\$1.79	\$11.49	\$1.91	
95777	BALTIC PORTER 22 OZ.	\$75.48		\$6.29	0 40850 06007 6	12	\$7.40		\$7.86		\$8.39		\$8.99		
95714	SMOKED PORTER 22 OZ.	\$83.88		\$6.99	0 40850 06010 6	12	\$8.22		\$8.74		\$9.32		\$9.99		
95723	WILDNESS 6PK CAN	\$32.16		\$8.04	0 40850 14031 0	4	\$9.46	\$1.58	\$10.05	\$1.68	\$10.72	\$1.79	\$11.49	\$1.91	
95741	WILDNESS 12PK CAN	\$29.98		\$14.99	0 40850 15031 9	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78	
ANGRY ORCHARD															
78444	CRISP APPLE 12PK CAN	\$29.98		\$14.99	0 87692 00083 9	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78	
78445	CRISP APPLE 6 PK	\$32.16		\$8.04	0 87692 82102 1	4	\$9.46	\$1.58	\$10.05	\$1.68	\$10.72	\$1.79	\$11.49	\$1.91	
78446	CRISP APPLE 12PK BTL	\$29.98		\$14.99	0 87692 00033 4	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78	
78455	CRISP APPLE 4 PK 16 OZ.CAN	\$38.40		\$6.40	0 87692 00084 6	6	\$7.53	\$1.88	\$8.00	\$2.00	\$8.53	\$2.13	\$9.14	\$2.29	
78447	CRISP APPLE 6PK CAN	\$32.16		\$32.16	0 87692 01219 1	1	\$37.84	\$1.58	\$40.20	\$1.68	\$42.88	\$1.79	\$45.94	\$1.91	
78448	CRISP APPLE 1/6 BBL	\$74.00		\$74.00		1	\$87.06		\$92.50		\$98.67		\$105.71		
78458	CRIPS APPLE LIGHT 6PK CAN	\$32.16		\$8.04	0 87692 01789 9	4	\$9.46	\$1.58	\$10.05	\$1.68	\$10.72	\$1.79	\$11.49	\$1.91	
78759	VARIETY PACK 12 PK CANS	\$29.98		\$14.99	0 87692 00821 7	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78	
BELL'S															
78615	HAZY HEARTED 6PK CAN	\$34.96		\$8.74	7 40522 41678 0	4	\$10.28	\$1.71	\$10.93	\$1.82	\$11.65	\$1.94	\$12.49	\$2.08	
78625	HAZY HEARTED 1/4 BBL	\$122.00		\$122.00		1	\$143.53		\$152.50		\$162.67		\$174.29		
78626	HAZY HEARTED 1/2 BBL	\$180.00		\$180.00		1	\$211.76		\$225.00		\$240.00		\$257.14		
78617	TWO HEARTED ALE 15PK 19.2 OZ.	\$35.55		\$35.55	7 40522 12086 1	1	\$41.82	\$2.79	\$44.44	\$2.96	\$47.40	\$3.16	\$50.79	\$3.39	
78618	TWO HEARTED ALE 6PK	\$34.96		\$8.74	7 40522 11088 6	4	\$10.28	\$1.71	\$10.93	\$1.82	\$11.65	\$1.94	\$12.49	\$2.08	
78622	TWO HEARTED ALE 12PK CAN	\$31.58		\$15.79	7 40522 11086 2	2	\$18.58	\$1.55	\$19.74	\$1.64	\$21.05	\$1.75	\$22.56	\$1.88	
78619	TWO HEARTED ALE 1/4 BBL	\$122.00		\$122.00		1	\$143.53		\$152.50		\$162.67		\$174.29		
78620	TWO HEARTED ALE 1/2 BBL	\$180.00		\$180.00		1	\$211.76		\$225.00		\$240.00		\$257.14		
78604	VARIETY 12PK CAN	\$31.58		\$15.79	7 40522 41596 7	2	\$18.58	\$1.55	\$19.74	\$1.64	\$21.05	\$1.75	\$22.56	\$1.88	
BERTRAMS															
28436	HAZELNUT 1/2 BBL	\$190.00		\$190.00		1	\$223.53		\$237.50		\$253.33		\$271.43		
28435	HAZELNUT 1/6 BBL	\$75.00		\$75.00		1	\$88.24		\$93.75		\$100.00		\$107.14		
28432	LOST TRAIL AMBER 1/2 BBL	\$190.00		\$190.00		1	\$223.53		\$237.50		\$253.33		\$271.43		
28434	MOUNT BORAH BROWN 1/6 BBL	\$75.00		\$75.00		1	\$88.24		\$93.75		\$100.00		\$107.14		

PROD. #	TEC DISTRIBUTING	RETAIL CASE COST	PREVIOUS RETAIL CASE COST	RETAIL UNIT COST	UPC CODES	PKG SIZE PER CASE	RETAIL @ UNIT	15% SINGLES	RETAIL @ UNIT	20% SINGLES	RETAIL @ UNIT	25% SINGLES	RETAIL @ UNIT	30% SINGLES
	PRICES - TEC DISTRIBUTING Nov-25													
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BERTRAMS														
28442	SACAJAWEA STOUT 1/2 BBL	\$190.00		\$190.00		1	\$223.53		\$237.50		\$253.33		\$271.43	
28440	SACAJAWEA STOUT 1/6 BBL	\$75.00		\$75.00		1	\$88.24		\$93.75		\$100.00		\$107.14	
BITTER ROOT														
67345	DIRT CHURCH HAZY 1/6	\$70.00		\$70.00		1	\$82.35		\$87.50		\$93.33		\$100.00	
89021	DIRT CHURCH 6PK	\$30.50		\$7.63	6 64853 20182 5	4	\$8.97	\$1.50	\$9.53	\$1.59	\$10.17	\$1.69	\$10.89	\$1.82
89057	DROP BAR 6PK	\$30.50		\$7.63	6 64853 20221 1	4	\$8.97	\$1.50	\$9.53	\$1.59	\$10.17	\$1.69	\$10.89	\$1.82
89025	HUCKLEBERRY HONEY 6 PK	\$30.50		\$7.63	6 64853 20151 1	4	\$8.97	\$1.50	\$9.53	\$1.59	\$10.17	\$1.69	\$10.89	\$1.82
89022	HUCKLEBERRY HONEY 1/6 BBL	\$70.00		\$70.00		1	\$82.35		\$87.50		\$93.33		\$100.00	
89048	IPA 6PK CAN	\$30.50		\$7.63	6 64853 20141 2	4	\$8.97	\$1.50	\$9.53	\$1.59	\$10.17	\$1.69	\$10.89	\$1.82
89046	IPA 1/6 BBL	\$70.00		\$70.00		1	\$82.35		\$87.50		\$93.33		\$100.00	
67355	LIVIN LITE IPA 6PK	\$30.50		\$7.63	6 64853 20201 3	4	\$8.97	\$1.50	\$9.53	\$1.59	\$10.17	\$1.69	\$10.89	\$1.82
67358	LIVIN LITE 1/6 BBL	\$70.00		\$70.00		1	\$82.35		\$87.50		\$93.33		\$100.00	
89050	NUT BROWN 6PK CAN	\$30.50		\$7.63	6 64853 20131 3	4	\$8.97	\$1.50	\$9.53	\$1.59	\$10.17	\$1.69	\$10.89	\$1.82
89020	NUT BROWN 1/6 BBL	\$70.00		\$70.00		1	\$82.35		\$87.50		\$93.33		\$100.00	
67353	NUT BROWN 1/2 BBL	\$170.00		\$170.00		1	\$200.00		\$212.50		\$226.67		\$242.86	
89051	SAWTOOTH 6PK CAN	\$30.50		\$7.63	6 64853 20132 0	4	\$8.97	\$1.50	\$9.53	\$1.59	\$10.17	\$1.69	\$10.89	\$1.82
89049	SINGLE HOP 6PK CAN	\$30.50		\$7.63	6 64853 20133 7	4	\$8.97	\$1.50	\$9.53	\$1.59	\$10.17	\$1.69	\$10.89	\$1.82
89047	SNOW CHURCH 6PK	\$30.50		\$7.63	6 64853 20151 1	4	\$8.97	\$1.50	\$9.53	\$1.59	\$10.17	\$1.69	\$10.89	\$1.82
CAPTAIN MORGAN														
65694	HURRICANE 23.5 OZ.	\$28.44		\$2.37	0 82000 80568 7	12	\$2.79		\$2.96		\$3.16		\$3.39	
65693	LONG ISLAND ICE TEA 23.5 OZ.	\$28.44		\$2.37	0 82000 80636 3	12	\$2.79		\$2.96		\$3.16		\$3.39	
65690	VARIETY 12PK CAN	\$29.98		\$14.99	0 82000 802754	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78
CAYMAN JACK														
97930	MARGARITA 6 PK BTL	\$34.47		\$8.62	8 15829 01006 8	4	\$10.14	\$1.69	\$10.77	\$1.80	\$11.49	\$1.92	\$12.31	\$2.05
97934	MARGARITA 12 P CAN	\$30.98		\$15.49	8 15829 01111 9	2	\$18.22	\$1.52	\$19.36	\$1.61	\$20.65	\$1.72	\$22.13	\$1.84
97937	MARGARITA VARIETY 12PK CAN	\$30.98		\$15.49	8 15829 01153 9	2	\$18.22	\$1.52	\$19.36	\$1.61	\$20.65	\$1.72	\$22.13	\$1.84
97939	MARGARITA VARIETY 24PK CAN	\$26.94		\$26.94	8 15829 01160 7	1	\$31.69	\$1.32	\$33.68	\$1.40	\$35.92	\$1.50	\$38.49	\$1.60
97946	STRAWBERRY MARG 6PK B	\$34.47		\$8.62	8 15829 01189 8	4	\$10.14	\$1.69	\$10.77	\$1.80	\$11.49	\$1.92	\$12.31	\$2.05
97945	VARIETY - SWEET HEAT 12PK CAN	\$30.98		\$15.49	8 15829 01196 6	2	\$18.22	\$1.52	\$19.36	\$1.61	\$20.65	\$1.72	\$22.13	\$1.84
97932	VARIETY - 12PK CAN	\$30.98		\$15.49	8 15829 01004 4	2	\$18.22	\$1.52	\$19.36	\$1.61	\$20.65	\$1.72	\$22.13	\$1.84
97940	ZERO SUGAR MARG 6PK B	\$34.47		\$8.62	8 15729 01175 2	4	\$10.14	\$1.69	\$10.77	\$1.80	\$11.49	\$1.92	\$12.31	\$2.05
97942	ZERO SUGAR MARG 24 OZ. CAN	\$29.36		\$2.45	8 15829 01172 0	12	\$2.88		\$3.06		\$3.26		\$3.50	
