

PROD. #	TEC DISTRIBUTING		RETAIL CASE COST	PREVIOUS RETAIL CASE COST	RETAIL UNIT COST	UPC CODES	PKG SIZE PER CASE	RETAIL @ UNIT	15% SINGLES	RETAIL @ UNIT	20% SINGLES	RETAIL @ UNIT	25% SINGLES	RETAIL @ UNIT	30% SINGLES
	TEC DISTRIBUTING	PRICES - TEC DISTRIBUTING													
MOLSON COORS															
70901	ARNOLD PALMER SPIKED HALF & HALF 6PK CAN	\$32.16	\$8.04	6 13008 74833 3	4	\$9.46	\$1.58	\$10.05	\$1.68	\$10.72	\$1.79	\$11.49	\$1.91		
70902	ARNOLD PALMER SPIKED HALF & HALF 12PK CAN	\$29.98	\$14.99	6 13008 75220 0	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78		
70913	ARNOLD PALMER SPIKED HALF & HALF 24 OZ. CAN	\$27.61	\$2.30	6 13008 74829 6	12	\$2.71		\$2.88		\$3.07		\$3.29			
70914	ARNOLD PALMER SPIKED HALF & HALF VAR 12PK CAN	\$29.98	\$14.99	6 13008 76835 5	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78		
ARNOLD PALMER RASPBERRY															
70915	ARNOLD PALMER RASPBERRY 24 OZ.	\$27.61	\$2.30	6 13008 75222 4	12	\$2.71		\$2.88		\$3.07		\$3.29			
BLUE MOON BELGIAN															
65002	BLUE MOON BELGIAN WHITE ALE 12PK CAN	\$29.98	\$14.99	0 71990 09506 2	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78		
65020	BLUE MOON BELGIAN 6PK LNNR	\$32.16	\$8.04	0 71990 09511 6	4	\$9.46	\$1.58	\$10.05	\$1.68	\$10.72	\$1.79	\$11.49	\$1.91		
65021	BLUE MOON BELGIAN 12PK LNNR	\$29.98	\$14.99	0 71990 09516 1	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78		
65081	BLUE MOON BELGIAN 12/19.2 OZ CAN	\$26.75	\$2.23	0 71990 00114 8	12	\$2.62		\$2.79		\$2.97		\$3.18			
65050	1/2 BBLS	\$165.00	\$165.00	0 71990 09515 4	1	\$194.12		\$206.25		\$220.00		\$235.71			
65052	1/6 BBLS	\$74.00	\$74.00	0 71990 09518 5	1	\$87.06		\$92.50		\$98.67		\$105.71			
BLUE MOON EXTRA															
65083	BLUE MOON EXTRA 19.2 OZ.	\$26.75	\$2.23	0 71990 00136 0	12	\$2.62		\$2.79		\$2.97		\$3.18			
64991	12PK CAN	\$29.98	\$14.99	0 71990 09592 5	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78		
BLUE MOON NA															
65037	BLUE MOON NA 6PK CAN	\$32.16	\$8.04	0 71990 00104 9	4	\$9.46	\$1.58	\$10.05	\$1.68	\$10.72	\$1.79	\$11.49	\$1.91		
65038	BLUE MOON NA 12 PK CAN	\$29.98	NEW	0 71990 00147 6	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78		
COORS															
60002	COORS 12/PK CAN	\$22.49	\$11.25	0 71990 00047 9	2	\$13.23	\$1.10	\$14.06	\$1.17	\$14.99	\$1.25	\$16.06	\$1.34		
60005	COORS 30/PK CAN	\$25.59	\$25.59	0 71990 10033 9	1	\$30.11	\$1.00	\$31.99	\$1.07	\$34.12	\$1.14	\$36.56	\$1.22		
60006	COORS 16OZ CANS	\$32.00	\$8.00	0 71990 10002 5	4	\$9.41	\$1.57	\$10.00	\$1.67	\$10.67	\$1.78	\$11.43	\$1.90		
60010	COORS 12PK 16OZ CAN	\$25.59	\$12.80	0 71990 17040 0	2	\$15.05	\$1.25	\$15.99	\$1.33	\$17.06	\$1.42	\$18.28	\$1.52		
60011	COORS 18/PK CAN	\$16.57	\$16.57	0 71990 10020 9	1	\$19.49	\$1.08	\$20.71	\$1.15	\$22.09	\$1.23	\$23.67	\$1.32		
60012	COORS 18 PK 16 OZ. CAN	\$19.55	\$19.55	0 71990 10087 2	1	\$23.00	\$1.28	\$24.44	\$1.36	\$26.07	\$1.45	\$27.93	\$1.55		
60013	COORS 12/24 OZ CANS	\$25.99	\$2.17	0 71990 10071 1	12	\$2.55		\$2.71		\$2.89		\$3.09			
60008	COORS ALUM.BOT 2/9PK/16OZ	\$24.74	\$12.37	0 71990 17022 6	2	\$14.55	\$1.62	\$15.46	\$1.72	\$16.49	\$1.83	\$17.67	\$1.96		
60025	COORS 6PK STUBBY BTL	\$30.18	\$7.55	0 71990 17028 8	4	\$8.88	\$1.48	\$9.43	\$1.57	\$10.06	\$1.68	\$10.78	\$1.80		
60031	COORS 12 PK STUBBY BTL	\$22.49	\$11.25	0 71990 17037 0	2	\$13.23	\$1.10	\$14.06	\$1.17	\$14.99	\$1.25	\$16.06	\$1.34		
60033	COORS 18 PK STUBBY BTL	\$16.57	\$16.57	0 71990 17038 7	1	\$19.49	\$1.08	\$20.71	\$1.15	\$22.09	\$1.23	\$23.67	\$1.32		
60050	COORS 1/2 BBLS	\$139.00	\$139.00	0 71990 10080 3	1	\$163.53		\$173.75		\$185.33		\$198.57			
COORS LIGHT															
60102	COORS LIGHT 12/PK CAN	\$22.49	\$11.25	0 71990 00048 6	2	\$13.23	\$1.10	\$14.06	\$1.17	\$14.99	\$1.25	\$16.06	\$1.34		
60105	COORS LIGHT 30/PK CAN	\$25.59	\$25.59	0 71990 30030 2	1	\$30.11	\$1.00	\$31.99	\$1.07	\$34.12	\$1.14	\$36.56	\$1.22		
60106	COORS LIGHT 16OZ CANS	\$32.00	\$8.00	0 71990 32000 3	4	\$9.41	\$1.57	\$10.00	\$1.67	\$10.67	\$1.78	\$11.43	\$1.90		
60108	COORS LIGHT ALUM.BOT 2/9PK/16OZ	\$24.74	\$12.37	0 71990 30104 0	2	\$14.55	\$1.62	\$15.46	\$1.72	\$16.49	\$1.83	\$17.67	\$1.96		
60110	COORS LIGHT 12PK 16OZ CAN	\$25.59	\$12.80	0 71990 09528 4	2	\$15.05	\$1.25	\$15.99	\$1.33	\$17.06	\$1.42	\$18.28	\$1.52		
60111	COORS LIGHT 18/PK CAN	\$16.57	\$16.57	0 71990 30017 3	1	\$19.49	\$1.08	\$20.71	\$1.15	\$22.09	\$1.23	\$23.67	\$1.32		
60112	COORS LIGHT 18PK/16OZ CANS	\$19.55	\$19.55	0 71990 30073 9	1	\$23.00	\$1.28	\$24.44	\$1.36	\$26.07	\$1.45	\$27.93	\$1.55		
60113	COORS LIGHT 12/24 OZ CANS	\$25.99	\$2.17	0 71990 30065 4	12	\$2.55		\$2.71		\$2.89		\$3.09			
60127	COORS LIGHT 3 PACK 24 OZ. CAN	\$25.99	\$6.50	0 71990 30120 0	4	\$7.64		\$8.12		\$8.66		\$9.28			
60116	COORS LIGHT 24 PK 16 OZ. CAN	\$22.00	\$22.00	0 71990 30128 6	1	\$25.88	\$1.08	\$27.50	\$1.15	\$29.33	\$1.22	\$31.43	\$1.31		
60118	COORS LIGHT 15PK 16 OZ.	\$17.24	\$17.24	0 71990 09527 7	1	\$20.28	\$1.35	\$21.55	\$1.44	\$22.99	\$1.53	\$24.63	\$1.64		
60120	COORS LIGHT 6/PK LN NR	\$30.18	\$7.55	0 71990 30005 0	4	\$8.88	\$1.48	\$9.43	\$1.57	\$10.06	\$1.68	\$10.78	\$1.80		
60121	COORS LIGHT 12/PK LN NR	\$22.49	\$11.25	0 71990 30069 2	2	\$13.23	\$1.10	\$14.06	\$1.17	\$14.99	\$1.25	\$16.06	\$1.34		
60122	COORS LIGHT 24/PK LN NR	\$22.50	\$22.50	0 71990 30079 1	1	\$26.47	\$1.10	\$28.13	\$1.17	\$30.00	\$1.25	\$32.14	\$1.34		
60123	COORS LIGHT 18/PK LN NR	\$16.57	\$16.57	0 71990 30078 4	1	\$19.49	\$1.08	\$20.71	\$1.15	\$22.09	\$1.23	\$23.67	\$1.32		
60150	COORS LIGHT 1/2 BBLS	\$139.00	\$139.00	0 71990 30080 7	1	\$163.53		\$173.75		\$185.33		\$198.57			
60151	COORS LIGHT 1/4 BBLS	\$70.00	\$70.00	0 71990 30090 6	1	\$82.35		\$87.50		\$93.33		\$100.00			
COORS NA															
60922	COORS NA EDGE 6PK BTL	\$24.78	\$6.20	0 71990 77005 1	4	\$7.29	\$1.21	\$7.74	\$1.29	\$8.26	\$1.38	\$8.85	\$1.48		
FOSTERS USA															
78238	FOSTERS USA PREM.ALE 25.4 OZ	\$26.80	\$2.23	0 70897 18331 5	12	\$2.63		\$2.79		\$2.98		\$3.19			
78338	FOSTERS USA 25.4 OZ CANS	\$26.80	\$2.23	0 70897 01331 5	12	\$2.63		\$2.79		\$2.98		\$3.19			
GENUINE DRAFT															
70005	GENUINE DRAFT 30/PK CAN	\$25.59	\$25.59	0 34100 17341 8	1	\$30.11	\$1.00	\$31.99	\$1.07	\$34.12	\$1.14	\$36.56	\$1.22		
70021	GENUINE DRAFT 12/PK LN NR	\$22.49	\$11.25	0 34100 17509 2	2	\$13.23	\$1.10	\$14.06	\$1.17	\$14.99	\$1.25	\$16.06	\$1.34		
70023	GENUINE DRAFT 18/PK LN NR	\$16.57	\$16.57	0 34100 17256 5	1	\$19.49	\$1.08	\$20.71	\$1.15	\$22.09	\$1.23	\$23.67	\$1.32		
HAMM'S															
75011	HAMM'S 24 PK SUITCASE	\$15.09	\$15.09	0 34100 80706 1	1	\$17.75	\$0.74	\$18.86	\$0.79	\$20.12	\$0.84	\$21.56	\$0.90		
HAPPY THURSDAYS															
71402	HAPPY THURSDAYS STRAWBERRY 24 OZ.	\$27.61	\$2.30	0 34100 01332 5	12	\$2.71		\$2.88		\$3.07		\$3.29			
71419	HAPPY THURSDAYS VARIETY 12PK CAN	\$29.98	\$14.99	0 34100 01334 9	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78		
HIGH LIFE															
73005	HIGH LIFE 30PK CAN	\$20.54	\$20.54	0 34100 01341 7	1	\$24.16	\$0.81	\$25.68	\$0.86	\$27.39	\$0.91	\$29.34	\$0.98		
