TEC DISTRIBUTING

PRICES - TEC DISTRIBUTING

Sep-21

PROD. #		RETAIL CASE COST	PREVIOUS RETAIL CASE COST	RETAIL UNIT COST	UPC CODES	PKG SIZE PER CASE	RETAIL @ UNIT	20% SINGLES	RETAIL @ UNIT	25% SINGLES	RETAIL @ UNIT	30% SINGLES
	MILLERCOORS											
	ARNOLD PALMER											
70901	SPIKED HALF & HALF 6PK CAN	$29.38		$7.35	6 13008 74833 3	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
70902	SPIKED HALF & HALF 12PK CAN	$27.29		$13.65	6 13008 75220 0	2	$17.06	$1.42	$18.19	$1.52	$19.49	$1.62
70913	SPIKED HALF & HALF 24 OZ. CAN	$25.15		$2.10	6 13008 74829 6	12	$2.62		$2.79		$2.99	
	BLUE MOON BELGIAN											
65013	WHITE 12/24 OZ. CAN	$26.83		$2.24	0 71990 17049 3	12	$2.79		$2.98		$3.19	
65015	WHITE ALE 2/15PK CAN	$27.29		$13.65	0 71990 17052 3	2	$17.06	$1.14	$18.19	$1.21	$19.49	$1.30
65020	WHITE ALE 6PK LNNR	$29.38		$7.35	0 71990 09511 6	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
65021	WHITE ALE 12PK LNNR	$27.29		$13.65	0 71990 09516 1	2	$17.06	$1.42	$18.19	$1.52	$19.49	$1.62
65022	WHITE ALE 24PK LNNR	$23.93		$23.93	0 71990 09520 8	1	$29.91	$1.25	$31.91	$1.33	$34.19	$1.42
65050	1/2 BBLS	$160.00		$160.00	0 71990 09515 4	1	$200.00		$213.33		$228.57	
65052	1/6 BBLS	$72.00		$72.00	0 71990 09518 5	1	$90.00		$96.00		$102.86	
	BLUE MOON LIGHT SKY											
64990	6PK CAN	$29.38		$7.35	0 71990 09591 8	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
64991	12PK CAN	$27.29		$13.65	0 71990 09592 5	2	$17.06	$1.42	$18.19	$1.52	$19.49	$1.62
	BLUE MOON- MOON HAZE											
65030	6 PK CAN	$29.38	NEW	$7.35	0 71990 09598 7	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
65031	12 PK CAN	$27.29	NEW	$13.65	0 71990 09599 4	2	$17.06	$1.42	$18.19	$1.52	$19.49	$1.62
	BLUE MOON MANGO WHEAT											
65141	6PK CAN	$29.38		$7.35	0 87800 00071 3	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
	COORS											
60002	12/PK CAN	$20.69		$10.35	0 71990 00047 9	2	$12.93	$1.08	$13.79	$1.15	$14.78	$1.23
60005	30/PK CAN	$23.19		$23.19	0 71990 10033 9	1	$28.99	$0.97	$30.92	$1.03	$33.13	$1.10
60006	16OZ CANS	$25.47		$6.37	0 71990 10002 5	4	$7.96	$1.33	$8.49	$1.42	$9.10	$1.52
60010	12PK 16OZ CAN	$23.24		$11.62	0 71990 17040 0	2	$14.53	$1.21	$15.49	$1.29	$16.60	$1.38
60011	18/PK CAN	$14.99		$14.99	0 71990 10020 9	1	$18.74	$1.04	$19.99	$1.11	$21.41	$1.19
60012	18 PK 16 OZ. CAN	$17.99		$17.99	0 71990 10087 2	1	$22.49	$1.25	$23.99	$1.33	$25.70	$1.43
60013	12/24 OZ CANS	$24.31		$2.03	0 71990 10071 1	12	$2.53		$2.70		$2.89	
60008	ALUM.BOT 2/9PK/16OZ	$21.74		$10.87	0 71990 17022 6	2	$13.59	$1.51	$14.49	$1.61	$15.53	$1.73
60025	6PK STUBBY BTL	$23.98		$6.00	0 71990 17028 8	4	$7.49	$1.25	$7.99	$1.33	$8.56	$1.43
60031	12 PK STUBBY BTL	$20.69		$10.35	0 71990 17037 0	2	$12.93	$1.08	$13.79	$1.15	$14.78	$1.23
60033	18 PK STUBBY BTL	$14.99		$14.99	0 71990 17038 7	1	$18.74	$1.04	$19.99	$1.11	$21.41	$1.19
60038	32OZ WIDEMOUTH	$27.67		$2.31	0 71990 10037 7	12	$2.88		$3.07		$3.29	
60050	1/2 BBLS	$127.00		$127.00	0 71990 10080 3	1	$158.75		$169.33		$181.43	
	COORS LIGHT											
60102	12/PK CAN	$20.69		$10.35	0 71990 00048 6	2	$12.93	$1.08	$13.79	$1.15	$14.78	$1.23
60105	30/PK CAN	$23.19		$23.19	0 71990 30030 2	1	$28.99	$0.97	$30.92	$1.03	$33.13	$1.10
60106	16OZ CANS	$25.47		$6.37	0 71990 32000 3	4	$7.96	$1.33	$8.49	$1.42	$9.10	$1.52
60108	ALUM.BOT 2/9PK/16OZ	$21.74		$10.87	0 71990 30104 0	2	$13.59	$1.51	$14.49	$1.61	$15.53	$1.73
60110	12PK 16OZ CAN	$23.24		$11.62	0 71990 09528 4	2	$14.53	$1.21	$15.49	$1.29	$16.60	$1.38
60111	18/PK CAN	$14.99		$14.99	0 71990 30017 3	1	$18.74	$1.04	$19.99	$1.11	$21.41	$1.19
60112	18PK/16OZ CANS	$17.99		$17.99	0 71990 30073 9	1	$22.49	$1.25	$23.99	$1.33	$25.70	$1.43
60113	12/24 OZ CANS	$24.31		$2.03	0 71990 30065 4	12	$2.53		$2.70		$2.89	
60116	24 PK 16 OZ. CAN	$20.39		$20.39	0 71990 30128 6	1	$25.49	$1.06	$27.19	$1.13	$29.13	$1.21
60118	ALUM. BOT 15PK 16 OZ.	$15.74		$15.74	0 71990 09527 7	1	$19.68	$1.31	$20.99	$1.40	$22.49	$1.50
60120	6/PK LN NR	$23.98		$6.00	0 71990 30005 0	4	$7.49	$1.25	$7.99	$1.33	$8.56	$1.43
60121	12/PK LN NR	$20.69		$10.35	0 71990 30069 2	2	$12.93	$1.08	$13.79	$1.15	$14.78	$1.23
60122	24/PK LN NR	$19.72		$19.72	0 71990 30079 1	1	$24.65	$1.03	$26.29	$1.10	$28.17	$1.17
60123	18/PK LNNR	$14.99		$14.99	0 71990 30078 4	1	$18.74	$1.04	$19.99	$1.11	$21.41	$1.19
60150	1/2 BBLS	$127.00		$127.00	0 71990 30080 7	1	$158.75		$169.33		$181.43	
60151	1/4 BBLS	$73.00		$73.00	0 71990 30090 6	1	$91.25		$97.33		$104.29	
	COORS NA											
60922	COORS EDGE 6PK BTL	$22.48		$5.62	0 71990 77005 1	4	$7.03	$1.17	$7.49	$1.25	$8.03	$1.34
	COORS PURE											
60202	12PK CAN	$26.74		$13.37	0 71990 00024 0	2	$16.71	$1.39	$17.83	$1.49	$19.10	$1.59
60209	24 PACK CAN	$21.90		$21.90	0 71990 00032 5	1	$27.38	$1.14	$29.20	$1.22	$31.29	$1.30
60213	24 OZ. CAN	$26.84		$2.24	0 71990 00029 5	12	$2.80		$2.98		$3.20	
	COORS SELTZER											
60944	VARIETY 24 PK CAN	$21.90		$0.91	0 71990 01129 1	24	$1.14		$1.22		$1.30	
	FOSTERS USA											
78238	FOSTERS PREM.ALE 25.4 OZ	$25.15		$2.10	0 70897 18331 5	12	$2.62		$2.79		$2.99	
78338	FOSTERS 25.4 OZ CANS	$25.15		$2.10	0 70897 01331 5	12	$2.62		$2.79		$2.99	
78350	FOSTERS 1/2 BBLS	$123.00		$123.00	0 70897 01781 8	1	$153.75		$164.00		$175.71	
	GENUINE DRAFT											
70005	30/PK CAN	$23.19		$23.19	0 34100 17341 8	1	$28.99	$0.97	$30.92	$1.03	$33.13	$1.10
70020	6/PK LN NR	$23.98		$6.00	0 34100 17505 4	4	$7.49	$1.25	$7.99	$1.33	$8.56	$1.43
70021	12/PK LNNR	$20.69		$10.35	0 34100 17509 2	2	$12.93	$1.08	$13.79	$1.15	$14.78	$1.23
70023	18/PK LNNR	$14.99		$14.99	0 34100 17256 5	1	$18.74	$1.04	$19.99	$1.11	$21.41	$1.19
	HAMMS											
75011	24 PK SUITCASE	$13.83		$13.83	0 34100 80706 1	1	$17.29	$0.72	$18.44	$0.77	$19.76	$0.82
	HIGH LIFE											
73005	30PK CAN	$18.79		$18.79	0 34100 01341 7	1	$23.49	$0.78	$25.05	$0.84	$26.84	$0.89
73010	12PK 16OZ CAN	$17.99		$9.00	0 34100 51678 9	2	$11.24	$0.94	$11.99	$1.00	$12.85	$1.07
73020	6/PK LN NR	$17.98		$4.50	0 34100 01505 3	4	$5.62	$0.94	$5.99	$1.00	$6.42	$1.07
73021	12/PK LNNR	$16.49		$8.25	0 34100 01509 1	2	$10.31	$0.86	$10.99	$0.92	$11.78	$0.98
73023	18 PK LNNR	$10.49		$10.49	0 34100 01256 4	1	$13.11	$0.73	$13.99	$0.78	$14.99	$0.83
89007	32OZ CAN	$21.79		$1.82	0 34100 00008 0	12	$2.27		$2.42		$2.59	
	HOP VALLEY											
71502	ALPHA CENT IPA 6PK BTL	$29.38		$7.35	8 56052 00252 9	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
71565	CRYO STASH 6PK CAN	$29.38		$7.35	8 56052 00285 7	4						
71567	CRYO STASH 19.2 OZ.	$46.94		$1.96	8 56052 00295 6	24	$2.44		$2.61		$2.79	
71508	ALPHADELIC IPA 6PK CANS	$29.38		$7.35	8 56052 00212 3	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
71509	ALPHADELIC IPA 12PK CANS	$27.29		$13.65	8 56052 00239 0	2	$17.06	$1.42	$18.19	$1.52	$19.49	$1.62