97949	ZERO SUGAR VAR MARG 12PK CAN	\$30.98		\$15.49	8 15829 01188 1	2	\$18.22	\$1.52	\$19.36	\$1.61	\$20.65	\$1.72	\$22.13	\$1.84
CAYMAN JACKED														
97935	MARGARITA 19.2 OZ.	\$29.36		\$2.45	8 15829 01213 0	12	\$2.88		\$3.06		\$3.26		\$3.50	
97944	STRAWBERRY MARGARITA 19.2 OZ.	\$29.36		\$2.45	8 15829 01216 1	12	\$2.88		\$3.06		\$3.26		\$3.50	
CORONA EXTRA														
88000	EXTRA 24OZ CAN	\$31.00		\$2.58	0 80660 95643 5	12	\$3.04		\$3.23		\$3.44		\$3.69	
88002	EXTRA 12/PK CAN	\$31.49		\$15.75	0 80660 95695 4	2	\$18.52	\$1.54	\$19.68	\$1.64	\$20.99	\$1.75	\$22.49	\$1.87
88020	EXTRA 6PK BTL	\$34.47		\$8.62	0 80660 95605 3	4	\$10.14	\$1.69	\$10.77	\$1.80	\$11.49	\$1.92	\$12.31	\$2.05
88021	EXTRA12 PK BTL	\$31.49		\$15.75	0 80660 95615 2	2	\$18.52	\$1.54	\$19.68	\$1.64	\$20.99	\$1.75	\$22.49	\$1.87
88022	EXTRA 24 PK BTL	\$26.94		\$26.94	0 80660 95608 4	1	\$31.69	\$1.32	\$33.68	\$1.40	\$35.92	\$1.50	\$38.49	\$1.60
88011	EXTRA 18 PK CAN	\$18.37		\$18.37	0 33544 95002 9	1	\$21.61	\$1.20	\$22.96	\$1.28	\$24.49	\$1.36	\$26.24	\$1.46
88023	EXTRA 18 PK BTL	\$22.49		\$22.49	0 80660 95680 0	1	\$26.46	\$1.47	\$28.11	\$1.56	\$29.99	\$1.67	\$32.13	\$1.78
88039	EXTRA 24OZ BTL	\$31.00		\$2.58	0 80660 95641 1	12	\$3.04		\$3.23		\$3.44		\$3.69	
CORONA FAMILIAR														
88038	FAMILIAR 32 OZ. BTL	\$35.80		\$2.98	0 80660 95683 1	12	\$3.51		\$3.73		\$3.98		\$4.26	
88061	FAMILIAR 6PK BTL	\$34.47		\$8.62	0 33544 95051 7	4	\$10.14	\$1.69	\$10.77	\$1.80	\$11.49	\$1.92	\$12.31	\$2.05
88062	FAMILIAR 12 PK BTL	\$31.49		\$15.75	0 33544 95053 1	2	\$18.52	\$1.54	\$19.68	\$1.64	\$20.99	\$1.75	\$22.49	\$1.87
CORONA LIGHT														
88120	LIGHT 6PK BTL	\$34.47		\$8.62	0 80660 95625 1	4	\$10.14	\$1.69	\$10.77	\$1.80	\$11.49	\$1.92	\$12.31	\$2.05
88121	LIGHT 12PK BTL	\$31.49		\$15.75	0 80660 95675 6	2	\$18.52	\$1.54	\$19.68	\$1.64	\$20.99	\$1.75	\$22.49	\$1.87
CORONA NA														
88040	CORONA NA 6PK BTL	\$34.47		\$8.62	0 33544 00184 4	4	\$10.14	\$1.69	\$10.77	\$1.80	\$11.49	\$1.92	\$12.31	\$2.05
88041	CORONA NA 12PK CAN	\$31.49		\$15.75	0 33544 00226 1	2	\$18.52	\$1.54	\$19.68	\$1.64	\$20.99	\$1.75	\$22.49	\$1.87
CORONA PREMIER														
88502	PREMIER 12 PK CAN	\$23.10		\$11.55	0 33544 95044 9	2	\$13.59	\$1.13	\$14.44	\$1.20	\$15.40	\$1.28	\$16.50	\$1.38
88520	PREMIER 6PK BTL	\$32.98		\$8.25	0 33544 95041 8	4	\$9.70	\$1.62	\$10.31	\$1.72	\$10.99	\$1.83	\$11.78	\$1.96
88521	PREMIER 12 PK BTL	\$23.10		\$11.55	0 33544 95042 5	2	\$13.59	\$1.13	\$14.44	\$1.20	\$15.40	\$1.28	\$16.50	\$1.38
88523	PREMIER 18 PK BTL	\$17.49		\$17.49	0 33544 00018 2	1	\$20.58	\$1.14	\$21.86	\$1.21	\$23.32	\$1.30	\$24.99	\$1.39
88551	PREMIER 1/4 BBL	\$75.00		\$75.00		992 OZ	\$88.24		\$93.75		\$100.00		\$107.14	
CORONA SUNBREW														
88176	SUNBREW 6PK BTL	\$34.47		\$8.62	0 33544 00238 4	4	\$10.14	\$1.69	\$10.77	\$1.80	\$11.49	\$1.92	\$12.31	\$2.05
88177	SUNBREW 12PK BTL	\$31.49		\$15.75	0 33544 00242 1	2	\$18.52	\$1.54	\$19.68	\$1.64	\$20.99	\$1.75	\$22.49	\$1.87
88178	SUNBREW 24 OZ. CAN	\$31.00		\$2.58	0 33544 00244 5	12	\$3.04		\$3.23		\$3.44		\$3.69	
CORONITA														
88028	CORONITA 7OZ BTL	\$25.47		\$6.37	0 80660 95401 1	4	\$7.49	\$1.25	\$7.96	\$1.33	\$8.49	\$1.42	\$9.10	\$1.52
88029	CORONITA PARROT 24/7OZ BTL	\$18.74		\$18.74	0 80660 95408 0	1	\$22.05	\$0.92	\$23.43	\$0.98	\$24.99	\$1.04	\$26.77	\$1.12
DOS EQUIS														
66043	DOS EQUIS AMBER 12 PK BTL	\$28.08		\$14.04	0 72311 33140 1	2	\$16.52	\$1.38	\$17.55	\$1.46	\$18.72	\$1.56	\$20.06	\$1.67
67471	DOS EQUIS AMBER 1/2 BBL	\$141.00		\$141.00		1	\$165.88		\$176.25		\$188.00		\$201.43	
67472	DOS EQUIS AMBER 6 PK BTL	\$30.16		\$7.54	0 72311 63011 5	4	\$8.87	\$1.48	\$9.43	\$1.57	\$10.05	\$1.68	\$10.77	\$1.80
67473	DOS EQUIS LAGER 1/2 BBL	\$141.00		\$141.00		1	\$165.88		\$176.25		\$188.00		\$201.43	
67474	DOS EQUIS LAGER 6 PK BTL	\$30.16		\$7.54	0 72311 63012 2	4	\$8.87	\$1.48	\$9.43	\$1.57	\$10.05	\$1.68	\$10.77	\$1.80
78356	DOS EQUIS LAGER 12 PK BTL	\$28.08		\$14.04	0 72311 23012 4	2	\$16.52	\$1.38	\$17.55	\$1.46	\$18.72	\$1.56	\$20.06	\$1.67
EARTHQUAKE														
66149	HG 24 OZ. CAN	\$22.56		\$1.88	8 95216 00109 1	12	\$2.21		\$2.35		\$2.51		\$2.69	
FOUR LOKO														
66100	CAMO 23.5 OZ.	\$29.32		\$2.44	8 49806 00582 2	12	\$2.87		\$3.05		\$3.26		\$3.49	
66152	FRUIT PUNCH 23.5 OZ.	\$29.32		\$2.44	8 95216 00104 6	12	\$2.87		\$3.05		\$3.26		\$3.49	
66158	GALACTIC PUNCH 23.5 OZ.	\$29.32		\$2.44	8 49806 00494 8	12	\$2.87		\$3.05		\$3.26		\$3.49	
66154	GOLD 23.5 OZ.	\$29.32		\$2.44	8 49806 00116 9	12	\$2.87		\$3.05		\$3.26		\$3.49	
66161	JUNGLE JUICE 23.5 OZ.	\$29.32		\$2.44	8 49806 00545 7	12	\$2.87		\$3.05		\$3.26		\$3.49	
66162	JUNGLE JUICE 200 ML	\$33.50		\$1.40	8 49806 00578 5	24	\$1.64		\$1.74		\$1.86		\$1.99	
66153	SOUR APPLE 23.5 OZ.	\$29.32		\$2.44	8 49806 00095 7	12	\$2.87		\$3.05		\$3.26		\$3.49	
66105	SOUR GALACTIC PUNCH 200 ML	\$33.50		\$1.40	8 49806 00515 0	24	\$1.64		\$1.74		\$1.86		\$1.99	
66101	SOUR BLUE RASP 200 ML	\$33.50		\$1.40	8 49806 00291 3	24	\$1.64		\$1.74		\$1.86		\$1.99	
66102	SOUR PEACH 200 ML	\$33.50		\$1.40	8 49806 00412 2	24	\$1.64	</						

PROD. #	TEC DISTRIBUTING		RETAIL CASE COST	PREVIOUS RETAIL CASE COST	RETAIL UNIT COST	PKG SIZE		RETAIL @ UNIT	15% SINGLES	RETAIL @ UNIT	20% SINGLES	RETAIL @ UNIT	25% SINGLES	RETAIL @ UNIT	30% SINGLES
	PRICES - TEC DISTRIBUTING Nov-25					UPC CODES	PER CASE								
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GUINNESS															
67616	PUB DRAUGHT	8PK CANS	\$36.72		\$12.24	0 83820 12368 5	3	\$14.40	\$1.80	\$15.30	\$1.91	\$16.32	\$2.04	\$17.49	\$2.19
67600	PUB DRAFT	13.2 BBL	\$165.00		\$165.00		1	\$194.12		\$206.25		\$220.00		\$235.71	
67607	STOUT	6 PK	\$32.16		\$8.04	0 83820 12393 7	4	\$9.46	\$1.58	\$10.05	\$1.68	\$10.72	\$1.79	\$11.49	\$1.91
GUINNESS NA															
67621	GUINNESS NA	4PK	\$39.85		\$6.64	0 83820 12534 4	6	\$7.81	\$1.95	\$8.30	\$2.08	\$8.86	\$2.21	\$9.49	\$2.37
HEINEKEN															
85027	12PK	KEG CAN	\$29.28		\$14.64	0 72890 00020 0	2	\$17.22	\$1.44	\$18.30	\$1.53	\$19.52	\$1.63	\$20.91	\$1.74
85028	24 OZ.	KEG CAN	\$29.16		\$2.43	0 72890 00119 1	12	\$2.86		\$3.04		\$3.24		\$3.47	
85025	22 OZ.	BTL	\$29.16		\$2.43	0 72890 00478 9	12	\$2.86		\$3.04		\$3.24		\$3.47	
85030	5 LTR	KEG CAN	\$28.36		\$14.18	0 72890 00174 0	2	\$16.68		\$17.73		\$18.91		\$20.26	
85036	18 PK	BOTTLE	\$19.84		\$19.84	0 72890 00152 8	1	\$23.34	\$1.30	\$24.80	\$1.38	\$26.45	\$1.47	\$28.34	\$1.57