73010	HIGH LIFE 12PK 16OZ CAN	\$19.49	\$9.75	0 34100 51678 9	2	\$11.46	\$0.96	\$12.18	\$1.02	\$12.99	\$1.08	\$13.92	\$1.16		
73020	HIGH LIFE 6/PK LN NR	\$23.00	\$5.75	0 34100 01505 3	4	\$6.76	\$1.13	\$7							

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	TEC DISTRIBUTING	PRICES - TEC DISTRIBUTING													
MILLER 64 EXTRA LIGHT															
70305	30/PK CAN	\$25.59	\$25.59	0 34100 15341 0	1	\$30.11	\$1.00	\$31.99	\$1.07	\$34.12	\$1.14	\$36.56	\$1.22		
70321	12/PK LNNR	\$22.49	\$11.25	0 34100 15509 4	2	\$13.23	\$1.10	\$14.06	\$1.17	\$14.99	\$1.25	\$16.06	\$1.34		
MILLER LITE															
70205	30/PK CAN	\$25.59	\$25.59	0 34100 57341 6	1	\$30.11	\$1.00	\$31.99	\$1.07	\$34.12	\$1.14	\$36.56	\$1.22		
70206	16OZ CAN	\$32.00	\$8.00	0 34100 00357 9	4	\$9.41	\$1.57	\$10.00	\$1.67	\$10.67	\$1.78	\$11.43	\$1.90		
70207	ALUM.BOT 2/9PK/16OZ	\$24.74	\$12.37	0 34100 57023 1	2	\$14.55	\$1.62	\$15.46	\$1.72	\$16.49	\$1.83	\$17.67	\$1.96		
70210	12PK 16OZ CAN	\$25.59	\$12.80	0 34100 57653 0	2	\$15.05	\$1.25	\$15.99	\$1.33	\$17.06	\$1.42	\$18.28	\$1.52		
70211	18/PK CAN	\$16.57	\$16.57	0 34100 57340 9	1	\$19.49	\$1.08	\$20.71	\$1.15	\$22.09	\$1.23	\$23.67	\$1.32		
70216	24 PK 16 OZ. CAN	\$22.00	\$22.00	0 34100 57323 2	1	\$25.88	\$1.08	\$27.50	\$1.15	\$29.33	\$1.22	\$31.43	\$1.31		
70218	ALUM. BOT 15PK 16 OZ.	\$17.24	\$17.24	0 34100 57707 0	1	\$20.28	\$1.35	\$21.55	\$1.44	\$22.99	\$1.53	\$24.63	\$1.64		
70214	12/32 OZ. CANS	\$25.99	\$2.17	0 34100 00358 6	12	\$2.55		\$2.71		\$2.89		\$3.09			
70220	6/PK LN NR	\$30.18	\$7.55	0 34100 57505 2	4	\$8.88	\$1.48	\$9.43	\$1.57	\$10.06	\$1.68	\$10.78	\$1.80		
70221	12 PK LNNR	\$22.49	\$11.25	0 34100 57509 0	2	\$13.23	\$1.10	\$14.06	\$1.17	\$14.99	\$1.25	\$16.06	\$1.34		
70222	24 PK LNNR	\$22.50	\$22.50	0 34100 57215 0	1	\$26.47	\$1.10	\$28.13	\$1.17	\$30.00	\$1.25	\$32.14	\$1.34		
70223	18/PK LNNR	\$16.57	\$16.57	0 34100 57256 3	1	\$19.49	\$1.08	\$20.71	\$1.15	\$22.09	\$1.23	\$23.67	\$1.32		
70250	1/2 BBLS	\$139.00	\$139.00	0 34100 00534 4	1	\$163.53		\$173.75		\$185.33		\$198.57			
70253	1/4 BBLS SK	\$70.00	\$70.00	0 34100 00533 7	1	\$82.35		\$87.50		\$93.33		\$100.00			
OLDE ENGLISH 800															
76036	40 OZ BOT	\$27.68	\$2.31	0 34100 00241 1	12	\$2.71		\$2.88		\$3.08		\$3.30			
PERONI															
78026	PERONI 6PK/12 OZ. BOT	\$31.47	\$7.87	1 81954 00002 2	4	\$9.26	\$1.54	\$9.83	\$1.64	\$10.49	\$1.75	\$11.24	\$1.87		
78051	PERONI 1/4 BBLS	\$95.00	\$95.00		1	\$111.76		\$118.75		\$126.67		\$135.71			
78050	PERONI 1/2 BBLS	\$190.00	\$190.00		1	\$223.53		\$237.50		\$253.33		\$271.43			
PILSNER															
78131	PILSNER URQUELL 12PK LN	\$29.29	\$14.65	0 72311 13312 8	2	\$17.23	\$1.44	\$18.31	\$1.53	\$19.53	\$1.63	\$20.92	\$1.74		
REDD'S APPLE															
74702	APPLE 6 PK LNNR	\$32.16	\$8.04	0 34100 08716 6	4	\$9.46	\$1.58	\$10.05	\$1.68	\$10.72	\$1.79	\$11.49	\$1.91		
74721	APPLE 12 PK LNNR	\$29.98	\$14.99	0 34100 08722 7	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78		
74849	PEACH 6PK BTL	\$32.16	\$8.04	0 34100 08730 2	4	\$9.46	\$1.58	\$10.05	\$1.68	\$10.72	\$1.79	\$11.49	\$1.91		
74715	VARIETY- 15PK CAN	\$29.98	\$14.99	0 34100 51674 1	2	\$17.64	\$1.18	\$18.74	\$1.25	\$19.99	\$1.33	\$21.41	\$1.43		
REDD'S WICKED APPLE															
74864	APPLE 24 OZ.	\$27.61	\$2.30	0 34100 00323 4	12	\$2.71		\$2.88		\$3.07		\$3.29			
SIMPLY SPIKED															
60971	STRAWBERRY 24 OZ.	\$27.61	\$2.30	8 10078 78062 5	12	\$2.71		\$2.88		\$3.07		\$3.29			
60970	VARIETY- LEMONADE- 12PK CAN	\$29.98	\$14.99	8 10078 78020 5	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78		
60979	VARIETY- LIMEADE- 12PK CAN	\$29.98	\$14.99	8 10078 78115 8	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78		
60982	VARIETY- TROPICAL- 12PK CAN	\$29.98	\$14.99	8 10078 78213 1	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78		
SIMPLY SPIKED BOLD															
60990	CHERRY LIMEADE 24 OZ.	\$27.61	\$2.30	8 10078 78182 0	12	\$2.71		\$2.88		\$3.07		\$3.29			
60991	SIGNATURE LEMONADE 24 OZ.	\$27.61	\$2.30	8 10078 78180 6	12	\$2.71		\$2.88		\$3.07		\$3.29			
SOL BEER															
68090	SOL 6 PK BTL	\$31.47	\$7.87	0 72311 63021 4	4	\$9.26	\$1.54	\$9.83	\$1.64	\$10.49	\$1.75	\$11.24	\$1.87		
68093	CHELADA 24 OZ.	\$28.50	\$2.38	0 89826 13028 3	12	\$2.79		\$2.97		\$3.17		\$3.39			
STEEL RESERVE															
68103	BLUE RAZZ 24 OZ. CANS	\$22.56	\$1.88	0 78250 00627 1	12	\$2.21		\$2.35		\$2.51		\$2.69			
68109	PINEAPPLE 24 OZ. CANS	\$22.56	\$1.88	0 78250 00614 1	12	\$2.21		\$2.35		\$2.51		\$2.69			
68105	RESERVE 24 OZ. CANS	\$22.56	\$1.88	0 78250 00328 7	12	\$2.21		\$2.35		\$2.51		\$2.69			
68106	RESERVE 40 OZ. BTL	\$27.68	\$2.31	0 78250 00624 0	12	\$2.71		\$2.88		\$3.08		\$3.30			
68107	RESERVE 12 PK CANS	\$17.98	\$8.99	0 78250 00382 9	2	\$10.58	\$0.88	\$11.24	\$0.94	\$11.99	\$1.00	\$12.84	\$1.07		
68100	SPIKED CHERRY SLUSH 24 OZ.CAN	\$22.56	\$1.88	0 34100 01309 7	12	\$2.21		\$2.35		\$2.51		\$2.69			
68111	WILD BERRY 24 OZ.	\$22.56	\$1.88	0 78250 00605 9	12	\$2.21		\$2.35		\$2.51		\$2.69			
TOPO CHICO															
60958	VARIETY- HARD SELT 12PK CAN	\$29.98	\$14.99	0 21136 18087 9	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78		
60966	VARIETY- HARD MARGARITA 6% 12PK	\$29.98	\$14.99	8 10078 78221 6	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78		
TOPO CHICO MAX															
60967	MAX MARGARITA 24 OZ.	\$25.97	\$2.16	8 10078 78222 3	12	\$2.55		\$2.71		\$2.89		\$3.09			
VIZZY															
71380	VARIETY- # 2 12 PK CAN	\$29.98	\$14.99	0 34100 00549 8	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78		
71391	VARIETY- CREAM POP 12 PK CAN	\$29.98	\$14.99	0 34100 01358 5	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78		
IMPORTS / MICRO'S															
ALASKAN BREWING															
95751	AMBER 1/2 BBL	\$170.00	\$170.00	0 40850 02009 4	1	\$200.00		\$212.50		\$226.67		\$242.86			
95791	AMBER 1/6 BBL	\$74.00	\$74.00		1	\$87.06		\$92.50		\$98.67		\$105.71			
95702	AMBER 12PK BOT	\$29.98	\$14.99	0 40850 03001 7	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78		
95701	AMBER 6PK BOT	\$32.16	\$8.04	0 40850 02001 8	4	\$9.46	\$1.58	\$10.05	\$1.68	\$10.72	\$1.79	\$11.49	\$1.91		
95777	BALTIC PORTER 22 OZ.	\$75.48	\$6.29	0 40850 06007 6	12	\$7.40		\$7.86		\$8.39		\$8.99			
95714	SMOKED PORTER 22 OZ.	\$83.88	\$6.99	0 40850 06010 6	12	\$8.22		\$8.74		\$9.32		\$9.99			
95741	WILDNESS 12PK CAN	\$29.98	\$14.99	0 40850 15031 9	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78		
ANGRY ORCHARD															
78444	CRISP APPLE 12PK CAN	\$29.98	\$14.99	0 87692 00083 9	2	\$17.64	\$1.47</td								

PROD. #	TEC DISTRIBUTING		RETAIL CASE COST	PREVIOUS RETAIL CASE COST	RETAIL UNIT COST	PKG SIZE	UPC CODES	PER CASE	RETAIL @ UNIT	15% SINGLES	RETAIL @ UNIT	20% SINGLES	RETAIL @ UNIT	25% SINGLES	RETAIL @ UNIT	30% SINGLES
	TEC DISTRIBUTING	PRICES - TEC DISTRIBUTING														
BITTER ROOT																
67345	DIRT CHURCH HAZY 1/6	\$70.00	\$70.00			1	\$6 64853 20182 5	4	\$82.35	\$87.50	\$9.53	\$1.59	\$93.33	\$10.17	\$1.69	\$100.00
89021	DIRT CHURCH 6PK	\$30.50	\$7.63			4			\$8.97	\$1.50	\$9.53	\$1.59	\$10.17	\$1.69	\$10.89	\$1.82
