

TEC DISTRIBUTING		RETAIL CASE	PREVIOUS RETAIL	RETAIL UNIT	UPC	PKG SIZE	RETAIL @	20%	RETAIL @	25%	RETAIL @	30%
829021	PRICES - TEC DISTRIBUTING	COST	CASE COST	COST	CODES	PER CASE	UNIT	SINGLES	UNIT	SINGLES	UNIT	SINGLES
#	Sep-21	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
MILLERCOORS												
ARNOLD PALMER												
70901	SPIKED HALF & HALF 6PK CAN	\$29.38		\$7.35	6 13008 74833 3	4	\$9.18	\$1.53	\$9.79	\$1.63	\$10.49	\$1.75
70902	SPIKED HALF & HALF 12PK CAN	\$27.29		\$13.65	6 13008 75220 0	2	\$17.06	\$1.42	\$18.19	\$1.52	\$19.49	\$1.62
70913	SPIKED HALF & HALF 24 OZ. CAN	\$25.15		\$2.10	6 13008 74829 6	12	\$2.62		\$2.79		\$2.99	
BLUE MOON BELGIAN												
65015	WHITE ALE 2/15PK CAN	\$27.29		\$13.65	0 71990 17052 3	2	\$17.06	\$1.14	\$18.19	\$1.21	\$19.49	\$1.30
65020	WHITE ALE 6PK LNNR	\$29.38		\$7.35	0 71990 09511 6	4	\$9.18	\$1.53	\$9.79	\$1.63	\$10.49	\$1.75
65021	WHITE ALE 12PK LNNR	\$27.29		\$13.65	0 71990 09516 1	2	\$17.06	\$1.42	\$18.19	\$1.52	\$19.49	\$1.62
65050	1/2 BBLS	\$160.00		\$160.00	0 71990 09515 4	1	\$200.00		\$213.33		\$228.57	
65052	1/6 BBLS	\$72.00		\$72.00	0 71990 09518 5	1	\$90.00		\$96.00		\$102.86	
BLUE MOON LIGHT SKY												
64991	12PK CAN	\$27.29		\$13.65	0 71990 09592 5	2	\$17.06	\$1.42	\$18.19	\$1.52	\$19.49	\$1.62
BLUE MOON HONEY DAZE												
65461	6PK CAN	\$29.38		\$7.35	0 71990 97113 7	4	\$9.18	\$1.53	\$9.79	\$1.63	\$10.49	\$1.75
BLUE MOON- MOON HAZE												
65031	12 PK CAN	\$27.29	NEW	\$13.65	0 71990 09599 4	2	\$17.06	\$1.42	\$18.19	\$1.52	\$19.49	\$1.62
BLUE MOON MANGO WHEAT												
65141	6PK CAN	\$29.38		\$7.35	0 87800 00071 3	4	\$9.18	\$1.53	\$9.79	\$1.63	\$10.49	\$1.75
COORS												
60002	12/PK CAN	\$20.69		\$10.35	0 71990 00047 9	2	\$12.93	\$1.08	\$13.79	\$1.15	\$14.78	\$1.23
60005	30/PK CAN	\$23.19		\$23.19	0 71990 10033 9	1	\$28.99	\$0.97	\$30.92	\$1.03	\$33.13	\$1.10
60006	16OZ CANS	\$25.47		\$6.37	0 71990 10002 5	4	\$7.96	\$1.33	\$8.49	\$1.42	\$9.10	\$1.52
60010	12PK 16OZ CAN	\$23.24		\$11.62	0 71990 17040 0	2	\$14.53	\$1.21	\$15.49	\$1.29	\$16.60	\$1.38
60011	18/PK CAN	\$14.99		\$14.99	0 71990 10020 9	1	\$18.74	\$1.04	\$19.99	\$1.11	\$21.41	\$1.19
60012	18 PK 16 OZ. CAN	\$17.99		\$17.99	0 71990 10087 2	1	\$22.49	\$1.25	\$23.99	\$1.33	\$25.70	\$1.43
60013	12/24 OZ CANS	\$24.31		\$2.03	0 71990 10071 1	12	\$2.53		\$2.70		\$2.89	
60008	ALUM.BOT 2/9PK/16OZ	\$21.74		\$10.87	0 71990 17022 6	2	\$13.59	\$1.51	\$14.49	\$1.61	\$15.53	\$1.73
60025	6PK STUBBY BTL	\$23.98		\$6.00	0 71990 17028 8	4	\$7.49	\$1.25	\$7.99	\$1.33	\$8.56	\$1.43
60031	12 PK STUBBY BTL	\$20.69		\$10.35	0 71990 17037 0	2	\$12.93	\$1.08	\$13.79	\$1.15	\$14.78	\$1.23
60033	18 PK STUBBY BTL	\$14.99		\$14.99	0 71990 17038 7	1	\$18.74	\$1.04	\$19.99	\$1.11	\$21.41	\$1.19
60050	1/2 BBLS	\$127.00		\$127.00	0 71990 10080 3	1	\$158.75		\$169.33		\$181.43	
COORS LIGHT												
60102	12/PK CAN	\$20.69		\$10.35	0 71990 00048 6	2	\$12.93	\$1.08	\$13.79	\$1.15	\$14.78	\$1.23
60105	30/PK CAN	\$23.19		\$23.19	0 71990 30030 2	1	\$28.99	\$0.97	\$30.92	\$1.03	\$33.13	\$1.10
60106	16OZ CANS	\$25.47		\$6.37	0 71990 32000 3	4	\$7.96	\$1.33	\$8.49	\$1.42	\$9.10	\$1.52
60108	ALUM.BOT 2/9PK/16OZ	\$21.74		\$10.87	0 71990 30104 0	2	\$13.59	\$1.51	\$14.49	\$1.61	\$15.53	\$1.73
60110	12PK 16OZ CAN	\$23.24		\$11.62	0 71990 09528 4	2	\$14.53	\$1.21	\$15.49	\$1.29	\$16.60	\$1.38
60111	18/PK CAN	\$14.99		\$14.99	0 71990 30017 3	1	\$18.74	\$1.04	\$19.99	\$1.11	\$21.41	\$1.19
60112	18PK/16OZ CANS	\$17.99		\$17.99	0 71990 30073 9	1	\$22.49	\$1.25	\$23.99	\$1.33	\$25.70	\$1.43
60113	12/24 OZ CANS	\$24.31		\$2.03	0 71990 30065 4	12	\$2.53		\$2.70		\$2.89	
60120	6/PK LN NR	\$23.98		\$6.00	0 71990 30005 0	4	\$7.49	\$1.25	\$7.99	\$1.33	\$8.56	\$1.43
60121	12/PK LN NR	\$20.69		\$10.35	0 71990 30069 2	2	\$12.93	\$1.08	\$13.79	\$1.15	\$14.78	\$1.23
60123	18/PK LNNR	\$14.99		\$14.99	0 71990 30078 4	1	\$18.74	\$1.04	\$19.99	\$1.11	\$21.41	\$1.19
60150	1/2 BBLS	\$127.00		\$127.00	0 71990 30080 7	1	\$158.75		\$169.33		\$181.43	