85037	6PK	BTL	\$31.56		\$7.89	0 72890 00011 8	4	\$9.28	\$1.55	\$9.86	\$1.64	\$10.52	\$1.75	\$11.27	\$1.88
85038	12PK	BTL	\$29.28		\$14.64	0 72890 00016 3	2	\$17.22	\$1.44	\$18.30	\$1.53	\$19.52	\$1.63	\$20.91	\$1.74
HENRY'S															
77018	PRIVATE RESERVE	18 PK CAN	\$11.25		\$11.25	8 50015 88536 5	1	\$13.24	\$0.74	\$14.06	\$0.78	\$15.00	\$0.83	\$16.07	\$0.89
HIGH NOON															
137401	BLACK CHERRY	6/4 PK CANS	\$46.14		\$7.69	0 85000 42927 3	6	\$9.05		\$9.61		\$10.25		\$10.99	
137405	GRAPEFRUIT	6/4 PK CANS	\$46.14		\$7.69	0 85000 42627 2	6	\$9.05		\$9.61		\$10.25		\$10.99	
137415	LEMON	6/4 PK CANS	\$46.14		\$7.69	0 85000 43426 0	6	\$9.05		\$9.61		\$10.25		\$10.99	
137406	LIME	6/4 PK CANS	\$46.14		\$7.69	0 85000 43095 8	6	\$9.05		\$9.61		\$10.25		\$10.99	
137403	MANGO	6/4 PK CANS	\$46.14		\$7.69	0 85000 03232 9	6	\$9.05		\$9.61		\$10.25		\$10.99	
137414	PASSIONFRUIT	6/4 PK CANS	\$46.14		\$7.69	0 85000 43256 3	6	\$9.05		\$9.61		\$10.25		\$10.99	
137408	PEACH	6/4 PK CANS	\$46.14		\$7.69	0 85000 43137 5	6	\$9.05		\$9.61		\$10.25		\$10.99	
137409	PINEAPPLE	6/4 PK CANS	\$46.14		\$7.69	0 85000 42926 6	6	\$9.05		\$9.61		\$10.25		\$10.99	
137431	TEA ORIGINAL	6/4 PK CANS	\$46.14		\$7.69	0 85000 43892 3	6	\$9.05		\$9.61		\$10.25		\$10.99	
137441	TEA PEACH ORIGINAL	6/4 PK CANS	\$46.14		\$7.69	0 85000 43893 0	6	\$9.05		\$9.61		\$10.25		\$10.99	
137412	WATERMELON	6/4 PK CANS	\$46.14		\$7.69	0 85000 42925 9	6	\$9.05		\$9.61		\$10.25		\$10.99	
137439	TEQUILA GRAPEFRUIT	6/4 PK CANS	\$50.34		\$8.39	0 85000 43597 7	6	\$9.87		\$10.49		\$11.19		\$11.99	
137440	TEQUILA LIME	6/4 PK CANS	\$50.34		\$8.39	0 85000 43596 0	6	\$9.87		\$10.49		\$11.19		\$11.99	
137411	MIXED	8 PK CANS	\$44.07		\$14.69	0 85000 03151 3	3	\$17.28		\$18.36		\$19.59		\$20.99	
137420	MIXED DAY PACK	8 PK CANS	\$44.07		\$14.69	0 85000 40058 0	3	\$17.28		\$18.36		\$19.59		\$20.99	
137425	TEA VARIETY	8 PK CANS	\$44.07		\$14.69	0 85000 03896 3	3	\$17.28		\$18.36		\$19.59		\$20.99	
137421	TEQUILA FIESTA PACK	8 PK CANS	\$48.27		\$16.09	0 85000 03739 3	3	\$18.93		\$20.11		\$21.45		\$22.99	
137422	TEQUILA VARIETY	8 PK CANS	\$48.27		\$16.09	0 85000 03609 9	3	\$18.93		\$20.11		\$21.45		\$22.99	
137407	MIXED	12 PK CANS	\$40.80		\$20.40	0 85000 02986 2	2	\$24.00		\$25.50		\$27.20		\$29.14	
137402	MIXED BEACH	12 PK CANS	\$40.80		\$20.40	0 85000 04006 5	2	\$24.00		\$25.50		\$27.20		\$29.14	
137427	PEACH TALL	CANS	\$42.00		\$3.50	0 85000 03449 1	12	\$4.12		\$4.38		\$4.67		\$5.00	
137428	PINEAPPLE TALL	CANS	\$42.00		\$3.50	0 85000 03448 4	12	\$4.12		\$4.38		\$4.67		\$5.00	
137438	TEA TALL	CANS	\$42.00		\$3.50	0 85000 04020 1	12	\$4.12		\$4.38		\$4.67		\$5.00	
137426	TEQUILA LIME TALL	CANS	\$46.20		\$3.85	0 85000 03772 0	12	\$4.53		\$4.81		\$5.13		\$5.50	
137429	VARIETY	18 PK CANS	\$29.52		\$29.52	0 85000 03624 2	1	\$34.73		\$36.90		\$39.36		\$42.17	
HOP VALLEY															
71516	ALPHA CENT	IPA 6PK CAN	\$30.78		\$7.70	8 50015 88543 3	4	\$9.05	\$1.51	\$9.62	\$1.60	\$10.26	\$1.71	\$10.99	\$1.83
71529	BUBBLE STASH	6PK CAN	\$30.78		\$7.70	8 56052 00213 0	4	\$9.05	\$1.51	\$9.62	\$1.60	\$10.26	\$1.71	\$10.99	\$1.83
71530	BUBBLE STASH	1/6 BBL	\$83.00		\$83.00		1	\$97.65		\$103.75		\$110.67		\$118.57	
71545	BUBBLE STASH	1/2 BBL	\$175.00		\$175.00		1	\$205.88		\$218.75		\$233.33		\$250.00	
71534	CRYO CRISPIES	LAGER 1/2 BBL	\$150.00		\$150.00		1	\$176.47		\$187.50		\$200.00		\$214.29	
71594	MIX SIX	IPA 6PK CAN	\$30.78		\$7.70	8 50015 88562 4	4	\$9.05	\$1.51	\$9.62	\$1.60	\$10.26	\$1.71	\$10.99	\$1.83
71586	PANDA STASH	6PK CAN	\$30.78		\$7.70	8 56052 00261 1	4	\$9.05	\$1.51	\$9.62	\$1.60	\$10.26	\$1.71	\$10.99	\$1.83
71585	PANDA STASH	1/6 BBL	\$83.00		\$83.00		1	\$97.65		\$103.75		\$110.67		\$118.57	
71583	PANDA STASH	1/2 BBL	\$175.00		\$175.00		1	\$205.88		\$218.75		\$233.33		\$250.00	
71595	WEST COST VARIETY	12PK	\$28.49		\$14.25	8 50015 88533 4	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
IDAHO BREWING															
97626	BLACK LAGER	1/2 BBL	\$165.00		\$165.00		1	\$194.12		\$206.25		\$220.00		\$235.71	
97627	BLACK LAGER	1/6 BBL	\$69.00		\$69.00		1	\$81.18		\$86.25		\$92.00		\$98.57	
97644	BROWN	1/2 BBL	\$165.00		\$165.00		1	\$194.12		\$206.25		\$220.00		\$235.71	
97645	BROWN	1/6 BBL	\$62.00		\$62.00		1	\$72.94		\$77.50		\$82.67		\$88.57	
97643	DEEP CREEK	1/6 BBL	\$62.00		\$62.00		1	\$72.94		\$77.50		\$82.67		\$88.57	
97629	SESSION PALE ALE	4PK/16 OZ.	\$52.46		\$8.74	7 31034 73988 7	6	\$10.29	\$2.57	\$10.93	\$2.73	\$11.66	\$2.91	\$12.49	\$3.12
97628	SCOTCH ALE	4PK/16 OZ.	\$52.46		\$8.74	7 31034 73986 3	6	\$10.29	\$2.57	\$10.93	\$2.73	\$11.66	\$2.91	\$12.49	\$3.12
97651	SCOTCH	1/2 BBL	\$175.00		\$175.00		1	\$205.88		\$218.75		\$233.33		\$250.00	
97652	SCOTCH	1/6 BBL	\$72.00		\$72.00		1	\$84.71		\$90.00		\$96.00		\$102.86	
97662	SPUD BREW	1/6 BBL	\$62.00		\$62.00		1	\$72.94		\$77.50		\$82.67		\$88.57	
97656	SPUD BREW	4PK/16 OZ.	\$44.96		\$7.49	7 31034 73989 4	6	\$8.82	\$2.20	\$9.37	\$2.34	\$9.99	\$2.50	\$10.70	\$2.68
97630	WAR RED	IPA 1/2 BBL	\$175.00		\$175.00		1	\$205.88		\$218.75		\$233.33		\$250.00	
97631	WAR RED	IPA 1/6 BBL	\$80.00		\$80.00		1	\$94.12		\$100.00		\$106.67		\$114.29	
KIRIN BREWING															
99832	ICHIBAN	6PK BTL	\$35.98		\$9.00	0 40063 17546 8	4	\$10.58	\$1.76	\$11.24	\$1.87	\$11.99	\$2.00	\$12.85	\$2.14
99830	ICHIBAN	19.2 OZ CAN	\$26.25		\$1.75	0 40063 19269 4	15	\$2.06		\$2.19		\$2.33		\$2.50	
99834	ICHIBAN	22 OZ BTL	\$34.55		\$2.30	0 40063 17501 7	15	\$2.71		\$2.88		\$3.07		\$3.29	
99838	ICHIBAN	1/2 BBL	\$139.00		\$139.00		1	\$163.53		\$173.75		\$185.33		\$198.57	
99839	ICHIBAN	1/6 BBL	\$70.00		\$70.00		1	\$82.35		\$87.50		\$93.33		\$100.00	
99828	LIGHT	6PK BTL	\$35.98		\$9.00	0 40063 11678 2	4	\$10.58	\$1.76	\$11.24	\$1.87	\$11.99	\$2.00	\$12.85	\$2.14
LUCKY ONE LEMONADE															
137447	BLUEBERRY	4PK CANS	\$46.14		\$7.69	0 85000 04075 1	6	\$9.05	\$2.26	\$9.61	\$2.40	\$10.25	\$2.56	\$10.99	\$2.75
137448	PEACH	4PK CANS	\$46.14		\$7.69	0 85000 04071 3	6	\$9.05	\$2.26	\$9.61	\$2.40	\$10.25	\$2.56	\$10.99	\$2.75
137449	RASPBERRY	4PK CANS	\$46.14		\$7.69	0 85000 04073 7	6	\$9.05	\$2.26	\$9.61	\$2.40	\$10.25	\$2.56	\$10.99	\$2.75
137446	LEMON ORIGINAL	4PK	\$46.14		\$7.69	0 85000 04069 0	6	\$9.05	\$2.26	\$9.61	\$2.40	\$10.25	\$2.56	\$10.99	\$2.75
137445	LEMON VARIETY	MIX 8PK	\$44.07		\$14.69	0 85000 04076 8	3	\$17.28	\$2.16	\$18.36	\$2.30	\$19.59	\$2.45	\$20.99	\$2.62