67344	DIRT CHURCH 1/2 BBL	\$170.00	\$170.00			1			\$200.00		\$212.50		\$226.67		\$242.86	
89057	DROP BAR 6PK	\$30.50	\$7.63			4	\$6 64853 20221 1	4	\$8.97	\$1.50	\$9.53	\$1.59	\$10.17	\$1.69	\$10.89	\$1.82
89048	IPA 6PK CAN	\$30.50	\$7.63			4	\$6 64853 20141 2	4	\$8.97	\$1.50	\$9.53	\$1.59	\$10.17	\$1.69	\$10.89	\$1.82
89046	IPA 1/6 BBL	\$70.00	\$70.00			1			\$82.35		\$87.50		\$93.33		\$100.00	
67355	LIVIN LITE IPA 6PK	\$30.50	\$7.63			4	\$6 64853 20201 3	4	\$8.97	\$1.50	\$9.53	\$1.59	\$10.17	\$1.69	\$10.89	\$1.82
67358	LIVIN LITE 1/6 BBL	\$70.00	\$70.00			1			\$82.35		\$87.50		\$93.33		\$100.00	
89050	NUT BROWN 6PK CAN	\$30.50	\$7.63			4	\$6 64853 20131 3	4	\$8.97	\$1.50	\$9.53	\$1.59	\$10.17	\$1.69	\$10.89	\$1.82
89020	NUT BROWN 1/6 BBL	\$70.00	\$70.00			1			\$82.35		\$87.50		\$93.33		\$100.00	
89051	SAWTOOTH 6PK CAN	\$30.50	\$7.63			4	\$6 64853 20132 0	4	\$8.97	\$1.50	\$9.53	\$1.59	\$10.17	\$1.69	\$10.89	\$1.82
89049	SINGLE HOP 6PK CAN	\$30.50	\$7.63			4	\$6 64853 20133 7	4	\$8.97	\$1.50	\$9.53	\$1.59	\$10.17	\$1.69	\$10.89	\$1.82
89047	SNOW CHURCH 6PK	\$30.50	\$7.63			4	\$6 64853 20151 1	4	\$8.97	\$1.50	\$9.53	\$1.59	\$10.17	\$1.69	\$10.89	\$1.82
CAPTAIN MORGAN																
65694	HURRICANE 23.5 OZ.	\$28.44	\$2.37	0 82000 80568 7	12				\$2.79		\$2.96		\$3.16		\$3.39	
65693	LONG ISLAND ICE TEA 23.5 OZ.	\$28.44	\$2.37	0 82000 80636 3	12				\$2.79		\$2.96		\$3.16		\$3.39	
65695	SLICED VARIETY COLADAS 12PK	\$29.98	NEW	\$14.99	0 82000 81231 9	2			\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78
65690	SLICED VARIETY 12PK CAN	\$29.98		\$14.99	0 82000 802754	2			\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78
CAYMAN JACK																
97930	MARGARITA 6 PK BTL	\$34.47	\$8.62	8 15829 01006 8	4				\$10.14	\$1.69	\$10.77	\$1.80	\$11.49	\$1.92	\$12.31	\$2.05
97934	MARGARITA 12 P CAN	\$30.98	\$15.49	8 15829 01111 9	2				\$18.22	\$1.52	\$19.36	\$1.61	\$20.65	\$1.72	\$22.13	\$1.84
97937	MARGARITA VARIETY 12PK CAN	\$30.98	\$15.49	8 15829 01153 9	2				\$18.22	\$1.52	\$19.36	\$1.61	\$20.65	\$1.72	\$22.13	\$1.84
97939	MARGARITA VARIETY 24PK CAN	\$26.94	\$26.94	8 15829 01160 7	1				\$31.69	\$1.32	\$33.68	\$1.40	\$35.92	\$1.50	\$38.49	\$1.60
97946	STRAWBERRY MARG 6PK B	\$34.47	\$8.62	8 15829 01189 8	4				\$10.14	\$1.69	\$10.77	\$1.80	\$11.49	\$1.92	\$12.31	\$2.05
97945	VARIETY - SWEET HEAT 12PK CAN	\$30.98	\$15.49	8 15829 01196 6	2				\$18.22	\$1.52	\$19.36	\$1.61	\$20.65	\$1.72	\$22.13	\$1.84
97932	VARIETY - 12PK CAN	\$30.98	\$15.49	8 15829 01004 4	2				\$18.22	\$1.52	\$19.36	\$1.61	\$20.65	\$1.72	\$22.13	\$1.84
97940	ZERO SUGAR MARG 6PK B	\$34.47	\$8.62	8 15729 01175 2	4				\$10.14	\$1.69	\$10.77	\$1.80	\$11.49	\$1.92	\$12.31	\$2.05
97942	ZERO SUGAR MARG 24 OZ. CAN	\$29.36	\$2.45	8 15829 01172 0	12				\$2.88		\$3.06		\$3.26		\$3.50	
97949	ZERO SUGAR VAR MARG 12PK CAN	\$30.98	\$15.49	8 15829 01188 1	2				\$18.22	\$1.52	\$19.36	\$1.61	\$20.65	\$1.72	\$22.13	\$1.84
CAYMAN JACKED																
97935	MARGARITA 19.2 OZ.	\$29.36	\$2.45	8 15829 01213 0	12				\$2.88		\$3.06		\$3.26		\$3.50	
97944	STRAWBERRY MARGARITA 19.2 OZ.	\$29.36	\$2.45	8 15829 01216 1	12				\$2.88		\$3.06		\$3.26		\$3.50	
97948	TROPICAL 19.2 OZ.	\$29.36	\$2.45	6 35985 00046 4	12				\$2.88		\$3.06		\$3.26		\$3.50	
CORONA EXTRA																
88000	EXTRA 24OZ CAN	\$31.00	\$2.58	0 80660 95643 5	12				\$3.04		\$3.23		\$3.44		\$3.69	
88002	EXTRA 12/PK CAN	\$31.49	\$15.75	0 80660 95695 4	2				\$18.52	\$1.54	\$19.68	\$1.64	\$20.99	\$1.75	\$22.49	\$1.87
88020	EXTRA 6PK BTL	\$34.47	\$8.62	0 80660 95605 3	4				\$10.14	\$1.69	\$10.77	\$1.80	\$11.49	\$1.92	\$12.31	\$2.05
88021	EXTRA12 PK BTL	\$31.49	\$15.75	0 80660 95615 2	2				\$18.52	\$1.54	\$19.68	\$1.64	\$20.99	\$1.75	\$22.49	\$1.87
88022	EXTRA 24 PK BTL	\$26.94	\$26.94	0 80660 95008 4	1				\$31.69	\$1.32	\$33.68	\$1.40	\$35.92	\$1.50	\$38.49	\$1.60
88011	EXTRA 18 PK CAN	\$18.37	\$18.37	0 33544 95002 9	1				\$21.61	\$1.20	\$22.96	\$1.28	\$24.49	\$1.36	\$26.24	\$1.46
88023	EXTRA 18 PK BTL	\$22.49	\$22.49	0 80660 95680 0	1				\$26.46	\$1.47	\$28.11	\$1.56	\$29.99	\$1.67	\$32.13	\$1.78
88039	EXTRA 24OZ BTL	\$31.00	\$2.58	0 80660 95641 1	12				\$3.04		\$3.23		\$3.44		\$3.69	
CORONA FAMILIAR																
88038	FAMILIAR 32 OZ. BTL	\$35.80	\$2.98	0 80660 95683 1	12				\$3.51		\$3.73		\$3.98		\$4.26	
88061	FAMILIAR 6PK BTL	\$34.47	\$8.62	0 33544 95051 7	4				\$10.14	\$1.69	\$10.77	\$1.80	\$11.49	\$1.92	\$12.31	\$2.05
88062	FAMILIAR 12 PK BTL	\$31.49	\$15.75	0 33544 95053 1	2				\$18.52	\$1.54	\$19.68	\$1.64	\$20.99	\$1.75	\$22.49	\$1.87
CORONA LIGHT																
88120	LIGHT 6PK BTL	\$34.47	\$8.62	0 80660 95625 1	4				\$10.14	\$1.69	\$10.77	\$1.80	\$11.49	\$1.92	\$12.31	\$2.05
88121	LIGHT 12PK BTL	\$31.49	\$15.75	0 80660 95675 6	2				\$18.52	\$1.54	\$19.68	\$1.64	\$20.99	\$1.75	\$22.49	\$1.87
CORONA NA																
88040	CORONA NA 6PK BTL	\$34.47	\$8.62	0 33544 00184 4	4				\$10.14	\$1.69	\$10.77	\$1.80	\$11.49	\$1.92	\$12.31	\$2.05
88041	CORONA NA 12PK CAN	\$31.49	\$15.75	0 33544 00226 1	2				\$18.52	\$1.54	\$19.68	\$1.64	\$20.99	\$1.75	\$22.49	\$1.87
CORONA PREMIER																
88502	PREMIER 12 PK CAN	\$23.10	\$11.55	0 33544 95044 9	2				\$13.59	\$1.13	\$14.44	\$1.20	\$15.40	\$1.28	\$16.50	\$1.38
88520	PREMIER 6PK BTL	\$32.98	\$8.25	0 33544 95041 8	4				\$9.70	\$1.62	\$10.31	\$1.72	\$10.99	\$1.83	\$11.78	\$1.96
88521	PREMIER 12 PK BTL	\$23.10	\$11.55	0 33544 95042 5	2				\$13.59	\$1.13	\$14.44	\$1.20	\$15.40	\$1.28	\$16.50	\$1.38
88523	PREMIER 18 PK BTL	\$17.49	\$17.49	0 33544 00018 2	1				\$20.58	\$1.14	\$21.86	\$1.21	\$23.32	\$1.30	\$24.99	\$1.39
CORONA SUNBREW																
88176	SUNBREW 6PK BTL	\$34.47	\$8.62	0 33544 00238 4	4				\$10.14	\$1.69	\$10.77	\$1.80	\$11.49	\$1.92	\$12.31	\$2.05
88177	SUNBREW 12PK BTL	\$31.49	\$15.75	0 33544 00242 1	2				\$18.52	\$1.54	\$19.68	\$1.64	\$20.99	\$1.75	\$22.49	\$1.87
88178	SUNBREW 24 OZ. CAN	\$31.00	\$2.58	0 33544 00244 5	12				\$3.04		\$3.23		\$3.44		\$3.69	
CORONITA																
88028	CORONITA 7OZ BTL	\$25.47	\$6.37	0 80660 95401 1	4				\$7.49	\$1.25	\$7.96	\$1.33	\$8.49	\$1.42	\$9.10	\$1.52
88029	CORONITA PARROT 24/7OZ BTL	\$18.74	\$18.74	0 80660 95408 0	1				\$22.05	\$0.92	\$23.43	\$0.98	\$24.99	\$1.04	\$26.77	\$1.12
DOS EQUIS																
66043	DOS EQUIS AMBER 12 PK BTL	\$28.08	\$14.04	0 72311 33140 1	2				\$16.52	\$1.38	\$17.55	\$1.46	\$18.72	\$1.56	\$20.06	\$1.67
67471	DOS EQUIS AMBER 1/2 BBL	\$141.00	\$141.00		1				\$165.88</td							

PROD. #	TEC DISTRIBUTING		RETAIL CASE COST	PREVIOUS RETAIL CASE COST	RETAIL UNIT COST	UPC CODES	PKG SIZE PER CASE	RETAIL @ UNIT	15% SINGLES	RETAIL @ UNIT	20% SINGLES	RETAIL @ UNIT	25% SINGLES	RETAIL @ UNIT	30% SINGLES
	TEC DISTRIBUTING	PRICES - TEC DISTRIBUTING													
GUINNESS															
67616	PUB DRAUGHT 8PK CANS	\$36.72	\$12.24	0 83820 12368 5	3	\$14.40	\$1.80	\$15.30	\$1.91	\$16.32	\$2.04	\$17.49	\$2.19		
67600	PUB DRAFT 13.2 BBL	\$165.00	\$165.00		1	\$194.12		\$206.25		\$220.00		\$235.71			
67607	STOUT 6 PK	\$32.16	\$8.04	0 83820 12393 7	4	\$9.46	\$1.58	\$10.05	\$1.68	\$10.72	\$1.79	\$11.49	\$1.91		
GUINNESS NA															