60151	1/4 BBLS	\$73.00		\$73.00	0 71990 30090 6	1	\$91.25		\$97.33		\$104.29	
COORS NA												
60922	COORS EDGE 6PK BTL	\$22.48		\$5.62	0 71990 77005 1	4	\$7.03	\$1.17	\$7.49	\$1.25	\$8.03	\$1.34
COORS PURE												
60202	12PK CAN	\$26.74		\$13.37	0 71990 00024 0	2	\$16.71	\$1.39	\$17.83	\$1.49	\$19.10	\$1.59
COORS SELTZER												
60945	MANGO 24 OZ.	\$20.90		\$1.74	0 71990 01127 7	12	\$2.18		\$2.32		\$2.49	
FOSTERS USA												
78238	FOSTERS PREM.ALE 25.4 OZ	\$25.15		\$2.10	0 70897 18331 5	12	\$2.62		\$2.79		\$2.99	
78338	FOSTERS 25.4 OZ CANS	\$25.15		\$2.10	0 70897 01331 5	12	\$2.62		\$2.79		\$2.99	
GENUINE DRAFT												
70005	30/PK CAN	\$23.19		\$23.19	0 34100 17341 8	1	\$28.99	\$0.97	\$30.92	\$1.03	\$33.13	\$1.10
70020	6/PK LN NR	\$23.98		\$6.00	0 34100 17505 4	4	\$7.49	\$1.25	\$7.99	\$1.33	\$8.56	\$1.43
70021	12/PK LNNR	\$20.69		\$10.35	0 34100 17509 2	2	\$12.93	\$1.08	\$13.79	\$1.15	\$14.78	\$1.23
70023	18/PK LNNR	\$14.99		\$14.99	0 34100 17256 5	1	\$18.74	\$1.04	\$19.99	\$1.11	\$21.41	\$1.19
HIGH LIFE												
73005	30PK CAN	\$18.79		\$18.79	0 34100 01341 7	1	\$23.49	\$0.78	\$25.05	\$0.84	\$26.84	\$0.89
73010	12PK 16OZ CAN	\$17.99		\$9.00	0 34100 51678 9	2	\$11.24	\$0.94	\$11.99	\$1.00	\$12.85	\$1.07
73020	6/PK LN NR	\$17.98		\$4.50	0 34100 01505 3	4	\$5.62	\$0.94	\$5.99	\$1.00	\$6.42	\$1.07
73021	12/PK LNNR	\$16.49		\$8.25	0 34100 01509 1	2	\$10.31	\$0.86	\$10.99	\$0.92	\$11.78	\$0.98
89007	32OZ CAN	\$21.79		\$1.82	0 34100 00008 0	12	\$2.27		\$2.42		\$2.59	
HOP VALLEY												
71529	BUBBLE STASH 6PK CAN	\$29.38		\$7.35	8 56052 00213 0	4	\$9.18	\$1.53	\$9.79	\$1.63	\$10.49	\$1.75
71510	CITRUS MISTRESS 6PK CAN	\$29.38		\$7.35	8 56052 00269 7	4	\$9.18	\$1.53	\$9.79	\$1.63	\$10.49	\$1.75
71527	HEFEWEIZEN 13.2 BBL	\$150.00		\$150.00		1	\$187.50		\$200.00		\$214.29	
71586	PANDA STASH 6PK CAN	\$29.38		\$7.35	8 56052 00261 1	4	\$9.18	\$1.53	\$9.79	\$1.63	\$10.49	\$1.75
71578	RED 18 PK CAN	\$11.25		\$11.25	8 56052 00298 7	1	\$14.06	\$0.78	\$15.00	\$0.83	\$16.07	\$0.89
ICEHOUSE												
71205	30PK CAN	\$16.39		\$16.39	0 34100 62341 8	1	\$20.49	\$0.68	\$21.85	\$0.73	\$23.41	\$0.78
71206	16OZ CAN	\$19.47		\$4.87	0 34100 00882 6	4	\$6.08	\$1.01	\$6.49	\$1.08	\$6.95	\$1.16
71213	12/24 OZ CANS	\$20.92		\$1.74	0 34100 00880 2	12	\$2.18		\$2.32		\$2.49	
KEYSTONE LIGHT												
61105	30/PK CAN	\$18.79		\$18.79	0 71990 48019 6	1	\$23.49	\$0.78	\$25.05	\$0.84	\$26.84	\$0.89
61106	16OZ CANS	\$20.98		\$5.25	0 71990 48008 0	4	\$6.56	\$1.09	\$6.99	\$1.17	\$7.49	\$1.25
61107	18PK/16OZ CANS	\$13.19		\$13.19	0 71990 48017 2	1	\$16.49	\$0.92	\$17.59	\$0.98	\$18.84	\$1.05
61113	24OZ CAN	\$21.79		\$1.82	0 71990 48024 0	12	\$2.27		\$2.42		\$2.59	
61115	2/15 PK CANS	\$19.49		\$9.75	0 71990 48045 5	2	\$12.18	\$0.81	\$12.99	\$0.87	\$13.92	\$0.93

TEC DISTRIBUTING		RETAIL CASE	PREVIOUS RETAIL	RETAIL UNIT	UPC	PKG SIZE	RETAIL @	20%	RETAIL @	25%	RETAIL @	30%
PRICES - TEC DISTRIBUTING		COST	CASE COST	COST	CODES	PER CASE	UNIT	SINGLES	UNIT	SINGLES	UNIT	SINGLES
#	Desc											
SEP-21												
KEYSTONE ICE												
61206	16OZ CANS	\$20.98		\$5.25	0 71990 47707 3	4	\$6.56	\$1.09	\$6.99	\$1.17	\$7.49	\$1.25
KILLIANS 5.3%												
63031	12/PK LN NR	\$27.74		\$13.87	0 71990 76400 5	2	\$17.34	\$1.44	\$18.49	\$1.54	\$19.81	\$1.65
LEINENKUGEL												
75420	SUMMER SHANDY 6 PK BTL	\$29.38		\$7.35	0 34100 51605 5	4	\$9.18	\$1.53	\$9.79	\$1.63	\$10.49	\$1.75
75121	SUMMER SHANDY 12 PK BTL	\$27.29		\$13.65	0 34100 51607 9	2	\$17.06	\$1.42	\$18.19	\$1.52	\$19.49	\$1.62
75451	SUMMER SHANDY 1/6 BBL	\$73.00		\$73.00		661 OZ	\$91.25		\$97.33		\$104.29	
MILLER 64												
70305	30/PK CAN	\$23.19		\$23.19	0 34100 15341 0	1	\$28.99	\$0.97	\$30.92	\$1.03	\$33.13	\$1.10
70321	12/PK LNNR	\$20.69		\$10.35	0 34100 15509 4	2	\$12.93	\$1.08	\$13.79	\$1.15	\$14.78	\$1.23
MILLER LITE												
70205	30/PK CAN	\$23.19		\$23.19	0 34100 57341 6	1	\$28.99	\$0.97	\$30.92	\$1.03	\$33.13	\$1.10