MIKE'S															
12824	BLACK CHERRY	6 PK 11.2 OZ..	\$34.47		\$8.62	6 35985 06744 3	4	\$10.14	\$1.69	\$10.77	\$1.80	\$11.			

PROD. #	TEC DISTRIBUTING		RETAIL CASE COST	PREVIOUS RETAIL CASE COST	RETAIL UNIT COST	PKG SIZE		RETAIL @ UNIT	15% SINGLES	RETAIL @ UNIT	20% SINGLES	RETAIL @ UNIT	25% SINGLES	RETAIL @ UNIT	30% SINGLES
	PRICES - TEC DISTRIBUTING Nov-25					UPC CODES	PER CASE								
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MIKE'S HARDER															
12861	HARDER 1/2 & 1/2 23.5 OZ.		\$29.36		\$2.45	6 35985 80082 8	12	\$2.88		\$3.06		\$3.26		\$3.50	
12830	HARDER BLACK CHERRY 16 OZ.		\$41.90		\$1.75	6 35985 01012 8	24	\$2.05		\$2.18		\$2.33		\$2.49	
12873	HARDER BLACK CHERRY 12/23.5 OZ.		\$29.36		\$2.45	6 35985 13215 8	12	\$2.88		\$3.06		\$3.26		\$3.50	
12825	HARDER CRAN 23.5 OZ.		\$29.36		\$2.45	6 35985 24985 6	12	\$2.88		\$3.06		\$3.26		\$3.50	
12833	HARDER CRANBERRY 16 OZ		\$41.90		\$1.75	6 35985 01037 1	24	\$2.05		\$2.18		\$2.33		\$2.49	
12890	HARDER HURRICANE PUNCH 23.5 OZ		\$29.36		\$2.45	6 35985 80309 6	12	\$2.88		\$3.06		\$3.26		\$3.50	
12832	HARDER GREEN APPLE 16 OZ.		\$41.90		\$1.75	6 35985 25910 7	24	\$2.05		\$2.18		\$2.33		\$2.49	
12834	HARDER LEMON 16 OZ.		\$41.90		\$1.75	6 35985 25875 9	24	\$2.05		\$2.18		\$2.33		\$2.49	
12823	HARDER LEMON 23.5 OZ.		\$29.36		\$2.45	6 35985 24583 4	12	\$2.88		\$3.06		\$3.26		\$3.50	
12831	HARDER MANGO12/23.5oz		\$29.36		\$2.45	6 35985 25891 9	12	\$2.88		\$3.06		\$3.26		\$3.50	
12835	HARDER PINA COLADA 16 OZ.		\$41.90		\$1.75	6 35985 80287 7	24	\$2.05		\$2.18		\$2.33		\$2.49	
12836	HARDER SCREWDRIVER 16 OZ.		\$41.90		\$1.75	6 35985 80289 1	24	\$2.05		\$2.18		\$2.33		\$2.49	
12870	HARDER STRAW/LEMON 16 OZ.		\$41.90		\$1.75	6 35985 13219 6	24	\$2.05		\$2.18		\$2.33		\$2.49	
12872	HARDER STRAW/PINE 12/23.5 OZ.		\$29.36		\$2.45	6 35985 13217 2	12	\$2.88		\$3.06		\$3.26		\$3.50	
12819	HARDER TEA ORIG. 12/23.5 OZ.		\$29.36		\$2.45	6-35985-80378-2	12	\$2.88		\$3.06		\$3.26		\$3.50	
12851	HARDER VARIETY 12PK CAN		\$30.98		\$15.49	6 35985 80241 9	2	\$18.22	\$1.52	\$19.36	\$1.61	\$20.65	\$1.72	\$22.13	\$1.84
MODELITO															
88375	MODELITO 24/7 OZ. BTL		\$18.74		\$18.74	0 33544 00021 2	1	\$22.05	\$0.92	\$23.43	\$0.98	\$24.99	\$1.04	\$26.77	\$1.12
MODELO CHELADA'S															
88360	CHELADA 24 OZ. CAN		\$33.50		\$2.79	0 80660 95796 8	12	\$3.28		\$3.49		\$3.72		\$3.99	
88369	CHELADA 12PK CAN		\$31.49		\$15.75	0 33544 00188 2	2	\$18.52	\$1.54	\$19.68	\$1.64	\$20.99	\$1.75	\$22.49	\$1.87
88363	CHILI MANGO 24 OZ		\$33.50		\$2.79	0 33544 00026 7	12	\$3.28		\$3.49		\$3.72		\$3.99	
88359	FRESA PICANTE 24 OZ.		\$33.50		\$2.79	0 33544 00231 5	12	\$3.28		\$3.49		\$3.72		\$3.99	
88362	LIMON 24 OZ. CAN		\$33.50		\$2.79	0 33544 95060 9	12	\$3.28		\$3.49		\$3.72		\$3.99	
88365	LIMON 12PK CAN		\$31.49		\$15.75	0 33544 00130 1	2	\$18.52	\$1.54	\$19.68	\$1.64	\$20.99	\$1.75	\$22.49	\$1.87
88364	PINA PICANTE 24 OZ. CAN		\$33.50		\$2.79	0 33544 00080 9	12	\$3.28		\$3.49		\$3.72		\$3.99	
88368	SANDIA PICANTE 24 OZ. CAN		\$33.50		\$2.79	0 33544 00187 5	12	\$3.28		\$3.49		\$3.72		\$3.99	
88367	VARIETY 12PK CAN		\$31.49		\$15.75	0 33544 00177 6	2	\$18.52	\$1.54	\$19.68	\$1.64	\$20.99	\$1.75	\$22.49	\$1.87
MODELO ESPECIAL															
88300	24OZ CAN		\$31.00		\$2.58	0 80660 95721 0	12	\$3.04		\$3.23		\$3.44		\$3.69	
88301	6PK CAN		\$31.47		\$7.87	0 33544 00209 4	4	\$9.26	\$1.54	\$9.83	\$1.64	\$10.49	\$1.75	\$11.24	\$1.87
88302	12PK CAN		\$28.49		\$14.25	0 80660 95715 9	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
88305	3PK/24 OZ. CAN		\$31.00	NEW	\$7.75	0 80660 95774 6	4	\$9.12		\$9.69		\$10.33		\$11.07	
88306	4PK/16 OZ.		\$35.97		\$6.00	0 80660 95760 9	6	\$7.05	\$1.76	\$7.49	\$1.87	\$7.99	\$2.00	\$8.56	\$2.14
88311	18 PK CAN		\$18.37		\$18.37	0 80660 95711 1	1	\$21.61	\$1.20	\$22.96	\$1.28	\$24.49	\$1.36	\$26.24	\$1.46
88312	18 PK BTL		\$22.49		\$22.49	0 33544 95027 2	1	\$26.46	\$1.47	\$28.11	\$1.56	\$29.99	\$1.67	\$32.13	\$1.78
88320	6PK BTL		\$34.47		\$8.62	0 80660 95765 4	4	\$10.14	\$1.69	\$10.77	\$1.80	\$11.49	\$1.92	\$12.31	\$2.05
88321	12 PK BTL		\$31.49		\$15.75	0 80660 95757 9	2	\$18.52	\$1.54	\$19.68	\$1.64	\$20.99	\$1.75	\$22.49	\$1.87
88322	24 PK BTL		\$26.94		\$26.94	0 80660 95776 0	1	\$31.69	\$1.32	\$33.68	\$1.40	\$35.92	\$1.50	\$38.49	\$1.60
88323	24 PK CAN		\$23.95		\$23.95	0 80660 95710 4	1	\$28.18	\$1.17	\$29.94	\$1.25	\$31.93	\$1.33	\$34.21	\$1.43
88338	32 OZ. BTL		\$35.80		\$2.98	0 33544 95090 6	12	\$3.51		\$3.73		\$3.98		\$4.26	
88339	24 OZ. BTL		\$31.00		\$2.58	0 80660 95777 7	12	\$3.04		\$3.23		\$3.44		\$3.69	
88351	1/4 BBL		\$75.00		\$75.00		992 OZ	\$88.24		\$93.75		\$100.00		\$107.14	
88350	1/2 BBL		\$140.00		\$140.00	0 80660 95773 9	992 OZ	\$164.71		\$175.00		\$186.67		\$200.00	
MODELO NEGRA															
88420	6 PK BTL		\$34.47		\$8.62	0 80660 95785 2	4	\$10.14	\$1.69	\$10.77	\$1.80	\$11.49	\$1.92	\$12.31	\$2.05
88421	12 PK BTL		\$31.49		\$15.75	0 80660 95787 6	2	\$18.52	\$1.54	\$19.68	\$1.64	\$20.99	\$1.75	\$22.49	\$1.87
88422	12 PK CAN		\$28.49		\$14.25	0 33544 00254 4	2	\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70
88451	1/4 BBL		\$80.00		\$80.00		992 OZ	\$94.12		\$100.00		\$106.67		\$114.29	
88450	1/2 BBL		\$140.00		\$140.00	0 80660 95773 9	992 OZ	\$164.71		\$175.00		\$186.67		\$200.00	
MODELO NOCHE															
88299	6PK BTL		\$34.47	NEW	\$8.62	0 33544 00281 0	4	\$10.14	\$1.69	\$10.77	\$1.80	\$11.49	\$1.92	\$12.31	\$2.05
MODELO ORO															
88480	12PK CAN		\$23.10		\$11.55	0 33544 00162 2	2	\$13.59	\$1.13	\$14.44	\$1.20	\$15.40	\$1.28	\$16.50	\$1.38
88483	12PK BTL		\$23.10		\$11.55	0 33544 00248 3	2	\$13.59	\$1.13	\$14.44	\$1.20	\$15.40	\$1.28	\$16.50	\$1.38
88482	18 PK CAN		\$17.49		\$17.49	0 33544 00230 8	1	\$20.58	\$1.14	\$21.86	\$1.21	\$23.32	\$1.30	\$24.99	\$1.39
88481	24OZ CAN		\$31.00		\$2.58	0 33544 00165 3	12	\$3.04		\$3.23		\$3.44		\$3.69	
MODELO RANCH WATER															
88490	6PK CAN		\$34.47		\$8.62	0 33544 00143 1	4	\$10.14	\$1.69	\$10.77	\$1.80	\$11.49	\$1.92	\$12.31	\$2.05
MODELO SPIKED AGUAS															
88390	SPIKED FRESCAS PINA 24 OZ.		\$33.50		\$2.79	0 33544 00202 5	12	\$3.28		\$3.49		\$3.72		\$3.99	
88391	SPIKED FRESCAS VARIETY 12PK C		\$31.49		\$15.75	0 33544 00201 8	2	\$18.52	\$1.54	\$19.68	\$1.64	\$20.99	\$1.75	\$22.49	\$1.87
MXD COCKTAIL															
97920	LONG ISLAND ICE TEA 16 OZ. CAN		\$41.90		\$1.75	6 35985 26068 4	24	\$2.05		\$2.18		\$2.33		\$2.49	
97921	MARGARITA 16 OZ. CAN		\$41.90		\$1.75	6 35985 26070 7	24	\$2.05		\$2.18		\$2.33		\$2.49	
97922	MAI TAI 16 OZ.		\$41.90		\$1.75	6 35985 26094 3	24	\$2.05		\$2.18		\$2.33		\$2.49	
97923	STRAW DAIQUIRI 16 OZ.		\$41.90		\$1.75	6 35985 10036 2	24	\$2.05		\$2.18		\$2.33		\$2.49	
NEW BELGIUM															
67744	1554 ENLIGHTENED BLCK 1/2 BBL		\$170.00		\$170.00		1	\$200.00		\$212.50		\$226.67		\$242.86	
67745	1554 ENLIGHTENED BLCK 1/6 BBL		\$75.00		\$75.00		1	\$88.24		\$93.75		\$100.00		\$107.14	