67621	GUINNESS NA 4PK	\$39.85	\$6.64	0 83820 12534 4	6	\$7.81	\$1.95	\$8.30	\$2.08	\$8.86	\$2.21	\$9.49	\$2.37		
HEINEKEN															
85027	12PK KEG CAN	\$29.28	\$14.64	0 72890 00020 0	2	\$17.22	\$1.44	\$18.30	\$1.53	\$19.52	\$1.63	\$20.91	\$1.74		
85028	24 OZ. KEG CAN	\$29.16	\$2.43	0 72890 00119 1	12	\$2.86		\$3.04		\$3.24		\$3.47			
85025	22 OZ. BTL	\$29.16	\$2.43	0 72890 00478 9	12	\$2.86		\$3.04		\$3.24		\$3.47			
85030	5 LTR KEG CAN	\$28.36	\$14.18	0 72890 00174 0	2	\$16.68		\$17.73		\$18.91		\$20.26			
85036	18 PK BOTTLE	\$19.84	\$19.84	0 72890 00152 8	1	\$23.34	\$1.30	\$24.80	\$1.38	\$26.45	\$1.47	\$28.34	\$1.57		
85037	6PK BTL	\$31.56	\$7.89	0 72890 00011 8	4	\$9.28	\$1.55	\$9.86	\$1.64	\$10.52	\$1.75	\$11.27	\$1.88		
85038	12PK BTL	\$29.28	\$14.64	0 72890 00016 3	2	\$17.22	\$1.44	\$18.30	\$1.53	\$19.52	\$1.63	\$20.91	\$1.74		
HENRY'S															
77018	PRIVATE RESERVE 18 PK CAN	\$11.25	\$11.25	8 50015 88536 5	1	\$13.24	\$0.74	\$14.06	\$0.78	\$15.00	\$0.83	\$16.07	\$0.89		
HIGH NOON															
137401	BLACK CHERRY 6/4 PK CANS	\$46.14	\$7.69	0 85000 42927 3	6	\$9.05		\$9.61		\$10.25		\$10.99			
137405	GRAPEFRUIT 6/4 PK CANS	\$46.14	\$7.69	0 85000 42627 2	6	\$9.05		\$9.61		\$10.25		\$10.99			
137415	LEMON 6/4 PK CANS	\$46.14	\$7.69	0 85000 43426 0	6	\$9.05		\$9.61		\$10.25		\$10.99			
137406	LIME 6/4 PK CANS	\$46.14	\$7.69	0 85000 43095 8	6	\$9.05		\$9.61		\$10.25		\$10.99			
137403	MANGO 6/4 PK CANS	\$46.14	\$7.69	0 85000 03232 9	6	\$9.05		\$9.61		\$10.25		\$10.99			
137414	PASSIONFRUIT 6/4 PK CANS	\$46.14	\$7.69	0 85000 43256 3	6	\$9.05		\$9.61		\$10.25		\$10.99			
137408	PEACH 6/4 PK CANS	\$46.14	\$7.69	0 85000 43137 5	6	\$9.05		\$9.61		\$10.25		\$10.99			
137409	PINEAPPLE 6/4 PK CANS	\$46.14	\$7.69	0 85000 42926 6	6	\$9.05		\$9.61		\$10.25		\$10.99			
137431	TEA ORIGINAL 6/4 PK CANS	\$46.14	\$7.69	0 85000 43892 3	6	\$9.05		\$9.61		\$10.25		\$10.99			
137441	TEA PEACH ORIGINAL 6/4 PK CANS	\$46.14	\$7.69	0 85000 43893 0	6	\$9.05		\$9.61		\$10.25		\$10.99			
137412	WATERMELON 6/4 PK CANS	\$46.14	\$7.69	0 85000 42925 9	6	\$9.05		\$9.61		\$10.25		\$10.99			
137439	TEQUILA GRAPEFRUIT 6/4 PK CANS	\$50.34	\$8.39	0 85000 43597 7	6	\$9.87		\$10.49		\$11.19		\$11.99			
137440	TEQUILA LIME 6/4 PK CANS	\$50.34	\$8.39	0 85000 43596 0	6	\$9.87		\$10.49		\$11.19		\$11.99			
137410	MIXED TROPICAL 8 PK CANS	\$44.07	\$14.69	0 85000 03255 8	3	\$17.28		\$18.36		\$19.59		\$20.99			
137411	MIXED 8 PK CANS	\$44.07	\$14.69	0 85000 03151 3	3	\$17.28		\$18.36		\$19.59		\$20.99			
137420	MIXED DAY PACK 8 PK CANS	\$44.07	\$14.69	0 85000 40058 0	3	\$17.28		\$18.36		\$19.59		\$20.99			
137425	TEA VARIETY 8 PK CANS	\$44.07	\$14.69	0 85000 03896 3	3	\$17.28		\$18.36		\$19.59		\$20.99			
137430	TEA LAKE VARIETY 8 PK CANS	\$44.07	\$14.69	0 85000 40195 2	3	\$17.28		\$18.36		\$19.59		\$20.99			
137421	TEQUILA FIESTA PACK 8 PK CANS	\$48.27	\$16.09	0 85000 03739 3	3	\$18.93		\$20.11		\$21.45		\$22.99			
137422	TEQUILA VARIETY 8 PK CANS	\$48.27	\$16.09	0 85000 03609 9	3	\$18.93		\$20.11		\$21.45		\$22.99			
137407	MIXED 12 PK CANS	\$40.80	\$20.40	0 85000 02986 2	2	\$24.00		\$25.50		\$27.20		\$29.14			
137402	MIXED BEACH 12 PK CANS	\$40.80	\$20.40	0 85000 04006 5	2	\$24.00		\$25.50		\$27.20		\$29.14			
137427	PEACH TALL CANS	\$42.00	\$3.50	0 85000 03449 1	12	\$4.12		\$4.38		\$4.67		\$5.00			
137428	PINEAPPLE TALL CANS	\$42.00	\$3.50	0 85000 03448 4	12	\$4.12		\$4.38		\$4.67		\$5.00			
137438	TEA TALL CANS	\$42.00	\$3.50	0 85000 04020 1	12	\$4.12		\$4.38		\$4.67		\$5.00			
137426	TEQUILA LIME TALL CANS	\$46.20	\$3.85	0 85000 03772 0	12	\$4.53		\$4.81		\$5.13		\$5.50			
137429	VARIETY 18 PK CANS	\$29.52	\$29.52	0 85000 03624 2	1	\$34.73		\$36.90		\$39.36		\$42.17			
HOP VALLEY															
71516	ALPHA CENT IPA 6PK CAN	\$30.78	\$7.70	8 50015 88543 3	4	\$9.05	\$1.51	\$9.62	\$1.60	\$10.26	\$1.71	\$10.99	\$1.83		
71529	BUBBLE STASH 6PK CAN	\$30.78	\$7.70	8 56052 00213 0	4	\$9.05	\$1.51	\$9.62	\$1.60	\$10.26	\$1.71	\$10.99	\$1.83		
71586	PANDA STASH 6PK CAN	\$30.78	\$7.70	8 56052 00261 1	4	\$9.05	\$1.51	\$9.62	\$1.60	\$10.26	\$1.71	\$10.99	\$1.83		
71583	PANDA STASH 1/2 BBL	\$175.00	\$175.00		1	\$205.88		\$218.75		\$233.33		\$250.00			
IDAHO BREWING															
97626	BLACK LAGER 1/2 BBL	\$165.00	\$165.00		1	\$194.12		\$206.25		\$220.00		\$235.71			
97627	BLACK LAGER 1/6 BBL	\$69.00	\$69.00		1	\$81.18		\$86.25		\$92.00		\$98.57			
97644	BROWN 1/2 BBL	\$165.00	\$165.00		1	\$194.12		\$206.25		\$220.00		\$235.71			
97645	BROWN 1/6 BBL	\$62.00	\$62.00		1	\$72.94		\$77.50		\$82.67		\$88.57			
97643	DEEP CREEK 1/6 BBL	\$62.00	\$62.00		1	\$72.94		\$77.50		\$82.67		\$88.57			
97629	SESSION PALE ALE 4PK/16 OZ.	\$52.46	\$8.74	7 31034 73988 7	6	\$10.29	\$2.57	\$10.93	\$2.73	\$11.66	\$2.91	\$12.49	\$3.12		
97628	SCOTCH ALE 4PK/16 OZ.	\$52.46	\$8.74	7 31034 73986 3	6	\$10.29	\$2.57	\$10.93	\$2.73	\$11.66	\$2.91	\$12.49	\$3.12		
97651	SCOTCH 1/2 BBL	\$175.00	\$175.00		1	\$205.88		\$218.75		\$233.33		\$250.00			
97652	SCOTCH 1/6 BBL	\$72.00	\$72.00		1	\$84.71		\$90.00		\$96.00		\$102.86			
97662	SPUD BREW 1/6 BBL	\$62.00	\$62.00		1	\$72.94		\$77.50		\$82.67		\$88.57			
97656	SPUD BREW 4PK/16 OZ.	\$44.96	\$7.49	7 31034 73989 4	6	\$8.82	\$2.20	\$9.37	\$2.34	\$9.99	\$2.50	\$10.70	\$2.68		
97663	STOUT 1/2 BBL	\$175.00	\$175.00		1	\$205.88		\$218.75		\$233.33		\$250.00			
97630	WAR RED IPA 1/2 BBL	\$175.00	\$175.00		1	\$205.88		\$218.75		\$233.33		\$250.00			
97631	WAR RED IPA 1/6 BBL	\$80.00	\$80.00		1	\$94.12		\$100.00		\$106.67		\$114.29			
KIRIN BREWING															
99832	ICHIBAN 6PK BTL	\$35.98	\$9.00	0 40063 17546 8	4	\$10.58	\$1.76	\$11.24	\$1.87	\$11.99	\$2.00	\$12.85	\$2.14		
99830	ICHIBAN 19.2 OZ CAN	\$26.25	\$1.75	0 40063 19269 4	15	\$2.06		\$2.19		\$2.33		\$2.50			
99834	ICHIBAN 22 OZ BTL	\$34.55	\$2.30	0 40063 17501 7	15	\$2.71		\$2.88		\$3.07		\$3.29			
99838	ICHIBAN 1/2 BBL	\$139.00	\$139.00		1	\$163.53		\$173.75		\$185.33		\$198.57			
99839	ICHIBAN 1/6 BBL	\$70.00	\$70.00		1	\$82.35		\$87.50		\$93.33		\$100.00			
99828	LIGHT 6PK BTL	\$35.98	\$9.00	0 40063 11678 2	4	\$10.58	\$1.76	\$11.24	\$1.87	\$11.99	\$2.00	\$12.85	\$2.14		
LUCKY ONE LEMONADE															
137447	BLUEBERRY 4PK CANS	\$46.14	\$7.69	0 85000 04075 1	6	\$9.05	\$2.26	\$9.61	\$2.40	\$10.25	\$2.56	\$10.99	\$2.75		
137448	PEACH 4PK CANS	\$46.14	\$7.69	0 85000 04071 3	6	\$9.05	\$2.26	\$9.61	\$2.40	\$10.25	\$2.56	\$10.99	\$2.75		
137449	RASPBERRY 4PK CANS	\$46.14	\$7.69	0 85000 04073 7	6	\$9.05	\$2.26	\$9.61							

PROD. #	TEC DISTRIBUTING		RETAIL CASE COST	PREVIOUS RETAIL CASE COST	RETAIL UNIT COST	UPC CODES	PKG SIZE PER CASE	RETAIL @ UNIT	15% SINGLES	RETAIL @ UNIT	20% SINGLES	RETAIL @ UNIT	25% SINGLES	RETAIL @ UNIT	30% SINGLES
	TEC DISTRIBUTING	PRICES - TEC DISTRIBUTING													
MIKE'S HARDER															
12896	HARDER BLUE RASP LEMONADE 16 C	\$41.90	\$1.75	6 35985 00064 8	24		\$2.05		\$2.18		\$2.33		\$2.49		
12825	HARDER CRAN 23.5 OZ.	\$29.36	\$2.45	6 35985 24985 6	12		\$2.88		\$3.06		\$3.26		\$3.50		
12833	HARDER CRANBERRY 16 OZ	\$41.90	\$1.75	6 35985 01037 1	24		\$2.05		\$2.18		\$2.33		\$2.49		