70206	16OZ CAN	\$25.47		\$6.37	0 34100 00357 9	4	\$7.96	\$1.33	\$8.49	\$1.42	\$9.10	\$1.52
70207	ALUM.BOT 2/9PK/16OZ	\$21.74		\$10.87	0 34100 57023 1	2	\$13.59	\$1.51	\$14.49	\$1.61	\$15.53	\$1.73
70210	12PK 16OZ CAN	\$23.24		\$11.62	0 34100 57653 0	2	\$14.53	\$1.21	\$15.49	\$1.29	\$16.60	\$1.38
70211	18/PK CAN	\$14.99		\$14.99	0 34100 57340 9	1	\$18.74	\$1.04	\$19.99	\$1.11	\$21.41	\$1.19
70214	12/32 OZ. CANS	\$24.31		\$2.03	0 34100 00358 6	12	\$2.53		\$2.70		\$2.89	
70220	6/PK LN NR	\$23.98		\$6.00	0 34100 57505 2	4	\$7.49	\$1.25	\$7.99	\$1.33	\$8.56	\$1.43
70221	12 PK LNNR	\$20.69		\$10.35	0 34100 57509 0	2	\$12.93	\$1.08	\$13.79	\$1.15	\$14.78	\$1.23
70223	18/PK LNNR	\$14.99		\$14.99	0 34100 57256 3	1	\$18.74	\$1.04	\$19.99	\$1.11	\$21.41	\$1.19
70250	1/2 BBLs	\$127.00		\$127.00	0 34100 00534 4	1	\$158.75		\$169.33		\$181.43	
70253	1/4 BBLs SK	\$73.00		\$73.00	0 34100 00533 7	1	\$91.25		\$97.33		\$104.29	
MILWAUKEES BEST ICE												
74205	30PK CAN	\$16.39		\$16.39	0 34100 30341 9	1	\$20.49	\$0.68	\$21.85	\$0.73	\$23.41	\$0.78
MOLSON USA												
67220	MOLSON CANADIAN 6PK LNNR	\$23.68		\$5.92	0 68213 03112 9	4	\$7.40	\$1.23	\$7.89	\$1.32	\$8.46	\$1.41
67221	MOL.CANADIAN 12PK LNNR	\$24.74		\$12.37	0 68213 03117 4	2	\$15.46	\$1.29	\$16.49	\$1.37	\$17.67	\$1.47
OLDE ENGLISH 800												
76038	42 OZ BOT	\$25.15		\$2.10	0 34100 00622 8	12	\$2.62		\$2.79		\$2.99	
PERONI												
78025	PERONI 6PK BOT	\$31.47		\$7.87	1 81954 00002 2	4	\$9.83	\$1.64	\$10.49	\$1.75	\$11.24	\$1.87
REDD'S APPLE												
74702	REDD'S APPLE 6 PK LNNR	\$29.38		\$7.35	0 34100 08716 6	4	\$9.18	\$1.53	\$9.79	\$1.63	\$10.49	\$1.75
REDD'S PEACH												
74849	REDD'S PEACH 6PK BTL	\$29.38		\$7.35	0 34100 08730 2	4	\$9.18	\$1.53	\$9.79	\$1.63	\$10.49	\$1.75
REDD'S WICKED												
74866	REDD'S WICKED APPLE 16 OZ.	\$33.51		\$1.40	0 34100 00344 9	24	\$1.75		\$1.86		\$1.99	
SOL BEER												
68093	SOL CHELADA 24 OZ.	\$25.15		\$2.10	0 89826 13028 3	12	\$2.62		\$2.79		\$2.99	
68095	SOL CHELADA LIMON Y SAL 24 OZ	\$25.15		\$2.10	0 89826 13040 5	12	\$2.62		\$2.79		\$2.99	
STEEL RESERVE												
68105	24 OZ. CANS	\$20.92		\$1.74	0 78250 00328 7	12	\$2.18		\$2.32		\$2.49	
68108	42 OZ. PLASTIC BTL	\$25.15		\$2.10	0 78250 00334 8	12	\$2.62		\$2.79		\$2.99	
VIZZY												
71382	VARIETY #1 12 PK CAN	\$27.29		\$13.65	0 34100 01232 8	2	\$17.06	\$1.42	\$18.19	\$1.52	\$19.49	\$1.62
71380	VARIETY #2 12 PK CAN	\$27.29		\$13.65	0 34100 00549 8	2	\$17.06	\$1.42	\$18.19	\$1.52	\$19.49	\$1.62
IMPORTS / MICRO'S							UNIT	SINGLES				
ALASKAN BREWING												
95701	ALASKAN AMBER 6PK BOT	\$29.36		\$7.34	0 40850 02001 8	4	\$9.18	\$1.53	\$9.79	\$1.63	\$10.49	\$1.75
95702	ALASKAN AMBER 12PK BOT	\$27.28		\$13.64	0 40850 03001 7	2	\$17.05	\$1.42	\$18.19	\$1.52	\$19.49	\$1.62
95791	ALASKAN AMBER 1/6 BBL	\$65.00		\$65.00		1	\$81.25		\$86.67		\$92.86	
95734	ALASKAN ICY BAY 6PK CAN	\$29.36		\$7.34	0 40850 14008 2	4	\$9.18	\$1.53	\$9.79	\$1.63	\$10.49	\$1.75
95736	ALASKAN HUSKY IPA 6 PK CAN	\$29.36		\$7.34	0 40850 14020 4	4	\$9.18	\$1.53	\$9.79	\$1.63	\$10.49	\$1.75
95739	ALASKAN MIXED 12 PK CAN	\$27.28		\$13.64	0 40850 15019 7	2	\$17.05	\$1.42	\$18.19	\$1.52	\$19.49	\$1.62
ALASKAN SELTZER												
95788	ALASKAN SELTZER VARIETY 12PK	\$27.28		\$13.64	0 40850 24007 2	2	\$17.05	\$1.42	\$18.19	\$1.52	\$19.49	\$1.62
ANGRY ORCHARD												
78444	CRISP APPLE 12PK CAN	\$27.28		\$13.64	0 87692 00083 9	2	\$17.05	\$1.42	\$18.19	\$1.52	\$19.49	\$1.62
78445	CRISP APPLE 6 PK	\$30.78		\$7.70	0 87692 82102 1	4	\$9.62	\$1.60	\$10.26	\$1.71	\$10.99	\$1.83
78448	CRISP APPLE 1/6 BBL	\$70.00		\$65.00		1	\$81.25		\$86.67		\$92.86	
78456	PEACH MANGO 6PK CAN	\$30.78		\$7.70	0 87692 01173 6	4	\$9.62	\$1.60	\$10.26	\$1.71	\$10.99	\$1.83
78443	UNFILTERED CIDER 6PK	\$30.78		\$7.70	0 87692 00838 5	4	\$9.62	\$1.60	\$10.26	\$1.71	\$10.99	\$1.83
BITTER ROOT												
67345	DIRT CHURCH HAZY 1/6	\$65.00		\$65.00		1	\$81.25		\$86.67		\$92.86	
89021	DIRT CHURCH 6PK	\$27.98		\$7.00	6 64853 20182 5	4	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