PROD. #	TEC DISTRIBUTING **PRICES - TEC DISTRIBUTING** **Sep-21**	RETAIL CASE COST	PREVIOUS RETAIL CASE COST	RETAIL UNIT COST	UPC CODES	PKG SIZE PER CASE	RETAIL @ UNIT	20% SINGLES	RETAIL @ UNIT	25% SINGLES	RETAIL @ UNIT	30% SINGLES
-----	----------	------	------	-------	---------	--------	------	-------	------	-------	------	-------
	HOP VALLEY											
71529	BUBBLE STASH 6PK CAN	$29.38		$7.35	8 56052 00213 0	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
71530	BUBBLE STASH 1/6 BBL	$80.00		$80.00		1	$100.00		$106.67		$114.29	
71532	BUBBLE STASH 19.2 OZ.	$46.94		$1.96	8 56052 00288 8	24	$2.44		$2.61		$2.79	
71531	BUBBLE STASH 13.2 BBL	$150.00		$150.00		1	$187.50		$200.00		$214.29	
71510	CITRUS MISTRESS 6PK CAN	$29.38		$7.35	8 56052 00269 7	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
71596	HAZY DAYS 12PK	$27.29		$13.65	8 56052 00294 9	2	$17.06	$1.42	$18.19	$1.52	$19.49	$1.62
71527	HEFEWEIZEN 13.2 BBL	$150.00		$150.00		1	$187.50		$200.00		$214.29	
71552	MANGO & STASH 6PK CAN	$29.38		$7.35	8 56052 00258 1	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
71551	MANGO & STASH 19.2 OZ.	$46.94		$1.96	8 56052 00295 6	24	$2.44		$2.61		$2.79	
71553	MANGO & STASH 1/6 BBL	$80.00		$80.00		1	$100.00		$106.67		$114.29	
71554	MANGO & STASH 13.2	$150.00		$150.00		1	$187.50		$200.00		$214.29	
71586	PANDA STASH 6PK CAN	$29.38		$7.35	8 56052 00261 1	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
71587	PANDA STASH 19.2 OZ.	$46.94		$1.96	8 55015 88512 4	24	$2.44		$2.61		$2.79	
71585	PANDA STASH 1/6 BBL	$80.00		$80.00		1	$100.00		$106.67		$114.29	
71584	PANDA STASH 13.2 BBL	$150.00		$150.00		1	$187.50		$200.00		$214.29	
71578	RED 18 PK CAN	$11.25		$11.25	8 56052 00298 7	1	$14.06	$0.78	$15.00	$0.83	$16.07	$0.89
71581	SMILE STASH 13.2 BB;	$150.00		$150.00		1	$187.50		$200.00		$214.29	
71558	DIVINE SHINE 13.2 BBL	$150.00		$150.00		1	$187.50		$200.00		$214.29	
71521	IPA VARIETY 12PK BTL	$27.29		$13.65	8 56052 00267 3	2	$17.06	$1.42	$18.19	$1.52	$19.49	$1.62
71550	STASHADELICA 6PK CAN	$29.38		$7.35	8 50015 88513 6	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
71569	STASHADELICA 1/6 BBL	$80.00		$80.00		1	$100.00		$106.67		$114.29	
71568	STASHADELICA 13.2 BBL	$150.00		$150.00		1	$187.50		$200.00		$214.29	
71566	STASH VARIETY 12PK CAN	$27.29		$13.65	8 56052 00284 0	2	$17.06	$1.42	$18.19	$1.52	$19.49	$1.62
71564	STASH PACK VARIETY 24PK	$26.98		$1.12	8 56052 00290 1	24	$1.41		$1.50		$1.61	
	ICEHOUSE											
71205	30PK CAN	$16.39		$16.39	0 34100 62341 8	1	$20.49	$0.68	$21.85	$0.73	$23.41	$0.78
71206	16OZ CAN	$19.47		$4.87	0 34100 00882 6	4	$6.08	$1.01	$6.49	$1.08	$6.95	$1.16
71213	12/24 OZ CANS	$20.92		$1.74	0 34100 00880 2	12	$2.18		$2.32		$2.49	
	KEYSTONE LIGHT											
61105	30/PK CAN	$18.79		$18.79	0 71990 48019 6	1	$23.49	$0.78	$25.05	$0.84	$26.84	$0.89
61106	16OZ CANS	$20.98		$5.25	0 71990 48008 0	4	$6.56	$1.09	$6.99	$1.17	$7.49	$1.25
61107	18PK/16OZ CANS	$13.19		$13.19	0 71990 48017 2	1	$16.49	$0.92	$17.59	$0.98	$18.84	$1.05
61113	24OZ CAN	$21.79		$1.82	0 71990 48024 0	12	$2.27		$2.42		$2.59	
61115	2/15 PK CANS	$19.49		$9.75	0 71990 48045 5	2	$12.18	$0.81	$12.99	$0.87	$13.92	$0.93
	KEYSTONE ICE											
61206	16OZ CANS	$20.98		$5.25	0 71990 47707 3	4	$6.56	$1.09	$6.99	$1.17	$7.49	$1.25
61213	24OZ CAN	$21.79		$1.82	0 71990 47712 7	12	$2.27		$2.42		$2.59	
	KILLIANS 5.3%											
63031	12/PK LN NR	$27.74		$13.87	0 71990 76400 5	2	$17.34	$1.44	$18.49	$1.54	$19.81	$1.65
	LEINENKUGEL											
75145	COLLABORATION 6PK CAN	$29.38	NEW	$7.35	0 34100 01242 7	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
75420	SUMMER SHANDY 6 PK BTL	$29.38		$7.35	0 34100 51605 5	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
75121	SUMMER SHANDY 12 PK BTL	$27.29		$13.65	0 34100 51607 9	2	$17.06	$1.42	$18.19	$1.52	$19.49	$1.62
75451	SUMMER SHANDY 1/6 BBL	$73.00		$73.00		661 OZ	$91.25		$97.33		$104.29	
75720	OKTOBERFEST 6 PK BTL	$29.38		$7.35	0 34100 58805 2	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
75751	OKTOBERFEST 1/6 BBL	$73.00		$73.00		661 OZ	$91.25		$97.33		$104.29	
	MICKEY'S MALT											
77836	40 OZ BOT	$25.15		$2.10	0 34100 00185 8	12	$2.62		$2.79		$2.99	
	MILLER 64											
70305	30/PK CAN	$23.19		$23.19	0 34100 15341 0	1	$28.99	$0.97	$30.92	$1.03	$33.13	$1.10
70321	12/PK LNNR	$20.69		$10.35	0 34100 15509 4	2	$12.93	$1.08	$13.79	$1.15	$14.78	$1.23
	MILLER LITE											
70205	30/PK CAN	$23.19		$23.19	0 34100 57341 6	1	$28.99	$0.97	$30.92	$1.03	$33.13	$1.10
70206	16OZ CAN	$25.47		$6.37	0 34100 00357 9	4	$7.96	$1.33	$8.49	$1.42	$9.10	$1.52
70207	ALUM.BOT 2/9PK/16OZ	$21.74		$10.87	0 34100 57023 1	2	$13.59	$1.51	$14.49	$1.61	$15.53	$1.73
70210	12PK 16OZ CAN	$23.24		$11.62	0 34100 57653 0	2	$14.53	$1.21	$15.49	$1.29	$16.60	$1.38
70211	18/PK CAN	$14.99		$14.99	0 34100 57340 9	1	$18.74	$1.04	$19.99	$1.11	$21.41	$1.19
70216	24 PK 16 OZ. CAN	$20.39		$20.39	0 34100 57323 2	1	$25.49	$1.06	$27.19	$1.13	$29.13	$1.21
70218	ALUM. BOT 15PK 16 OZ.	$15.74		$15.74	0 34100 57707 0	1	$19.68	$1.31	$20.99	$1.40	$22.49	$1.50
70214	12/32 OZ. CANS	$24.31		$2.03	0 34100 00358 6	12	$2.53		$2.70		$2.89	
70220	6/PK LN NR	$23.98		$6.00	0 34100 57505 2	4	$7.49	$1.25	$7.99	$1.33	$8.56	$1.43
70221	12 PK LNNR	$20.69		$10.35	0 34100 57509 0	2	$12.93	$1.08	$13.79	$1.15	$14.78	$1.23
70222	24 PK LNNR	$19.72		$19.72	0 34100 57215 0	1	$24.65	$1.03	$26.29	$1.10	$28.17	$1.17
70223	18/PK LNNR	$14.99		$14.99	0 34100 57256 3	1	$18.74	$1.04	$19.99	$1.11	$21.41	$1.19
70250	1/2 BBLS	$127.00		$127.00	0 34100 00534 4	1	$158.75		$169.33		$181.43	
70253	1/4 BBLS SK	$73.00		$73.00	0 34100 00533 7	1	$91.25		$97.33		$104.29	
	MILWAUKEES BEST											
74005	30PK CAN	$16.39		$16.39	0 34100 31341 8	1	$20.49	$0.68	$21.85	$0.73	$23.41	$0.78
	MILWAUKEES BEST ICE											
74205	30PK CAN	$16.39		$16.39	0 34100 30341 9	1	$20.49	$0.68	$21.85	$0.73	$23.41	$0.78
	MOLSON USA											
67220	MOLSON CANADIAN 6PK LNNR	$23.68		$5.92	0 68213 03112 9	4	$7.40	$1.23	$7.89	$1.32	$8.46	$1.41
67221	MOL.CANADIAN 12PK LNNR	$24.74		$12.37	0 68213 03117 4	2	$15.46	$1.29	$16.49	$1.37	$17.67	$1.47
	OLDE ENGLISH 800											
76038	42 OZ BOT	$25.15		$2.10	0 34100 00622 8	12	$2.62		$2.79		$2.99	
	PERONI											
78025	PERONI 6PK BOT	$31.47		$7.87	1 81954 00002 2	4	$9.83	$1.64	$10.49	$1.75	$11.24	$1.87
	PILSNER											
78131	PILSNER URQUELL 12PK LN	$27.74		$13.87	0 72311 13312 8	2	$17.34	$1.44	$18.49	$1.54	$19.81	$1.65
	PROOF POINT											
70701	VODKA SELTZER 4PK	$42.71		$7.12	0 34100 01244 1	6	$8.90	$2.22	$9.49	$2.37	$10.17	$2.54
70702	WHISKEY SELTZER 4PK	$42.71		$7.12	0 34100 01246 5	6	$8.90	$2.22	$9.49	$2.37	$10.17	$2.54
70703	RUM SELTZER 4PK	$42.71		$7.12	0 34100 01247 2	6	$8.90	$2.22	$9.49	$2.37	$10.17	$2.54
70704	TEQUILA SELTZER 4PK	$42.71		$7.12	0 34100 01245 8	6	$8.90	$2.22	$9.49	$2.37	$10.17	$2.54