67746	1554 ENLIGHTENED BLCK 6 PK		\$34.96		\$8.74	7 54527 00122 3	4	\$10.28	\$1.71	\$10.93	\$1.82	\$11.65	\$1.94	\$12.49	\$2.08
67758	FAT TIRE 1/2 BBL		\$170.00		\$170.00		1	\$200.00		\$212.50		\$226.67		\$242.86	
67759	FAT TIRE 1/6 BBL		\$75.00		\$75.00		1	\$88.24		\$93.75		\$100.00		\$107.14	
67761	FAT TIRE 12 PK CAN		\$30.78		\$15.39	7 54527 00161 2	2	\$18.11	\$1.51	\$19.24	\$1.60	\$20.52	\$1.71	\$21.99	\$1.83
67762	FAT TIRE 12 PK BTL		\$30.78		\$15.39	7 54527 00024 0	2	\$18.11	\$1.51	\$19.24	\$1.60	\$20.52	\$1.71	\$21.99	\$1.83
67749	FAT TIRE 6 PK CAN		\$33.56		\$8.39	7 54527 00022 6	4	\$9.87	\$1.65	\$10.49	\$1.75	\$11.19	\$1.86	\$11.99	\$2.00
88998	MOUNTAIN TIME LAGER 1/2 BBL		\$135.00		\$135.00		1	\$158.82		\$168.75		\$180.00		\$192.86	
67796	TRIPPEL 6 PK		\$34.96		\$8.74	7 54527 00052 3	4	\$10.28	\$1.71	\$10.93	\$1.82	\$11.65	\$1.94	\$12.49	\$2.08
67752	VARIETY 12 PK CAN		\$30.78		\$15.39	7 54527 00470 5	2	\$18.11	\$1.51	\$19.24	\$1.60	\$20.52	\$1.71	\$21.99	\$1.83
89056	VOODOO BLAZE LIGHTNING 6PK		\$33.56	NEW	\$8.39	7 54527 01110 9	4	\$9.87	\$1.65	\$10.49	\$1.75	\$11.19	\$1.86	\$11.99	\$2.00
89107	VOODOO FRUIT FORCE 6PK		\$34.96		\$8.74	7 54527 01220 5	4	\$10.28	\$1.71	\$10.93	\$1.82	\$11.65	\$1.94	\$12.49	\$2.08
89109															

PROD. #	TEC DISTRIBUTING	RETAIL CASE	PREVIOUS RETAIL	RETAIL UNIT	UPC CODES	PKG SIZE PER CASE	RETAIL @ UNIT	15% SINGLES	RETAIL @ UNIT	20% SINGLES	RETAIL @ UNIT	25% SINGLES	RETAIL @ UNIT	30% SINGLES
	PRICES - TEC DISTRIBUTING Nov-25	COST	CASE COST	COST										
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NEW BELGIUM														
89078	VOODOO JUICY HAZE 1/2 BBL	\$180.00		\$180.00		1	\$211.76		\$225.00		\$240.00		\$257.14	
89079	VOODOO JUICY HAZE 1/6 BBL	\$80.00		\$80.00		1	\$94.12		\$100.00		\$106.67		\$114.29	
89084	VOODOO JUICY HAZE 6 PK CAN	\$34.96		\$8.74	7 54527 00885 7	4	\$10.28	\$1.71	\$10.93	\$1.82	\$11.65	\$1.94	\$12.49	\$2.08
89074	VOODOO JUICY HAZE 19.2 OZ.	\$35.55		\$2.37	7 54527 01105 5	15	\$2.79		\$2.96		\$3.16		\$3.39	
67741	VOODOO RANGER 6 PK CAN	\$33.56		\$8.39	7 54527 00066 0	4	\$9.87	\$1.65	\$10.49	\$1.75	\$11.19	\$1.86	\$11.99	\$2.00
67742	VOODOO RANGER 12 PK BTL	\$30.78		\$15.39	7 54527 00068 4	2	\$18.11	\$1.51	\$19.24	\$1.60	\$20.52	\$1.71	\$21.99	\$1.83
67782	VOODOO RANGER 12 PK CAN	\$30.78		\$15.39	7 54527 00362 3	2	\$18.11	\$1.51	\$19.24	\$1.60	\$20.52	\$1.71	\$21.99	\$1.83
67784	VOODOO RANGER 1/6 BBL	\$75.00		\$75.00		1	\$88.24		\$93.75		\$100.00		\$107.14	
66980	VOODOO TROPIC FORCE 1/2 BBL	\$180.00		\$180.00		1	\$211.76		\$225.00		\$240.00		\$257.14	
66981	VOODOO TROPIC FORCE 1/6 BBL	\$80.00		\$80.00		1	\$94.12		\$100.00		\$106.67		\$114.29	
66982	VOODOO TROPIC FORCE 19.2	\$35.55		\$2.37	7 54527 01227 4	15	\$2.79		\$2.96		\$3.16		\$3.39	
66983	VOODOO TROPIC FORCE 6PK	\$34.96		\$8.74	7 54527 00652 5	4	\$10.28	\$1.71	\$10.93	\$1.82	\$11.65	\$1.94	\$12.49	\$2.08
67754	VOODOO TROPIC FORCE 3/8/7.5 OZ.	\$20.98		\$6.99	7 54527 01265 6	3	\$8.23	\$1.03	\$8.74	\$1.09	\$9.32	\$1.17	\$9.99	\$1.25
67769	VOODOO VARIETY- HOPPY 12PK C	\$31.58		\$15.79	7 54527 01070 6	2	\$18.58	\$1.55	\$19.74	\$1.64	\$21.05	\$1.75	\$22.56	\$1.88
NEW BELGIUM LIGHTSTRIKE														
89040	LEMON LIME 4PK	\$43.16		\$7.19	7 54527 01251 9	6	\$8.46	\$2.12	\$8.99	\$2.25	\$9.59	\$2.40	\$10.28	\$2.57
89041	ORANGE MANGO 4PK	\$43.16		\$7.19	7 54527 01272 4	6	\$8.46	\$2.12	\$8.99	\$2.25	\$9.59	\$2.40	\$10.28	\$2.57
PACIFICO														
88220	PACIFICO 6PK BTL	\$34.47		\$8.62	0 80660 95301 4	4	\$10.14	\$1.69	\$10.77	\$1.80	\$11.49	\$1.92	\$12.31	\$2.05
88221	PACIFICO 12PK BTL	\$31.49		\$15.75	0 80660 95315 1	2	\$18.52	\$1.54	\$19.68	\$1.64	\$20.99	\$1.75	\$22.49	\$1.87
88222	PACIFICO 12PK CAN	\$31.49		\$15.75	0 33544 95031 0	2	\$18.52	\$1.54	\$19.68	\$1.64	\$20.99	\$1.75	\$22.49	\$1.87
88223	PACIFICO 18PK CAN	\$18.37		\$18.37	0 33544 00173 8	1	\$21.61	\$1.20	\$22.96	\$1.28	\$24.49	\$1.36	\$26.24	\$1.46
88230	PACIFICO 24 OZ. CAN	\$31.00		\$2.58	0 33544 95022 7	12	\$3.04		\$3.23		\$3.44		\$3.69	
88224	PACIFICO 18 PK BTL	\$22.49		\$22.49	0 33544 00113 4	1	\$26.46	\$1.47	\$28.11	\$1.56	\$29.99	\$1.67	\$32.13	\$1.78
88251	PACIFICO 1/4 BBL SLIM	\$75.00		\$75.00		992 OZ	\$88.24		\$93.75		\$100.00		\$107.14	
88250	PACIFICO 1/2 BBL	\$140.00		\$140.00		1984 OZ.	\$164.71		\$175.00		\$186.67		\$200.00	
ROOSTER'S BREWING														
21346	DOUBLE IPA 6PK	\$40.57		\$10.14	8 57309 00800 4	4	\$11.93	\$1.99	\$12.68	\$2.11	\$13.52	\$2.25	\$14.49	\$2.41
21347	DOUBLE IPA 1/6 BBL	\$78.00		\$78.00		1	\$91.76		\$97.50		\$104.00		\$111.43	
21323	HIBISCUS SOUR 4PK 16 OZ.	\$55.50		\$9.25	8 57309 00835 6	6	\$10.88	\$2.72	\$11.56	\$2.89	\$12.33	\$3.08	\$13.21	\$3.30
21317	HONEY WHEAT 6PK	\$31.07		\$7.77	8 57309 00804 2	4	\$9.14	\$1.52	\$9.71	\$1.62	\$10.36	\$1.73	\$11.10	\$1.85
21318	HONEY WHEAT 1/6 BBL	\$72.00		\$72.00		1	\$84.71		\$90.00		\$96.00		\$102.86	
21319	HONEY WHEAT 1/2 BBL	\$155.00		\$155.00		1	\$182.35		\$193.75		\$206.67		\$221.43	
21311	JET WAY JUICY 1/6 BBL	\$72.00		\$72.00		1	\$84.71		\$90.00		\$96.00		\$102.86	
21322	MANGO BLOOD ORANGE 1/6 BBL	\$72.00		\$72.00		1	\$84.71		\$90.00		\$96.00		\$102.86	
SALT FLATS BARTENDER TO GO														
21202	LONG ISLAND 4PK	\$58.60		\$9.77	8 50012 86800 2	6	\$11.49	\$2.87	\$12.21	\$3.05	\$13.02	\$3.26	\$13.95	\$3.49
21203	SEX ON THE FLAT 4PK	\$58.60		\$9.77	8 50012 86821 7	6	\$11.49	\$2.87	\$12.21	\$3.05	\$13.02	\$3.26	\$13.95	\$3.49
21204	TEQUILA SUNRISE 4 PK	\$58.60		\$9.77	8 50012 86801 9	6	\$11.49	\$2.87	\$12.21	\$3.05	\$13.02	\$3.26	\$13.95	\$3.49
SALT FLATS BREWING														
21014	DEUCE COUPE COPPER ALE 6PK	\$31.97		\$7.99	8 52084 00830 0	4	\$9.40	\$1.57	\$9.99	\$1.67	\$10.66	\$1.78	\$11.42	\$1.90
21015	FLAT OUT HEFE 1/2 BBL	\$150.00		\$150.00		1	\$176.47		\$187.50		\$200.00		\$214.29	
SAM ADAMS														
78480	AMERICAN LIGHT 6 PK CAN	\$32.16		\$8.04	0 87692 01933 6	4	\$9.46	\$1.58	\$10.05	\$1.68	\$10.72	\$1.79	\$11.49	\$1.91
78481	AMERICAN LIGHT 12 PK CAN	\$29.98		\$14.99	0 87692 01932 9	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78
78497	AMERICAN LIGHT 24 OZ.	\$28.44		\$2.37	0 87692 02078 3	12	\$2.79		\$2.96		\$3.16		\$3.39	
78479	AMERICAN LIGHT 1/2 BBL	\$170.00		\$170.00		1	\$200.00		\$212.50		\$226.67		\$242.86	
78475	CHERRY WHEAT 6 PK	\$32.16		\$8.04	0 87692 27102 4	4	\$9.46	\$1.58	\$10.05	\$1.68	\$10.72	\$1.79	\$11.49	\$1.91
78482	FALL VARIETY 12PK CAN	\$29.98	NEW	\$14.99	0 87692 00358 8	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78
78490	LAGER 1/2 BBL	\$170.00		\$170.00		1	\$200.00		\$212.50		\$226.67		\$242.86	
78491	LAGER 1/6 BBL	\$74.00		\$74.00		1	\$87.06		\$92.50		\$98.67		\$105.71	
78492	LAGER 12 PK BTL	\$29.98		\$14.99	0 87692 10014 0	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78
78495	LAGER 6 PK	\$32.16		\$8.04	0 87692 10012 6	4	\$9.46	\$1.58	\$10.05	\$1.68	\$10.72	\$1.79	\$11.49	\$1.91