89025	HUCKLEBERRY HONEY 6 PK	\$27.98		\$7.00	6 64853 20151 1	4	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
89022	HUCKLEBERRY HONEY 1/6 BBL	\$65.00		\$65.00		1	\$81.25		\$86.67		\$92.86	
89048	IPA 6PK CAN	\$27.98		\$7.00	6 64853 20141 2	4	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
89046	IPA 1/6 BBL	\$65.00		\$65.00		1	\$81.25		\$86.67		\$92.86	
67350	IPA 1/2 BBL	\$155.00		\$155.00		1	\$193.75		\$206.67		\$221.43	
67355	LIVIN LITE IPA 6PK	\$27.98		\$7.00	6 64853 20201 3	4	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
67326	LIVIN LITE 1/6 BBL	\$65.00		\$65.00		1	\$81.25		\$86.67		\$92.86	
89050	NUT BROWN 6PK CAN	\$27.98		\$7.00	6 64853 20131 3	4	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
89020	NUT BROWN 1/6 BBL	\$65.00		\$65.00		1	\$81.25		\$86.67		\$92.86	
89051	SAWTOOTH 6PK CAN	\$27.98		\$7.00	6 64853 20132 0	4	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
89018	SAWTOOTH ALE 1/6 BBL	\$65.00		\$65.00		1	\$81.25		\$86.67		\$92.86	
89049	SINGLE HOP 6PK CAN	\$27.98		\$7.00	6 64853 20133 7	4	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
CAYMAN JACK												
97930	MARGARITA 6 PK BTL	\$29.98		\$7.50	8 15829 01006 8	4	\$9.37	\$1.56	\$9.99	\$1.67	\$10.71	\$1.78
97931	MOJITO 6 PK BTL	\$29.98		\$7.50	8 15829 01158 4	4	\$9.37	\$1.56	\$9.99	\$1.67	\$10.71	\$1.78
97934	MARGARITA 12 P CAN	\$27.28		\$13.64	8 15829 01111 9	2	\$17.05	\$1.42	\$18.19	\$1.52	\$19.49	\$1.62
97935	MARGARITA 19.2 OZ. CAN	\$23.44		\$1.95	8 15829 01085 3	12	\$2.44		\$2.60		\$2.79	

TEC DISTRIBUTING		RETAIL CASE	PREVIOUS RETAIL	RETAIL UNIT	UPC	PKG SIZE	RETAIL @	20%	RETAIL @	25%	RETAIL @	30%
829021	PRICES - TEC DISTRIBUTING	COST	CASE COST	COST	CODES	PER CASE	UNIT	SINGLES	UNIT	SINGLES	UNIT	SINGLES
#	Sep-21	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
CAYMAN JACK												
97936	MOSCOW MULE 19.2 OZ. CAN	\$23.44		\$1.95	8 15829 01082 2	12	\$2.44		\$2.60		\$2.79	
CORONA												
88002	CORONA 12/PK CAN	\$29.99		\$15.00	0 80660 95695 4	2	\$18.74	\$1.56	\$19.99	\$1.67	\$21.42	\$1.79
88020	CORONA EXTRA 6PK BTL	\$31.47		\$7.87	0 80660 95605 3	4	\$9.83	\$1.64	\$10.49	\$1.75	\$11.24	\$1.87
88021	CORONA 12 PK BTL	\$29.99		\$15.00	0 80660 95615 2	2	\$18.74	\$1.56	\$19.99	\$1.67	\$21.42	\$1.79
88028	CORONITA 7OZ BTL	\$22.47		\$5.62	0 80660 95401 1	4	\$7.02	\$1.17	\$7.49	\$1.25	\$8.03	\$1.34
88039	CORONA 24OZ BTL	\$31.00		\$2.58	0 80660 95641 1	12	\$3.23		\$3.44		\$3.69	
CORONA LIGHT												
88120	CORONA LT 6PK BTL	\$31.47		\$7.87	0 80660 95625 1	4	\$9.83	\$1.64	\$10.49	\$1.75	\$11.24	\$1.87
CORONA FAMILIAR												
88061	CORONA FAMILIAR 6PK BTL	\$31.47		\$7.87	0 33544 95051 7	4	\$9.83	\$1.64	\$10.49	\$1.75	\$11.24	\$1.87
88064	CORONA FAMILIAR 24 OZ. CAN	\$31.00		\$2.58	0 33544 00025 0	12	\$3.23		\$3.44		\$3.69	
CORONA PREMIER												
88502	CORONA PREMIER 12 PK CAN	\$29.99		\$15.00	0 33544 95044 9	2	\$18.74	\$1.56	\$19.99	\$1.67	\$21.42	\$1.79
88520	CORONA PREMIER 6PK BTL	\$31.47		\$7.87	0 33544 95041 8	4	\$9.83	\$1.64	\$10.49	\$1.75	\$11.24	\$1.87
88521	CORONA PREMIER 12 PK BTL	\$29.99		\$15.00	0 33544 95042 5	2	\$18.74	\$1.56	\$19.99	\$1.67	\$21.42	\$1.79
CORONA REFRESCA												
88740	REFRESCA MAS MANGO 24 OZ.	\$33.50		\$2.79	0 33544 00035 9	12	\$3.49		\$3.72		\$3.99	
CORONA SELTZER												
88560	SELTZER VARIETY 12PK CAN	\$27.28		\$13.64	0 33544 00043 4	2	\$17.05	\$1.42	\$18.19	\$1.52	\$19.49	\$1.62
88562	SELTZER VARIETY #2 12 PK	\$27.28		\$13.64	0 33544 00068 7	2	\$17.05	\$1.42	\$18.19	\$1.52	\$19.49	\$1.62
88563	SELTZER LIMONADA VAR 12PK	\$27.28		\$13.64	0 33544 00106 6	2	\$17.05	\$1.42	\$18.19	\$1.52	\$19.49	\$1.62
MODELO ESPECIAL												
88300	MODELO ESP. 24OZ CAN	\$31.00		\$2.58	0 80660 95721 0	12	\$3.23		\$3.44		\$3.69	
88302	MODELO ESPECIAL 12PK CAN	\$25.49		\$12.75	0 80660 95715 9	2	\$15.93	\$1.33	\$16.99	\$1.42	\$18.21	\$1.52
88320	MODELO ESPECIAL 6PK BTL	\$31.47		\$7.87	0 80660 95765 4	4	\$9.83	\$1.64	\$10.49	\$1.75	\$11.24	\$1.87