PROD. #	TEC DISTRIBUTING **PRICES - TEC DISTRIBUTING** **Sep-21**	RETAIL CASE COST	PREVIOUS RETAIL CASE COST	RETAIL UNIT COST	UPC CODES	PKG SIZE PER CASE	RETAIL @ UNIT	20% SINGLES	RETAIL @ UNIT	25% SINGLES	RETAIL @ UNIT	30% SINGLES
	REDD'S APPLE											
74702	REDD'S APPLE 6 PK LNNR	$29.38		$7.35	0 34100 08716 6	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
74721	REDD'S APPLE 12 PK LNNR	$27.29		$13.65	0 34100 08722 7	2	$17.06	$1.42	$18.19	$1.52	$19.49	$1.62
	REDD'S PEACH											
74849	REDD'S PEACH 6PK BTL	$29.38		$7.35	0 34100 08730 2	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
	REDD'S VARIETY											
74715	REDD'S 2/15PK VARIETY CAN	$27.29		$13.65	0 34100 51674 1	$2.00	$17.06	$1.14	$18.19	$1.21	$19.49	$1.30
	REDD'S WICKED											
74864	REDD'S WICKED 12/24 OZ.	$25.15		$2.10	0 34100 00323 4	12	$2.62		$2.79		$2.99	
74866	REDD'S WICKED APPLE 16 OZ.	$33.51		$1.40	0 34100 00344 9	24	$1.75		$1.86		$1.99	
	REDD'S WICKED BLACK CHERRY											
74884	WICKED BLACK CHERRY 12/24 OZ	$25.15		$2.10	0 34100 00387 6	12	$2.62		$2.79		$2.99	
	REDD'S WICKEDSOUR APPLE											
74888	WICKEDSOUR APPLE 12/24 OZ.	$25.15		$2.10	0 34100 00393 7	12	$2.62		$2.79		$2.99	
	SOL BEER											
68090	SOL BEER 6 PK	$30.88		$7.72	0 72311 63021 4	4	$9.65	$1.61	$10.29	$1.72	$11.03	$1.84
68093	SOL CHELADA 24 OZ.	$25.15		$2.10	0 89826 13028 3	12	$2.62		$2.79		$2.99	
68095	SOL CHELADA LIMON Y SAL 24 OZ	$25.15		$2.10	0 89826 13040 5	12	$2.62		$2.79		$2.99	
	STEEL RESERVE											
68105	24 OZ. CANS	$20.92		$1.74	0 78250 00328 7	12	$2.18		$2.32		$2.49	
68108	42 OZ. PLASTIC BTL	$25.15		$2.10	0 78250 00334 8	12	$2.62		$2.79		$2.99	
	STEEL RESERVE BLACKBERRY											
68111	24 OZ. CAN	$20.92		$1.74	0 78250 00605 9	12	$2.18		$2.32		$2.49	
	STEEL RESERVE STRAWBERRY											
68101	24 OZ. CAN	$20.92		$1.74	0 34100 00871 0	12	$2.18		$2.32		$2.49	
	STEEL RESERVE WATERMELON											
68110	24 OZ. CAN	$20.92		$1.74	0 78250 00618 9	12	$2.18		$2.32		$2.49	
	STEEL RESERVE PINEAPPLE											
68109	24 OZ. CANS	$20.92		$1.74	0 78250 00614 1	12	$2.18		$2.32		$2.49	
	STEEL RESERVE BLUE RAZZ											
68103	24 OZ. CANS	$20.92		$1.74	0 78250 00627 1	12	$2.18		$2.32		$2.49	
	STEEL RESERVE TROPICAL STORM											
68104	24 OZ. CANS	$20.92		$1.74	0 78250 00633 2	12	$2.18		$2.32		$2.49	
	STEEL RESERVE MYSTERY TANGC											
68128	24 OZ. CANS	$20.92		$1.74	0 34100 52210 0	12	$2.18		$2.32		$2.49	
	STEEL RESERVE TIKI SERIES											
67861	STRAWBERRY DAIQUIRI 4PK	$33.43	NEW	$5.57	0 34100 00873 4	6	$6.96	$1.74	$7.43	$1.86	$7.96	$1.99
67864	ISLAND PUNCH 4PK	$33.43	NEW	$5.57	0 34100 00874 1	6	$6.96	$1.74	$7.43	$1.86	$7.96	$1.99
	VIZZY											
71382	VARIETY #1 12 PK CAN	$27.29		$13.65	0 34100 01232 8	2	$17.06	$1.42	$18.19	$1.52	$19.49	$1.62
71387	LEMONADE VARIETY 12PK	$27.29		$13.65	0 34100 01507 7	2	$17.06	$1.42	$18.19	$1.52	$19.49	$1.62
71380	VARIETY #2 12 PK CAN	$27.29		$13.65	0 34100 00549 8	2	$17.06	$1.42	$18.19	$1.52	$19.49	$1.62
71385	RASPBERRY LEMONADE 24 OZ.	$23.44		$1.95	0 34100 00959 5	12	$2.44		$2.60		$2.79	
71383	PINEAPPLE/MANGO 24 OZ. CAN	$23.44		$1.95	0 34100 00097 4	12	$2.44		$2.60		$2.79	
71384	BLUEBERRY/POME 24 OZ.	$23.44		$1.95	0 34100 00140 7	12	$2.44		$2.60		$2.79	
71388	WATERMELON VAR 12 PK	$27.29		$13.65	0 34100 00188 9	2	$17.06	$1.42	$18.19	$1.52	$19.49	$1.62
71389	PASSION FR WATERMELON 24 OZ	$23.44		$1.95	0 34100 00142 1	12	$2.44		$2.60		$2.79	
	IMPORTS / MICRO'S						UNIT	SINGLES				
	ALASKAN BREWING											
95701	ALASKAN AMBER 6PK BOT	$29.36		$7.34	0 40850 02001 8	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
95702	ALASKAN AMBER 12PK BOT	$27.28		$13.64	0 40850 03001 7	2	$17.05	$1.42	$18.19	$1.52	$19.49	$1.62
95700	ALASKAN AMBER 12 PK CAN	$27.28		$13.64	0 40850 15001 2	2	$17.05	$1.42	$18.19	$1.52	$19.49	$1.62
95751	ALASKAN AMBER 1/2 BBL	$149.00		$149.00	0 40850 02009 4	1	$186.25		$198.67		$212.86	
95791	ALASKAN AMBER 1/6 BBL	$65.00		$65.00		1	$81.25		$86.67		$92.86	
95733	ALASKAN AMBER 6PK CAN	$29.36		$7.34	0 40850 13001 4	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
95739	ALASKAN MIXED 12 PK CAN	$27.28		$13.64	0 40850 15019 7	2	$17.05	$1.42	$18.19	$1.52	$19.49	$1.62
95734	ALASKAN ICY BAY 6PK CAN	$29.36		$7.34	0 40850 14008 2	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
95710	ALASKAN ICY BAY IPA 6PK BOT	$29.36		$7.34	0 40850 02008 7	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
95764	CITRUS WHEAT 6PK CAN	$29.36		$7.34	0 40850 13026 7	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
95786	ALASKAN DIP NET DIPA 22 OZ.	$75.48		$6.29	0 40850 06007 6	12	$7.86		$8.39		$8.99	
95743	ALASKAN DIP NET DIPA 1/6 BBL	$68.00		$68.00		1	$85.00		$90.67		$97.14	
95714	ALASKAN PORTER 22 OZ.	$83.88		$6.99	0 40850 06010 6	12	$8.74		$9.32		$9.99	
95777	ALASKAN BALTIC PORTER 22 OZ.	$75.48		$6.29	0 40850 06007 6	12	$7.86		$8.39		$8.99	
95787	ALASKAN PORTER 1/2 BB	$169.00		$169.00		1	$211.25		$225.33		$241.43	
95736	ALASKAN HUSKY IPA 6 PK CAN	$29.36		$7.34	0 40850 14020 4	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
95769	ALASKAN LR HAZY BAY 6PK C	$29.36		$7.34	0 40850 13020 5	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
95759	ALASKAN WHITE 6PK CAN	$29.36		$7.34	0 40850 14021 1	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
	ALASKAN SELTZER											
95788	ALASKAN SELTZER VARIETY 12PK	$27.28		$13.64	0 40850 24007 2	2	$17.05	$1.42	$18.19	$1.52	$19.49	$1.62
	ANGRY ORCHARD											
78444	CRISP APPLE 12PK CAN	$27.28		$13.64	0 87692 00083 9	2	$17.05	$1.42	$18.19	$1.52	$19.49	$1.62
78445	CRISP APPLE 6 PK	$30.78		$7.70	0 87692 82102 1	4	$9.62	$1.60	$10.26	$1.71	$10.99	$1.83
78446	CRISP APPLE 12PK BTL	$27.28		$13.64	0 87692 00033 4	2	$17.05	$1.42	$18.19	$1.52	$19.49	$1.62
78455	CRISP APPLE 4 PK 16 OZ.CAN	$33.43		$5.57	0 87692 00084 6	6	$6.96	$1.74	$7.43	$1.86	$7.96	$1.99
78449	CRISP APPLE 1/2 BBL	$160.00		$160.00	0 87692 82999 7	1	$200.00		$213.33		$228.57	
78448	CRISP APPLE 1/6 BBL	$70.00		$70.00		1	$87.50		$93.33		$100.00	
78456	PEACH MANGO 6PK CAN	$30.78		$7.70	0 87692 01173 6	4	$9.62	$1.60	$10.26	$1.71	$10.99	$1.83
78450	STRAWBEERY 6PK CAN	$30.78		$7.70	0 87692 01199 6	4	$9.62	$1.60	$10.26	$1.71	$10.99	$1.83
78451	UNFILTERED CIDER 16 OZ. CAN	$33.43		$5.57	0 87692 01051 7	6	$6.96	$1.74	$7.43	$1.86	$7.96	$1.99
78759	VARIETY PACK 12 PK CANS	$27.28		$13.64	0 87692 00821 7	2	$17.05	$1.42	$18.19	$1.52	$19.49	$1.62
78453	VARIETY PACK 12 PK BTLS	$27.28		$13.64	0 87692 00017 4	2	$17.05	$1.42	$18.19	$1.52	$19.49	$1.62
78457	GREEN APPLE 6 PK	$30.78		$7.70	0 87692 00149 2	4	$9.62	$1.60	$10.26	$1.71	$10.99	$1.83

PROD. #	TEC DISTRIBUTING **PRICES - TEC DISTRIBUTING** **Sep-21**	RETAIL CASE COST	PREVIOUS RETAIL CASE COST	RETAIL UNIT COST	UPC CODES	PKG SIZE PER CASE	RETAIL @ UNIT	20% SINGLES	RETAIL @ UNIT	25% SINGLES	RETAIL @ UNIT	30% SINGLES