12890	HARDER HURRICANE PUNCH 23.5 OZ	\$29.36	\$2.45	6 35985 80309 6	12		\$2.88		\$3.06		\$3.26		\$3.50		
12832	HARDER GREEN APPLE 16 OZ.	\$41.90	\$1.75	6 35985 25910 7	24		\$2.05		\$2.18		\$2.33		\$2.49		
12834	HARDER LEMON 16 OZ.	\$41.90	\$1.75	6 35985 25875 9	24		\$2.05		\$2.18		\$2.33		\$2.49		
12823	HARDER LEMON 23.5 OZ.	\$29.36	\$2.45	6 35985 24583 4	12		\$2.88		\$3.06		\$3.26		\$3.50		
12831	HARDER MANGO12/23.5oz	\$29.36	\$2.45	6 35985 25891 9	12		\$2.88		\$3.06		\$3.26		\$3.50		
12835	HARDER PINA COLADA 16 OZ.	\$41.90	\$1.75	6 35985 80287 7	24		\$2.05		\$2.18		\$2.33		\$2.49		
12821	HARDER PINK LEMONADE 12/23.5 OZ.	\$29.36	\$2.45	6 35985 00063 1	12		\$2.88		\$3.06		\$3.26		\$3.50		
12836	HARDER SCREWDRIVER 16 OZ.	\$41.90	\$1.75	6 35985 80289 1	24		\$2.05		\$2.18		\$2.33		\$2.49		
12870	HARDER STRAW/LEMON 16 OZ.	\$41.90	\$1.75	6 35985 13219 6	24		\$2.05		\$2.18		\$2.33		\$2.49		
12872	HARDER STRAW/PINE 12/23.5 OZ.	\$29.36	\$2.45	6 35985 13217 2	12		\$2.88		\$3.06		\$3.26		\$3.50		
12819	HARDER TEA ORIG. 12/23.5 OZ.	\$29.36	\$2.45	6-35985-80378-2	12		\$2.88		\$3.06		\$3.26		\$3.50		
12851	HARDER VARIETY 12PK CAN	\$30.98	\$15.49	6 35985 80241 9	2		\$18.22	\$1.52	\$19.36	\$1.61	\$20.65	\$1.72	\$22.13	\$1.84	
MODELITO															
88375	MODELITO 24/7 OZ. BTL	\$18.74	\$18.74	0 33544 00021 2	1		\$22.05	\$0.92	\$23.43	\$0.98	\$24.99	\$1.04	\$26.77	\$1.12	
MODELO CHELADA'S															
88360	CHELADA 24 OZ. CAN	\$33.50	\$2.79	0 80660 95796 8	12		\$3.28		\$3.49		\$3.72		\$3.99		
88369	CHELADA 12PK CAN	\$31.49	\$15.75	0 33544 00188 2	2		\$18.52	\$1.54	\$19.68	\$1.64	\$20.99	\$1.75	\$22.49	\$1.87	
88363	CHILI MANGO 24 OZ	\$33.50	\$2.79	0 33544 00026 7	12		\$3.28		\$3.49		\$3.72		\$3.99		
88357	CHELADA 3PK 24 OZ. CAN	\$33.50	NEW \$8.38	0 33544 95028 9	4		\$9.85		\$10.47		\$11.17		\$11.96		
88359	FRESA PICANTE 24 OZ.	\$33.50	\$2.79	0 33544 00231 5	12		\$3.28		\$3.49		\$3.72		\$3.99		
88362	LIMON 24 OZ. CAN	\$33.50	\$2.79	0 33544 95060 9	12		\$3.28		\$3.49		\$3.72		\$3.99		
88365	LIMON 12PK CAN	\$31.49	\$15.75	0 33544 00130 1	2		\$18.52	\$1.54	\$19.68	\$1.64	\$20.99	\$1.75	\$22.49	\$1.87	
88358	NEGRA CON CHILE 24 OZ.	\$33.50	\$2.79	0 33544 00233 9	12		\$3.28		\$3.49		\$3.72		\$3.99		
88364	PINA PICANTE 24 OZ. CAN	\$33.50	\$2.79	0 33544 00080 9	12		\$3.28		\$3.49		\$3.72		\$3.99		
88368	SANDIA PICANTE 24 OZ. CAN	\$33.50	\$2.79	0 33544 00187 5	12		\$3.28		\$3.49		\$3.72		\$3.99		
88367	VARIETY 12PK CAN	\$31.49	\$15.75	0 33544 00177 6	2		\$18.52	\$1.54	\$19.68	\$1.64	\$20.99	\$1.75	\$22.49	\$1.87	
MODELO ESPECIAL															
88300	24OZ CAN	\$31.00	\$2.58	0 80660 95721 0	12		\$3.04		\$3.23		\$3.44		\$3.69		
88301	6PK CAN	\$31.47	\$7.87	0 33544 00209 4	4		\$9.26	\$1.54	\$9.83	\$1.64	\$10.49	\$1.75	\$11.24	\$1.87	
88302	12PK CAN	\$28.49	\$14.25	0 80660 95715 9	2		\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70	
88305	3PK/24 OZ. CAN	\$31.00	\$7.75	0 80660 95774 6	4		\$9.12		\$9.69		\$10.33		\$11.07		
88306	4PK/16 OZ.	\$35.97	\$6.00	0 80660 95760 9	6		\$7.05	\$1.76	\$7.49	\$1.87	\$7.99	\$2.00	\$8.56	\$2.14	
88311	18 PK CAN	\$18.37	\$18.37	0 80660 95711 1	1		\$21.61	\$1.20	\$22.96	\$1.28	\$24.49	\$1.36	\$26.24	\$1.46	
88312	18 PK BTL	\$22.49	\$22.49	0 33544 95027 2	1		\$26.46	\$1.47	\$28.11	\$1.56	\$29.99	\$1.67	\$32.13	\$1.78	
88320	6PK BTL	\$34.47	\$8.62	0 80660 95765 4	4		\$10.14	\$1.69	\$10.77	\$1.80	\$11.49	\$1.92	\$12.31	\$2.05	
88321	12 PK BTL	\$31.49	\$15.75	0 80660 95757 9	2		\$18.52	\$1.54	\$19.68	\$1.64	\$20.99	\$1.75	\$22.49	\$1.87	
88322	24 PK BTL	\$26.94	\$26.94	0 80660 95776 0	1		\$31.69	\$1.32	\$33.68	\$1.40	\$35.92	\$1.50	\$38.49	\$1.60	
88323	24 PK CAN	\$23.95	\$23.95	0 80660 95710 4	1		\$28.18	\$1.17	\$29.94	\$1.25	\$31.93	\$1.33	\$34.21	\$1.43	
88338	32 OZ. BTL	\$35.80	\$2.98	0 33544 95090 6	12		\$3.51		\$3.73		\$3.98		\$4.26		
88339	24 OZ. BTL	\$31.00	\$2.58	0 80660 95777 7	12		\$3.04		\$3.23		\$3.44		\$3.69		
88351	1/4 BBL	\$75.00	\$75.00	992 OZ	992 OZ		\$88.24		\$93.75		\$100.00		\$107.14		
88350	1/2 BBL	\$140.00	\$140.00	0 80660 95773 9	992 OZ		\$164.71		\$175.00		\$186.67		\$200.00		
MODELO NEGRA															
88420	6 PK BTL	\$34.47	\$8.62	0 80660 95785 2	4		\$10.14	\$1.69	\$10.77	\$1.80	\$11.49	\$1.92	\$12.31	\$2.05	
88421	12 PK BTL	\$31.49	\$15.75	0 80660 95787 6	2		\$18.52	\$1.54	\$19.68	\$1.64	\$20.99	\$1.75	\$22.49	\$1.87	
88422	12 PK CAN	\$28.49	\$14.25	0 33544 00254 4	2		\$16.76	\$1.40	\$17.81	\$1.48	\$18.99	\$1.58	\$20.35	\$1.70	
88451	1/4 BBL	\$80.00	\$80.00	992 OZ	992 OZ		\$94.12		\$100.00		\$106.67		\$114.29		
88450	1/2 BBL	\$140.00	\$140.00	0 80660 95773 9	992 OZ		\$164.71		\$175.00		\$186.67		\$200.00		
MODELO ORO															
88482	18 PK CAN	\$17.49	\$17.49	0 33544 00230 8	1		\$20.58	\$1.14	\$21.86	\$1.21	\$23.32	\$1.30	\$24.99	\$1.39	
88481	24OZ CAN	\$31.00	\$2.58	0 33544 00165 3	12		\$3.04		\$3.23		\$3.44		\$3.69		
MODELO RANCH WATER															
88490	6PK CAN	\$34.47	\$8.62	0 33544 00143 1	4		\$10.14	\$1.69	\$10.77	\$1.80	\$11.49	\$1.92	\$12.31	\$2.05	
MODELO SPIKED AGUAS															
88390	SPIKED FRESCAS PINA 24 OZ.	\$33.50	\$2.79	0 33544 00202 5	12		\$3.28		\$3.49		\$3.72		\$3.99		
88391	SPIKED FRESCAS VARIETY 12PK C	\$31.49	\$15.75	0 33544 00201 8	2		\$18.52	\$1.54	\$19.68	\$1.64	\$20.99	\$1.75	\$22.49	\$1.87	
MXD COCKTAIL															
97924	BLUE HAWAIIAN 16 OZ.	\$41.90	NEW \$1.75	6 35985 00043 3	24		\$2.05		\$2.18		\$2.33		\$2.49		
97920	LONG ISLAND ICE TEA 16 OZ. CAN	\$41.90	\$1.75	6 35985 26068 4	24		\$2.05		\$2.18		\$2.33		\$2.49		
97921	MARGARITA 16 OZ. CAN	\$41.90	\$1.75	6 35985 26070 7	24		\$2.05		\$2.18		\$2.33		\$2.49		
97922	MAI TAI 16 OZ.	\$41.90	\$1.75	6 35985 26094 3	24		\$2.05		\$2.18		\$2.33		\$2.49		
97923	STRAW DAIQUIRI 16 OZ.	\$41.90	\$1.75	6 35985 10036 2	24		\$2.05		\$2.18		\$2.33		\$2.49		
NEW BELGIUM															
67744	1554 ENLIGHTENED BLCK 1/2 BBL	\$170.00	\$170.00	1			\$200.00		\$212.50		\$226.67		\$242.86		
67745	1554 ENLIGHTENED BLCK 1/6 BBL	\$75.00	\$75.00	1			\$88.24		\$93.75		\$100.00		\$107.14		
67746	1554 ENLIGHTENED BLCK 6 PK	\$34.96	\$8.74	7 54527 00122 3	4		\$10.28	\$1.71	\$10.93	\$1.82	\$11.65	\$1.94	\$12.49	\$2.08	
67758	FAT TIRE 1/2 BBL	\$170.00	\$170.00	1			\$200.00		\$212.50		\$226.67		\$242.86		
67759	FAT TIRE 1/6 BBL	\$75.00	\$75.00	1			\$88.24		\$93.75		\$100.00		\$107.14		
67761	FAT TIRE 12 PK CAN	\$30.78	\$15.39	7 54527 00161 2	2		\$18.11	\$1.51	\$19.24	\$1.60	\$20.52	\$1.71	\$21.99	\$1.83	
67762	FAT TIRE 12 PK BTL	\$30.78	\$15.39												

PROD. #	TEC DISTRIBUTING		RETAIL CASE COST	PREVIOUS RETAIL UNIT COST	RETAIL UNIT COST	UPC CODES	PKG SIZE PER CASE	RETAIL @ UNIT	15% SINGLES	RETAIL @ UNIT	20% SINGLES	RETAIL @ UNIT	25% SINGLES	RETAIL @ UNIT	30% SINGLES
	TEC DISTRIBUTING	PRICES - TEC DISTRIBUTING													
NEW BELGIUM															
67753	VOODOO JUICE FORCE 3/8/7.5 OZ.	\$20.98	\$6.99	7 54527 01264 9	3	\$8.23	\$1.03	\$8.74	\$1.09	\$9.32	\$1.17	\$9.99	\$1.25		
89078	VOODOO JUICY HAZE 1/2 BBL	\$180.00	\$180.00		1	\$211.76		\$225.00		\$240.00		\$257.14			
89079	VOODOO JUICY HAZE 1/6 BBL	\$80.00	\$80.00		1	\$94.12		\$100.00		\$106.67		\$114.29			
