

PROD. #	TEC DISTRIBUTING		RETAIL CASE COST	PREVIOUS RETAIL CASE COST	RETAIL UNIT COST	UPC CODES	PKG SIZE PER CASE	RETAIL @ UNIT	15% SINGLES	RETAIL @ UNIT	20% SINGLES	RETAIL @ UNIT	25% SINGLES	RETAIL @ UNIT	30% SINGLES
	TEC DISTRIBUTING	PRICES - TEC DISTRIBUTING													
MOLSON COORS															
ARNOLD PALMER															
70901	SPIKED HALF & HALF 6PK CAN	\$32.16	\$8.04	6 13008 74833 3	4	\$9.46	\$1.58	\$10.05	\$1.68	\$10.72	\$1.79	\$11.49	\$1.91		
70902	SPIKED HALF & HALF 12PK CAN	\$29.98	\$14.99	6 13008 75220 0	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78		
70913	SPIKED HALF & HALF 24 OZ. CAN	\$27.61	\$2.30	6 13008 74829 6	12	\$2.71		\$2.88		\$3.07		\$3.29			
70914	SPIKED HALF & HALF VAR 12PK CAN	\$29.98	\$14.99	6 13008 76835 5	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78		
ARNOLD PALMER RASPBERRY															
70915	SPIKED HALF & HALF RASPBERRY 24 OZ.	\$27.61	\$2.30	6 13008 75222 4	12	\$2.71		\$2.88		\$3.07		\$3.29			
BLUE MOON BELGIAN															
65002	WHITE ALE 12PK CAN	\$29.98	\$14.99	0 71990 09506 2	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78		
65020	WHITE ALE 6PK LNNR	\$32.16	\$8.04	0 71990 09511 6	4	\$9.46	\$1.58	\$10.05	\$1.68	\$10.72	\$1.79	\$11.49	\$1.91		
65021	WHITE ALE 12PK LNNR	\$29.98	\$14.99	0 71990 09516 1	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78		
65081	WHITE ALE 12/19.2 OZ CAN	\$26.75	\$2.23	0 71990 00114 8	12	\$2.62		\$2.79		\$2.97		\$3.18			
65050	1/2 BBLS	\$165.00	\$165.00	0 71990 09515 4	1	\$194.12		\$206.25		\$220.00		\$235.71			
65052	1/6 BBLS	\$74.00	\$74.00	0 71990 09518 5	1	\$87.06		\$92.50		\$98.67		\$105.71			
BLUE MOON EXTRA															
65083	BLUE MOON EXTRA 19.2 OZ.	\$26.75	\$2.23	0 71990 00136 0	12	\$2.62		\$2.79		\$2.97		\$3.18			
64991	12PK CAN	\$29.98	\$14.99	0 71990 09592 5	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78		
BLUE MOON NA															
65037	6PK CAN	\$32.16	\$8.04	0 71990 00104 9	4	\$9.46	\$1.58	\$10.05	\$1.68	\$10.72	\$1.79	\$11.49	\$1.91		
65038	12 PK CAN	\$29.98	NEW	0 71990 00147 6	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78		
COORS															
60002	12/PK CAN	\$22.49	\$11.25	0 71990 00047 9	2	\$13.23	\$1.10	\$14.06	\$1.17	\$14.99	\$1.25	\$16.06	\$1.34		
60005	30/PK CAN	\$25.59	\$25.59	0 71990 10033 9	1	\$30.11	\$1.00	\$31.99	\$1.07	\$34.12	\$1.14	\$36.56	\$1.22		
60006	16OZ CANS	\$32.00	\$8.00	0 71990 10002 5	4	\$9.41	\$1.57	\$10.00	\$1.67	\$10.67	\$1.78	\$11.43	\$1.90		
60010	12PK 16OZ CAN	\$25.59	\$12.80	0 71990 17040 0	2	\$15.05	\$1.25	\$15.99	\$1.33	\$17.06	\$1.42	\$18.28	\$1.52		
60011	18/PK CAN	\$16.57	\$16.57	0 71990 10020 9	1	\$19.49	\$1.08	\$20.71	\$1.15	\$22.09	\$1.23	\$23.67	\$1.32		
60012	18 PK 16 OZ. CAN	\$19.55	\$19.55	0 71990 10087 2	1	\$23.00	\$1.28	\$24.44	\$1.36	\$26.07	\$1.45	\$27.93	\$1.55		
60013	12/24 OZ CANS	\$25.99	\$2.17	0 71990 10071 1	12	\$2.55		\$2.71		\$2.89		\$3.09			
60008	ALUM.BOT 2/9PK/16OZ	\$24.74	\$12.37	0 71990 17022 6	2	\$14.55	\$1.62	\$15.46	\$1.72	\$16.49	\$1.83	\$17.67	\$1.96		
60018	ALUM. BOT 15PK 16 OZ.	\$17.24	\$17.24	0 71990 38642 9	1	\$20.28	\$1.35	\$21.55	\$1.44	\$22.99	\$1.53	\$24.63	\$1.64		
60025	6PK STUBBY BTL	\$30.18	\$7.55	0 71990 17028 8	4	\$8.88	\$1.48	\$9.43	\$1.57	\$10.06	\$1.68	\$10.78	\$1.80		