88321	MODELO ESPEC. 12 PK BTL	\$29.99		\$15.00	0 80660 95757 9	2	\$18.74	\$1.56	\$19.99	\$1.67	\$21.42	\$1.79
88351	MODELO ESPEC. 1/4 BBL	\$75.00		\$75.00		992 OZ	\$93.75		\$100.00		\$107.14	
MODELO CHELADA'S												
88362	MODELO CHELADA LIMON 24 OZ.	\$33.50		\$2.79	0 33544 95060 9	12	\$3.49		\$3.72		\$3.99	
88363	MODELO CHILI MANGO CHELADA	\$33.50		\$2.79	0 33544 00026 7	12	\$3.49		\$3.72		\$3.99	
MODELO NEGRA												
88421	MODELO NEGRA 12 PK BTL	\$29.99		\$15.00	0 80660 95787 6	2	\$18.74	\$1.56	\$19.99	\$1.67	\$21.42	\$1.79
88451	MODELO NEGRA 1/4 BBL	\$80.00		\$80.00		992 OZ	\$100.00		\$106.67		\$114.29	
PACIFICO												
88220	PACIFICO 6PK BTL	\$31.47		\$7.87	0 80660 95301 4	4	\$9.83	\$1.64	\$10.49	\$1.75	\$11.24	\$1.87
88221	PACIFICO 12PK BTL	\$29.99		\$15.00	0 80660 95315 1	2	\$18.74	\$1.56	\$19.99	\$1.67	\$21.42	\$1.79
88222	PACIFICO 12PK CAN	\$29.99		\$15.00	0 33544 95031 9	2	\$18.74	\$1.56	\$19.99	\$1.67	\$21.42	\$1.79
88230	PACIFICO 24 OZ. CAN	\$31.00		\$2.58	0 33544 95022 7	12	\$3.23		\$3.44		\$3.69	
88251	PACIFICO 1/4 BBL SLIM	\$75.00		\$75.00		992 OZ	\$93.75		\$100.00		\$107.14	
DOS EQUIS												
66043	DOS EQUIS AMBER 12 PK BTL	\$25.94		\$12.97	0 72311 33140 1	2	\$16.21	\$1.35	\$17.29	\$1.44	\$18.53	\$1.54
67472	DOS EQUIS AMBER 6 PK BTL	\$27.98		\$7.00	0 72311 63011 5	4	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
67473	DOS EQUIS LAGER 1/2 BBL	\$129.00		\$129.00		1	\$161.25		\$172.00		\$184.29	
67474	DOS EQUIS LAGER 6 PK BTL	\$27.98		\$7.00	0 72311 63012 2	4	\$8.74	\$1.46	\$9.33	\$1.55	\$9.99	\$1.67
FOUR LOKO												
66101	SOUR BLACK RASP 200 ML	\$33.50		\$1.40	8 49806 00290 6	24	\$1.74		\$1.86		\$1.99	
66102	SOUR PEACH 200 ML	\$33.50		\$1.40	8 49806 00412 2	24	\$1.74		\$1.86		\$1.99	
66103	LEMONADE 200 ML	\$33.50		\$1.40	8 49806 00283 8	24	\$1.74		\$1.86		\$1.99	
GUINNESS												
67602	PUB DRAUGHT 6 PK LNNR	\$29.36		\$7.34	0 83820 10401 1	4	\$9.18	\$1.53	\$9.79	\$1.63	\$10.49	\$1.75
67616	PUB DRAUGHT 8PK CANS	\$35.25		\$11.75	0 83820 12368 5	3	\$14.69	\$1.84	\$15.67	\$1.96	\$16.79	\$2.10
67607	STOUT 6 PK	\$29.36		\$7.34	0 83820 12393 7	4	\$9.18	\$1.53	\$9.79	\$1.63	\$10.49	\$1.75
67611	NITRO COLD BREW 4 PK CAN	\$35.96		\$5.99	0 83820 12536 8	6	\$7.49	\$1.87	\$7.99	\$2.00	\$8.56	\$2.14
67660	KALIBER N/A 6 PK	\$25.44		\$6.36	83820 72553 7	4	\$7.95	\$1.33	\$8.48	\$1.41	\$9.09	\$1.51
HEINEKEN												
85037	HEINEKEN 6/PK BOT	\$29.36		\$7.34	0 72890 00011 8	4	\$9.18	\$1.53	\$9.79	\$1.63	\$10.49	\$1.75
85038	HEINEKEN 12/PK BOT	\$27.28		\$13.64	0 72890 00016 3	2	\$17.05	\$1.42	\$18.19	\$1.52	\$19.49	\$1.62
HEINEKEN 00%												
85056	HEINEKEN 00% 6PK BTL	\$28.86		\$7.22	0 72890 00621 9	4	\$9.02	\$1.50	\$9.62	\$1.60	\$10.31	\$1.72
IDAHO BREWING												
97645	BROWN 1/6 BBL	\$55.00		\$55.00		1	\$68.75		\$73.33		\$78.57	
97652	SCOTCH 1/6 BBL	\$60.00		\$60.00		1	\$75.00		\$80.00		\$85.71	
97635	STOUT 1/6 BBL	\$64.00		\$64.00		1	\$80.00		\$85.33		\$91.43	
MAMITAS												
66170	LIME 4PK	\$33.45	\$42.00	\$5.58	8 49806 00332 3	6	\$6.97	\$1.74	\$7.43	\$1.86	\$7.96	\$1.99
66171	MANGO 4PK	\$33.45	\$42.00	\$5.58	8 49806 00339 2	6	\$6.97	\$1.74	\$7.43	\$1.86	\$7.96	\$1.99
66172	PALOMA 4PK	\$33.45	\$42.00	\$5.58	8 49806 00341 5	6	\$6.97	\$1.74	\$7.43	\$1.86	\$7.96	\$1.99
66173	PINEAPPLE 4PK	\$33.45	\$42.00	\$5.58	8 49806 00335 4	6	\$6.97	\$1.74	\$7.43	\$1.86	\$7.96	\$1.99
MIKE'S												
12824	BLACK CHERRY 6 PK 11.2 OZ..	\$29.36		\$7.34	6 35985 06744 3	4	\$9.18	\$1.53	\$9.79	\$1.63	\$10.49	\$1.75
12852	RASBERRY 6 PK 11.2 OZ.	\$29.36		\$7.34	6 35985 06064 2	4	\$9.18	\$1.53	\$9.79	\$1.63	\$10.49	\$1.75
12859	PINEAPPLE LEMON 6PK 11.2	\$29.36		\$7.34	6 35985 06074 1	4	\$9.18	\$1.53	\$9.79	\$1.63	\$10.49	\$1.75
12826	CRANBERRY 6 PK 11.2 OZ.	\$29.36		\$7.34	6 35985 60611 6	4	\$9.18	\$1.53	\$9.79	\$1.63	\$10.49	\$1.75
12839	LEMONADE 6 PK 11.2 OZ.	\$29.36		\$7.34	6 35985 10062 1	4	\$9.18	\$1.53	\$9.79	\$1.63	\$10.49	\$1.75