---	---	---	---	---	---	---	---	---	---	---	---	---
	ARIZONA SUNRISE											
85300	SUNRISE VARIETY 12 PK	$27.28		$13.64	6 13008 75674 1	2	$17.05	$1.42	$18.19	$1.52	$19.49	$1.62
85310	SUNRISE MANGO 19.2	$23.44		$1.95	6 13008 75722 9	12	$2.44		$2.60		$2.79	
85315	SUNRISE CHERRY 19.2	$23.44		$1.95	6 13008 75725 0	12	$2.44		$2.60		$2.79	
	BITTER ROOT											
89048	IPA 6PK CAN	$27.98		$7.00	6 64853 20141 2	4	$8.74	$1.46	$9.33	$1.55	$9.99	$1.67
89050	NUT BROWN 6PK CAN	$27.98		$7.00	6 64853 20131 3	4	$8.74	$1.46	$9.33	$1.55	$9.99	$1.67
89051	SAWTOOTH 6PK CAN	$27.98		$7.00	6 64853 20132 0	4	$8.74	$1.46	$9.33	$1.55	$9.99	$1.67
	BOHEMIA											
67369	BOHEMIA 6 PK	$29.36		$7.34	0 89826 70001 1	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
	CARTA BLANCA											
67394	CARTA BLANCA 6 PK	$25.56		$6.39	0 89826 60001 4	4	$7.99	$1.33	$8.52	$1.42	$9.13	$1.52
	CAYMAN JACK											
97930	MARGARITA 6 PK BTL	$29.98		$7.50	8 15829 01006 8	4	$9.37	$1.56	$9.99	$1.67	$10.71	$1.78
97931	MOJITO 6 PK BTL	$29.98		$7.50	8 15829 01158 4	4	$9.37	$1.56	$9.99	$1.67	$10.71	$1.78
97933	MOSCOW MULE 6PK BTL	$29.98		$7.50	8 15829 01157 7	4	$9.37	$1.56	$9.99	$1.67	$10.71	$1.78
97934	MARGARITA 12 P CAN	$27.28		$13.64	8 15829 01111 9	2	$17.05	$1.42	$18.19	$1.52	$19.49	$1.62
97935	MARGARITA 19.2 OZ. CAN	$23.44		$1.95	8 15829 01085 3	12	$2.44		$2.60		$2.79	
97936	MOSCOW MULE 19.2 OZ. CAN	$23.44		$1.95	8 15829 01082 2	12	$2.44		$2.60		$2.79	
97932	VARIETY 12PK CAN	$27.28		$13.64	8 15829 90100 7	2	$17.05	$1.42	$18.19	$1.52	$19.49	$1.62
	CORONA											
88000	CORONA. 24OZ CAN	$31.00		$2.58	0 80660 95643 5	12	$3.23		$3.44		$3.69	
88002	CORONA 12/PK CAN	$29.99		$15.00	0 80660 95695 4	2	$18.74	$1.56	$19.99	$1.67	$21.42	$1.79
88020	CORONA EXTRA 6PK BTL	$31.47		$7.87	0 80660 95605 3	4	$9.83	$1.64	$10.49	$1.75	$11.24	$1.87
88021	CORONA 12 PK BTL	$29.99		$15.00	0 80660 95615 2	2	$18.74	$1.56	$19.99	$1.67	$21.42	$1.79
88022	CORONA 24 PK BTL	$26.29		$26.29	0 80660 95608 4	1	$32.86	$1.37	$35.05	$1.46	$37.56	$1.56
88011	CORONA 18 PK CAN	$21.74		$21.74	0 33544 95002 9	1	$27.18	$1.51	$28.99	$1.61	$31.06	$1.73
88023	CORONA 18 PK BTL	$21.74		$21.74	0 80660 95680 0	1	$27.18	$1.51	$28.99	$1.61	$31.06	$1.73
88028	CORONITA 7OZ BTL	$22.47		$5.62	0 80660 95401 1	4	$7.02	$1.17	$7.49	$1.25	$8.03	$1.34
88029	CORONITA PARROT 24/7OZ BTL	$17.99		$17.99	0 80660 95408 0	1	$22.49	$0.94	$23.99	$1.00	$25.70	$1.07
88039	CORONA 24OZ BTL	$31.00		$2.58	0 80660 95641 1	12	$3.23		$3.44		$3.69	
	CORONA LIGHT											
88120	CORONA LT 6PK BTL	$31.47		$7.87	0 80660 95625 1	4	$9.83	$1.64	$10.49	$1.75	$11.24	$1.87
88121	CORONA LT 12PK BTL	$29.99		$15.00	0 80660 95675 6	2	$18.74	$1.56	$19.99	$1.67	$21.42	$1.79
	CORONA FAMILIAR											
88038	CORONA FAMILIAR 32 OZ. BTL	$35.80		$2.98	0 80660 95682 4	12	$3.73		$3.98		$4.26	
88061	CORONA FAMILIAR 6PK BTL	$31.47		$7.87	0 33544 95051 7	4	$9.83	$1.64	$10.49	$1.75	$11.24	$1.87
88062	CORONA FAMILIAR 12 PK BTL	$29.99		$15.00	0 33544 95053 1	2	$18.74	$1.56	$19.99	$1.67	$21.42	$1.79
88064	CORONA FAMILIAR 24 OZ. CAN	$31.00		$2.58	0 33544 00025 0	12	$3.23		$3.44		$3.69	
	CORONA PREMIER											
88500	CORONA PREMIER 24 OZ. CAN	$31.00		$2.58	0 33544 95047 0	12	$3.23		$3.44		$3.69	
88502	CORONA PREMIER 12 PK CAN	$29.99		$15.00	0 33544 95044 9	2	$18.74	$1.56	$19.99	$1.67	$21.42	$1.79
88520	CORONA PREMIER 6PK BTL	$31.47		$7.87	0 33544 95041 8	4	$9.83	$1.64	$10.49	$1.75	$11.24	$1.87
88521	CORONA PREMIER 12 PK BTL	$29.99		$15.00	0 33544 95042 5	2	$18.74	$1.56	$19.99	$1.67	$21.42	$1.79
88523	CORONA PREMIER 18 PK BTL	$21.74		$21.74	0 33544 00018 2	1	$27.18	$1.51	$28.99	$1.61	$31.06	$1.73
88551	CORONA PREMIER 1/4 BBL	$75.00		$75.00		992 OZ	$93.75		$100.00		$107.14	
	CORONA REFRESCA											
88720	REFRESCA VARIETY 12PK	$27.28		$13.64	0 33544 00013 7	2	$17.05	$1.42	$18.19	$1.52	$19.49	$1.62
88740	REFRESCA MAS MANGO 24 OZ.	$33.50		$2.79	0 33544 00035 9	12	$3.49		$3.72		$3.99	
	CORONA SELTZER											
88560	SELTZER VARIETY 12PK CAN	$27.28		$13.64	0 33544 00043 4	2	$17.05	$1.42	$18.19	$1.52	$19.49	$1.62
88562	SELTZER VARIETY #2 12 PK	$27.28		$13.64	0 33544 00068 7	2	$17.05	$1.42	$18.19	$1.52	$19.49	$1.62
88563	SELTZER LIMONADA VAR 12PK	$27.28		$13.64	0 33544 00106 6	2	$17.05	$1.42	$18.19	$1.52	$19.49	$1.62
	MODELO ESPECIAL											
88300	MODELO ESP. 24OZ CAN	$31.00		$2.58	0 80660 95721 0	12	$3.23		$3.44		$3.69	
88301	MODELO ESPECIAL 6PK CAN	$28.47		$7.12	0 80660 95755 5	4	$8.90	$1.48	$9.49	$1.58	$10.17	$1.69
88302	MODELO ESPECIAL 12PK CAN	$25.49		$12.75	0 80660 95715 9	2	$15.93	$1.33	$16.99	$1.42	$18.21	$1.52
88312	MODELO ESPECIAL 18 PK BTL	$21.74		$21.74	0 33544 95027 2	1	$27.18	$1.51	$28.99	$1.61	$31.06	$1.73
88320	MODELO ESPECIAL 6PK BTL	$31.47		$7.87	0 80660 95765 4	4	$9.83	$1.64	$10.49	$1.75	$11.24	$1.87
88321	MODELO ESPEC. 12 PK BTL	$29.99		$15.00	0 80660 95757 9	2	$18.74	$1.56	$19.99	$1.67	$21.42	$1.79
88322	MODELO ESPEC. 24 PK BTL	$26.29		$26.29	0 80660 95776 0	1	$32.86	$1.37	$35.05	$1.46	$37.56	$1.56
88323	MODELO ESPEC. 24 PK CAN	$22.99		$22.99	0 80660 95710 4	1	$28.74	$1.20	$30.65	$1.28	$32.84	$1.37
88338	MODELO ESPEC. 32 OZ. BTL	$35.80		$2.98	0 33544 95090 6	12	$3.73		$3.98		$4.26	
88339	MODELO ESPEC. 24 OZ. BTL	$31.00		$2.58	0 80660 95777 7	12	$3.23		$3.44		$3.69	
88351	MODELO ESPEC. 1/4 BBL	$75.00		$75.00		992 OZ	$93.75		$100.00		$107.14	
88350	MODELO ESPEC. 1/2 BBL	$135.00		$135.00	0 80660 95773 9	992 OZ	$168.75		$180.00		$192.86	
88370	MODELO VARIETY 24 PK	$26.29		$6.57	0 80660 95790 6	4	$8.22	$1.37	$8.76	$1.46	$9.39	$1.56
	MODELITO											
88375	MODELITO 24/7 OZ. BTL	$17.99		$17.99	0 33544 00021 2	1	$22.49	$0.94	$23.99	$1.00	$25.70	$1.07
	MODELO CHELADA'S											
88360	MODELO CHELADA 24 OZ. CAN	$33.50		$2.79	0 80660 95796 8	12	$3.49		$3.72		$3.99	
88364	MODELO CHELADA PINA PICANTE	$33.50	NEW	$2.79	0 33544 00080 9	12	$3.49		$3.72		$3.99	
88362	MODELO CHELADA LIMON 24 OZ.	$33.50		$2.79	0 33544 95060 9	12	$3.49		$3.72		$3.99	
88363	MODELO CHILI MANGO CHELADA	$33.50		$2.79	0 33544 00026 7	12	$3.49		$3.72		$3.99	
	MODELO NEGRA											
88400	MODELO NEGRA 24 OZ. CAN	$31.00		$2.58	0 33544 95061 6	12	$3.23		$3.44		$3.69	
88420	MODELO NEGRA 6 PK BTL	$31.47		$7.87	0 80660 95785 2	4	$9.83	$1.64	$10.49	$1.75	$11.24	$1.87
88421	MODELO NEGRA 12 PK BTL	$29.99		$15.00	0 80660 95787 6	2	$18.74	$1.56	$19.99	$1.67	$21.42	$1.79
88451	MODELO NEGRA 1/4 BBL	$80.00		$80.00		992 OZ	$100.00		$106.67		$114.29	
88450	MODELO NEGRA 1/2 BBL	$140.00		$140.00	0 80660 95773 9	992 OZ	$175.00		$186.67		$200.00	
	PACIFICO											
88220	PACIFICO 6PK BTL	$31.47		$7.87	0 80660 95301 4	4	$9.83	$1.64	$10.49	$1.75	$11.24	$1.87
88221	PACIFICO 12PK BTL	$29.99		$15.00	0 80660 95315 1	2	$18.74	$1.56	$19.99	$1.67	$21.42	$1.79