60031	12 PK STUBBY BTL	\$22.49	\$11.25	0 71990 17037 0	2	\$13.23	\$1.10	\$14.06	\$1.17	\$14.99	\$1.25	\$16.06	\$1.34		
60026	24 PK STUBBY BTL	\$22.50	\$22.50	0 71990 17036 3	1	\$26.47	\$1.10	\$28.13	\$1.17	\$30.00	\$1.25	\$32.14	\$1.34		
60033	18 PK STUBBY BTL	\$16.57	\$16.57	0 71990 17038 7	1	\$19.49	\$1.08	\$20.71	\$1.15	\$22.09	\$1.23	\$23.67	\$1.32		
60050	1/2 BBLS	\$139.00	\$139.00	0 71990 10080 3	1	\$163.53		\$173.75		\$185.33		\$198.57			
60051	1/4 BBLS	\$70.00	\$70.00	0 71990 10090 2	1	\$82.35		\$87.50		\$93.33		\$100.00			
COORS LIGHT															
60102	12/PK CAN	\$22.49	\$11.25	0 71990 00048 6	2	\$13.23	\$1.10	\$14.06	\$1.17	\$14.99	\$1.25	\$16.06	\$1.34		
60105	30/PK CAN	\$25.59	\$25.59	0 71990 30030 2	1	\$30.11	\$1.00	\$31.99	\$1.07	\$34.12	\$1.14	\$36.56	\$1.22		
60106	16OZ CANS	\$32.00	\$8.00	0 71990 32000 3	4	\$9.41	\$1.57	\$10.00	\$1.67	\$10.67	\$1.78	\$11.43	\$1.90		
60108	ALUM.BOT 2/9PK/16OZ	\$24.74	\$12.37	0 71990 30104 0	2	\$14.55	\$1.62	\$15.46	\$1.72	\$16.49	\$1.83	\$17.67	\$1.96		
60110	12PK 16OZ CAN	\$25.59	\$12.80	0 71990 09528 4	2	\$15.05	\$1.25	\$15.99	\$1.33	\$17.06	\$1.42	\$18.28	\$1.52		
60111	18/PK CAN	\$16.57	\$16.57	0 71990 30017 3	1	\$19.49	\$1.08	\$20.71	\$1.15	\$22.09	\$1.23	\$23.67	\$1.32		
60112	18/PK/16OZ CANS	\$19.55	\$19.55	0 71990 30073 9	1	\$23.00	\$1.28	\$24.44	\$1.36	\$26.07	\$1.45	\$27.93	\$1.55		
60113	12/24 OZ CANS	\$25.99	\$2.17	0 71990 30065 4	12	\$2.55		\$2.71		\$2.89		\$3.09			
60116	24 PK 16 OZ. CAN	\$22.00	\$22.00	0 71990 30128 6	1	\$25.88	\$1.08	\$27.50	\$1.15	\$29.33	\$1.22	\$31.43	\$1.31		
60118	ALUM. BOT 15PK 16 OZ.	\$17.24	\$17.24	0 71990 09527 7	1	\$20.28	\$1.35	\$21.55	\$1.44	\$22.99	\$1.53	\$24.63	\$1.64		
60120	6/PK LN NR	\$30.18	\$7.55	0 71990 30005 0	4	\$8.88	\$1.48	\$9.43	\$1.57	\$10.06	\$1.68	\$10.78	\$1.80		
60121	12/PK LN NR	\$22.49	\$11.25	0 71990 30069 2	2	\$13.23	\$1.10	\$14.06	\$1.17	\$14.99	\$1.25	\$16.06	\$1.34		
60122	24/PK LN NR	\$22.50	\$22.50	0 71990 30079 1	1	\$26.47	\$1.10	\$28.13	\$1.17	\$30.00	\$1.25	\$32.14	\$1.34		
60123	18/PK LN NR	\$16.57	\$16.57	0 71990 30078 4	1	\$19.49	\$1.08	\$20.71	\$1.15	\$22.09	\$1.23	\$23.67	\$1.32		
60124	24 PK 16 OZ. ALUM BTL	\$23.28	\$23.28	0 71990 30106 4	1	\$27.39	\$1.14	\$29.10	\$1.21	\$31.04	\$1.29	\$33.26	\$1.39		
60150	1/2 BBLS	\$139.00	\$139.00	0 71990 30080 7	1	\$163.53		\$173.75		\$185.33		\$198.57			
60151	1/4 BBLS	\$70.00	\$70.00	0 71990 30090 6	1	\$82.35		\$87.50		\$93.33		\$100.00			
COORS NA															
60922	COORS EDGE 6PK BTL	\$24.78	\$6.20	0 71990 77005 1	4	\$7.29	\$1.21	\$7.74	\$1.29	\$8.26	\$1.38	\$8.85	\$1.48		
CUSQUENA															
72930	CUSQUENA 6PK BTL	\$34.47	\$8.62	0 08896 00127 9	4	\$10.14	\$1.69	\$10.77	\$1.80	\$11.49	\$1.92	\$12.31	\$2.05		
78238	FOSTERS PREM.ALE 25.4 OZ	\$26.80	\$2.23	0 70897 18331 5	12	\$2.63		\$2.79		\$2.98		\$3.19			
78338	FOSTERS 25.4 OZ CANS	\$26.80	\$2.23	0 70897 01331 5	12	\$2.63		\$2.79		\$2.98		\$3.19			
GENUINE DRAFT															
70005	30/PK CAN	\$25.59	\$25.59	0 34100 17341 8	1	\$30.11	\$1.00	\$31.99	\$1.07	\$34.12	\$1.14	\$36.56	\$1.22		
70021	12/PK LN NR	\$22.49	\$11.25	0 34100 17509 2	2	\$13.23	\$1.10	\$14.06	\$1.17	\$14.99	\$1.25	\$16.06	\$1.34		
70023	18/PK LN NR	\$16.57	\$16.57	0 34100 17256 5	1	\$19.49	\$1.08	\$20.71	\$1.15	\$22.09	\$1.23	\$23.67	\$1.32		