89084	VOODOO JUICY HAZE 6 PK CAN	\$34.96	\$8.74	7 54527 00885 7	4	\$10.28	\$1.71	\$10.93	\$1.82	\$11.65	\$1.94	\$12.49	\$2.08		
89074	VOODOO JUICY HAZE 19.2 OZ.	\$35.55	\$2.37	7 54527 01105 5	15	\$2.79		\$2.96		\$3.16		\$3.39			
67741	VOODOO RANGER 6 PK CAN	\$33.56	\$8.39	7 54527 00066 0	4	\$9.87	\$1.65	\$10.49	\$1.75	\$11.19	\$1.86	\$11.99	\$2.00		
67742	VOODOO RANGER 12 PK BTL	\$30.78	\$15.39	7 54527 00068 4	2	\$18.11	\$1.51	\$19.24	\$1.60	\$20.52	\$1.71	\$21.99	\$1.83		
67782	VOODOO RANGER 12 PK CAN	\$30.78	\$15.39	7 54527 00362 3	2	\$18.11	\$1.51	\$19.24	\$1.60	\$20.52	\$1.71	\$21.99	\$1.83		
67784	VOODOO RANGER 1/6 BBL	\$75.00	\$75.00		1	\$88.24		\$93.75		\$100.00		\$107.14			
89010	VOODOO SWEET RIDE JUICY 6PK	\$33.56	\$8.39	7 54527 01287 8	4	\$9.87	\$1.65	\$10.49	\$1.75	\$11.19	\$1.86	\$11.99	\$2.00		
89004	VOODOO SWEET RIDE JUICY 1/6 BBL	\$75.00	\$75.00		1	\$88.24		\$93.75		\$100.00		\$107.14			
89081	VOODOO SWEET RIDE JUICY 1/2 BBL	\$170.00	\$170.00		1	\$200.00		\$212.50		\$226.67		\$242.86			
66980	VOODOO TROPIC FORCE 1/2 BBL	\$180.00	\$180.00		1	\$211.76		\$225.00		\$240.00		\$257.14			
66982	VOODOO TROPIC FORCE 19.2	\$35.55	\$2.37	7 54527 01227 4	15	\$2.79		\$2.96		\$3.16		\$3.39			
66983	VOODOO TROPIC FORCE 6PK	\$34.96	\$8.74	7 54527 00652 5	4	\$10.28	\$1.71	\$10.93	\$1.82	\$11.65	\$1.94	\$12.49	\$2.08		
67754	VOODOO TROPIC FORCE 3/8/7.5 OZ.	\$20.98	\$6.99	7 54527 01265 6	3	\$8.23	\$1.03	\$8.74	\$1.09	\$9.32	\$1.17	\$9.99	\$1.25		
67769	VOODOO VARIETY- HOPPY 12PK C	\$31.58	\$15.79	7 54527 01070 6	2	\$18.58	\$1.55	\$19.74	\$1.64	\$21.05	\$1.75	\$22.56	\$1.88		
NEW BELGIUM LIGHTSTRIKE															
89040	LEMON LIME 4PK	\$43.16	\$7.19	7 54527 01251 9	6	\$8.46	\$2.12	\$8.99	\$2.25	\$9.59	\$2.40	\$10.28	\$2.57		
89041	ORANGE MANGO 4PK	\$43.16	\$7.19	7 54527 01272 4	6	\$8.46	\$2.12	\$8.99	\$2.25	\$9.59	\$2.40	\$10.28	\$2.57		
PACIFICO															
88220	PACIFICO 6PK BTL	\$34.47	\$8.62	0 80660 95301 4	4	\$10.14	\$1.69	\$10.77	\$1.80	\$11.49	\$1.92	\$12.31	\$2.05		
88221	PACIFICO 12PK BTL	\$31.49	\$15.75	0 80660 95315 1	2	\$18.52	\$1.54	\$19.68	\$1.64	\$20.99	\$1.75	\$22.49	\$1.87		
88222	PACIFICO 12PK CAN	\$31.49	\$15.75	0 33544 95031 9	2	\$18.52	\$1.54	\$19.68	\$1.64	\$20.99	\$1.75	\$22.49	\$1.87		
88223	PACIFICO 18PK CAN	\$18.37	\$18.37	0 33544 00173 8	1	\$21.61	\$1.20	\$22.96	\$1.28	\$24.49	\$1.36	\$26.24	\$1.46		
88237	PACIFICO 3PK 24 OZ. CAN	\$31.00	\$7.75	0 33544 00015 1	4	\$9.12		\$9.69		\$10.33		\$11.07			
88230	PACIFICO 24 OZ. CAN	\$31.00	\$2.58	0 33544 95022 7	12	\$3.04		\$3.23		\$3.44		\$3.69			
88224	PACIFICO 18 PK BTL	\$22.49	\$22.49	0 33544 00113 4	1	\$26.46	\$1.47	\$28.11	\$1.56	\$29.99	\$1.67	\$32.13	\$1.78		
88251	PACIFICO 1/4 BBL SLIM	\$75.00	\$75.00		992 OZ	\$88.24		\$93.75		\$100.00		\$107.14			
88250	PACIFICO 1/2 BBL	\$140.00	\$140.00		1984 OZ.	\$164.71		\$175.00		\$186.67		\$200.00			
RED STRIPE															
67852	RED STRIPE 6PK BTL	\$31.56	\$7.89	0 83820 56793 9	4	\$9.28	\$1.55	\$9.86	\$1.64	\$10.52	\$1.75	\$11.27	\$1.88		
ROOSTER'S BREWING															
21307	BLOOD ORANGE 1/6 BBL	\$72.00	\$72.00		1	\$84.71		\$90.00		\$96.00		\$102.86			
21308	BLOOD ORANGE 1/2 BBL	\$155.00	\$155.00		1	\$182.35		\$193.75		\$206.67		\$221.43			
21358	CRAN LIME SELTZER 1/6BBL	\$72.00	\$72.00		1	\$84.71		\$90.00		\$96.00		\$102.86			
21357	CRAN LIME SELTZER 1/2BBL	\$155.00	\$155.00		1	\$182.35		\$193.75		\$206.67		\$221.43			
21346	DOUBLE IPA 6PK	\$40.57	\$10.14	8 57309 00800 4	4	\$11.93	\$1.99	\$12.68	\$2.11	\$13.52	\$2.25	\$14.49	\$2.41		
21347	DOUBLE IPA 1/6 BBL	\$78.00	\$78.00		1	\$91.76		\$97.50		\$104.00		\$111.43			
21323	HIBISCUS SOUR 4PK 16 OZ.	\$55.50	\$9.25	8 57309 00835 6	6	\$10.88	\$2.72	\$11.56	\$2.89	\$12.33	\$3.08	\$13.21	\$3.30		
21317	HONEY WHEAT 6PK	\$31.07	\$7.77	8 57309 00804 2	4	\$9.14	\$1.52	\$9.71	\$1.62	\$10.36	\$1.73	\$11.10	\$1.85		
21318	HONEY WHEAT 1/6 BBL	\$72.00	\$72.00		1	\$84.71		\$90.00		\$96.00		\$102.86			
21319	HONEY WHEAT 1/2 BBL	\$155.00	\$155.00		1	\$182.35		\$193.75		\$206.67		\$221.43			
21362	IRON ROOSTER 4PK 16 OZ.	\$57.55	\$9.59	8 57309 00829 5	6	\$11.28	\$2.82	\$11.99	\$3.00	\$12.79	\$3.20	\$13.70	\$3.43		
21363	IRON ROOSTER 1/6 BBL	\$90.00	\$90.00		1	\$105.88		\$112.50		\$120.00		\$128.57			
21364	IRON ROOSTER 1/2 BBL	\$190.00	\$190.00		1	\$223.53		\$237.50		\$253.33		\$271.43			
21311	JET WAY JUICY 1/6 BBL	\$72.00	\$72.00		1	\$84.71		\$90.00		\$96.00		\$102.86			
21322	MANGO BLOOD ORANGE 1/6 BBL	\$72.00	\$72.00		1	\$84.71		\$90.00		\$96.00		\$102.86			
21321	MANGO BLOOD ORANGE 1/2 BBL	\$155.00	\$155.00		1	\$182.35		\$193.75		\$206.67		\$221.43			
SALT FLATS BARTENDER TO GO															
21202	LONG ISLAND 4PK	\$58.60	\$9.77	8 50012 86800 2	6	\$11.49	\$2.87	\$12.21	\$3.05	\$13.02	\$3.26	\$13.95	\$3.49		
21203	SEX ON THE FLAT 4PK	\$58.60	\$9.77	8 50012 86821 7	6	\$11.49	\$2.87	\$12.21	\$3.05	\$13.02	\$3.26	\$13.95	\$3.49		
21204	TEQUILA SUNRISE 4 PK	\$58.60	\$9.77	8 50012 86801 9	6	\$11.49	\$2.87	\$12.21	\$3.05	\$13.02	\$3.26	\$13.95	\$3.49		
SALT FLATS BREWING															
21014	DEUCE COUPE COPPER ALE 6PK	\$31.97	\$7.99	8 52084 00830 0	4	\$9.40	\$1.57	\$9.99	\$1.67	\$10.66	\$1.78	\$11.42	\$1.90		
21015	FLAT OUT HEFE 1/2 BBL	\$150.00	\$150.00		1	\$176.47		\$187.50		\$200.00		\$214.29			
SAM ADAMS															
78479	AMERICAN LIGHT1/2 BBL	\$170.00	\$170.00		1	\$200.00		\$212.50		\$226.67		\$242.86			
78475	CHERRY WHEAT 6 PK	\$32.16	\$8.04	0 87692 27102 4	4	\$9.46	\$1.58	\$10.05	\$1.68	\$10.72	\$1.79	\$11.49	\$1.91		
78466	COLD SNAP 1/2 BBL	\$170.00	\$170.00		1	\$200.00		\$212.50		\$226.67		\$242.86			
78467	COLD SNAP 1/6 BBL	\$74.00	\$74.00		1	\$87.06		\$92.50		\$98.67		\$105.71			
78468	COLD SNAP 12PK BTL	\$29.98	\$14.99	0 87692 01103 3	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78		
78470	COLD SNAP 6PK BTL	\$32.16	\$8.04	0 87692 30050 2	4	\$9.46	\$1.58	\$10.05	\$1.68	\$10.72	\$1.79	\$11.49	\$1.91		
78490	LAGER 1/2 BBL	\$170.00	\$170.00		1	\$200.00		\$212.50		\$226.67		\$242.86			
78491	LAGER 1/6 BBL	\$74.00	\$74.00		1	\$87.06		\$92.50		\$98.67		\$105.71			
78492	LAGER 12 PK BTL	\$29.98	\$14.99	0 87692 10014 0	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78		
78495	LAGER 6 PK	\$32.16	\$8.04	0 87692 10012 6	4	\$9.46	\$1.58	\$10.05	\$1.68	\$10.72	\$1.79	\$11.49	\$1.91		
78524	SPRING VARIETY 12PK CAN	\$29.98	\$14.99	0 87692 00358 8	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78		
SAM ADAMS NA															
78472	JUST THE HAZE NA 6PK CAN	\$32.16	\$8.04	0 87692 01190 3	4	\$9.46	\$1.58	\$10.05	\$1.68	\$10.72	\$1.79	\$11.49	\$1.91		
SAPPORO															
67989	SAPPORO 12/22 OZ. CAN	\$36.00	\$3.00	87975 02650 1	12	\$3.53		\$3.75</td							

PROD. #	TEC DISTRIBUTING		RETAIL CASE COST	PREVIOUS RETAIL CASE COST	RETAIL UNIT COST	UPC CODES	PKG SIZE PER CASE	RETAIL @ UNIT	15% SINGLES	RETAIL @ UNIT	20% SINGLES	RETAIL @ UNIT	25% SINGLES	RETAIL @ UNIT	30% SINGLES	
	TEC DISTRIBUTING	PRICES - TEC DISTRIBUTING														
SMIRNOFF																
65555	SMASH SCREWDRIVER	23.5 OZ.	\$29.36	\$2.45	0 82000 77692 5	12	\$2.88		\$3.06		\$3.26		\$3.50			
65558	SMASH STRAW-LEMON	23.5 OZ.	\$29.36	\$2.45	0 82000 78633 7	12	\$2.88		\$3.06		\$3.26		\$3.50			