88222	PACIFICO 12PK CAN	$29.99		$15.00	0 33544 95031 9	2	$18.74	$1.56	$19.99	$1.67	$21.42	$1.79
88230	PACIFICO 24 OZ. CAN	$31.00		$2.58	0 33544 95022 7	12	$3.23		$3.44		$3.69	
88232	PACIFICO 24 PK BTL	$26.29		$26.29	0 80660 95308 3	1	$32.86	$1.37	$35.05	$1.46	$37.56	$1.56

PROD. #	TEC DISTRIBUTING **PRICES - TEC DISTRIBUTING** **Sep-21**	RETAIL CASE COST	PREVIOUS RETAIL CASE COST	RETAIL UNIT COST	UPC CODES	PKG SIZE PER CASE	RETAIL @ UNIT	20% SINGLES	RETAIL @ UNIT	25% SINGLES	RETAIL @ UNIT	30% SINGLES
-----	----------	------	------	-------	---------	--------	------	-------	------	-------	------	-------
	PACIFICO											
88251	PACIFICO 1/4 BBL SLIM	$75.00		$75.00		992 OZ	$93.75		$100.00		$107.14	
88250	PACIFICO 1/2 BBL	$135.00		$135.00		1984 OZ.	$168.75		$180.00		$192.86	
	VICTORIA											
80020	VICTORIA 6 PK BTL	$31.47		$7.87	0 80660 95881 1	4	$9.83	$1.64	$10.49	$1.75	$11.24	$1.87
80021	VICTORIA 12 PK BTL	$29.99		$15.00	0 80660 95883 5	2	$18.74	$1.56	$19.99	$1.67	$21.42	$1.79
	DOS EQUIS											
66043	DOS EQUIS AMBER 12 PK BTL	$25.94		$12.97	0 72311 33140 1	2	$16.21	$1.35	$17.29	$1.44	$18.53	$1.54
67471	DOS EQUIS AMBER 1/2 BBL	$129.00		$129.00		1	$161.25		$172.00		$184.29	
67472	DOS EQUIS AMBER 6 PK BTL	$27.98		$7.00	0 72311 63011 5	4	$8.74	$1.46	$9.33	$1.55	$9.99	$1.67
67473	DOS EQUIS LAGER 1/2 BBL	$129.00		$129.00		1	$161.25		$172.00		$184.29	
67474	DOS EQUIS LAGER 6 PK BTL	$27.98		$7.00	0 72311 63012 2	4	$8.74	$1.46	$9.33	$1.55	$9.99	$1.67
78356	DOS EQUIS LAGER 12 PK BTL	$25.94		$12.97	0 72311 23012 4	2	$16.21	$1.35	$17.29	$1.44	$18.53	$1.54
	EARTHQUAKE											
66149	HG 24 OZ. CAN	$14.29		$1.19	8 95216 00109 1	12	$1.49		$1.59		$1.70	
66147	PINEAPPLE 23.5 OZ. CAN	$16.71		$1.39	8 49806 00245 6	12	$1.74		$1.86		$1.99	
	FOUR LOKO											
66101	SOUR BLACK RASP 200 ML	$33.50		$1.40	8 49806 00290 6	24	$1.74		$1.86		$1.99	
66102	SOUR PEACH 200 ML	$33.50		$1.40	8 49806 00412 2	24	$1.74		$1.86		$1.99	
66103	LEMONADE 200 ML	$33.50		$1.40	8 49806 00283 8	24	$1.74		$1.86		$1.99	
66095	BASIC HARD SELTZER 12PK CAN	$25.94		$12.97	8 49806 00317 0	2	$16.21	$1.35	$17.29	$1.44	$18.53	$1.54
66151	WATERMELON 23.5 OZ.	$25.15		$2.10	8 95216 00107 7	12	$2.62		$2.79		$2.99	
66152	FRUIT PUNCH 23.5 OZ.	$25.15		$2.10	8 95216 00104 6	12	$2.62		$2.79		$2.99	
66148	ELECTRIC LEMON 23.5 OZ.	$25.15		$2.10	8 49806 00300 2	12	$2.62		$2.79		$2.99	
66154	GOLD 23.5 OZ.	$25.15		$2.10	8 49806 00116 9	12	$2.62		$2.79		$2.99	
66146	SOUR BLACK RASP 23.5 OZ.	$25.15		$2.10	8 49806 00227 2	12	$2.62		$2.79		$2.99	
66153	SOUR APPLE 23.5 OZ.	$25.15		$2.10	8 49806 00095 7	12	$2.62		$2.79		$2.99	
66157	SOUR GRAPE 23.5 OZ.	$25.15		$2.10	8 49806 00267 8	12	$2.62		$2.79		$2.99	
66159	SELTZER SOUR MANGO 23.5 OZ.	$25.15		$2.10	8 49806 00329 3	12	$2.62		$2.79		$2.99	
	GUINNESS											
67602	PUB DRAUGHT 6 PK LNNR	$29.36		$7.34	0 83820 10401 1	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
67616	PUB DRAUGHT 8PK CANS	$35.25		$11.75	0 83820 12368 5	3	$14.69	$1.84	$15.67	$1.96	$16.79	$2.10
67600	PUB DRAFT 13.2 BBL	$160.00		$160.00		1	$200.00		$213.33		$228.57	
67607	STOUT 6 PK	$29.36		$7.34	0 83820 12393 7	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
67605	STOUT 12/22 OZ.	$29.50		$2.46	83820 23480	12	$3.07		$3.28		$3.51	
67611	NITRO COLD BREW 4 PK CAN	$35.96		$5.99	0 83820 12536 8	6	$7.49	$1.87	$7.99	$2.00	$8.56	$2.14
67629	HARP LAGER 13.2 BBL	$142.00		$142.00		1	$177.50		$189.33		$202.86	
67660	KALIBER N/A 6 PK	$25.44		$6.36	83820 72553 7	4	$7.95	$1.33	$8.48	$1.41	$9.09	$1.51
	HEINEKEN											
85027	HEINEKEN 12/PK KEG CAN	$27.28		$13.64	0 72890 00020 0	2	$17.05	$1.42	$18.19	$1.52	$19.49	$1.62
85028	HEINEKEN 24OZ KEG CAN	$25.95		$2.16	0 72890 00119 1	12	$2.70		$2.88		$3.09	
85025	HEINEKEN 22OZ BOT	$25.95		$2.16	0 72890 00478 9	12	$2.70		$2.88		$3.09	
85030	HEINEKEN 2/5LT KEG CAN	$30.00		$15.00	0 72890 00174 0	2	$18.75		$20.00		$21.43	
85036	HEINEKEN 18 PK BOT	$18.74		$18.74	0 72890 00152 8	1	$23.43	$1.30	$24.99	$1.39	$26.77	$1.49
85037	HEINEKEN 6/PK BOT	$29.36		$7.34	0 72890 00011 8	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
85038	HEINEKEN 12/PK BOT	$27.28		$13.64	0 72890 00016 3	2	$17.05	$1.42	$18.19	$1.52	$19.49	$1.62
	HEINEKEN 00%											
85055	HEINEKEN 00% 6PK CAN	$28.86		$7.22	0 72890 00620 2	4	$9.02	$1.50	$9.62	$1.60	$10.31	$1.72
85056	HEINEKEN 00% 6PK BTL	$28.86		$7.22	0 72890 00621 9	4	$9.02	$1.50	$9.62	$1.60	$10.31	$1.72
85057	HEINEKEN 00% 12 PK CAN	$26.78		$13.39	0 72890 00654 7	2	$16.74	$1.39	$17.85	$1.49	$19.13	$1.59
	IDAHO BREWING											
97644	BROWN 1/2 BBL	$140.00		$140.00		1	$175.00		$186.67		$200.00	
97645	BROWN 1/6 BBL	$55.00		$55.00		1	$68.75		$73.33		$78.57	
97626	BLACK LAGER 1/2 BBL	$145.00		$145.00		1	$181.25		$193.33		$207.14	
97627	BLACK LAGER 1/6 BBL	$60.00		$60.00		1	$75.00		$80.00		$85.71	
97653	HEFE 1/6 BBL	$60.00		$60.00		1	$75.00		$80.00		$85.71	
97650	HEFE 1/2 BBL	$140.00		$140.00		1	$175.00		$186.67		$200.00	
97630	WAR RED IRA 1/2 BBL	$145.00		$145.00		1	$181.25		$193.33		$207.14	
97631	WAR RED IRA 1/6 BBL	$65.00		$65.00		1	$81.25		$86.67		$92.86	
97622	SESSIONS 1/2 BBL	$140.00		$140.00		1	$175.00		$186.67		$200.00	
97633	PALE 1/6 BBL	$60.00		$60.00		1	$75.00		$80.00		$85.71	
97651	SCOTCH 1/2 BBL	$145.00		$145.00		1	$181.25		$193.33		$207.14	
97652	SCOTCH 1/6 BBL	$60.00		$60.00		1	$75.00		$80.00		$85.71	
97635	STOUT 1/6 BBL	$64.00		$64.00		1	$80.00		$85.33		$91.43	
	MAMITAS											
66170	LIME 4PK	$33.45	$42.00	$5.58	8 49806 00332 3	6	$6.97	$1.74	$7.43	$1.86	$7.96	$1.99
66171	MANGO 4PK	$33.45	$42.00	$5.58	8 49806 00339 2	6	$6.97	$1.74	$7.43	$1.86	$7.96	$1.99
66173	PINEAPPLE 4PK	$33.45	$42.00	$5.58	8 49806 00335 4	6	$6.97	$1.74	$7.43	$1.86	$7.96	$1.99
	MIKE'S											
12824	BLACK CHERRY 6 PK 11.2 OZ..	$29.36		$7.34	6 35985 06744 3	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
12852	RASBERRY 6 PK 11.2 OZ.	$29.36		$7.34	6 35985 06064 2	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
12859	PINEAPPLE LEMON 6PK 11.2	$29.36		$7.34	6 35985 06074 1	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
12826	CRANBERRY 6 PK 11.2 OZ.	$29.36		$7.34	6 35985 60611 6	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
12839	LEMONADE 6 PK 11.2 OZ.	$29.36		$7.34	6 35985 10062 1	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
12846	MANGO 6 PK 11.2 OZ.	$29.36		$7.34	6 35985 06070 3	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
12817	LEMON SELTZER VAR 12PK	$27.28		$13.64	6 35985 80017 0	2	$17.05	$1.42	$18.19	$1.52	$19.49	$1.62
12816	PEACH LEMON 6 PK	$29.36		$7.34	6 35985 19002 8	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
12855	VARIETY 12PK CAN	$27.28		$13.64	6 35985 26001 1	2	$17.05	$1.42	$18.19	$1.52	$19.49	$1.62
12853	VARIETY 12 PK 11.2 OZ.	$27.28		$13.64	6 35985 12998 1	2	$17.05	$1.42	$18.19	$1.52	$19.49	$1.62