HAMMS															
75011	24 PK SUITCASE	\$15.09	\$15.09	0 34100 80706 1	1	\$17.75	\$0.74	\$18.86	\$0.79	\$20.12	\$0.84	\$21.56	\$0.90		
HAPPY THURSDAYS															
71402	STRAWBERRY 24 OZ.	\$27.61	\$2.30	0 34100 01332 5	12	\$2.71		\$2.88		\$3.07		\$3.29			
71419	VARIETY 12PK CAN	\$2													

PROD. #	TEC DISTRIBUTING		RETAIL CASE COST	PREVIOUS RETAIL CASE COST	RETAIL UNIT COST	UPC CODES	PKG SIZE PER CASE	RETAIL @ UNIT	15% SINGLES	RETAIL @ UNIT	20% SINGLES	RETAIL @ UNIT	25% SINGLES	RETAIL @ UNIT	30% SINGLES
	TEC DISTRIBUTING	PRICES - TEC DISTRIBUTING													

77813	MICKEY'S MALT	12/24 OZ CANS	\$22.56	\$1.88	0 34100 00217 6	12	\$2.21		\$2.35		\$2.51		\$2.69		
77836	MILLER LITE	40 OZ BOT	\$26.83	\$2.24	0 34100 00185 8	12	\$2.63		\$2.79		\$2.98		\$3.19		
70205	OLDE ENGLISH 800	30/PK CAN	\$25.59	\$25.59	0 34100 57341 6	1	\$30.11	\$1.00	\$31.99	\$1.07	\$34.12	\$1.14	\$36.56	\$1.22	
70206	PERONI	16OZ CAN	\$32.00	\$8.00	0 34100 00357 9	4	\$9.41	\$1.57	\$10.00	\$1.67	\$10.67	\$1.78	\$11.43	\$1.90	
70207	REDD'S APPLE	ALUM.BOT 2/9PK/16OZ	\$24.74	\$12.37	0 34100 57023 1	2	\$14.55	\$1.62	\$15.46	\$1.72	\$16.49	\$1.83	\$17.67	\$1.96	
70210	PERONI	12PK 16OZ CAN	\$25.59	\$12.80	0 34100 57653 0	2	\$15.05	\$1.25	\$15.99	\$1.33	\$17.06	\$1.42	\$18.28	\$1.52	
70211	PERONI	18/PK CAN	\$16.57	\$16.57	0 34100 57340 9	1	\$19.49	\$1.08	\$20.71	\$1.15	\$22.09	\$1.23	\$23.67	\$1.32	
70216	PERONI	24 PK 16 OZ. CAN	\$22.00	\$22.00	0 34100 57323 2	1	\$25.88	\$1.08	\$27.50	\$1.15	\$29.33	\$1.22	\$31.43	\$1.31	
70218	PERONI	ALUM. BOT 15PK 16 OZ.	\$17.24	\$17.24	0 34100 57707 0	1	\$20.28	\$1.35	\$21.55	\$1.44	\$22.99	\$1.53	\$24.63	\$1.64	
70214	PERONI	12/32 OZ. CANS	\$25.99	\$2.17	0 34100 00358 6	12	\$2.55		\$2.71		\$2.89		\$3.09		
70220	PERONI	6/PK LN NR	\$30.18	\$7.55	0 34100 57505 2	4	\$8.88	\$1.48	\$9.43	\$1.57	\$10.06	\$1.68	\$10.78	\$1.80	
70221	PERONI	12 PK LN NR	\$22.49	\$11.25	0 34100 57509 0	2	\$13.23	\$1.10	\$14.06	\$1.17	\$14.99	\$1.25	\$16.06	\$1.34	
70222	PERONI	24 PK LN NR	\$22.50	\$22.50	0 34100 57215 0	1	\$26.47	\$1.10	\$28.13	\$1.17	\$30.00	\$1.25	\$32.14	\$1.34	
70223	PERONI	18/PK LN NR	\$16.57	\$16.57	0 34100 57256 3	1	\$19.49	\$1.08	\$20.71	\$1.15	\$22.09	\$1.23	\$23.67	\$1.32	
70250	PERONI	1/2 BBLS	\$139.00	\$139.00	0 34100 00534 4	1	\$163.53		\$173.75		\$185.33		\$198.57		
70253	PERONI	1/4 BBLS SK	\$70.00	\$70.00	0 34100 00533 7	1	\$82.35		\$87.50		\$93.33		\$100.00		
76036	PERONI	40 OZ BOT	\$27.68	\$2.31	0 34100 00241 1	12	\$2.71		\$2.88		\$3.08		\$3.30		
78026	PERONI	6PK/12 OZ. BOT	\$31.47	\$7.87	1 81954 00002 2	4	\$9.26	\$1.54	\$9.83	\$1.64	\$10.49	\$1.75	\$11.24	\$1.87	
78020	PERONI	12PK BTL	\$29.29	\$14.65	1 81954 00004 6	2	\$17.23	\$1.44	\$18.31	\$1.53	\$19.53	\$1.63	\$20.92	\$1.74	
78051	PERONI	1/4 BBLS	\$95.00	\$95.00		1	\$111.76		\$118.75		\$126.67		\$135.71		
78050	PERONI	1/2 BBLS	\$190.00	\$190.00		1	\$223.53		\$237.50		\$253.33		\$271.43		
78130	PILSNER	URQUELL 6PK LN	\$31.47	\$7.87	0 72311 63001 6	4	\$9.26	\$1.54	\$9.83	\$1.64	\$10.49	\$1.75	\$11.24	\$1.87	
78131	PILSNER	URQUELL 12PK LN	\$29.29	\$14.65	0 72311 13312 8	2	\$17.23	\$1.44	\$18.31	\$1.53	\$19.53	\$1.63	\$20.92	\$1.74	
78150	PILSNER	13.2 GAL BBL	\$165.00	\$165.00	ABC0000081	1	\$194.12		\$206.25		\$220.00		\$235.71		