12846	MANGO 6 PK 11.2 OZ.	\$29.36		\$7.34	6 35985 06070 3	4	\$9.18	\$1.53	\$9.79	\$1.63	\$10.49	\$1.75
12817	LEMON SELTZER VAR 12PK	\$27.28		\$13.64	6 35985 80017 0	2	\$17.05	\$1.42	\$18.19	\$1.52	\$19.49	\$1.62
12853	VARIETY 12 PK 11.2 OZ.	\$27.28		\$13.64	6 35985 12998 1	2	\$17.05	\$1.42	\$18.19	\$1.52	\$19.49	\$1.62
MIKE'S HARDER												
12830	HARDER BLACK CHERRY 16 OZ.	\$33.43		\$1.39	6 35985 01012 8	24	\$1.74		\$1.86		\$1.99	
12834	HARDER LEMON 16 OZ.	\$33.43		\$1.39	6 35985 25875 9	24	\$1.74		\$1.86		\$1.99	
12865	HARDER BLOOD ORANGE 16 OZ.	\$33.43		\$1.39	6 35985 24595 7	24	\$1.74		\$1.86		\$1.99	
12870	HARDER STRAW/LEMON 16 OZ.	\$33.43		\$1.39	6 35985 13219 6	24	\$1.74		\$1.86		\$1.99	
12871	HARDER VARIETY 8PK 16 OZ.	\$35.97		\$11.99	6 35985 26042 4	3	\$14.99	\$1.87	\$15.99	\$2.00	\$17.13	\$2.14

TEC DISTRIBUTING		RETAIL CASE	PREVIOUS RETAIL CASE COST	RETAIL UNIT COST	UPC CODES	PKG SIZE PER CASE	RETAIL @ UNIT	20% SINGLES	RETAIL @ UNIT	25% SINGLES	RETAIL @ UNIT	30% SINGLES
#	PRICES - TEC DISTRIBUTING	COST	CASE COST	COST								
Sep-21												
MIKE'S HARDER												
12823	HARDER LEMON 23.5 OZ.	\$25.11		\$2.09	6 35985 24583 4	12	\$2.62		\$2.79		\$2.99	
12872	HARDER STRAW/PINE 12/23.5 OZ.	\$25.11		\$2.09	6 35985 13217 2	12	\$2.62		\$2.79		\$2.99	
12873	HARDER BLACK CHERRY 12/23.5 C	\$25.11		\$2.09	6 35985 13215 8	12	\$2.62		\$2.79		\$2.99	
NEW BELGIUM												
67744	1554 ENLIGHTENED BLCK 1/2 BBL	\$149.00		\$149.00		1	\$186.25		\$198.67		\$212.86	
67745	1554 ENLIGHTENED BLCK 1/6 BBL	\$65.00		\$65.00		1	\$81.25		\$86.67		\$92.86	
67746	1554 ENLIGHTENED BLCK 6 PK	\$31.48		\$7.87	7 54527 00122 3	4	\$9.84	\$1.64	\$10.49	\$1.75	\$11.24	\$1.87
67759	FAT TIRE 1/6 BBL	\$65.00		\$65.00		1	\$81.25		\$86.67		\$92.86	
67761	FAT TIRE 12 PK CAN	\$27.28		\$13.64	7 54527 00161 2	2	\$17.05	\$1.42	\$18.19	\$1.52	\$19.49	\$1.62
67762	FAT TIRE 12 PK BTL	\$27.28		\$13.64	7 54527 00024 0	2	\$17.05	\$1.42	\$18.19	\$1.52	\$19.49	\$1.62
67763	FAT TIRE 6 PK	\$29.36		\$7.34	7 54527 00022 2	4	\$9.18	\$1.53	\$9.79	\$1.63	\$10.49	\$1.75
89083	DOMINGA SOUR 6PK CAN	\$31.48		\$7.87	7 54527 01130 7	4	\$9.84	\$1.64	\$10.49	\$1.75	\$11.24	\$1.87
67796	TRIPPEL 6 PK	\$31.48		\$7.87	7 54527 00052 0	4	\$9.84	\$1.64	\$10.49	\$1.75	\$11.24	\$1.87
67752	VARIETY 12 PK CAN	\$27.28		\$13.64	7 54527 00470 5	2	\$17.05	\$1.42	\$18.19	\$1.52	\$19.49	\$1.62
66997	VOODOO AMERICAN HAZE 6PK	\$29.36		\$7.34	7 54527 01078 2	4	\$9.18	\$1.53	\$9.79	\$1.63	\$10.49	\$1.75
67793	VOODOO IMPERIAL 6 PK	\$31.48		\$7.87	7 54527 00421 7	4	\$9.84	\$1.64	\$10.49	\$1.75	\$11.24	\$1.87
89003	VOODOO IMPERIAL 12PK BTL	\$28.48		\$14.24	7 54527 00567 2	2	\$17.80	\$1.48	\$18.99	\$1.58	\$20.34	\$1.70
67757	VOODOO IMPERIAL 12 PK CAN	\$28.48		\$14.24	7 54527 00991 5	2	\$17.80	\$1.48	\$18.99	\$1.58	\$20.34	\$1.70
67734	VOODOO IMPERIAL 19.2 OZ.	\$28.20		\$1.88	7 54527 01021 8	15	\$2.35		\$2.51		\$2.69	
89084	VOODOO JUICY HAZE 6 PK CAN	\$31.48		\$7.87	7 54527 00885 7	4	\$9.84	\$1.64	\$10.49	\$1.75	\$11.24	\$1.87
67778	VOODOO PUMPKIN 6PK	\$29.36		\$7.34	7 54527 01110 9	4	\$9.18	\$1.53	\$9.79	\$1.63	\$10.49	\$1.75
67741	VOODOO RANGER 6 PK CAN	\$29.36		\$7.34	7 54527 00066 0	4	\$9.18	\$1.53	\$9.79	\$1.63	\$10.49	\$1.75
67782	VOODOO RANGER 12 PK CAN	\$27.28		\$13.64	7 54527 00362 3	2	\$17.05	\$1.42	\$18.19	\$1.52	\$19.49	\$1.62
67786	VOODOO RANGER 19.2	\$28.20		\$1.88	7 54527 00905 2	15	\$2.35		\$2.51		\$2.69	
89095	VOODOO V2K 6PK CAN	\$31.48		\$7.87	7 54527 00994 6	4	\$9.84	\$1.64	\$10.49	\$1.75	\$11.24	\$1.87
67769	VOODOO VARIETY 12PK CAN	\$28.48		\$14.24	7 54527 01070 6	2	\$17.80	\$1.48	\$18.99	\$1.58	\$20.34	\$1.70
NEW BELGIUM HARD SELTZER												
89092	FRUIT SMASH 12PK	\$27.28		\$13.64	7 54527 01120 8	2	\$17.05	\$1.42	\$18.19	\$1.52	\$19.49	\$1.62
SAM ADAMS												
78495	LAGER 6 PK	\$29.36		\$7.34	0 87692 10012 6	4	\$9.18	\$1.53	\$9.79	\$1.63	\$10.49	\$1.75
78506	OCTOBERFEST 1/6 BBL	\$70.00		\$69.00		1	\$86.25		\$92.00		\$98.57	
78508	OCTOBERFEST 6 PK	\$29.36		\$7.34	0 87692 30050 2	4	\$9.18	\$1.53	\$9.79	\$1.63	\$10.49	\$1.75