	MIKE'S HARDER											
12830	HARDER BLACK CHERRY 16 OZ.	$33.43		$1.39	6 35985 01012 8	24	$1.74		$1.86		$1.99	
12833	HARDER CRANBERRY 16 OZ	$33.43		$1.39	6 35985 01037 1	24	$1.74		$1.86		$1.99	
12834	HARDER LEMON 16 OZ.	$33.43		$1.39	6 35985 25875 9	24	$1.74		$1.86		$1.99	
12865	HARDER BLOOD ORANGE 16 OZ.	$33.43		$1.39	6 35985 24595 7	24	$1.74		$1.86		$1.99	
12832	HARDER GREEN APPLE 16 OZ.	$33.43		$1.39	6 35985 25910 7	24	$1.74		$1.86		$1.99	
12870	HARDER STRAW/LEMON 16 OZ.	$33.43		$1.39	6 35985 13219 6	24	$1.74		$1.86		$1.99	

PROD. #	TEC DISTRIBUTING **PRICES - TEC DISTRIBUTING** **Sep-21**	RETAIL CASE COST	PREVIOUS RETAIL CASE COST	RETAIL UNIT COST	UPC CODES	PKG SIZE PER CASE	RETAIL @ UNIT	20% SINGLES	RETAIL @ UNIT	25% SINGLES	RETAIL @ UNIT	30% SINGLES
	MIKE'S HARDER											
12871	HARDER VARIETY 8PK 16 OZ.	$35.97		$11.99	6 35985 26042 4	3	$14.99	$1.87	$15.99	$2.00	$17.13	$2.14
12825	HARDER CRAN 23.5 OZ.	$25.11		$2.09	6 35985 24985 6	12	$2.62		$2.79		$2.99	
12829	HARDER PINE MANDARINE 12/23.5	$25.11		$2.09	6 35985 80021 7	12	$2.62		$2.79		$2.99	
12823	HARDER LEMON 23.5 OZ.	$25.11		$2.09	6 35985 24583 4	12	$2.62		$2.79		$2.99	
12831	HARDER MANGO12/23.5oz	$25.11		$2.09	6 35985 25891 9	12	$2.62		$2.79		$2.99	
12872	HARDER STRAW/PINE 12/23.5 OZ.	$25.11		$2.09	6 35985 13217 2	12	$2.62		$2.79		$2.99	
12873	HARDER BLACK CHERRY 12/23.5 (	$25.11		$2.09	6 35985 13215 8	12	$2.62		$2.79		$2.99	
	MXD COCKTAIL											
97920	LONG ISLAND ICE TEA 16 OZ. CAN	$33.43		$1.39	6 35985 26068 4	24	$1.74		$1.86		$1.99	
97921	MARGARITA 16 OZ. CAN	$33.43		$1.39	6 35985 26070 7	24	$1.74		$1.86		$1.99	
97922	MAI TAI 16 OZ.	$33.43		$1.39	6 35985 26094 3	24	$1.74		$1.86		$1.99	
97923	STRAW DAIQUIRI 16 OZ.	$33.43		$1.39	6 35985 10036 2	24	$1.74		$1.86		$1.99	
	NEW BELGIUM											
67744	1554 ENLIGHTENED BLCK 1/2 BBL	$149.00		$149.00		1	$186.25		$198.67		$212.86	
67745	1554 ENLIGHTENED BLCK 1/6 BBL	$65.00		$65.00		1	$81.25		$86.67		$92.86	
67746	1554 ENLIGHTENED BLCK 6 PK	$31.48		$7.87	7 54527 00122 3	4	$9.84	$1.64	$10.49	$1.75	$11.24	$1.87
89083	DOMINGA SOUR 6PK CAN	$31.48		$7.87	7 54527 01130 7	4	$9.84	$1.64	$10.49	$1.75	$11.24	$1.87
89065	DOMINGA SOUR 1/6 BBL	$68.00		$68.00		1	$85.00		$90.67		$97.14	
89064	DOMINGA SOUR 1/2 BBL	$164.00		$164.00		1	$205.00		$218.67		$234.29	
67758	FAT TIRE 1/2 BBL	$149.00		$149.00		1	$186.25		$198.67		$212.86	
67759	FAT TIRE 1/6 BBL	$65.00		$65.00		1	$81.25		$86.67		$92.86	
67761	FAT TIRE 12 PK CAN	$27.28		$13.64	7 54527 00161 2	2	$17.05	$1.42	$18.19	$1.52	$19.49	$1.62
67762	FAT TIRE 12 PK BTL	$27.28		$13.64	7 54527 00024 0	2	$17.05	$1.42	$18.19	$1.52	$19.49	$1.62
67763	FAT TIRE 6 PK	$29.36		$7.34	7 54527 00022	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
67740	FAT TIRE 4PK/16 OZ. CAN	$35.94		$5.99	7 54527 00398 2	6	$7.49	$1.87	$7.99	$2.00	$8.56	$2.14
89031	THE PURIST 6PK CAN	$26.42		$6.61	7 54527 01087 4	4	$8.26	$1.38	$8.81	$1.47	$9.44	$1.57
89072	RED ROBIN 1/2 BBL	$149.00		$149.00		1	$186.25		$198.67		$212.86	
67796	TRIPPEL 6 PK	$31.48		$7.87	7 54527 00052 0	4	$9.84	$1.64	$10.49	$1.75	$11.24	$1.87
67764	VARIETY 12 PK BTL	$27.28		$13.64	7 54527 00201 5	2	$17.05	$1.42	$18.19	$1.52	$19.49	$1.62
67752	VARIETY 12 PK CAN	$27.28		$13.64	7 54527 00470 5	2	$17.05	$1.42	$18.19	$1.52	$19.49	$1.62
89101	VOODOO FUTURE HOP 6PK CAN	$31.48	NEW	$7.87	7 54527 00994 6	4	$9.84	$1.64	$10.49	$1.75	$11.24	$1.87
89100	VOODOO FUTURE HOP 1/6 BBL	$68.00	NEW	$68.00		1	$85.00		$90.67		$97.14	
89099	VOODOO FUTURE HOP 1/2 BBL	$164.00	NEW	$164.00		1	$205.00		$218.67		$234.29	
67793	VOODOO IMPERIAL 6 PK	$31.48		$7.87	7 54527 00421 7	4	$9.84	$1.64	$10.49	$1.75	$11.24	$1.87
89003	VOODOO IMPERIAL 12PK BTL	$28.48		$14.24	7 54527 00567 2	2	$17.80	$1.48	$18.99	$1.58	$20.34	$1.70
67757	VOODOO IMPERIAL 12 PK CAN	$28.48		$14.24	7 54527 00991 5	2	$17.80	$1.48	$18.99	$1.58	$20.34	$1.70
67734	VOODOO IMPERIAL 19.2 OZ.	$28.20		$1.88	7 54527 01021 8	15	$2.35		$2.51		$2.69	
67792	VOODOO IMPERIAL 1/2 BBL	$164.00		$164.00		1	$205.00		$218.67		$234.29	
89078	VOODOO JUICY HAZE 1/2 BBL	$164.00		$164.00		1	$205.00		$218.67		$234.29	
89079	VOODOO JUICY HAZE 1/6 BBL	$68.00		$68.00		1	$85.00		$90.67		$97.14	
89085	VOODOO JUICY HAZE 12PK CAN	$28.48		$14.24	7 54527 01137 6	2	$17.80	$1.48	$18.99	$1.58	$20.34	$1.70
89084	VOODOO JUICY HAZE 6 PK CAN	$31.48		$7.87	7 54527 00885 7	4	$9.84	$1.64	$10.49	$1.75	$11.24	$1.87
89074	VOODOO JUICY HAZE 19.2 OZ.	$28.20		$1.88	7 54527 01105 5	15	$2.35		$2.51		$2.69	
67778	VOODOO PUMPKIN 6PK	$29.36		$7.34	7 54527 01110 9	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
67707	VOODOO PUMPKIN 1/6 BBL	$68.00		$68.00		1	$85.00		$90.67		$97.14	
67779	VOODOO PUMPKIN 1/2 BBL	$164.00		$164.00		1	$205.00		$218.67		$234.29	
67741	VOODOO RANGER 6 PK CAN	$29.36		$7.34	7 54527 00066 0	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
67742	VOODOO RANGER 12 PK BTL	$27.28		$13.64	54527 00068	2	$17.05	$1.42	$18.19	$1.52	$19.49	$1.62
67782	VOODOO RANGER 12 PK CAN	$27.28		$13.64	7 54527 00362 3	2	$17.05	$1.42	$18.19	$1.52	$19.49	$1.62
67786	VOODOO RANGER 19.2	$28.20		$1.88	7 54527 00905 2	15	$2.35		$2.51		$2.69	
67784	VOODOO RANGER 1/6 BBL	$65.00		$65.00		1	$81.25		$86.67		$92.86	
67783	VOODOO RANGER 1/2 BBL	$149.00		$149.00		1	$186.25		$198.67		$212.86	
89095	VOODOO V2K 6PK CAN	$31.48		$7.87	7 54527 00994 6	4	$9.84	$1.64	$10.49	$1.75	$11.24	$1.87
89093	VOODOO V2K 1/2 BBL	$164.00		$164.00		1	$205.00		$218.67		$234.29	
67769	VOODOO VARIETY 12PK CAN	$28.48		$14.24	7 54527 01070 6	2	$17.80	$1.48	$18.99	$1.58	$20.34	$1.70
	NEW BELGIUM HARD SELTZER											
89092	FRUIT SMASH 12PK	$27.28		$13.64	7 54527 01120 8	2	$17.05	$1.42	$18.19	$1.52	$19.49	$1.62
	NEWCASTLE											
67800	BROWN 6 PK LNNR	$29.36		$7.34	88345 10005	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
	PYRAMID											
96829	PYRAMID OUTBURST 6 PK	$26.98		$6.75	0 76420 92001 3	4	$8.43	$1.41	$8.99	$1.50	$9.64	$1.61
96950	PYR UNFILTERED AMBER 1/2 BBL	$98.00		$98.00		1984 OZ	$122.50		$130.67		$140.00	
	RED STRIPE											
67852	RED STRIPE 4/6	$25.56		$6.39	0 83820 56793 9	4	$7.99	$1.33	$8.52	$1.42	$9.13	$1.52
	SAM ADAMS											
78475	CHERRY WHEAT 6 PK	$29.36		$7.34	0 87692 27102 4	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
78531	JACK-O 6PK	$29.36	NEW	$7.34	0 87692 00004 4	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
78490	LAGER 1/2 BBL	$160.00		$160.00		1	$200.00		$213.33		$228.57	
78491	LAGER 1/6 BBL	$70.00		$70.00		1	$87.50		$93.33		$100.00	
78492	LAGER 12 PK BTL	$27.28		$13.64	0 87692 10014 0	2	$17.05	$1.42	$18.19	$1.52	$19.49	$1.62
78495	LAGER 6 PK	$29.36		$7.34	0 87692 10012 6	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
78505	OCTOBERFEST 1/2 BBL	$160.00		$160.00		1	$200.00		$213.33		$228.57	