74702	REDD'S	APPLE 6 PK LN NR	\$32.16	\$8.04	0 34100 08716 6	4	\$9.46	\$1.58	\$10.05	\$1.68	\$10.72	\$1.79	\$11.49	\$1.91	
74721	REDD'S	APPLE 12 PK LN NR	\$29.98	\$14.99	0 34100 08722 7	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78	
74849	REDD'S	PEACH 6PK BTL	\$32.16	\$8.04	0 34100 08730 2	4	\$9.46	\$1.58	\$10.05	\$1.68	\$10.72	\$1.79	\$11.49	\$1.91	
74864	REDD'S	WICKED APPLE 24 OZ.	\$27.61	\$2.30	0 34100 00323 4	12	\$2.71		\$2.88		\$3.07		\$3.29		
60970	SIMPLY SPIKED	VARIETY- LEMONADE- 12PK CAN	\$29.98	\$14.99	8 10078 78020 5	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78	
60979	SIMPLY SPIKED	VARIETY- LIMEADE- 12PK CAN	\$29.98	\$14.99	8 10078 78115 8	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78	
60982	SIMPLY SPIKED	VARIETY- TROPICAL- 12PK CAN	\$29.98	\$14.99	8 10078 78213 1	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78	
60990	SIMPLY SPIKED BOLD	CHERRY LIMEADE 24 OZ.	\$27.61	\$2.30	8 10078 78182 0	12	\$2.71		\$2.88		\$3.07		\$3.29		
60991	SIMPLY SPIKED BOLD	SIGNATURE LEMONADE 24 OZ.	\$27.61	\$2.30	8 10078 78180 6	12	\$2.71		\$2.88		\$3.07		\$3.29		
68091	SOL BEER	32 OZ.	\$31.04	\$2.59	0 72311 13232 9	12	\$3.04		\$3.23		\$3.45		\$3.70		
68093	SOL BEER	CHELADA 24 OZ.	\$28.50	\$2.38	0 89826 13028 3	12	\$2.79		\$2.97		\$3.17		\$3.39		
68103	STEEL RESERVE	BLUE RAZZ 24 OZ. CANS	\$22.56	\$1.88	0 78250 00627 1	12	\$2.21		\$2.35		\$2.51		\$2.69		
68105	STEEL RESERVE	RESERVE 24 OZ. CANS	\$22.56	\$1.88	0 78250 00328 7	12	\$2.21		\$2.35		\$2.51		\$2.69		
68106	STEEL RESERVE	40 OZ. BTL	\$27.68	\$2.31	0 78250 00624 0	12	\$2.71		\$2.88		\$3.08		\$3.30		
68111	STEEL RESERVE	WILD BERRY 24 OZ.	\$22.56	\$1.88	0 78250 00605 9	12	\$2.21		\$2.35		\$2.51		\$2.69		
60951	TOPO CHICO	STRAW GUAVA 6PK 16 OZ.	\$33.56	\$8.39	8 10078 78056 4	4	\$9.87	\$1.65	\$10.49	\$1.75	\$11.19	\$1.86	\$11.99	\$2.00	
60953	TOPO CHICO	STRAW GUAVA 12PK BTL	\$29.98	\$14.99	8 10078 78007 6	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78	
60958	TOPO CHICO	VARIETY- HARD SELT 12PK CAN	\$29.98	\$14.99	0 21136 18087 9	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78	
60966	TOPO CHICO	VARIETY- HARD MARGARITA 6% 12PK	\$29.98	\$14.99	8 10078 78221 6	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78	
60967	TOPO CHICO MAX	MAX MARGARITA 24 OZ.	\$25.97	\$2.16	8 10078 78222 3	12	\$2.55		\$2.71		\$2.89		\$3.09		
71380	VIZZY	VARIETY- # 2 12 PK CAN	\$29.98	\$14.99	0 34100 00549 8	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78	
71391	VIZZY	VARIETY- CREAM POP 12 PK CAN	\$29.98	\$14.99	0 34100 01358 5	2	\$17.64	\$1.47	\$18.74	\$1.56	\$19.99	\$1.67	\$21.41	\$1.78	
=====															
IMPORTS / MICRO'S															
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78576	ASAHI	ASAHI DRY 12/21.4 OZ	\$36.80	\$35.20	\$3.07	0 38766 30214 4	12	\$3.61		\$3.83		\$4.09		\$4.38	
88762	FRESCA MIXED	VARIETY 8 PK	\$37.78	\$12.59	8 10078 78086 1	3	\$14.82	\$1.85	\$15.74	\$1.97	\$16.79	\$2.10	\$17.99	\$2.25	
88761	VODKA SPRITZ	4PK	\$41.95	\$6.99	8 10078 78086 7	6	\$8.23	\$2.06	\$8.74	\$2.18	\$9.32	\$2.33	\$9.99	\$2.50	
77018	HENRY'S	PRIVATE RESERVE 18 PK CAN	\$11.25	\$11.25	8 50015 88536 5	1	\$13.24	\$0.74	\$14.06	\$0.78	\$15.00	\$0.83	\$16.07	\$0.89	
137401	HIGH NOON	BLACK CHERRY 6/4 PK CANS	\$46.14	\$7.69	0 85000 42927 3	6	\$9.05		\$9.61		\$10.25		\$10.99		