78510	FALL VARIETY 12 PK	\$27.28		\$13.64	0 87692 29103 9	2	\$17.05	\$1.42	\$18.19	\$1.52	\$19.49	\$1.62
SMIRNOFF												
65610	PINK LEMONADE 6PK 11.2 OZ.	\$29.36		\$7.34	0 82000 76600 1	4	\$9.18	\$1.53	\$9.79	\$1.63	\$10.49	\$1.75
65614	GREEN APPLE 6 PK 11.2 OZ.	\$29.36		\$7.34	0 82000 72751 4	4	\$9.18	\$1.53	\$9.79	\$1.63	\$10.49	\$1.75
65617	ICE 6 PK 11.2 OZ.	\$29.36		\$7.34	0 82000 72385 1	4	\$9.18	\$1.53	\$9.79	\$1.63	\$10.49	\$1.75
65612	RED WHITE & BERRY 6PK 11.2 OZ	\$29.36		\$7.34	0 82000 782506	4	\$9.18	\$1.53	\$9.79	\$1.63	\$10.49	\$1.75
65626	RASPBERRY 6 PK 11.2 OZ.	\$29.36		\$7.34	0 82000 72754 5	4	\$9.18	\$1.53	\$9.79	\$1.63	\$10.49	\$1.75
65627	SCREWDRIVER 6 PK 11.2 OZ.	\$29.36		\$7.34	0 82000 75748 1	4	\$9.18	\$1.53	\$9.79	\$1.63	\$10.49	\$1.75
65611	SMASH LEMON LIME 16 OZ.	\$33.43		\$1.39	0 82000 77688 8	24	\$1.74		\$1.86		\$1.99	
65628	SMASH SCREWDRIVER 16 OZ.	\$33.43		\$1.39	0 82000 76983 5	24	\$1.74		\$1.86		\$1.99	
65631	PARTY PACK 12PK	\$27.28		\$13.64	0 82000 72908 2	2	\$17.05	\$1.42	\$18.19	\$1.52	\$19.49	\$1.62
65675	SPKD SELTZER VARIETY 12PK	\$27.28		\$13.64	0 82000 78142 4	2	\$17.05	\$1.42	\$18.19	\$1.52	\$19.49	\$1.62
SNAKE RIVER BREWING												
97581	SNAKE RIVER EARNED IT 6PK	\$33.50		\$8.38	7 66352 24747 9	4	\$10.47	\$1.74	\$11.17	\$1.86	\$11.96	\$1.99
97528	SNAKE RIVER HEFEWEIZEN 6PK C	\$32.50		\$8.13	7 66352 75977 4	4	\$10.16	\$1.69	\$10.83	\$1.81	\$11.61	\$1.93
97540	SNAKE RIVER LAGER 6PK CAN	\$32.50		\$8.13	7 66352 09331 1	4	\$10.16	\$1.69	\$10.83	\$1.81	\$11.61	\$1.93
97523	SNAKE RIVER PAKOS IPA 1/6 BBL	\$83.00		\$83.00		1	\$103.75		\$110.67		\$118.57	
97505	SNAKE RIVER PAKOS IPA 6PK CA	\$33.50		\$8.38	7 66352 61207 9	4	\$10.47	\$1.74	\$11.17	\$1.86	\$11.96	\$1.99
97504	SNAKE RIVER PALE ALE 6PK CAN	\$32.50		\$8.13	7 66352 20323 9	4	\$10.16	\$1.69	\$10.83	\$1.81	\$11.61	\$1.93
97541	SNAKE RIVER ZKR STOUT 6PK CN	\$33.50		\$8.38	7 66352 02134 5	4	\$10.47	\$1.74	\$11.17	\$1.86	\$11.96	\$1.99
97592	SNAKE RIVER ZONKR STOUT 1/6BI	\$83.00		\$83.00		1	\$103.75		\$110.67		\$118.57	
TECATE												
68123	TECATE 12PK 16 OZ. CAN	\$23.24		\$11.62	0 89826 90241 5	2	\$14.53	\$1.21	\$15.49	\$1.29	\$16.60	\$1.38
TRULY SPIKED & SPARKLING												
78651	BERRY VARIETY 12PK CAN	\$27.28		\$13.64	0 87692 00686 2	2	\$17.05	\$1.42	\$18.19	\$1.52	\$19.49	\$1.62
78650	CITRUS VARIETY 12 PK CAN	\$27.28		\$13.64	0 87692 00424 0	2	\$17.05	\$1.42	\$18.19	\$1.52	\$19.49	\$1.62
78655	WILD BERRY 16 OZ CAN	\$28.34		\$1.18	0 87692 00729 6	24	\$1.48		\$1.57		\$1.69	
78663	LEMONADE 24 OZ.	\$23.44		\$1.95	0 87692 01014 2	12	\$2.44		\$2.60		\$2.79	
78654	LEMONADE VARIETY 12PK	\$27.28		\$13.64	0 87692 00991 7	2	\$17.05	\$1.42	\$18.19	\$1.52	\$19.49	\$1.62
78670	PINEAPPLE 6PK CAN	\$29.36		\$7.34	0 87692 00965 8	4	\$9.18	\$1.53	\$9.79	\$1.63	\$10.49	\$1.75
78673	LEMON TEA SELTZER 24 OZ.	\$23.44		\$1.95	0 87692 01200 9	12	\$2.44		\$2.60		\$2.79	
78672	STRAWBERRY LEMON 24 OZ. CAN	\$23.44		\$1.95	0 87692 01168 2	12	\$2.44		\$2.60		\$2.79	
78649	ICED TEA 12PK VARIETY	\$27.28		\$13.64	0 87692 01167 5	2	\$17.05	\$1.42	\$18.19	\$1.52	\$19.49	\$1.62
78653	TROPICAL VARIETY 12 PK CAN	\$27.28		\$13.64	0 87692 00804 0	2	\$17.05	\$1.42	\$18.19	\$1.52	\$19.49	\$1.62
78680	EXTRA BLACK RASP. 16 OZ.	\$33.43		\$1.39	0 87692 01081 4	24	\$1.74		\$1.86		\$1.99	
78644	WILD BERRY 6PK CAN	\$29.36		\$7.34	0 87692 00678 7	4	\$9.18	\$1.53	\$9.79	\$1.63	\$10.49	\$1.75
78647	FRUIT PUNCH VARIETY 12PK	\$27.28		\$13.64	0 87692 01227 6	2	\$17.05	\$1.42	\$18.19	\$1.52	\$19.49	\$1.62
TWISTED												
78542	HALF & HALF 6 PK	\$29.36		\$7.34	0 87692 75102 1	4	\$9.18	\$1.53	\$9.79	\$1.63	\$10.49	\$1.75
78540	HALF & HALF 24 OZ.	\$25.11		\$2.09	0 87692 75231 8	12	\$2.62		\$2.79		\$2.99	
78541	HALF & HALF 12 PK CAN	\$27.28		\$13.64	0 87692 75134 2	2	\$17.05	\$1.42	\$18.19	\$1.52	\$19.49	\$1.62
78561	PEACH 24 OZ.	\$25.11		\$2.09	0 87692 00505 6	12	\$2.62		\$2.79		\$2.99	
78559	RASPBERRY 24 OZ.	\$25.11		\$2.09	0 87692 85231 5	12	\$2.62		\$2.79		\$2.99	