78506	OCTOBERFEST 1/6 BBL	$70.00		$70.00		1	$87.50		$93.33		$100.00	
78507	OCTOBERFEST 12 PK BTL	$27.28		$13.64	0 87692 01103 3	2	$17.05	$1.42	$18.19	$1.52	$19.49	$1.62
78508	OCTOBERFEST 6 PK	$29.36		$7.34	0 87692 30050 2	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
78510	FALL VARIETY 12 PK	$27.28	NEW	$13.64	0 87692 29103 9	2	$17.05	$1.42	$18.19	$1.52	$19.49	$1.62
78518	SUMMER 12 PK BTL	$27.28		$13.64	0 87692 01103 3	2	$17.05	$1.42	$18.19	$1.52	$19.49	$1.62
	SAPPORO											
67988	SAPPORO 12/20 OZ.	$25.08		$2.09	87975 00630	12	$2.61		$2.79		$2.99	
67989	SAPPORO 12/22 OZ. CAN	$29.28		$2.44	87975 02650 1	12	$3.05		$3.25		$3.49	
67990	SAPPORO 4/6PK DRAFT	$29.08		$7.27	87975 01350 1	4	$9.09	$1.51	$9.69	$1.62	$10.39	$1.73
	SMIRNOFF											
65610	PINK LEMONADE 6PK 11.2 OZ.	$29.36		$7.34	0 82000 76600 1	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
65614	GREEN APPLE 6 PK 11.2 OZ.	$29.36		$7.34	0 82000 72751 4	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
65602	ICE 24 OZ. BTL	$24.00		$2.00	0 82000 72569 5	12	$2.50		$2.67		$2.86	

PROD. #	TEC DISTRIBUTING **PRICES - TEC DISTRIBUTING** **Sep-21**	RETAIL CASE COST	PREVIOUS RETAIL CASE COST	RETAIL UNIT COST	UPC CODES	PKG SIZE PER CASE	RETAIL @ UNIT	20% SINGLES	RETAIL @ UNIT	25% SINGLES	RETAIL @ UNIT	30% SINGLES
	SMIRNOFF											
65616	ICE 12 PK 11.2 OZ. BTL	$27.28		$13.64	0 82000 72518 3	2	$17.05	$1.42	$18.19	$1.52	$19.49	$1.62
65617	ICE 6 PK 11.2 OZ.	$29.36		$7.34	0 82000 72385 1	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
65612	RED WHITE & BERRY 6PK 11.2 OZ	$29.36		$7.34	0 82000 782506	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
65608	RED WHITE & BERRY 12PK CAN	$27.28		$13.64	0 82000 79110 2	2	$17.05	$1.42	$18.19	$1.52	$19.49	$1.62
65626	RASPBERRY 6 PK 11.2 OZ.	$29.36		$7.34	0 82000 72754 5	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
65627	SCREWDRIVER 6 PK 11.2 OZ.	$29.36		$7.34	0 82000 75748 1	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
65554	SMASH PEACH MANGO 23.5 OZ.	$25.11		$2.09	0 82000 78625 2	12	$2.62		$2.79		$2.99	
65555	SMASH SCREWDRIVER 23.5 OZ.	$25.11		$2.09	0 82000 77692 5	12	$2.62		$2.79		$2.99	
65568	SMASH RED,WHT, BERRY 23.5 OZ.	$25.11		$2.09	0 82000 79522 3	12	$2.62		$2.79		$2.99	
65557	SMASH LEMON LIME 23.5 OZ.	$25.11		$2.09	0 82000 77691 8	12	$2.62		$2.79		$2.99	
65558	SMASH STRAW-LEMON 23.5 OZ.	$25.11		$2.09	0 82000 78633 7	12	$2.62		$2.79		$2.99	
65566	SMASH BLUE RASP 23.5 OZ.	$25.11		$2.09	0 82000 79165 2	12	$2.62		$2.79		$2.99	
65611	SMASH LEMON LIME 16 OZ.	$33.43		$1.39	0 82000 77688 8	24	$1.74		$1.86		$1.99	
65628	SMASH SCREWDRIVER 16 OZ.	$33.43		$1.39	0 82000 76983 5	24	$1.74		$1.86		$1.99	
65620	SOURCE PINEAPPLE 6 PK BTL	$29.36		$7.34	0 82000 78600 9	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
65631	PARTY PACK 12PK	$27.28		$13.64	0 82000 72908 2	2	$17.05	$1.42	$18.19	$1.52	$19.49	$1.62
65667	PARTY PACK 24PK	$18.00		$18.00	0 82000 77853 0	1	$22.50	$0.94	$24.00	$1.00	$25.71	$1.07
65679	SPKD SELTZER SEASONAL 12PK	$27.28		$13.64	0 82000 79257 4	2	$17.05	$1.42	$18.19	$1.52	$19.49	$1.62
65678	SPKD SELTZER BLACKBERRY 24 C	$25.11		$2.09	0 82000 79221 5	12	$2.62		$2.79		$2.99	
65609	VARIETY 12PK CAN	$27.28		$13.64	0 82000 78970 3	2	$17.05	$1.42	$18.19	$1.52	$19.49	$1.62
65675	SPKD SELTZER VARIETY 12PK	$27.28		$13.64	0 82000 78142 4	2	$17.05	$1.42	$18.19	$1.52	$19.49	$1.62
	SNAKE RIVER BREWING											
97581	SNAKE RIVER EARNED IT 6PK	$33.50		$8.38	7 66352 24747 9	4	$10.47	$1.74	$11.17	$1.86	$11.96	$1.99
97514	SNAKE RIVER HEFEWEISEN 1/2	$150.00		$150.00		1	$187.50		$200.00		$214.29	
97519	SNAKE RIVER HEFEWEIZEN 1/6	$78.00		$78.00		1	$97.50		$104.00		$111.43	
97528	SNAKE RIVER HEFEWEIZEN 6PK C	$32.50		$8.13	7 66352 75977 4	4	$10.16	$1.69	$10.83	$1.81	$11.61	$1.93
97520	SNAKE RIVER LAGER 1/2 BBL	$150.00		$150.00		1	$187.50		$200.00		$214.29	
97521	SNAKE RIVER LAGER 1/6 BBL	$75.00		$75.00		1	$93.75		$100.00		$107.14	
97540	SNAKE RIVER LAGER 6PK CAN	$32.50		$8.13	7 66352 09331 1	4	$10.16	$1.69	$10.83	$1.81	$11.61	$1.93
97523	SNAKE RIVER PAKOS IPA 1/6 BBL	$83.00		$83.00		1	$103.75		$110.67		$118.57	
97507	SNAKE RIVER PAKOS IPA 1/2 BB	$170.00		$170.00		1	$212.50		$226.67		$242.86	
97505	SNAKE RIVER PAKOS IPA 6PK CA	$33.50		$8.38	7 66352 61207 9	4	$10.47	$1.74	$11.17	$1.86	$11.96	$1.99
97530	SNAKE RIVER PALE ALE 1/2 BBL	$150.00		$150.00		1	$187.50		$200.00		$214.29	
97503	SNAKE RIVER PALE ALE 1/6 BBL	$78.00		$78.00		1	$97.50		$104.00		$111.43	
97504	SNAKE RIVER PALE ALE 6PK CAN	$32.50		$8.13	7 66352 20323 9	4	$10.16	$1.69	$10.83	$1.81	$11.61	$1.93
97541	SNAKE RIVER ZKR STOUT 6PK CN	$33.50		$8.38	7 66352 02134 5	4	$10.47	$1.74	$11.17	$1.86	$11.96	$1.99
97592	SNAKE RIVER ZONKR STOUT 1/6BI	$83.00		$83.00		1	$103.75		$110.67		$118.57	
	TECATE											
68116	TECATE 24 OZ. CAN	$25.15		$2.10	0 89826 00142 2	12	$2.62		$2.79		$2.99	
68117	TECATE 32 OZ. BTL	$27.67		$2.31	0 89826 53022 9	12	$2.88		$3.07		$3.29	
68118	TECATE 18 PK CAN	$14.99		$14.99	0 89826 90183 8	1	$18.74	$1.04	$19.99	$1.11	$21.41	$1.19
68122	TECATE 6PK 16 OZ. CAN	$25.47		$6.37	0 89826 00141 5	4	$7.96	$1.33	$8.49	$1.42	$9.10	$1.52
68123	TECATE 12PK 16 OZ. CAN	$23.24		$11.62	0 89826 90241 5	2	$14.53	$1.21	$15.49	$1.29	$16.60	$1.38
68125	TECATE 30 PK CAN	$23.19		$23.19	0 89826 30123 2	1	$28.99	$0.97	$30.92	$1.03	$33.13	$1.10
68131	TECATE LIGHT 30 PK CAN	$23.19		$23.19	0 89826 90300 9	1	$28.99	$0.97	$30.92	$1.03	$33.13	$1.10
	TRULY SPIKED & SPARKLING											
78651	BERRY VARIETY 12PK CAN	$27.28		$13.64	0 87692 00686 2	2	$17.05	$1.42	$18.19	$1.52	$19.49	$1.62
78650	CITRUS VARIETY 12 PK CAN	$27.28		$13.64	0 87692 00424 0	2	$17.05	$1.42	$18.19	$1.52	$19.49	$1.62
78680	EXTRA BLACK RASP. 16 OZ.	$33.43		$1.39	0 87692 01081 4	24	$1.74		$1.86		$1.99	
78681	EXTRA PEACH MANGO 16 OZ.	$33.43		$1.39	0 87692 01079 1	24	$1.74		$1.86		$1.99	
78663	LEMONADE 24 OZ.	$23.44		$1.95	0 87692 01014 2	12	$2.44		$2.60		$2.79	
78654	LEMONADE VARIETY 12PK	$27.28		$13.64	0 87692 00991 7	2	$17.05	$1.42	$18.19	$1.52	$19.49	$1.62
78670	PINEAPPLE 6PK CAN	$29.36		$7.34	0 87692 00965 8	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
78658	PINEAPPLE 16 OZ. CAN	$28.34		$1.18	0 87692 00832 3	24	$1.48		$1.57		$1.69	
78662	PINEAPPLE 24 OZ. CAN	$23.44		$1.95	0 87692 00970 2	12	$2.44		$2.60		$2.79	
78673	LEMON TEA SELTZER 24 OZ.	$23.44		$1.95	0 87692 01200 9	12	$2.44		$2.60		$2.79	
78672	STRAWBERRY LEMON 24 OZ. CAN	$23.44		$1.95	0 87692 01168 2	12	$2.44		$2.60		$2.79	
78649	ICED TEA 12PK VARIETY	$27.28		$13.64	0 8769201167 5	2	$17.05	$1.42	$18.19	$1.52	$19.49	$1.62
78653	TROPICAL VARIETY 12 PK CAN	$27.28		$13.64	0 87692 00804 0	2	$17.05	$1.42	$18.19	$1.52	$19.49	$1.62
78655	WILD BERRY 16 OZ CAN	$28.34		$1.18	0 87692 00729 6	24	$1.48		$1.57		$1.69	