137405	HIGH NOON	GRAPEFRUIT 6/4 PK CANS	\$46.14	\$7.69	0 85000 42627 2	6	\$9.05		\$9.61		\$10.25		\$10.99		
137415	HIGH NOON	LEMON 6/4 PK CANS	\$46.14	\$7.69	0 85000 43426 0	6	\$9.05		\$9.61		\$10.25		\$10.99		
137406	HIGH NOON	LIME 6/4 PK CANS	\$46.14	\$7.69	0 85000 43095 8	6	\$9.05		\$9.61		\$10.25		\$10.99		
137403	HIGH NOON	MANGO 6/4 PK CANS	\$46.14	\$7.69	0 85000 03232 9	6	\$9.05		\$9.61		\$10.25		\$10.99		
137414	HIGH NOON	PASSIONFRUIT 6/4 PK CANS	\$46.14	\$7.69	0 85000 43256 3	6	\$9.05		\$9.61		\$10.25		\$10.99		
137408	HIGH NOON	PEACH 6/4 PK CANS	\$46.14	\$7.69	0 85000 43137 5	6	\$9.05		\$9.61		\$10.25		\$10.99		
137409	HIGH NOON	PINEAPPLE 6/4 PK CANS	\$46.14	\$7.69	0 85000 42926 6	6	\$9.05		\$9.61		\$10.25		\$10.99		
137431	HIGH NOON	TEA ORIGINAL 6/4 PK CANS	\$46.14	\$7.69	0 85000 43892 3	6	\$9.05		\$9.61		\$10.25		\$10.99		
137441	HIGH NOON	TEA PEACH ORIGINAL 6/4 PK CANS	\$46.14	\$7.69	0 85000 43893 0	6	\$9.05		\$9.61		\$10.25		\$10.99		
137412	HIGH NOON	WATERMELON 6/4 PK CANS	\$46.14	\$7.69	0 85000 42925 9	6	\$9.05		\$9.61		\$10.25		\$10.99		
137439	HIGH NOON	TEQUILA GRAPEFRUIT 6/4 PK CANS	\$50.34	\$8.39	0 85000 43597 7	6	\$9.87		\$10.49		\$11.19		\$11.99		
137440	HIGH NOON	TEQUILA LIME 6/4 PK CANS	\$50.34	\$8.39	0 85000 43596 0	6	\$9.87		\$10.49		\$11.19		\$11.99		
137410	HIGH NOON	MIXED TROPICAL 8 PK CANS	\$44.07	\$14.69	0 85000 03255 8	3	\$17.28		\$18.36		\$19.59		\$20.99		
137411	HIGH NOON	MIXED 8 PK CANS	\$44.07	\$14.69	0 85000 03151 3	3	\$17.28		\$18.36		\$19.59		\$20.99		
137420	HIGH NOON	MIXED DAY PACK 8 PK CANS	\$44.07	\$14.69	0 85000 40058 0	3	\$17.28		\$18.36		\$19.59		\$20.99		
137425	HIGH NOON	TEA VARIETY 8 PK CANS	\$44.07	\$14.69	0 85000 03896 3	3	\$17.28		\$18.36		\$19.59		\$20.99		
137430	HIGH NOON	TEA LAKE VARIETY 8 PK CANS	\$44.07	\$14.69	0 85000 40195 2	3	\$17.28		\$18.36		\$19.59		\$20.99		

PROD. #	TEC DISTRIBUTING		RETAIL CASE COST	PREVIOUS RETAIL CASE COST	RETAIL UNIT COST	UPC CODES	PKG SIZE PER CASE	RETAIL @ UNIT	15% SINGLES	RETAIL @ UNIT	20% SINGLES	RETAIL @ UNIT	25% SINGLES	RETAIL @ UNIT	30% SINGLES
	Feb-26	PRICES - TEC DISTRIBUTING													
HOP VALLEY															
71573	BLONDE ALE 1/6 BBL	\$83.00	\$83.00				1	\$97.65		\$103.75			\$110.67		\$118.57
71529	BUBBLE STASH 6PK CAN	\$30.78	\$7.70	8 56052 00213 0		4		\$9.05	\$1.51	\$9.62	\$1.60		\$10.26	\$1.71	\$10.99
71503	BUBBLE STASH 19.2 OZ.	\$24.14	\$2.01	8 56052 00288 8		12		\$2.37		\$2.51			\$2.68		\$2.87
71545	BUBBLE STASH 1/2 BBL	\$175.00	\$175.00				1	\$205.88		\$218.75			\$233.33		\$250.00
71519	CITRUS MISTRESS 1/2 BBL	\$175.00	\$175.00				1	\$205.88		\$218.75			\$233.33		\$250.00
71596	HAZY DAYS 12PK	\$28.49	\$14.25	8 56052 00294 9		2		\$16.76	\$1.40	\$17.81	\$1.48		\$18.99	\$1.58	\$20.35
71598	IMPERIAL IPA VARIETY 12PK BTL	\$28.49	\$14.25	8 56052 00294 9		2		\$16.76	\$1.40	\$17.81	\$1.48		\$18.99	\$1.58	\$20.35
71586	PANDA STASH 6PK CAN	\$30.78	\$7.70	8 56052 00261 1		4		\$9.05	\$1.51	\$9.62	\$1.60		\$10.26	\$1.71	\$10.99
71585	PANDA STASH 1/6 BBL	\$83.00	\$83.00				1	\$97.65		\$103.75			\$110.67		\$118.57
71583	PANDA STASH 1/2 BBL	\$175.00	\$175.00				1	\$205.88		\$218.75			\$233.33		\$250.00
71555	TRIPLE DOUBLE IPA 6PK CAN	\$30.78	\$7.70	8 50015 88554 9		4		\$9.05	\$1.51	\$9.62	\$1.60		\$10.26	\$1.71	\$10.99
