

| PROD. #                        | TEC DISTRIBUTING                    |        | RETAIL CASE COST | PREVIOUS RETAIL CASE COST | RETAIL UNIT COST | UPC CODES       | PKG SIZE PER CASE | RETAIL @ 15% |         | RETAIL @ 20% |         | RETAIL @ 25% |         | RETAIL @ 30% |         |
|--------------------------------|-------------------------------------|--------|------------------|---------------------------|------------------|-----------------|-------------------|--------------|---------|--------------|---------|--------------|---------|--------------|---------|
|                                | PRICES - TEC DISTRIBUTING           | Jul-26 |                  |                           |                  |                 |                   | UNIT         | SINGLES | UNIT         | SINGLES | UNIT         | SINGLES | UNIT         | SINGLES |
| <b>MOLSON COORS</b>            |                                     |        |                  |                           |                  |                 |                   |              |         |              |         |              |         |              |         |
| <b>ARNOLD PALMER</b>           |                                     |        |                  |                           |                  |                 |                   |              |         |              |         |              |         |              |         |
| 70901                          | SPIKED HALF & HALF 6PK CAN          |        | \$32.94          |                           | \$8.24           | 6 13008 74833 3 | 4                 | \$9.69       | \$1.61  | \$10.29      | \$1.72  | \$10.98      | \$1.83  | \$11.76      | \$1.96  |
| 70913                          | SPIKED HALF & HALF 24 OZ. CAN       |        | \$28.44          |                           | \$2.37           | 6 13008 74829 6 | 12                | \$2.79       |         | \$2.96       |         | \$3.16       |         | \$3.39       |         |
| 70914                          | SPIKED HALF & HALF VAR 12PK CAN     |        | \$30.73          |                           | \$15.37          | 6 13008 76835 5 | 2                 | \$18.08      | \$1.51  | \$19.21      | \$1.60  | \$20.49      | \$1.71  | \$21.95      | \$1.83  |
| <b>ARNOLD PALMER RASPBERRY</b> |                                     |        |                  |                           |                  |                 |                   |              |         |              |         |              |         |              |         |
| 70915                          | SPIKED HALF & HALF RASPBERRY 24 OZ. |        | \$28.44          |                           | \$2.37           | 6 13008 75222 4 | 12                | \$2.79       |         | \$2.96       |         | \$3.16       |         | \$3.39       |         |
| <b>BLUE MOON BELGIAN</b>       |                                     |        |                  |                           |                  |                 |                   |              |         |              |         |              |         |              |         |
| 65002                          | WHITE ALE 12PK CAN                  |        | \$30.73          |                           | \$15.37          | 0 71990 09506 2 | 2                 | \$18.08      | \$1.51  | \$19.21      | \$1.60  | \$20.49      | \$1.71  | \$21.95      | \$1.83  |
| 65020                          | WHITE ALE 6PK LNNR                  |        | \$32.94          |                           | \$8.24           | 0 71990 09511 6 | 4                 | \$9.69       | \$1.61  | \$10.29      | \$1.72  | \$10.98      | \$1.83  | \$11.76      | \$1.96  |
| 65021                          | WHITE ALE 12PK LNNR                 |        | \$30.73          |                           | \$15.37          | 0 71990 09516 1 | 2                 | \$18.08      | \$1.51  | \$19.21      | \$1.60  | \$20.49      | \$1.71  | \$21.95      | \$1.83  |
| 65081                          | WHITE ALE 12/19.2 OZ CAN            |        | \$27.64          |                           | \$2.30           | 0 71990 00114 8 | 12                | \$2.71       |         | \$2.88       |         | \$3.07       |         | \$3.29       |         |
| 65050                          | 1/2 BBLs                            |        | \$165.00         |                           | \$165.00         | 0 71990 09515 4 | 1                 | \$194.12     |         | \$206.25     |         | \$220.00     |         | \$235.71     |         |
| 65052                          | 1/6 BBLs                            |        | \$74.00          |                           | \$74.00          | 0 71990 09518 5 | 1                 | \$87.06      |         | \$92.50      |         | \$98.67      |         | \$105.71     |         |
| <b>BLUE MOON EXTRA</b>         |                                     |        |                  |                           |                  |                 |                   |              |         |              |         |              |         |              |         |
| 65083                          | BLUE MOON EXTRA 19.2 OZ.            |        | \$27.64          |                           | \$2.30           | 0 71990 00136 0 | 12                | \$2.71       |         | \$2.88       |         | \$3.07       |         | \$3.29       |         |
| <b>BLUE MOON LIGHT</b>         |                                     |        |                  |                           |                  |                 |                   |              |         |              |         |              |         |              |         |