78652	VARIETY 24 PK CAN	$25.78		$1.07	0 87692 00580 3	24	$1.34		$1.43		$1.53	
78665	STRAW LEMON 24 PK CAN	$29.36		$1.22	0 87692 01138 5	24	$1.53		$1.63		$1.75	
78644	WILD BERRY 6PK CAN	$29.36		$7.34	0 87692 00678 7	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
78661	WILD BERRY 24 OZ. CAN	$23.44		$1.95	0 87692 00951 1	12	$2.44		$2.60		$2.79	
78647	FRUIT PUNCH VARIETY 12PK	$27.28		$13.64	0 87692 01227 6	2	$17.05	$1.42	$18.19	$1.52	$19.49	$1.62
78664	TRULY LEMONADE VAR 24 PK	$25.78		$1.07	0 87692 01127 9	24	$1.34		$1.43		$1.53	
78674	TRULY WILD BERRY 1/2 BBL	$160.00	$144.00	$160.00		1	$200.00		$213.33		$228.57	
	TWISTED											
78542	HALF & HALF 6 PK	$29.36		$7.34	0 87692 75102 1	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
78540	HALF & HALF 24 OZ.	$25.11		$2.09	0 87692 75231 8	12	$2.62		$2.79		$2.99	
78541	HALF & HALF 12 PK CAN	$27.28		$13.64	0 87692 75134 2	2	$17.05	$1.42	$18.19	$1.52	$19.49	$1.62
78543	HALF & HALF 18 PK CAN	$16.40		$16.40	0 87692 00057 0	1	$20.50	$1.14	$21.87	$1.21	$23.43	$1.30
78572	HALF & HALF 5 LTR	$47.96		$11.99	0 87692 00931 3	4	$14.99		$15.99		$17.13	
78558	PEACH 6 PK	$29.36		$7.34	0 87692 97102 3	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
78561	PEACH 24 OZ.	$25.11		$2.09	0 87692 00505 6	12	$2.62		$2.79		$2.99	
78559	RASPBERRY 24 OZ.	$25.11		$2.09	0 87692 85231 5	12	$2.62		$2.79		$2.99	
78544	SLIGHTLY SWEET TEA 24 OZ.	$25.11		$2.09	0 87692 01150 7	12	$2.62		$2.79		$2.99	
78564	TEA 24 OZ. CAN	$25.11		$2.09	0 87692 83231 7	12	$2.62		$2.79		$2.99	
78563	TEA 12 PK CAN	$27.28		$13.64	0 87692 83134 1	2	$17.05	$1.42	$18.19	$1.52	$19.49	$1.62
78565	TEA 6 PK BTL	$29.36		$7.34	0 87692 83102 0	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
78566	TEA 18 PK CAN	$16.40		$16.40	0 87692 83138 9	1	$20.50	$1.14	$21.87	$1.21	$23.43	$1.30
78569	TEA 5 LTR	$47.96		$11.99	0 87692 83835 7	4	$14.99		$15.99		$17.13	
78571	VARIETY 12 PK CAN	$27.28		$13.64	0 87692 00378 6	2	$17.05	$1.42	$18.19	$1.52	$19.49	$1.62
	WHITE CLAW											
12801	BLACK CHERRY 6PK CAN	$29.36		$7.34	6 35985 20025 3	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75

PROD. #	TEC DISTRIBUTING **PRICES - TEC DISTRIBUTING** **Sep-21**	RETAIL CASE COST	PREVIOUS RETAIL CASE COST	RETAIL UNIT COST	UPC CODES	PKG SIZE PER CASE	RETAIL @ UNIT	20% SINGLES	RETAIL @ UNIT	25% SINGLES	RETAIL @ UNIT	30% SINGLES
	WHITE CLAW											
12805	BLACK CHERRY 12PK CAN	$27.28		$13.64	6 35985 26089 9	2	$17.05	$1.42	$18.19	$1.52	$19.49	$1.62
12808	BLACK CHERRY 19.2	$23.44		$1.95	6 35985 26038 7	12	$2.44		$2.60		$2.79	
12813	BLACK CHERRY 16 OZ.	$33.43		$1.39	6 35985 10042 3	24	$1.74		$1.86		$1.99	
12800	LIME 6PK CAN	$29.36		$7.34	6 35985 02598 6	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
12804	MANGO 6PK CAN	$29.36		$7.34	6 35985 26087 5	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
12811	MANGO 19.2	$23.44		$1.95	6 35985 26039 4	12	$2.44		$2.60		$2.79	
12812	MANGO 12PK CAN	$27.28		$13.64	6 35985 10033 1	2	$17.05	$1.42	$18.19	$1.52	$19.49	$1.62
12814	MANGO 16 OZ.	$33.43		$1.39	6 35985 10047 8	24	$1.74		$1.86		$1.99	
12803	RASPBERRY 6PK CAN	$29.36		$7.34	6 35985 26066 0	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
12802	RUBY GRAPEFRUIT 6PK CAN	$29.36		$7.34	6 35985 20028 4	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
12809	RUBY GRAPEFRUIT 19.2	$23.44		$1.95	6 35985 26044 8	12	$2.44		$2.60		$2.79	
12790	SURGE BLOOD ORANGE 16 OZ.	$33.43		$1.39	6 35985 00002 0	24	$1.74		$1.86		$1.99	
12791	SURGE CRANBERRY 16 OZ.	$33.43		$1.39	6 35985 00004 4	24	$1.74		$1.86		$1.99	
12788	SURGE BLACKBERRY 16 OZ.	$33.43	NEW	$1.39	6 35985 80071 2	24	$1.74		$1.86		$1.99	
12789	SURGE LIME 16 OZ.	$33.43	NEW	$1.39	6 35985 80073 6	24	$1.74		$1.86		$1.99	
12787	SURGE VARIETY 12 PK	$27.28	NEW	$13.64	6 35985 80080 4	2	$17.05	$1.42	$18.19	$1.52	$19.49	$1.62
12806	VARIETY 18 PK CAN	$19.98		$19.98	6 35985 54891 1	1	$24.98	$1.39	$26.64	$1.48	$28.54	$1.59
12807	VARIETY#1 12 PK CAN	$27.28		$13.64	6 35985 54890 4	2	$17.05	$1.42	$18.19	$1.52	$19.49	$1.62
12799	VARIETY#2 12 PK CAN	$27.28		$13.64	6 35985 80006 4	2	$17.05	$1.42	$18.19	$1.52	$19.49	$1.62
12792	VARIETY#3 12 PK CAN	$27.28		$13.64	6 35985 80026 2	2	$17.05	$1.42	$18.19	$1.52	$19.49	$1.62
12795	VARIETY 24 PK CAN	$25.94		$25.94	6 35985 10024 9	1	$32.43	$1.35	$34.59	$1.44	$37.06	$1.54
12798	WATERMELON 6PK CAN	$29.36		$7.34	6 35985 80034 7	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
12794	WATERMELON 12PK CAN	$27.28		$13.64	6 35985 80036 1	2	$17.05	$1.42	$18.19	$1.52	$19.49	$1.62
12793	TEA VARIETY 12PK CAN	$27.28		$13.64	6 35985 80029 3	2	$17.05	$1.42	$18.19	$1.52	$19.49	$1.62
12796	70 PINEAPPLE 6PK CAN	$29.36		$7.34	6 35985 00021 1	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
12797	70 CLEMENTINE 6PK CAN	$29.36		$7.34	6 35985 00019 8	4	$9.18	$1.53	$9.79	$1.63	$10.49	$1.75
	WILD RIDE											
87013	ELECTRI-FLY 6PK BTL	$30.00		$7.50		4	$9.38	$1.56	$10.00	$1.67	$10.71	$1.79
87004	3 SISTERS RED NITRO 1/2	$160.00		$160.00		1	$200.00		$213.33		$228.57	
87049	NUT CRUSHER 6PK BTL	$30.00		$7.50		4	$9.38	$1.56	$10.00	$1.67	$10.71	$1.79
87064	TARTY 2 THE PARTY 1/6 BBL	$75.00		$75.00		1	$93.75		$100.00		$107.14	
	SODAS											
	HENRY'S SODA											
76220	ROOT BEER 6/PK LN NR	$18.49		$4.62	0 34100 66805 1	4	$5.78	$0.96	$6.16	$1.03	$6.60	$1.10
76320	ORANGE CREAM6/PK LN NR	$18.49		$4.62	0 34100 61805 6	4	$5.78	$0.96	$6.16	$1.03	$6.60	$1.10
76420	VANILLA CREAM 6/PK LN NR	$18.49		$4.62	0 34100 63805 4	4	$5.78	$0.96	$6.16	$1.03	$6.60	$1.10
76520	BLACK CHERRY 6/PK LN NR	$18.49		$4.62	0 34100 65805 2	4	$5.78	$0.96	$6.16	$1.03	$6.60	$1.10
	LA COLOMBE DRAFT LATTE											
97020	LATTE TRIPLE SHOT 12/9 OZ.	$27.50		$2.29	6 04913 00020 3	12	$2.86		$3.06		$3.27	
97021	LATTE VANILLA 12/9 OZ.	$27.50		$2.29	6 04913 00019 7	12	$2.86		$3.06		$3.27	
97022	LATTE MOCHA 12/9 OZ.	$27.50		$2.29	6 04913 00013 5	12	$2.86		$3.06		$3.27	
97023	LATTE CARAMEL 12/9 OZ.	$27.50		$2.29	6 04913 00092 0	12	$2.86		$3.06		$3.27	
	ZOA ENERGY											
97700	ORIGINAL ZERO SUGAR 16 OZ.	$21.20		$1.77	8 50021 01523 7	12	$2.21		$2.36		$2.52	
97701	SUPER BERRY ZERO SUGAR	$21.20		$1.77	8 50021 01501 5	12	$2.21		$2.36		$2.52	
97702	LEMON LIME ZERO SUGAR	$21.20		$1.77	8 50021 01509 1	12	$2.21		$2.36		$2.52	
97703	WILD ORANGE ZERO SUGAR	$21.20		$1.77	8 50021 01507 7	12	$2.21		$2.36		$2.52	
97704	PINEAPPLE COCO ZERO SUGAR	$21.20		$1.77	8 50021 01505 3	12	$2.21		$2.36		$2.52	
97705	ORIGINAL	$21.20		$1.77	8 50021 01510 7	12	$2.21		$2.36		$2.52	
97706	SUPER BERRY	$21.20		$1.77	8 50021 01500 8	12	$2.21		$2.36		$2.52	
97707	LEMON LIME	$21.20		$1.77	8 50021 01508 4	12	$2.21		$2.36		$2.52	
97708	WILD ORANGE	$21.20		$1.77	8 50021 01506 0	12	$2.21		$2.36		$2.52	
97709	PINEAPPLE COCONUT	$21.20		$1.77	8 50021 01504 6	12	$2.21		$2.36		$2.52	