78544	SLIGHTLY SWEET TEA 24 OZ.	\$25.11		\$2.09	0 87692 01150 7	12	\$2.62		\$2.79		\$2.99	
78564	TEA 24 OZ. CAN	\$25.11		\$2.09	0 87692 83231 7	12	\$2.62		\$2.79		\$2.99	
78563	TEA 12 PK CAN	\$27.28		\$13.64	0 87692 83134 1	2	\$17.05	\$1.42	\$18.19	\$1.52	\$19.49	\$1.62
78565	TEA 6 PK BTL	\$29.36		\$7.34	0 87692 83102 0	4	\$9.18	\$1.53	\$9.79	\$1.63	\$10.49	\$1.75
78566	TEA 18 PK CAN	\$16.40		\$16.40	0 87692 83138 9	1	\$20.50	\$1.14	\$21.87	\$1.21	\$23.43	\$1.30
78569	TEA 5 LTR	\$47.96		\$11.99	0 87692 83835 7	4	\$14.99		\$15.99		\$17.13	
78571	VARIETY 12 PK CAN	\$27.28		\$13.64	0 87692 00378 6	2	\$17.05	\$1.42	\$18.19	\$1.52	\$19.49	\$1.62
WHITE CLAW												
12801	BLACK CHERRY 6PK CAN	\$29.36		\$7.34	6 35985 20025 3	4	\$9.18	\$1.53	\$9.79	\$1.63	\$10.49	\$1.75
12805	BLACK CHERRY 12PK CAN	\$27.28		\$13.64	6 35985 26089 9	2	\$17.05	\$1.42	\$18.19	\$1.52	\$19.49	\$1.62

RETAIL CASE COST	PREVIOUS RETAIL CASE COST	RETAIL UNIT COST	UPC CODES	PKG SIZE PER CASE	RETAIL @ UNIT	20% SINGLES	RETAIL @ UNIT	25% SINGLES	RETAIL @ UNIT	30% SINGLES
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WHITE CLAW

12808	BLACK CHERRY 19.2	\$23.44		\$1.95	6 35985 26038 7	12	\$2.44		\$2.60		\$2.79
12790	SURGE BLOOD ORANGE 16 OZ.	\$33.43		\$1.39	6 35985 00002 0	24	\$1.74		\$1.86		\$1.99
12791	SURGE CRANBERRY 16 OZ.	\$33.43		\$1.39	6 35985 00004 4	24	\$1.74		\$1.86		\$1.99
12800	LIME 6PK CAN	\$29.36		\$7.34	6 35985 02598 6	4	\$9.18	\$1.53	\$9.79	\$1.63	\$10.49
12804	MANGO 6PK CAN	\$29.36		\$7.34	6 35985 26087 5	4	\$9.18	\$1.53	\$9.79	\$1.63	\$10.49
12811	MANGO 19.2	\$23.44		\$1.95	6 35985 26039 4	12	\$2.44		\$2.60		\$2.79
12812	MANGO 12PK CAN	\$27.28		\$13.64	6 35985 10033 1	2	\$17.05	\$1.42	\$18.19	\$1.52	\$19.49
12803	RASPBERRY 6PK CAN	\$29.36		\$7.34	6 35985 26066 0	4	\$9.18	\$1.53	\$9.79	\$1.63	\$10.49
12802	RUBY GRAPEFRUIT 6PK CAN	\$29.36		\$7.34	6 35985 20028 4	4	\$9.18	\$1.53	\$9.79	\$1.63	\$10.49
12809	RUBY GRAPEFRUIT 19.2	\$23.44		\$1.95	6 35985 26044 8	12	\$2.44		\$2.60		\$2.79
12807	VARIETY 12 PK CAN	\$27.28		\$13.64	6 35985 54890 4	2	\$17.05	\$1.42	\$18.19	\$1.52	\$19.49
12799	VARIETY#2 12 PK CAN	\$27.28		\$13.64	6 35985 80006 4	2	\$17.05	\$1.42	\$18.19	\$1.52	\$19.49
12792	VARIETY#3 12 PK CAN	\$27.28		\$13.64	6 35985 80026 2	2	\$17.05	\$1.42	\$18.19	\$1.52	\$19.49
12794	WATERMELON 12PK CAN	\$27.28		\$13.64	6 35985 80036 1	2	\$17.05	\$1.42	\$18.19	\$1.52	\$19.49
12796	70 PINEAPPLE 6PK CAN	\$29.36		\$7.34	6 35985 00021 1	4	\$9.18	\$1.53	\$9.79	\$1.63	\$10.49
12797	70 CLEMENTINE 6PK CAN	\$29.36		\$7.34	6 35985 00019 8	4	\$9.18	\$1.53	\$9.79	\$1.63	\$10.49

SODAS

HENRY'S SODA

76220	ROOT BEER 6/PK LN NR	\$18.49		\$4.62	0 34100 66805 1	4	\$5.78	\$0.96	\$6.16	\$1.03	\$6.60
76320	ORANGE CREAM6/PK LN NR	\$18.49		\$4.62	0 34100 61805 6	4	\$5.78	\$0.96	\$6.16	\$1.03	\$6.60
76420	VANILLA CREAM 6/PK LN NR	\$18.49		\$4.62	0 34100 63805 4	4	\$5.78	\$0.96	\$6.16	\$1.03	\$6.60
76520	BLACK CHERRY 6/PK LN NR	\$18.49		\$4.62	0 34100 65805 2	4	\$5.78	\$0.96	\$6.16	\$1.03	\$6.60

LA COLOMBE DRAFT LATTE

97020	LATTE TRIPLE SHOT 12/9 OZ.	\$27.50		\$2.29	6 04913 00020 3	12	\$2.86		\$3.06		\$3.27
97021	LATTE VANILLA 12/9 OZ.	\$27.50		\$2.29	6 04913 00019 7	12	\$2.86		\$3.06		\$3.27
97022	LATTE MOCHA 12/9 OZ.	\$27.50		\$2.29	6 04913 00013 5	12	\$2.86		\$3.06		\$3.27
97023	LATTE CARAMEL 12/9 OZ.	\$27.50		\$2.29	6 04913 00092 0	12	\$2.86		\$3.06		\$3.27

ZOA ENERGY

97700	ORIGINAL ZERO SUGAR 16 OZ.	\$21.20		\$1.77	8 50021 01523 7	12	\$2.21		\$2.36		\$2.52
97701	SUPER BERRY ZERO SUGAR	\$21.20		\$1.77	8 50021 01501 5	12	\$2.21		\$2.36		\$2.52
97705	ORIGINAL	\$21.20		\$1.77	8 50021 01510 7	12	\$2.21		\$2.36		\$2.52
97706	SUPER BERRY	\$21.20		\$1.77	8 50021 01500 8	12	\$2.21		\$2.36		\$2.52
97707	LEMON LIME	\$21.20		\$1.77	8 50021 01508 4	12	\$2.21		\$2.36		\$2.52
97708	WILD ORANGE	\$21.20		\$1.77	8 50021 01506 0	12	\$2.21		\$2.36		\$2.52
97709	PINEAPPLE COCONUT	\$21.20		\$1.77	8 50021 01504 6	12	\$2.21		\$2.36		\$2.52