IDAHO BREWING															
97626	BLACK LAGER 1/2 BBL	\$165.00	\$165.00				1	\$194.12		\$206.25			\$220.00		\$235.71
97627	BLACK LAGER 1/6 BBL	\$69.00	\$69.00				1	\$81.18		\$86.25			\$92.00		\$98.57
97644	BROWN 1/2 BBL	\$165.00	\$165.00				1	\$194.12		\$206.25			\$220.00		\$235.71
97645	BROWN 1/6 BBL	\$62.00	\$62.00				1	\$72.94		\$77.50			\$82.67		\$88.57
97655	OCTOBERFEST 1/6 BBL	\$80.00	\$80.00				1	\$94.12		\$100.00			\$106.67		\$114.29
97654	OCTOBERFEST 1/2 BBL	\$195.00	\$195.00				1	\$229.41		\$243.75			\$260.00		\$278.57
97651	SCOTCH 1/2 BBL	\$175.00	\$175.00				1	\$205.88		\$218.75			\$233.33		\$250.00
97652	SCOTCH 1/6 BBL	\$72.00	\$72.00				1	\$84.71		\$90.00			\$96.00		\$102.86
KOTO BREWING															
85625	80 GRIT PORTER 1/6 BBL	\$63.00	\$63.00				1	\$74.12		\$78.75			\$84.00		\$90.00
85604	AMERICAN AGENDA 6PK	\$38.00	\$9.50	7 03694 21966 5		4		\$11.18	\$1.86	\$11.88	\$1.98		\$12.67	\$2.11	\$13.57
85606	AMERICAN AGENDA 1/2 BBL	\$140.00	\$140.00				1	\$164.71		\$175.00			\$186.67		\$200.00
85620	DISCO LEG IPA 4PK	\$51.00	\$8.50	7 03694 21955 9		6		\$10.00	\$2.50	\$10.63	\$2.66		\$11.33	\$2.83	\$12.14
85621	DISCO LEG IPA 1/6 BBL	\$90.00	\$90.00				1	\$105.88		\$112.50			\$120.00		\$128.57
85622	DISCO LEG IPA 1/2 BBL	\$200.00	\$200.00				1	\$235.29		\$250.00			\$266.67		\$285.71
85609	FLUFFHEAD CREAM ALE 1/6 BBL	\$70.00	\$70.00				1	\$82.35		\$87.50			\$93.33		\$100.00
85608	FLUFFHEAD CREAM ALE 1/2 BBL	\$150.00	\$150.00				1	\$176.47		\$187.50			\$200.00		\$214.29
85633	INLAW WINTER ALE 1/6 BBL	\$70.00	\$70.00				1	\$82.35		\$87.50			\$93.33		\$100.00
85634	INLAW WINTER ALE 1/2 BBL	\$150.00	\$150.00				1	\$176.47		\$187.50			\$200.00		\$214.29
85600	SWOLLEN EGO BLONDE 6PK	\$38.00	\$9.50	7 03694 21954 2		4		\$11.18	\$1.86	\$11.88	\$1.98		\$12.67	\$2.11	\$13.57
85601	SWOLLEN EGO BLONDE 1/6 BBL	\$63.00	\$63.00				1	\$74.12		\$78.75			\$84.00		\$90.00
85602	SWOLLEN EGO BLONDE 1/2 BBL	\$140.00	\$140.00				1	\$164.71		\$175.00			\$186.67		\$200.00
85616	TABLE BASE NE IPA 4PK	\$44.00	\$7.33	7 03694 21953 5		6		\$8.63	\$2.16	\$9.17	\$2.29		\$9.78	\$2.44	\$10.48
85617	TABLE BASE NE IPA 1/6 BBL	\$81.00	\$81.00				1	\$95.29		\$101.25			\$108.00		\$115.71
85618	TABLE BASE NE IPA 1/2 BBL	\$180.00	\$180.00				1	\$211.76		\$225.00			\$240.00		\$257.14
LUCKY ONE LEMONADE															
137447	BLUEBERRY 4PK CANS	\$46.14	\$7.69	0 85000 04075 1		6		\$9.05	\$2.26	\$9.61	\$2.40		\$10.25	\$2.56	\$10.99
137448	PEACH 4PK CANS	\$46.14	\$7.69	0 85000 04071 3		6		\$9.05	\$2.26	\$9.61	\$2.40		\$10.25	\$2.56	\$10.99
137449	RASPBERRY 4PK CANS	\$46.14	\$7.69	0 85000 04073 7		6		\$9.05	\$2.26	\$9.61	\$2.40		\$10.25	\$2.56	\$10.99
137446	LEMON ORIGINAL 4PK	\$46.14	\$7.69	0 85000 04069 0		6		\$9.05	\$2.26	\$9.61	\$2.40		\$10.25	\$2.56	\$10.99
137445	LEMON VARIETY MIX 8PK	\$44.07	\$14.69	0 85000 04076 8		3		\$17.28	\$2.16	\$18.36	\$2.30		\$19.59	\$2.45	\$20.99
ROOSTER'S BREWING															
21307	BLOOD ORANGE 1/6 BBL	\$72.00	\$72.00				1	\$84.71		\$90.00			\$96.00		\$102.86
21308	BLOOD ORANGE 1/2 BBL	\$155.00	\$155.00				1	\$182.35		\$193.75			\$206.67		\$221.43
21319	HONEY WHEAT 1/2 BBL	\$155.00	\$155.00				1	\$182.35		\$193.75			\$206.67		\$221.43
SALT FLATS BARTENDER TO GO															