78507	OCTOBERFEST 12 PK BTL	\$29.98		\$14.99	0 87692 01103 3	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78
78538	WINTER WHITE ALE 6 PK	\$32.16	NEW	\$8.04	0 87692 30050 2	4	\$9.46	\$1.58	\$10.05	\$1.68	\$10.72	\$1.79	\$11.49	\$1.91
78537	WINTER WHITE ALE 12 PK	\$29.98	NEW	\$14.99	0 87692 01103 3	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78
78535	WINTER WHITE ALE 1/2 BBL	\$170.00	NEW	\$170.00		1	\$200.00		\$212.50		\$226.67		\$242.86	
78536	WINTER WHITE ALE 1/6 BBL	\$74.00	NEW	\$74.00		1	\$87.06		\$92.50		\$98.67		\$105.71	
SAM ADAMS NA														
78472	JUST THE HAZE NA 6PK CAN	\$32.16		\$8.04	0 87692 01190 3	4	\$9.46	\$1.58	\$10.05	\$1.68	\$10.72	\$1.79	\$11.49	\$1.91
SAPPORO														
67989	SAPPORO 12/22 OZ. CAN	\$36.00		\$3.00	87975 02650 1	12	\$3.53		\$3.75		\$4.00		\$4.29	
67990	SAPPORO 4/6PK DRAFT	\$36.00		\$9.00	87975 01350 1	4	\$10.59	\$1.76	\$11.25	\$1.88	\$12.00	\$2.00	\$12.86	\$2.14
SMIRNOFF														
65621	BLUE RASPBERRY 6PK	\$34.47		\$8.62	0 82000 80332 4	4	\$10.14	\$1.69	\$10.77	\$1.80	\$11.49	\$1.92	\$12.31	\$2.05
65614	GREEN APPLE 6 PK 11.2 OZ.	\$34.47		\$8.62	0 82000 72751 4	4	\$10.14	\$1.69	\$10.77	\$1.80	\$11.49	\$1.92	\$12.31	\$2.05
65615	ICE 23.5 OZ. CAN	\$29.36		\$2.45	0 82000 80639 4	12	\$2.88		\$3.06		\$3.26		\$3.50	
65616	ICE 12 PK 11.2 OZ. BTL	\$30.98		\$15.49	0 82000 72518 3	2	\$18.22	\$1.52	\$19.36	\$1.61	\$20.65	\$1.72	\$22.13	\$1.84
65617	ICE 6 PK 11.2 OZ.	\$34.47		\$8.62	0 82000 72385 1	4	\$10.14	\$1.69	\$10.77	\$1.80	\$11.49	\$1.92	\$12.31	\$2.05
65618	NEON LEMON VARIETY 12 PK	\$30.98		\$15.49	0 82000 79876 7	2	\$18.22	\$1.52	\$19.36	\$1.61	\$20.65	\$1.72	\$22.13	\$1.84
65633	ORANGE CREAM 6 PK 11.2 OZ.	\$34.47		\$8.62	0 82000 80911 1	4	\$10.14	\$1.69	\$10.77	\$1.80	\$11.49	\$1.92	\$12.31	\$2.05
65631	PARTY PACK 12PK	\$30.98		\$15.49	0 82000 72908 2	2	\$18.22	\$1.52	\$19.36	\$1.61	\$20.65	\$1.72	\$22.13	\$1.84
65610	PINK LEMONADE 6PK 11.2 OZ.	\$34.47		\$8.62	0 82000 76600 1	4	\$10.14	\$1.69	\$10.77	\$1.80	\$11.49	\$1.92	\$12.31	\$2.05
65626	RASPBERRY 6 PK 11.2 OZ.	\$34.47		\$8.62	0 82000 72754 5	4	\$10.14	\$1.69	\$10.77	\$1.80	\$11.49	\$1.92	\$12.31	\$2.05
65612	RED WHITE & BERRY 6PK 11.2 OZ	\$34.47		\$8.62	0 82000 78250 6	4	\$10.14	\$1.69	\$10.77	\$1.80	\$11.49	\$1.92	\$12.31	\$2.05
65608	RED WHITE & BERRY 12PK CAN	\$30.98		\$15.49	0 82000 79110 2	2	\$18.22	\$1.52	\$19.36	\$1.61	\$20.65	\$1.72	\$22.13	\$1.84
65627	SCREWDRIVER 6 PK 11.2 OZ.	\$34.47		\$8.62	0 82000 75748 1	4	\$10.14	\$1.69	\$10.77	\$1.80	\$11.49	\$1.92	\$12.31	\$2.05
65571	SHORTIES PINK LEMONADE 200ML	\$54.80		\$2.28	0 82000 007302	24	\$2.69		\$2.85		\$3.04		\$3.26	

PROD. #	TEC DISTRIBUTING		RETAIL CASE COST	PREVIOUS RETAIL CASE COST	RETAIL UNIT COST	UPC CODES	PKG SIZE PER CASE	RETAIL @ 15%		RETAIL @ 20%		RETAIL @ 25%		RETAIL @ 30%	
	#	PRICES - TEC DISTRIBUTING						UNIT	SINGLES	UNIT	SINGLES	UNIT	SINGLES	UNIT	SINGLES
*****	*****	*****	*****	*****	*****	*****	*****	*****	*****	*****	*****	*****	*****	*****	*****
SNAKE RIVER BREWING															
97588	GRAND FOGHEE 6PK CAN	\$36.75			\$9.19	7 66352 82744 2	4	\$10.81	\$1.80	\$11.48	\$1.91	\$12.25	\$2.04	\$13.13	\$2.19
97508	GRAND FOGHEE 1/2	\$194.00			\$194.00		1	\$228.24		\$242.50		\$258.67		\$277.14	
97509	GRAND FOGHEE 1/6	\$95.00			\$95.00		1	\$111.76		\$118.75		\$126.67		\$135.71	
97514	HEFEWEISEN 1/2	\$173.00			\$173.00		1	\$203.53		\$216.25		\$230.67		\$247.14	
97519	HEFEWEIZEN 1/6	\$88.00			\$88.00		1	\$103.53		\$110.00		\$117.33		\$125.71	
97528	HEFEWEIZEN 6PK CAN	\$36.75			\$9.19	7 66352 60425 8	4	\$10.81	\$1.80	\$11.48	\$1.91	\$12.25	\$2.04	\$13.13	\$2.19
97502	LA CERVEZA 1/6	\$88.00			\$88.00		1	\$103.53		\$110.00		\$117.33		\$125.71	
97543	LA CERVEZA 6PK C	\$36.75			\$9.19	7 66352 72114 6	4	\$10.81	\$1.80	\$11.48	\$1.91	\$12.25	\$2.04	\$13.13	\$2.19
97527	LA CERVEZA 1/2	\$173.00			\$173.00		1	\$203.53		\$216.25		\$230.67		\$247.14	
97520	LAGER 1/2 BBL	\$173.00			\$173.00		1	\$203.53		\$216.25		\$230.67		\$247.14	
97521	LAGER 1/6 BBL	\$88.00			\$88.00		1	\$103.53		\$110.00		\$117.33		\$125.71	
97540	LAGER 6PK CAN	\$36.75			\$9.19	7 66352 09331 1	4	\$10.81	\$1.80	\$11.48	\$1.91	\$12.25	\$2.04	\$13.13	\$2.19
97523	PAKOS IPA 1/6 BBL	\$95.00			\$95.00		1	\$111.76		\$118.75		\$126.67		\$135.71	
97507	PAKOS IPA 1/2 BB	\$194.00			\$194.00		1	\$228.24		\$242.50		\$258.67		\$277.14	
97505	PAKOS IPA 6PK CA	\$38.25			\$9.56	7 66352 61207 9	4	\$11.25	\$1.88	\$11.95	\$1.99	\$12.75	\$2.13	\$13.66	\$2.28
97530	PALE ALE 1/2 BBL	\$173.00			\$173.00		1	\$203.53		\$216.25		\$230.67		\$247.14	
97503	PALE ALE 1/6 BBL	\$88.00			\$88.00		1	\$103.53		\$110.00		\$117.33		\$125.71	
97504	PALE ALE 6PK CAN	\$36.75			\$9.19	7 66352 20323 9	4	\$10.81	\$1.80	\$11.48	\$1.91	\$12.25	\$2.04	\$13.13	\$2.19
97541	ZONKER STOUT 6PK CN	\$38.25			\$9.56	7 66352 02134 5	4	\$11.25	\$1.88	\$11.95	\$1.99	\$12.75	\$2.13	\$13.66	\$2.28
97592	ZONKER STOUT 1/6BBL	\$95.00			\$95.00		1	\$111.76		\$118.75		\$126.67		\$135.71	
SUN CRUISER															
78590	ICED TEA VARIETY 8PK	\$41.97			\$13.99	0 87692 02030 1	3	\$16.46	\$2.06	\$17.49	\$2.19	\$18.65	\$2.33	\$19.99	\$2.50
78594	ICED TEA 24 OZ.	\$42.00			\$3.50	0 87692 02192 6	12	\$4.12		\$4.38		\$4.67		\$5.00	
78595	ICED TEA 8PK	\$41.97			\$13.99	0 87692 02141 4	3	\$16.46	\$2.06	\$17.49	\$2.19	\$18.65	\$2.33	\$19.99	\$2.50
78592	LEMONADE ICE TEA 4PK CAN	\$46.14			\$7.69	0 87692 02029 5	6	\$9.05	\$2.26	\$9.61	\$2.40	\$10.25	\$2.56	\$10.99	\$2.75
78593	VODKA LEMONADE VARIETY 8PK	\$41.97			\$13.99	0 87692 02154 4	3	\$16.46	\$2.06	\$17.49	\$2.19	\$18.65	\$2.33	\$19.99	\$2.50
TECATE															
68116	TECATE 24 OZ. CAN	\$27.51			\$2.29	0 89826 00142 2	12	\$2.70		\$2.87		\$3.06		\$3.28	
68118	TECATE 18 PK CAN	\$16.57			\$16.57	0 89826 90183 8	1	\$19.49	\$1.08	\$20.71	\$1.15	\$22.09	\$1.23	\$23.67	\$1.32
68125	TECATE 30 PK CAN	\$25.18			\$25.18	0 89826 30123 2	1	\$29.62	\$0.99	\$31.48	\$1.05	\$33.57	\$1.12	\$35.97	\$1.20
TRULY SPIKED & SPARKLING															
78656	CITRUS SQUEEZE 24 OZ.	\$28.44			\$2.37	0 87692 01810 0	12	\$2.79		\$2.96		\$3.16		\$3.39	
78672	STRAWBERRY LEMON 24 OZ. CAN	\$28.44			\$2.37	0 87692 01168 2	12	\$2.79		\$2.96		\$3.16		\$3.39	
78688	TEQUILA & SODA VAR 8PK CAN	\$41.97			\$13.99	0 87692 01664 9	3	\$16.46	\$2.06	\$17.49	\$2.19	\$18.65	\$2.33	\$19.99	\$2.50
78640	UNRULY BUMPIN BLUE RAZZ 24 OZ.	\$28.44			\$2.37	0 87692 02198 8	12	\$2.79		\$2.96		\$3.16		\$3.39	
78692	UNRULY STRAW SMASH 16 OZ. CAN	\$38.40			\$1.60	0 87692 01943 5	24	\$1.88		\$2.00		\$2.13		\$2.29	
78691	UNRULY TROP TWIST 16 OZ. CAN	\$38.40			\$1.60	0 87692 01928 2	24	\$1.88		\$2.00		\$2.13		\$2.29	
78652	VARIETY 24 PK CAN	\$25.94			\$1.08	0 87692 00580 3	24	\$1.27		\$1.35		\$1.44		\$1.54	
78651	VARIETY- BERRY 12PK CAN	\$29.98			\$14.99	0 87692 00686 2	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78
78659	VARIETY- BRUNCH PACK 12PK	\$29.98			\$14.99	0 87692 01282 5	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78