65563	SMASH VARIETY 8PK/16 OZ.		\$41.60	\$13.87	0 82000 80740 7	3	\$16.31	\$2.04	\$17.33	\$2.17	\$18.49	\$2.31	\$19.81	\$2.48		
65620	SOURCE PINEAPPLE	6 PK BTL	\$34.47	\$8.62	0 82000 78601 6	4	\$10.14	\$1.69	\$10.77	\$1.80	\$11.49	\$1.92	\$12.31	\$2.05		
65674	VARIETY - ICY ISLAND	12PK CAN	\$30.98	\$15.49	0 82000 81305 7	2	\$18.22	\$1.52	\$19.36	\$1.61	\$20.65	\$1.72	\$22.13	\$1.84		
65634	VARIETY - SUNNY DAYS	12PK	\$30.98	\$15.49	0 82000 80909 8	2	\$18.22	\$1.52	\$19.36	\$1.61	\$20.65	\$1.72	\$22.13	\$1.84		
SMIRNOFF ZERO SUGAR																
65682	ZERO SUGAR VARIETY	12PK C	\$30.98	\$15.49	0 82000 79641 1	2	\$18.22	\$1.52	\$19.36	\$1.61	\$20.65	\$1.72	\$22.13	\$1.84		
SNAKE RIVER BREWING																
97569	CROSS CZECH	1/6 BBL	\$88.00	\$88.00		1	\$103.53		\$110.00		\$117.33		\$125.71			
97581	EARNED IT	6PK	\$38.98	\$9.75	7 66352 75977 4	4	\$11.46	\$1.91	\$12.18	\$2.03	\$12.99	\$2.17	\$13.92	\$2.32		
97588	GRAND FOGHEE	6PK CAN	\$37.48	\$9.37	7 66352 82744 2	4	\$11.02	\$1.84	\$11.71	\$1.95	\$12.49	\$2.08	\$13.39	\$2.23		
97508	GRAND FOGHEE	1/2	\$194.00	\$194.00		1	\$228.24		\$242.50		\$258.67		\$277.14			
97514	HEFEWEISEN	1/2	\$173.00	\$173.00		1	\$203.53		\$216.25		\$230.67		\$247.14			
97528	HEFEWEIZEN	6PK CAN	\$37.48	\$9.37	7 66352 60425 8	4	\$11.02	\$1.84	\$11.71	\$1.95	\$12.49	\$2.08	\$13.39	\$2.23		
97502	LA CERVEZA	1/6	\$88.00	\$88.00		1	\$103.53		\$110.00		\$117.33		\$125.71			
97543	LA CERVEZA	6PK C	\$37.48	\$9.37	7 66352 72114 6	4	\$11.02	\$1.84	\$11.71	\$1.95	\$12.49	\$2.08	\$13.39	\$2.23		
97520	LAGER	1/2 BBL	\$173.00	\$173.00		1	\$203.53		\$216.25		\$230.67		\$247.14			
97521	LAGER	1/6 BBL	\$88.00	\$88.00		1	\$103.53		\$110.00		\$117.33		\$125.71			
97540	LAGER	6PK CAN	\$37.48	\$9.37	7 66352 09331 1	4	\$11.02	\$1.84	\$11.71	\$1.95	\$12.49	\$2.08	\$13.39	\$2.23		
97523	PAKOS IPA	1/6 BBL	\$95.00	\$95.00		1	\$111.76		\$118.75		\$126.67		\$135.71			
97507	PAKOS IPA	1/2 BB	\$194.00	\$194.00		1	\$228.24		\$242.50		\$258.67		\$277.14			
97505	PAKOS IPA	6PK CA	\$38.98	\$9.75	7 66352 61207 9	4	\$11.46	\$1.91	\$12.18	\$2.03	\$12.99	\$2.17	\$13.92	\$2.32		
97530	PALE ALE	1/2 BBL	\$173.00	\$173.00		1	\$203.53		\$216.25		\$230.67		\$247.14			
97503	PALE ALE	1/6 BBL	\$88.00	\$88.00		1	\$103.53		\$110.00		\$117.33		\$125.71			
97504	PALE ALE	6PK CAN	\$37.48	\$9.37	7 66352 20323 9	4	\$11.02	\$1.84	\$11.71	\$1.95	\$12.49	\$2.08	\$13.39	\$2.23		
97541	ZONKER STOUT	6PK CN	\$38.98	\$9.75	7 66352 02134 5	4	\$11.46	\$1.91	\$12.18	\$2.03	\$12.99	\$2.17	\$13.92	\$2.32		
97592	ZONKER STOUT	1/6BBL	\$95.00	\$95.00		1	\$111.76		\$118.75		\$126.67		\$135.71			
SUN CRUISER																
78590	ICED TEA VARIETY	8PK	\$41.97	\$13.99	0 87692 02030 1	3	\$16.46	\$2.06	\$17.49	\$2.19	\$18.65	\$2.33	\$19.99	\$2.50		
78595	ICED TEA	8PK	\$41.97	\$13.99	0 87692 02141 4	3	\$16.46	\$2.06	\$17.49	\$2.19	\$18.65	\$2.33	\$19.99	\$2.50		
78592	LEMONADE ICE TEA	4PK CAN	\$46.14	\$7.69	0 87692 02029 5	6	\$9.05	\$2.26	\$9.61	\$2.40	\$10.25	\$2.56	\$10.99	\$2.75		
78593	VODKA LEMONADE	VARIETY 8PK	\$41.97	\$13.99	0 87692 02154 4	3	\$16.46	\$2.06	\$17.49	\$2.19	\$18.65	\$2.33	\$19.99	\$2.50		
TECATE																
68116	TECATE	24 OZ. CAN	\$27.51	\$2.29	0 89826 00142 2	12	\$2.70		\$2.87		\$3.06		\$3.28			
68118	TECATE	18 PK CAN	\$16.57	\$16.57	0 89826 90183 8	1	\$19.49	\$1.08	\$20.71	\$1.15	\$22.09	\$1.23	\$23.67	\$1.32		
68125	TECATE	30 PK CAN	\$25.18	\$25.18	0 89826 30123 2	1	\$29.62	\$0.99	\$31.48	\$1.05	\$33.57	\$1.12	\$35.97	\$1.20		
TRULY SPIKED & SPARKLING																
78672	STRAWBERRY LEMON	24 OZ. CAN	\$28.44	\$2.37	0 87692 01168 2	12	\$2.79		\$2.96		\$3.16		\$3.39			
78640	UNRULY BUMPIN	BLUE RAZZ 24 OZ.	\$28.44	\$2.37	0 87692 02198 8	12	\$2.79		\$2.96		\$3.16		\$3.39			
78692	UNRULY STRAW	SMASH 16 OZ. CAN	\$38.40	\$1.60	0 87692 01943 5	24	\$1.88		\$2.00		\$2.13		\$2.29			
78691	UNRULY TROP	TWIST 16 OZ. CAN	\$38.40	\$1.60	0 87692 01928 2	24	\$1.88		\$2.00		\$2.13		\$2.29			
78652	VARIETY	24 PK CAN	\$25.94	\$1.08	0 87692 00580 3	24	\$1.27		\$1.35		\$1.44		\$1.54			
78651	VARIETY- BERRY	12PK CAN	\$29.98	\$14.99	0 87692 00686 2	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78		
78647	VARIETY- FRUIT	PUNCH 12PK	\$29.98	\$14.99	0 87692 01227 6	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78		
78654	VARIETY- LEMONADE	12PK	\$29.98	\$14.99	0 87692 00991 7	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78		
78679	VARIETY- PARTY	PACK 12PK C	\$29.98	\$14.99	0 87692 01850 6	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78		
78690	VARIETY- UNRULY	12PK CAN	\$29.98	\$14.99	0 87692 01904 6	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78		
78693	VARIETY- UNRULY LEMONADE	12PK	\$29.98	\$14.99	0 87692 02199 5	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78		
78661	WILD BERRY	24 OZ. CAN	\$28.44	\$2.37	0 87692 00951 1	12	\$2.79		\$2.96		\$3.16		\$3.39			
78674	WILD BERRY	1/2 BBL	\$170.00	\$170.00		1	\$200.00		\$212.50		\$226.67		\$242.86			
TWISTED																
78542	HALF & HALF	6 PK	\$32.16	\$8.04	0 87692 75102 1	4	\$9.46	\$1.58	\$10.05	\$1.68	\$10.72	\$1.79	\$11.49	\$1.91		
78540	HALF & HALF	24 OZ.	\$28.44	\$2.37	0 87692 75231 8	12	\$2.79		\$2.96		\$3.16		\$3.39			
78541	HALF & HALF	12 PK CAN	\$29.98	\$14.99	0 87692 75134 2	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78		
78543	HALF & HALF	18 PK CAN	\$20.99	\$20.99	0 87692 00057 0	1	\$24.69	\$1.37	\$26.24	\$1.46	\$27.99	\$1.55	\$29.99	\$1.67		
78703	LIGHT TEA	12PK	\$29.98	\$14.99	0 87692 00671 8	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78		
78704	LIGHT TEA	24 OZ.	\$28.44	\$2.37	0 87692 00117 1	12	\$2.79		\$2.96		\$3.16		\$3.39			
78558	PEACH	6 PK	\$32.16	\$8.04	0 87692 97102 3	4	\$9.46	\$1.58	\$10.05	\$1.68	\$10.72	\$1.79	\$11.49	\$1.91		
78561	PEACH	24 OZ.	\$28.44	\$2.37	0 87692 00490 5	12	\$2.79		\$2.96		\$3.16		\$3.39			
78555	PINEAPPLE	24 OZ.	\$28.44	\$2.37	0 87692 01614 4	12	\$2.79		\$2.96		\$3.16		\$3.39			
78560	RASPBERRY	6 PK	\$32.16	\$8.04	0 87692 85102 8	4	\$9.46	\$1.58	\$10.05	\$1.68	\$10.72	\$1.79	\$11.49	\$1.91		
78559	RASPBERRY	24 OZ.	\$28.44	\$2.37	0 87692 85231 5	12	\$2.79		\$2.96		\$3.16		\$3.39			
78564	TEA	24 OZ. CAN	\$28.44	\$2.37	0 87692 83231 7	12	\$2.79		\$2.96		\$3.16		\$3.39			
78563	TEA	12 PK CAN	\$29.98	\$14.99	0 87692 83134 1	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78		
78557	TEA	16 OZ. CAN	\$41.90	\$41.90	0 87692 83631 5	1	\$49.29	\$2.05	\$52.38	\$2.18	\$55.87	\$2.33	\$59.86	\$2.49		
78565	TEA	6 PK BTL	\$32.16	\$8.04	0 87692 83102 0	4	\$9.46	\$1.58	\$10.05	\$1.68	\$10.72	\$1.79	\$11.49	\$1.91		
78566	TEA	18 PK CAN	\$20.99	\$20.99	0 87692 83138 9	1	\$24.69	\$1.37	\$26.24	\$1.46	\$27.99	\$1.55	\$29.99	\$1.67		
78556	TEA	4PK/16 OZ. CAN	\$33.98	NEW	\$5.66	0 87692 02315 9	6	\$6.66	\$1.67	\$7.08	\$1.77	\$7.55	\$1.89	\$8.09	\$2.02	
78569	TEA 5 LTR		\$51.76	\$12.94	0 87692 83835 7	4	\$15.22		\$16.18		\$17.25		\$18.49			
78567																

PROD. #	TEC DISTRIBUTING		RETAIL CASE COST	PREVIOUS RETAIL UNIT COST	RETAIL UNIT COST	PKG SIZE	UPC CODES	PER CASE	RETAIL @ UNIT	15% SINGLES	RETAIL @ UNIT	20% SINGLES	RETAIL @ UNIT	25% SINGLES	RETAIL @ UNIT	30% SINGLES