21205	BASIL GIN RICKY 4PK	\$58.60	\$9.77	8 50012 86828 6		6		\$11.49	\$2.87	\$12.21	\$3.05		\$13.02	\$3.26	\$13.95
21202	LONG ISLAND 4PK	\$58.60	\$9.77	8 50012 86800 2		6		\$11.49	\$2.87	\$12.21	\$3.05		\$13.02	\$3.26	\$13.95
SNAKE RIVER BREWING															
97583	EARNED IT 1/2	\$194.00	\$194.00				1	\$228.24		\$242.50			\$258.67		\$277.14
97584	EARNED IT 1/6	\$95.00	\$95.00				1	\$111.76		\$118.75			\$126.67		\$135.71
97520	LAGER 1/2 BBL	\$173.00	\$173.00				1	\$203.53		\$216.25			\$230.67		\$247.14
97521	LAGER 1/6 BBL	\$88.00	\$88.00				1	\$103.53		\$110.00			\$117.33		\$125.71
97540	LAGER 6PK CAN	\$37.48	\$9.37	7 66352 09331 1		4		\$11.02	\$1.84	\$11.71	\$1.95		\$12.49	\$2.08	\$13.39
97523	PAKOS IPA 1/6 BBL	\$95.00	\$95.00				1	\$111.76		\$118.75			\$126.67		\$135.71
97504	PALE ALE 6PK CAN	\$37.48	\$9.37	7 66352 20323 9		4		\$11.02	\$1.84	\$11.71	\$1.95		\$12.49	\$2.08	\$13.39
97541	ZONKER STOUT 6PK CN	\$38.98	\$9.75	7 66352 02134 5		4		\$11.46	\$1.91	\$12.18	\$2.03		\$12.99	\$2.17	\$13.92

PROD. #	TEC DISTRIBUTING		UPC CODES	PKG SIZE PER CASE	PKG SIZE									
	PRICES - TEC DISTRIBUTING	Feb-26			RETAIL CASE COST	PREVIOUS RETAIL CASE COST	RETAIL UNIT COST	RETAIL @ UNIT	15% SINGLES	RETAIL @ UNIT	20% SINGLES	RETAIL @ UNIT	25% SINGLES	RETAIL @ UNIT
ENERGY DRINKS														
ZOA ENERGY														
97728	ZERO SUGAR- FROSTED GRAPE 12 O	\$17.85	\$1.49	8 50021 01526 6	12	\$1.75		\$1.86		\$1.98		\$2.13		
97729	ZERO SUGAR - GREEN APPLE 12 OZ.	\$17.85	\$1.49	8 50051 75528 8	12	\$1.75		\$1.86		\$1.98		\$2.13		
97731	ZERO SUGAR - LEMON LIME 12 OZ	\$17.85	\$1.49	8 50051 75532 5	12	\$1.75		\$1.86		\$1.98		\$2.13		
97730	ZERO SUGAR - MANGO SPLASH 12 OZ	\$17.85	\$1.49	8 50051 75526 4	12	\$1.75		\$1.86		\$1.98		\$2.13		
97726	ZERO SUGAR- STRAW MELON 12 OZ.	\$17.85	\$1.49	8 50021 01565 7	12	\$1.75		\$1.86		\$1.98		\$2.13		
97720	ZERO SUGAR- TROPICAL 12 OZ.	\$17.85	\$1.49	8 50021 01543 5	12	\$1.75		\$1.86		\$1.98		\$2.13		
97722	ZERO SUGAR- WHITE PEACH 12 OZ.	\$17.85	\$1.49	8 50021 01544 2	12	\$1.75		\$1.86		\$1.98		\$2.13		
97721	ZERO SUGAR- WILD ORANGE 12 OZ.	\$17.85	\$1.49	8 50021 01532 9	12	\$1.75		\$1.86		\$1.98		\$2.13		
MIXES														
FEVER TREE														
197000	DISTILLERS COLA 4PK	\$30.00	\$5.00	8 12136 03099 4	6	\$5.88	\$1.47	\$6.25	\$1.56	\$6.67	\$1.67	\$7.14	\$1.79	
197001	SPARKLING CUCUMBER 4PK	\$30.00	\$5.00	8 12136 03018 5	6	\$5.88	\$1.47	\$6.25	\$1.56	\$6.67	\$1.67	\$7.14	\$1.79	
197002	SPARKLING SICILIAN LEM 4PK	\$30.00	\$5.00	8 12136 03017 3	6	\$5.88	\$1.47	\$6.25	\$1.56	\$6.67	\$1.67	\$7.14	\$1.79	
197003	LIGHT GINGER BEER 4PK	\$30.00	\$5.00	8 98195 00168 7	6	\$5.88	\$1.47	\$6.25	\$1.56	\$6.67	\$1.67	\$7.14	\$1.79	
197004	FEVER TREE PREMIUM TONIC 4PK	\$30.00	\$5.00	8 98195 00101 4	6	\$5.88	\$1.47	\$6.25	\$1.56	\$6.67	\$1.67	\$7.14	\$1.79	
197005	PREMIUM GINGER BEER 4PK	\$30.00	\$5.00	8 98195 00127 4	6	\$5.88	\$1.47	\$6.25	\$1.56	\$6.67	\$1.67	\$7.14	\$1.79	
197006	SPARKLING PINK GRAPEFRUIT 4PK	\$30.00	\$5.00	8 12136 03027 7	6	\$5.88	\$1.47	\$6.25	\$1.56	\$6.67	\$1.67	\$7.14	\$1.79	
197007	SPARKLING LIME & YUZU 4PK	\$30.00	\$5.00	8 12136 03085 7	6	\$5.88	\$1.47	\$6.25	\$1.56	\$6.67	\$1.67	\$7.14	\$1.79	
197008	BLOOD ORANGE GINGER BEER 4PK	\$30.00	\$5.00	8 12136 03181 6	6	\$5.88	\$1.47	\$6.25	\$1.56	\$6.67	\$1.67	\$7.14	\$1.79	