78647	VARIETY- FRUIT PUNCH 12PK	\$29.98			\$14.99	0 87692 01227 6	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78
78654	VARIETY- LEMONADE 12PK	\$29.98			\$14.99	0 87692 00991 7	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78
78679	VARIETY- PARTY PACK 12PK C	\$29.98			\$14.99	0 87692 01850 6	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78
78690	VARIETY- UNRULY 12PK CAN	\$29.98			\$14.99	0 87692 01904 6	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78
78693	VARIETY- UNRULY LEMONADE 12PK	\$29.98			\$14.99	0 87692 02199 5	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78
78686	VODKA SODA CLASSIC 8PK	\$41.97			\$13.99	0 87692 01742 4	3	\$16.46	\$2.06	\$17.49	\$2.19	\$18.65	\$2.33	\$19.99	\$2.50
78685	VODKA SODA & PARADISE 8PK	\$41.97			\$13.99	0 87692 01748 6	3	\$16.46	\$2.06	\$17.49	\$2.19	\$18.65	\$2.33	\$19.99	\$2.50
78661	WILD BERRY 24 OZ. CAN	\$28.44			\$2.37	0 87692 00951 1	12	\$2.79		\$2.96		\$3.16		\$3.39	
TWISTED															
78542	HALF & HALF 6 PK	\$32.16			\$8.04	0 87692 75102 1	4	\$9.46	\$1.58	\$10.05	\$1.68	\$10.72	\$1.79	\$11.49	\$1.91
78540	HALF & HALF 24 OZ.	\$28.44			\$2.37	0 87692 75231 8	12	\$2.79		\$2.96		\$3.16		\$3.39	
78541	HALF & HALF 12 PK CAN	\$29.98			\$14.99	0 87692 75134 2	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78
78543	HALF & HALF 18 PK CAN	\$20.99			\$20.99	0 87692 00057 0	1	\$24.69	\$1.37	\$26.24	\$1.46	\$27.99	\$1.55	\$29.99	\$1.67
78703	LIGHT TEA 12PK	\$29.98			\$14.99	0 87692 00671 8	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78
78704	LIGHT TEA 24 OZ.	\$28.44			\$2.37	0 87692 00117 1	12	\$2.79		\$2.96		\$3.16		\$3.39	
78558	PEACH 6 PK	\$32.16			\$8.04	0 87692 97102 3	4	\$9.46	\$1.58	\$10.05	\$1.68	\$10.72	\$1.79	\$11.49	\$1.91
78561	PEACH 24 OZ.	\$28.44			\$2.37	0 87692 00490 5	12	\$2.79		\$2.96		\$3.16		\$3.39	
78555	PINEAPPLE 24 OZ.	\$28.44			\$2.37	0 87692 01614 4	12	\$2.79		\$2.96		\$3.16		\$3.39	
78560	RASPBERRY 6 PK	\$32.16			\$8.04	0 87692 85102 8	4	\$9.46	\$1.58	\$10.05	\$1.68	\$10.72	\$1.79	\$11.49	\$1.91
78559	RASPBERRY 24 OZ.	\$28.44			\$2.37	0 87692 85231 5	12	\$2.79		\$2.96		\$3.16		\$3.39	
78564	TEA 24 OZ. CAN	\$28.44			\$2.37	0 87692 83231 7	12	\$2.79		\$2.96		\$3.16		\$3.39	
78563	TEA 12 PK CAN	\$29.98			\$14.99	0 87692 83134 1	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78
78557	TEA 16OZ. CAN	\$41.90			\$41.90	0 87692 83631 5	1	\$49.29	\$2.05	\$52.38	\$2.18	\$55.87	\$2.33	\$59.86	\$2.49
78565	TEA 6 PK BTL	\$32.16			\$8.04	0 87692 83102 0	4	\$9.46	\$1.58	\$10.05	\$1.68	\$10.72	\$1.79	\$11.49	\$1.91
78566	TEA 18 PK CAN	\$20.99			\$20.99	0 87692 83138 9	1	\$24.69	\$1.37	\$26.24	\$1.46	\$27.99	\$1.55	\$29.99	\$1.67
78569	TEA 5 LTR	\$51.76			\$12.94	0 87692 83835 7	4	\$15.22		\$16.18		\$17.25		\$18.49	
78567	TEA 1/6 BBL	\$74.00			\$74.00		1	\$87.06		\$92.50		\$98.67		\$105.71	
78570	TEA 1/2 BBL	\$170.00			\$170.00		1	\$200.00		\$212.50		\$226.67		\$242.86	
78714	TEA 3PK 24 OZ. CAN	\$28.44	NEW		\$7.11	0 87692 00983 2	4	\$8.36		\$8.89		\$9.48		\$10.16	
78551	VARIETY- LIGHT TEA 12 PK CAN	\$29.98			\$14.99	0 87692 01516 1	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78
78568	VARIETY- PARTY PACK 24PK	\$26.00			\$26.00	0 87692 00716 6	1	\$30.59	\$1.27	\$32.50	\$1.35	\$34.67	\$1.44	\$37.14	\$1.55
78571	VARIETY- TEA 12 PK CAN	\$29.98			\$14.99	0 87692 00378 6	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78
TWISTED EXTREME															
78717	BLUE RAZZ 24 OZ. CANS	\$28.44			\$2.37	0 87692 01782 0	12	\$2.79		\$2.96		\$3.16		\$3.39	
78715	LEMON 24 OZ. CANS	\$28.44			\$2.37	0 87692 01783 7	12	\$2.79		\$2.96		\$3.16		\$3.39	
VICTORIA															
80021	VICTORIA 12 PK BTL	\$31.49			\$15.75	0 80660 95883 5	2	\$18.52	\$1.54	\$19.68	\$1.64	\$20.99	\$1.75	\$22.49	\$1.87
WHITE CLAW															
12769	BLACKBERRY 6PK CAN	\$34.47			\$8.62	6 35985 80161 0	4	\$10.14	\$1.69	\$10.77	\$1.80	\$11.49	\$1.92	\$12.31	\$2.05
12782	BLACKBERRY 19.2 OZ.	\$29.36			\$2.45	6 35985 80199 3	12	\$2.88		\$3.06		\$3.26		\$3.50	
12801	BLACK CHERRY 6PK CAN	\$34.47			\$8.62	6 35985 20025 3	4	\$10.14	\$1.69	\$10.77	\$1.80	\$11.49	\$1.92	\$12.31	\$2.05
12805	BLACK CHERRY 12PK CAN	\$30.98			\$15.49	6 35985 26089 9	2	\$18.22	\$1.52	\$19.36	\$1.61	\$20.65	\$1.72	\$22.13	\$1.84
12808	BLACK CHERRY 19.2	\$29.36			\$2.45	6 35985 80198 6	12	\$2.88		\$3.06		\$3.26		\$3.50	
12813	BLACK CHERRY 16 OZ.	\$41.90			\$1.75	6 35985 10042 3	24	\$2.05		\$2.18		\$2.33		\$2.49	
12768	GREEN APPLE 6PK CAN	\$34.47			\$8.62	6 35985 80273 0	4	\$10.14	\$1.69	\$10.77	\$1.80	\$11.49	\$1.92	\$12.31	\$2.05
12797	GRAPE 6PK CAN	\$34.47			\$8.62	6 35985 80364 5	4	\$10.14	\$1.69	\$10.77	\$1.80	\$11.49	\$1.92	\$12.31	\$2.05
12800	LIME 6PK CAN	\$34.47			\$8.62	6 35985 02598 6	4	\$10.14	\$1.69	\$10.77	\$1.80	\$11.49	\$1.92	\$12.31	\$2.05
12804	MANGO 6PK CAN	\$34.47			\$8.62	6 35985 26087 5	4	\$10.14	\$1.69	\$10.77	\$1.80	\$11.49	\$1.92	\$12.31	\$2.05
12812	MANGO 12PK CAN	\$30.98			\$15.49	6 35985 10033 1	2								

TEC DISTRIBUTING		RETAIL	PREVIOUS	RETAIL	PKG SIZE		RETAIL @		15%	RETAIL @	20%	RETAIL @	25%	RETAIL @	30%
PROD.	PRICES - TEC DISTRIBUTING	CASE	RETAIL	UNIT	UPC	PER	UNIT	SINGLES	UNIT	SINGLES	UNIT	SINGLES	UNIT	SINGLES	UNIT
#	Nov-25	COST	CASE COST	COST	CODES	CASE									
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WHITE CLAW															
12755	SURGE BLACKBERRY 19.2 OZ.	\$29.36		\$2.45	6 35985 80201 3	12	\$2.88		\$3.06		\$3.26		\$3.50		
12758	SURGE BLOOD ORANGE 19.2 OZ.	\$29.36		\$2.45	6 35985 80207 5	12	\$2.88		\$3.06		\$3.26		\$3.50		
12757	SURGE BLUEBERRY 19.2 OZ.	\$29.36		\$2.45	6 35985 80369 0	12	\$2.88		\$3.06		\$3.26		\$3.50		
12759	SURGE CRANBERRY 19.2 OZ.	\$29.36		\$2.45	6 35985 80208 2	12	\$2.88		\$3.06		\$3.26		\$3.50		
12760	SURGE GREEN APPLE 19.2 OZ.	\$29.36		\$2.45	6 35985 80268 6	12	\$2.88		\$3.06		\$3.26		\$3.50		
12756	SURGE LIME 19.2 OZ.	\$29.36		\$2.45	6 35985 80209 9	12	\$2.88		\$3.06		\$3.26		\$3.50		
12754	SURGE PINEAPPLE 19.2 OZ.	\$29.36		\$2.45	6 35985 80270 9	12	\$2.88		\$3.06		\$3.26		\$3.50		
12807	VARIETY- #1 12 PK CAN	\$30.98	\$15.49		6 35985 54890 4	2	\$18.22	\$1.52	\$19.36	\$1.61	\$20.65	\$1.72	\$22.13	\$1.84	
12799	VARIETY- #2 12 PK CAN	\$30.98	\$15.49		6 35985 80006 4	2	\$18.22	\$1.52	\$19.36	\$1.61	\$20.65	\$1.72	\$22.13	\$1.84	
12792	VARIETY- #3 12 PK CAN	\$30.98	\$15.49		6 35985 80026 2	2	\$18.22	\$1.52	\$19.36	\$1.61	\$20.65	\$1.72	\$22.13	\$1.84	
12795	VARIETY- 24 PK CAN	\$26.94	\$26.94		6 35985 10024 9	1	\$31.69	\$1.32	\$33.68	\$1.40	\$35.92	\$1.50	\$38.49	\$1.60	
12787	VARIETY- SURGE 12 PK	\$30.98	\$15.49		6 35985 80080 4	2	\$18.22	\$1.52	\$19.36	\$1.61	\$20.65	\$1.72	\$22.13	\$1.84	
12786	VARIETY- SURGE #2 12 PK	\$30.98	\$15.49		6 35985 80252 5	2	\$18.22	\$1.52	\$19.36	\$1.61	\$20.65	\$1.72	\$22.13	\$1.84	
12780	WATERMELON 19.2	\$29.36		\$2.45	6 35985 80205 1	12	\$2.88		\$3.06		\$3.26		\$3.50		
WHITE CLAW CLAWTAILS															