	TEC DISTRIBUTING	PRICES - TEC DISTRIBUTING														
WHITE CLAW																
12770	PEACH 6PK CAN	\$34.47	\$8.62	6 35985 80157 3	4	\$10.14	\$1.69	\$10.77	\$1.80	\$11.49	\$1.92	\$12.31	\$2.05			
12810	PEACH 12PK CAN	\$30.98	\$15.49	6 63598 80371 3	2	\$18.22	\$1.52	\$19.36	\$1.61	\$20.65	\$1.72	\$22.13	\$1.84			
12776	PEACH 19.2 OZ.	\$29.36	\$2.45	6 35985 80366 9	12	\$2.88		\$3.06		\$3.26		\$3.50				
12803	RASPBERRY 6PK CAN	\$34.47	\$8.62	6 35985 26066 0	4	\$10.14	\$1.69	\$10.77	\$1.80	\$11.49	\$1.92	\$12.31	\$2.05			
12802	RUBY GRAPEFRUIT 6PK CAN	\$34.47	\$8.62	6 35985 20028 4	4	\$10.14	\$1.69	\$10.77	\$1.80	\$11.49	\$1.92	\$12.31	\$2.05			
12809	RUBY GRAPEFRUIT 19.2	\$29.36	\$2.45	6 35985 80214 3	12	\$2.88		\$3.06		\$3.26		\$3.50				
12781	STRAWBERRY 19.2	\$29.36	\$2.45	6 35985 80215 0	12	\$2.88		\$3.06		\$3.26		\$3.50				
12755	SURGE BLACKBERRY 19.2 OZ.	\$29.36	\$2.45	6 35985 80201 3	12	\$2.88		\$3.06		\$3.26		\$3.50				
12758	SURGE BLOOD ORANGE 19.2 OZ.	\$29.36	\$2.45	6 35985 80207 5	12	\$2.88		\$3.06		\$3.26		\$3.50				
12757	SURGE BLUEBERRY 19.2 OZ.	\$29.36	\$2.45	6 35985 80369 0	12	\$2.88		\$3.06		\$3.26		\$3.50				
12759	SURGE CRANBERRY 19.2 OZ.	\$29.36	\$2.45	6 35985 80208 2	12	\$2.88		\$3.06		\$3.26		\$3.50				
12777	SURGE GRAPE 19.2 OZ.	\$29.36	\$2.45	6 35985 00062 4	12	\$2.88		\$3.06		\$3.26		\$3.50				
12760	SURGE GREEN APPLE 19.2 OZ.	\$29.36	\$2.45	6 35985 80268 6	12	\$2.88		\$3.06		\$3.26		\$3.50				
12756	SURGE LIME 19.2 OZ.	\$29.36	\$2.45	6 35985 80209 9	12	\$2.88		\$3.06		\$3.26		\$3.50				
12754	SURGE PINEAPPLE 19.2 OZ.	\$29.36	\$2.45	6 35985 80270 9	12	\$2.88		\$3.06		\$3.26		\$3.50				
12807	VARIETY- #1 12 PK CAN	\$30.98	\$15.49	6 35985 54890 4	2	\$18.22	\$1.52	\$19.36	\$1.61	\$20.65	\$1.72	\$22.13	\$1.84			
12799	VARIETY- #2 12 PK CAN	\$30.98	\$15.49	6 35985 80006 4	2	\$18.22	\$1.52	\$19.36	\$1.61	\$20.65	\$1.72	\$22.13	\$1.84			
12792	VARIETY- #3 12 PK CAN	\$30.98	\$15.49	6 35985 80026 2	2	\$18.22	\$1.52	\$19.36	\$1.61	\$20.65	\$1.72	\$22.13	\$1.84			
12795	VARIETY- 24 PK CAN	\$26.94	\$26.94	6 35985 10024 9	1	\$31.69	\$1.32	\$33.68	\$1.40	\$35.92	\$1.50	\$38.49	\$1.60			
12787	VARIETY- SURGE 12 PK	\$30.98	\$15.49	6 35985 80080 4	2	\$18.22	\$1.52	\$19.36	\$1.61	\$20.65	\$1.72	\$22.13	\$1.84			
12786	VARIETY- SURGE #2 12 PK	\$30.98	\$15.49	6 35985 80252 5	2	\$18.22	\$1.52	\$19.36	\$1.61	\$20.65	\$1.72	\$22.13	\$1.84			
12780	WATERMELON 19.2	\$29.36	\$2.45	6 35985 80205 1	12	\$2.88		\$3.06		\$3.26		\$3.50				
WHITE CLAW CLAWTAILS																
12740	MANGO 19.2 OZ.	\$29.36	\$2.45	6 35985 80449 9	12	\$2.88		\$3.06		\$3.26		\$3.50				
12741	STRAW COSMO 19.2 OZ.	\$29.36	\$2.45	6 35985 80451 2	12	\$2.88		\$3.06		\$3.26		\$3.50				
12735	VARIETY 12 PK CAN	\$30.98	\$15.49	6 35985 80443 7	2	\$18.22	\$1.52	\$19.36	\$1.61	\$20.65	\$1.72	\$22.13	\$1.84			
WHITE CLAW NA																
12752	BLACKCHERRY/RAN NA 6PKC	\$34.47	\$8.62	6 35985 80303 4	4	\$10.14	\$1.69	\$10.77	\$1.80	\$11.49	\$1.92	\$12.31	\$2.05			
12750	VARIETY 12 PK NA CAN	\$30.98	\$15.49	6 35985 80443 7	2	\$18.22	\$1.52	\$19.36	\$1.61	\$20.65	\$1.72	\$22.13	\$1.84			
WIND RIVER																
67903	BLONDE 1/2 BBL	\$155.00	\$155.00		1	\$182.35		\$193.75		\$206.67		\$221.43				
67912	HOST TOWN IPA 6PK CAN	\$32.50	\$8.13	8 60002 33871 2	4	\$9.56	\$1.59	\$10.16	\$1.69	\$10.83	\$1.81	\$11.61	\$1.93			
67913	HOST TOWN IPA 1/6 BBL	\$72.00	\$72.00		1	\$84.71		\$90.00		\$96.00		\$102.86				
67915	HOST TOWN IPA 1/2 BBL	\$160.00	\$160.00		1	\$188.24		\$200.00		\$213.33		\$228.57				
67917	IRISH RED 1/2 BBL	\$160.00	\$160.00		1	\$188.24		\$200.00		\$213.33		\$228.57				
67936	PORTER 6PK CAN	\$32.50	\$8.13	8 60002 33875 0	4	\$9.56	\$1.59	\$10.16	\$1.69	\$10.83	\$1.81	\$11.61	\$1.93			
67945	SFU JUICY IPA 1/6 BBL	\$72.00	\$72.00		1	\$84.71		\$90.00		\$96.00		\$102.86				
67946	SFU JUICY IPA 1/2 BBL	\$160.00	\$160.00		1	\$188.24		\$200.00		\$213.33		\$228.57				
67907	WYOMING PALE ALE 1/6 BBL	\$72.00	\$72.00		1	\$84.71		\$90.00		\$96.00		\$102.86				
67909	WYOMING PALE ALE 1/2 BBL	\$160.00	\$160.00		1	\$188.24		\$200.00		\$213.33		\$228.57				
ENERGY DRINKS																
ZOA ENERGY																
97728	ZERO SUGAR- FROSTED GRAPE 12 O	\$17.85	\$1.49	8 50021 01526 6	12	\$1.75		\$1.86		\$1.98		\$2.13				
97731	ZERO SUGAR - LEMON LIME 12 OZ	\$17.85	\$1.49	8 50051 75532 5	12	\$1.75		\$1.86		\$1.98		\$2.13				
97730	ZERO SUGAR - MANGO SPLASH 12 OZ	\$17.85	\$1.49	8 50051 75526 4	12	\$1.75		\$1.86		\$1.98		\$2.13				
97726	ZERO SUGAR- STRAW MELON 12 OZ.	\$17.85	\$1.49	8 50021 01565 7	12	\$1.75		\$1.86		\$1.98		\$2.13				
97720	ZERO SUGAR- TROPICAL 12 OZ.	\$17.85	\$1.49	8 50021 01543 5	12	\$1.75		\$1.86		\$1.98		\$2.13				
97722	ZERO SUGAR- WHITE PEACH 12 OZ.	\$17.85	\$1.49	8 50021 01544 2	12	\$1.75		\$1.86		\$1.98		\$2.13				
MIXES																
FEVER TREE																
197003	LIGHT GINGER BEER 4PK	\$30.00	\$5.00	8 98195 00168 7	6	\$5.88	\$1.47	\$6.25	\$1.56	\$6.67	\$1.67	\$7.14	\$1.79			
197004	FEVER TREE PREMIUM TONIC 4PK	\$30.00	\$5.00	8 98195 00101 4	6	\$5.88	\$1.47	\$6.25	\$1.56	\$6.67	\$1.67	\$7.14	\$1.79			
197005	PREMIUM GINGER BEER 4PK	\$30.00	\$5.00	8 98195 00127 4	6	\$5.88	\$1.47	\$6.25	\$1.56	\$6.67	\$1.67	\$7.14	\$1.79			
197006	SPARKLING PINK GRAPEFRUIT 4PK	\$30.00	\$5.00	8 12136 03027 7	6	\$5.88	\$1.47	\$6.25	\$1.56	\$6.67	\$1.67	\$7.14	\$1.79			
197007	SPARKLING LIME & YUZU 4PK	\$30.00	\$5.00	8 12136 03085 7	6	\$5.88	\$1.47	\$6.25	\$1.56	\$6.67	\$1.67	\$7.14	\$1.79			
197008	ORANGE GINGER 4PK	\$30.00	\$5.00	8 12136 03181 6	6	\$5.88	\$1.47	\$6.25	\$1.56	\$6.67	\$1.67	\$7.14	\$1.79			
197009	PREMIUM GINGER ALE 4PK	\$30.00	\$5.00	8 98195 00109 0	6	\$5.88	\$1.47	\$6.25	\$1.56	\$6.67	\$1.67	\$7.14	\$1.79			
197010	PREMIUM CLUB SODA 4PK	\$30.00	\$5.00	8 98195 00113 7	6	\$5.88	\$1.47	\$6.25	\$1.56	\$6.67	\$1.67	\$7.14	\$1.79			
197011	PINEAPPLE GINGER BEER 4PK	\$30.00	\$5.00	8 12136 03296 7	6	\$5.88	\$1.47	\$6.25	\$1.56	\$6.67	\$1.67	\$7.14	\$1.79			
197012	MEDITERRANEAN TONIC 4PK	\$30.00	\$5.00	8 12136 03296 7	6	\$5.88	\$1.47	\$6.25	\$1.56	\$6.67	\$1.67	\$7.14	\$1.79			
197013	LIGHT PREMIUM TONIC 4PK	\$30.00	\$5.00	8 98195 00117 5	6	\$5.88	\$1.47	\$6.25	\$1.56	\$6.67	\$1.67	\$7.14	\$1.79			
197014	ELDERFLOWER TONIC WATER 4PK	\$30.00	\$5.00	8 98195 00165 6	6	\$5.88	\$1.47	\$6.25	\$1.56	\$6.67	\$1.67	\$7.14	\$1.79			
197017	LIGHT MARGARITA MIX 750 ML	\$37.50	\$6.25	8 12136 03190 8	6	\$7.35		\$7.81		\$8.33		\$8.93				
197018	BLOODY MARY MIX 750 ML	\$37.50	\$6.25	8 12136 03188 5	6	\$7.35		\$7.81		\$8.33		\$8.93				
197020	CLASSIC MARGARITA MIX 750 ML	\$37.50	\$6.25	8 12136 03192 2	6	\$7.35		\$7.81		\$8.33		\$8.93				
197022	PREMIUM TONIC 500 ML	\$20.32	\$2.54	8 98195 00134 2	8	\$2.99		\$3.18		\$3.39		\$3.63				
197024	PREMIUM GINGER BEER 500 ML	\$20.32	\$2.54	8 98195 00142 7	8	\$2.99		\$3.18		\$3.39		\$3.63				
197027	LIGHT PREMIUM TONIC 8 PK	\$18.00	\$6.00	8 98195 00176 2	3	\$7.06	\$0.88	\$7.50	\$0.94	\$8.00	\$1.00	\$8.57	\$1.07			
197028	SPARKLING PINK GRAPEFRUIT 8 PK	\$18.00	\$6.00	8 12136 03122 9	3	\$7.06	\$0.88	\$7.50	\$0.94	\$8.00	\$1.00	\$8.57	\$1.07			