197009	PREMIUM GINGER ALE 4PK	\$30.00	\$5.00	8 98195 00109 0	6	\$5.88	\$1.47	\$6.25	\$1.56	\$6.67	\$1.67	\$7.14	\$1.79	
197010	PREMIUM CLUB SODA 4PK	\$30.00	\$5.00	8 98195 00113 7	6	\$5.88	\$1.47	\$6.25	\$1.56	\$6.67	\$1.67	\$7.14	\$1.79	
197011	PINEAPPLE GINGER BEER 4PK	\$30.00	\$5.00	8 12136 03296 7	6	\$5.88	\$1.47	\$6.25	\$1.56	\$6.67	\$1.67	\$7.14	\$1.79	
197012	MEDITERRANEAN TONIC 4PK	\$30.00	\$5.00	8 12136 03296 7	6	\$5.88	\$1.47	\$6.25	\$1.56	\$6.67	\$1.67	\$7.14	\$1.79	
197013	LIGHT PREMIUM TONIC 4PK	\$30.00	\$5.00	8 98195 00117 5	6	\$5.88	\$1.47	\$6.25	\$1.56	\$6.67	\$1.67	\$7.14	\$1.79	
197014	ELDERFLOWER TONIC WATER 4PK	\$30.00	\$5.00	8 98195 00165 6	6	\$5.88	\$1.47	\$6.25	\$1.56	\$6.67	\$1.67	\$7.14	\$1.79	
197017	LIGHT MARGARITA MIX 750 ML	\$37.50	\$6.25	8 12136 03190 8	6	\$7.35		\$7.81		\$8.33		\$8.93		
197018	BLOODY MARY MIX 750 ML	\$37.50	\$6.25	8 12136 03188 5	6	\$7.35		\$7.81		\$8.33		\$8.93		
197019	MOJITO MIX 750 ML	\$37.50	\$6.25	8 12136 03235 6	6	\$7.35		\$7.81		\$8.33		\$8.93		
197020	CLASSIC MARGARITA MIX 750 ML	\$37.50	\$6.25	8 12136 03192 2	6	\$7.35		\$7.81		\$8.33		\$8.93		
197022	PREMIUM TONIC 500 ML	\$20.32	\$2.54	8 98195 00134 2	8	\$2.99		\$3.18		\$3.39		\$3.63		
197024	PREMIUM GINGER BEER 500 ML	\$20.32	\$2.54	8 98195 00142 7	8	\$2.99		\$3.18		\$3.39		\$3.63		
197025	PREMIUM CLUB SODA 500 ML	\$20.32	\$2.54	8 98195 00148 9	8	\$2.99		\$3.18		\$3.39		\$3.63		
197026	LIGHT PREMIUM TONIC 500 ML	\$20.32	\$2.54	8 98195 00140 3	8	\$2.99		\$3.18		\$3.39		\$3.63		
197027	LIGHT PREMIUM TONIC 8 PK	\$18.00	\$6.00	8 98195 00176 2	3	\$7.06	\$0.88	\$7.50	\$0.94	\$8.00	\$1.00	\$8.57	\$1.07	
197028	SPARKLING PINK GRAPEFRUIT 8 PK	\$18.00	\$6.00	8 12136 03122 9	3	\$7.06	\$0.88	\$7.50	\$0.94	\$8.00	\$1.00	\$8.57	\$1.07	
197029	LIGHT GINGER BEER 8 PK	\$18.00	\$6.00	8 12136 03313 1	3	\$7.06	\$0.88	\$7.50	\$0.94	\$8.00	\$1.00	\$8.57	\$1.07	
197030	PREMIUM TONIC 8 PK	\$18.00	\$6.00	8 98195 00175 5	3	\$7.06	\$0.88	\$7.50	\$0.94	\$8.00	\$1.00	\$8.57	\$1.07	
197031	PREMIUM GINGER BEER 8 PK	\$18.00	\$6.00	8 12136 03059 8	3	\$7.06	\$0.88	\$7.50	\$0.94	\$8.00	\$1.00	\$8.57	\$1.07	
197032	PREMIUM GINGER ALE 8 PK	\$18.00	\$6.00	8 12136 03020 8	3	\$7.06	\$0.88	\$7.50	\$0.94	\$8.00	\$1.00	\$8.57	\$1.07	
197033	PREMIUM CLUB SODA 8 PK	\$18.00	\$6.00	8 12136 03021 5	3	\$7.06	\$0.88	\$7.50	\$0.94	\$8.00	\$1.00	\$8.57	\$1.07	
197034	ELDERFLOWER TONIC 8 PK	\$18.00	\$6.00	8 12136 03069 7	3	\$7.06	\$0.88	\$7.50	\$0.94	\$8.00	\$1.00	\$8.57	\$1.07	
197040	ESPRESSO MARTINI 500 ML	\$42.00	\$5.25	8 12136 03234 9	8	\$6.18	\$2.06	\$6.56	\$2.19	\$7.00	\$2.33	\$7.50	\$2.50	
NON ALCOHOL BEER														
PERONI 0.0% ABV														
78023	PERONI ZERO 6PK BTL	\$30.28	\$7.57	1 81954 00107 4	4	\$8.91	\$1.48	\$9.46	\$1.58	\$10.09	\$1.68	\$10.81	\$1.80	
SODA														
HENRY'S SODA														
76520	BLACK CHERRY 6/PK LN NR	\$20.34	\$5.09	0 34100 65805 2	4	\$5.98	\$1.00	\$6.36	\$1.06	\$6.78	\$1.13	\$7.26	\$1.21	
76320	ORANGE CREAM6/PK LN NR	\$20.34	\$5.09	0 34100 61805 6	4	\$5.98	\$1.00	\$6.36	\$1.06	\$6.78	\$1.13	\$7.26	\$1.21	
76220	ROOT BEER 6/PK LN NR	\$20.34	\$5.09	0 34100 66805 1	4	\$5.98	\$1.00	\$6.36	\$1.06	\$6.78	\$1.13	\$7.26	\$1.21	
76420	VANILLA CREAM 6/PK LN NR	\$20.34	\$5.09	0 34100 63805 4	4	\$5.98	\$1.00	\$6.36	\$1.06	\$6.78	\$1.13	\$7.26	\$1.21	