12740	MANGO 19.2 OZ.	\$29.36		\$2.45	6 35985 80449 9	12	\$2.88		\$3.06		\$3.26		\$3.50		
12741	STRAW COSMO 19.2 OZ.	\$29.36		\$2.45	6 35985 80451 2	12	\$2.88		\$3.06		\$3.26		\$3.50		
12735	VARIETY 12 PK CAN	\$30.98	\$15.49		6 35985 80443 7	2	\$18.22	\$1.52	\$19.36	\$1.61	\$20.65	\$1.72	\$22.13	\$1.84	
WHITE CLAW NA															
12752	BLACKCHERRY/RAN NA 6PKC	\$34.47		\$8.62	6 35985 80303 4	4	\$10.14	\$1.69	\$10.77	\$1.80	\$11.49	\$1.92	\$12.31	\$2.05	
12750	VARIETY 12 PK NA CAN	\$30.98	\$15.49		6 3598580443 7	2	\$18.22	\$1.52	\$19.36	\$1.61	\$20.65	\$1.72	\$22.13	\$1.84	
WIND RIVER															
67900	BLONDE 6PK CAN	\$32.50		\$8.13	7 93573 79808 4	4	\$9.56	\$1.59	\$10.16	\$1.69	\$10.83	\$1.81	\$11.61	\$1.93	
67901	BLONDE 1/6 BBL	\$72.00		\$72.00		1	\$84.71		\$90.00		\$96.00		\$102.86		
67903	BLONDE 1/2 BBL	\$155.00		\$155.00		1	\$182.35		\$193.75		\$206.67		\$221.43		
67912	GHOST TOWN IPA 6PK CAN	\$32.50		\$8.13	8 60002 33871 2	4	\$9.56	\$1.59	\$10.16	\$1.69	\$10.83	\$1.81	\$11.61	\$1.93	
67913	GHOST TOWN IPA 1/6 BBL	\$72.00		\$72.00		1	\$84.71		\$90.00		\$96.00		\$102.86		
67915	GHOST TOWN IPA 1/2 BBL	\$160.00		\$160.00		1	\$188.24		\$200.00		\$213.33		\$228.57		
67917	IRISH RED 1/2 BBL	\$160.00		\$160.00		1	\$188.24		\$200.00		\$213.33		\$228.57		
67936	PORTER 6PK CAN	\$32.50		\$8.13	8 60002 33875 0	4	\$9.56	\$1.59	\$10.16	\$1.69	\$10.83	\$1.81	\$11.61	\$1.93	
67940	ROARING PIKA AMBER 6PK CAN	\$35.00		\$8.75	8 60002 33876 7	4	\$10.29	\$1.72	\$10.94	\$1.82	\$11.67	\$1.94	\$12.50	\$2.08	
67945	SFU JUICY IPA 1/6 BBL	\$72.00		\$72.00		1	\$84.71		\$90.00		\$96.00		\$102.86		
67946	SFU JUICY IPA 1/2 BBL	\$160.00		\$160.00		1	\$188.24		\$200.00		\$213.33		\$228.57		
67906	WYOMING PALE ALE 6PK CAN	\$32.50		\$8.13	7 94504 40410 4	4	\$9.56	\$1.59	\$10.16	\$1.69	\$10.83	\$1.81	\$11.61	\$1.93	
67907	WYOMING PALE ALE 1/6 BBL	\$72.00		\$72.00		1	\$84.71		\$90.00		\$96.00		\$102.86		
67909	WYOMING PALE ALE 1/2 BBL	\$160.00		\$160.00		1	\$188.24		\$200.00		\$213.33		\$228.57		
=====															
ENERGY DRINKS															
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ZOA ENERGY															
97728	ZERO SUGAR- FROSTED GRAPE 12 O	\$17.85		\$1.49	8 50021 01526 6	12	\$1.75		\$1.86		\$1.98		\$2.13		
97729	ZERO SUGAR - GREEN APPLE 12 OZ.	\$17.85		\$1.49	8 50051 75528 8	12	\$1.75		\$1.86		\$1.98		\$2.13		
97731	ZERO SUGAR - LEMON LIME 12 OZ	\$17.85		\$1.49	8 50051 75532 5	12	\$1.75		\$1.86		\$1.98		\$2.13		
97730	ZERO SUGAR - MANGO SPLASH 12 OZ	\$17.85		\$1.49	8 50051 75526 4	12	\$1.75		\$1.86		\$1.98		\$2.13		
97726	ZERO SUGAR- STRAW MELON 12 OZ.	\$17.85		\$1.49	8 50021 01565 7	12	\$1.75		\$1.86		\$1.98		\$2.13		
97720	ZERO SUGAR- TROPICAL 12 OZ.	\$17.85		\$1.49	8 50021 01543 5	12	\$1.75		\$1.86		\$1.98		\$2.13		
97722	ZERO SUGAR- WHITE PEACH 12 OZ.	\$17.85		\$1.49	8 50021 01544 2	12	\$1.75		\$1.86		\$1.98		\$2.13		
97721	ZERO SUGAR- WILD ORANGE 12 OZ.	\$17.85		\$1.49	8 50021 01532 9	12	\$1.75		\$1.86		\$1.98		\$2.13		
=====															
MIXES															
=====															
FEVER TREE															
197003	LIGHT GINGER BEER 4PK	\$30.00		\$5.00	8 98195 00168 7	6	\$5.88	\$1.47	\$6.25	\$1.56	\$6.67	\$1.67	\$7.14	\$1.79	
197004	FEVER TREE PREMIUMIUM TONIC 4PK	\$30.00		\$5.00	8 98195 00101 4	6	\$5.88	\$1.47	\$6.25	\$1.56	\$6.67	\$1.67	\$7.14	\$1.79	
197005	PREMIUMIUM GINGER BEER 4PK	\$30.00		\$5.00	8 98195 00127 4	6	\$5.88	\$1.47	\$6.25	\$1.56	\$6.67	\$1.67	\$7.14	\$1.79	
197006	SPARKLING PINK GRAPEFRUIT 4PK	\$30.00		\$5.00	8 12136 03027 7	6	\$5.88	\$1.47	\$6.25	\$1.56	\$6.67	\$1.67	\$7.14	\$1.79	
197007	SPARKLING LIME & YUZU 4PK	\$30.00		\$5.00	8 12136 03085 7	6	\$5.88	\$1.47	\$6.25	\$1.56	\$6.67	\$1.67	\$7.14	\$1.79	
197009	PREMIUM GINGER ALE 4PK	\$30.00		\$5.00	8 98195 00109 0	6	\$5.88	\$1.47	\$6.25	\$1.56	\$6.67	\$1.67	\$7.14	\$1.79	
197010	PREMIUM CLUB SODA 4PK	\$30.00		\$5.00	8 98195 00113 7	6	\$5.88	\$1.47	\$6.25	\$1.56	\$6.67	\$1.67	\$7.14	\$1.79	
197011	PINEAPPLE GINGER BEER 4PK	\$30.00		\$5.00	8 12136 03296 7	6	\$5.88	\$1.47	\$6.25	\$1.56	\$6.67	\$1.67	\$7.14	\$1.79	
197012	MEDITERRANEAN TONIC 4PK	\$30.00		\$5.00	8 12136 03296 7	6	\$5.88	\$1.47	\$6.25	\$1.56	\$6.67	\$1.67	\$7.14	\$1.79	
197013	LIGHT PREMIUM TONIC 4PK	\$30.00		\$5.00	8 98195 00117 5	6	\$5.88	\$1.47	\$6.25	\$1.56	\$6.67	\$1.67	\$7.14	\$1.79	
197014	ELDERFLOWER TONIC WATER 4PK	\$30.00		\$5.00	8 98195 00165 6	6	\$5.88	\$1.47	\$6.25	\$1.56	\$6.67	\$1.67	\$7.14	\$1.79	
197017	LIGHT MARGARITA MIX 750 ML	\$37.50		\$6.25	8 12136 03190 8	6	\$7.35		\$7.81		\$8.33		\$8.93		
197018	BLOODY MARY MIX 750 ML	\$37.50		\$6.25	8 12136 03188 5	6	\$7.35		\$7.81		\$8.33		\$8.93		
197020	CLASSIC MARGARITA MIX 750 ML	\$37.50		\$6.25	8 12136 03192 2	6	\$7.35		\$7.81		\$8.33		\$8.93		
197022	PREMIUM TONIC 500 ML	\$20.32		\$2.54	8 98195 00134 2	8	\$2.99		\$3.18		\$3.39		\$3.63		
197024	PREMIUM GINGER BEER 500 ML	\$20.32		\$2.54	8 98195 00142 7	8	\$2.99		\$3.18		\$3.39		\$3.63		
197027	LIGHT PREMIUM TONIC 8 PK	\$18.00		\$6.00	8 98195 00176 2	3	\$7.06	\$0.88	\$7.50	\$0.94	\$8.00	\$1.00	\$8.57	\$1.07	
197028	SPARKLING PINK GRAPEFRUIT 8 PK	\$18.00		\$6.00	8 12136 03122 9	3	\$7.06	\$0.88	\$7.50	\$0.94	\$8.00	\$1.00	\$8.57	\$1.07	
197029	LIGHT GINGER BEER 8 PK	\$18.00		\$6.00	8 12136 03313 1	3	\$7.06	\$0.88	\$7.50	\$0.94	\$8.00	\$1.00	\$8.57	\$1.07	
197030	PREMIUM TONIC 8 PK	\$18.00		\$6.00	8 98195 00175 5	3	\$7.06	\$0.88	\$7.50	\$0.94	\$8.00	\$1.00	\$8.57	\$1.07	
197031	PREMIUM GINGER BEER 8 PK	\$18.00		\$6.00	8 12136 03059 8	3	\$7.06	\$0.88	\$7.50	\$0.94	\$8.00	\$1.00	\$8.57	\$1.07	
197033	PREMIUM CLUB SODA 8 PK	\$18.00		\$6.00	8 12136 03021 5	3	\$7.06	\$0.88	\$7.50	\$0.94	\$8.00	\$1.00	\$8.57	\$1.07	
197034	ELDERFLOWER TONIC 8 PK	\$18.00		\$6.00	8 12136 03069 7	3	\$7.06	\$0.88	\$7.50	\$0.94	\$8.00	\$1.00	\$8.57	\$1.07	
197040	ESPRESSO MARTINI 500 ML	\$42.00		\$5.25	8 12136 03234 9	8	\$6.18	\$2.06	\$6.56	\$2.19	\$7.00	\$2.33	\$7.50	\$2.50	
=====															
NON ALCOHOL BEER															
=====															
HEINEKEN NA 0.0% ABV															
85055	00% 6PK CAN	\$31.06		\$7.77	0 72890 00620 2	4	\$9.14	\$1.52	\$9.71	\$1.62	\$10.35	\$1.73	\$11.09	\$1.85	
85056	00% 6PK BTL	\$31.06		\$7.77	0 72890 00621 9	4	\$9.14	\$1.52	\$9.71	\$1.62	\$10.35	\$1.73	\$11.09	\$1.85	
85057	00% 12 PK CAN	\$28.78		\$14.39	0 72890 00654 7	2	\$16.93	\$1.41	\$17.99	\$1.50	\$19.19	\$1.60	\$20.56	\$1.71	
PERONI 0.0% ABV															
78023	PERONI ZERO 6PK BTL	\$30.28		\$7.57	1 81954 00107 4	4	\$8.91	\$1.48	\$9.46	\$1.58	\$10.09	\$1.68	\$10.81	\$1.80	
=====															
SODA															
=====															
HENRY'S SODA															
76520	BLACK CHERRY 6/PK LN NR	\$20.34		\$5.09	0 34100 65805 2	4	\$5.98	\$1.00	\$6.36	\$1.06	\$6.78	\$1.13	\$7.26	\$1.21	
76320	ORANGE CREAM6/PK LN NR	\$20.34		\$5.09	0 34100 61805 6	4	\$5.98	\$1.00	\$6.36	\$1.06	\$6.78	\$1.13	\$7.26	\$1.21	
76220	ROOT BEER 6/PK LN NR	\$20.34		\$5.09											