| 64991                          | 12PK CAN                            |        | \$30.73          |                           | \$15.37          | 0 71990 09592 5 | 2                 | \$18.08      | \$1.51  | \$19.21      | \$1.60  | \$20.49      | \$1.71  | \$21.95      | \$1.83  |
| <b>BLUE MOON MANGO WHEAT</b>   |                                     |        |                  |                           |                  |                 |                   |              |         |              |         |              |         |              |         |
| 65145                          | 1/2 BBLs                            |        | \$165.00         |                           | \$165.00         |                 | 1                 | \$194.12     |         | \$206.25     |         | \$220.00     |         | \$235.71     |         |
| <b>BLUE MOON NA</b>            |                                     |        |                  |                           |                  |                 |                   |              |         |              |         |              |         |              |         |
| 65037                          | 6PK CAN                             |        | \$32.94          |                           | \$8.24           | 0 71990 00104 9 | 4                 | \$9.69       | \$1.61  | \$10.29      | \$1.72  | \$10.98      | \$1.83  | \$11.76      | \$1.96  |
| 65038                          | 12 PK CAN                           |        | \$30.73          |                           | \$15.37          | 0 71990 00147 6 | 2                 | \$18.08      | \$1.51  | \$19.21      | \$1.60  | \$20.49      | \$1.71  | \$21.95      | \$1.83  |
| <b>COORS</b>                   |                                     |        |                  |                           |                  |                 |                   |              |         |              |         |              |         |              |         |
| 60002                          | 12/PK CAN                           |        | \$23.23          |                           | \$11.62          | 0 71990 00047 9 | 2                 | \$13.66      | \$1.14  | \$14.52      | \$1.21  | \$15.49      | \$1.29  | \$16.59      | \$1.38  |
| 60005                          | 30/PK CAN                           |        | \$26.24          |                           | \$26.24          | 0 71990 10033 9 | 1                 | \$30.87      | \$1.03  | \$32.80      | \$1.09  | \$34.99      | \$1.17  | \$37.49      | \$1.25  |
| 60006                          | 6PK 16 OZ. CAN                      |        | \$32.97          |                           | \$8.24           | 0 71990 10002 5 | 4                 | \$9.70       | \$1.62  | \$10.30      | \$1.72  | \$10.99      | \$1.83  | \$11.78      | \$1.96  |
| 60010                          | 12PK 16OZ CAN                       |        | \$24.74          |                           | \$12.37          | 0 71990 17040 0 | 2                 | \$14.55      | \$1.21  | \$15.46      | \$1.29  | \$16.49      | \$1.37  | \$17.67      | \$1.47  |
| 60011                          | 18/PK CAN                           |        | \$16.87          |                           | \$16.87          | 0 71990 10020 9 | 1                 | \$19.85      | \$1.10  | \$21.09      | \$1.17  | \$22.49      | \$1.25  | \$24.10      | \$1.34  |
| 60012                          | 18 PK 16 OZ. CAN                    |        | \$19.87          |                           | \$19.87          | 0 71990 10087 2 | 1                 | \$23.38      | \$1.30  | \$24.84      | \$1.38  | \$26.49      | \$1.47  | \$28.39      | \$1.58  |
| 60013                          | 12/24 OZ CANS                       |        | \$26.92          |                           | \$2.24           | 0 71990 10071 1 | 12                | \$2.64       |         | \$2.80       |         | \$2.99       |         | \$3.20       |         |
| 60008                          | ALUM.BOT 2/9PK/16OZ                 |        | \$24.74          |                           | \$12.37          | 0 71990 17022 6 | 2                 | \$14.55      | \$1.21  | \$15.46      | \$1.29  | \$16.49      | \$1.37  | \$17.67      | \$1.96  |
| 60018                          | ALUM. BOT 15PK 16 OZ.               |        | \$17.99          |                           | \$17.99          | 0 71990 38642 9 | 1                 | \$21.16      | \$1.41  | \$22.49      | \$1.50  | \$23.99      | \$1.60  | \$25.70      | \$1.71  |
| 60025                          | 6PK STUBBY BTL                      |        | \$30.87          |                           | \$7.72           | 0 71990 17028 8 | 4                 | \$9.08       | \$1.51  | \$9.65       | \$1.61  | \$10.29      | \$1.72  | \$11.03      | \$1.84  |
| 60031                          | 12 PK STUBBY BTL                    |        | \$23.23          |                           | \$11.62          | 0 71990 17037 0 | 2                 | \$13.66      | \$1.14  | \$14.52      | \$1.21  | \$15.49      | \$1.29  | \$16.59      | \$1.38  |
| 60026                          | 24 PK STUBBY BTL                    |        | \$22.99          |                           | \$22.99          | 0 71990 17036 3 | 1                 | \$27.05      | \$1.13  | \$28.74      | \$1.20  | \$30.65      | \$1.28  | \$32.84      | \$1.37  |
| 60033                          | 18 PK STUBBY BTL                    |        | \$16.87          |                           | \$16.87          | 0 71990 17038 7 | 1                 | \$19.85      | \$1.10  | \$21.09      | \$1.17  | \$22.49      | \$1.25  | \$24.10      | \$1.34  |
| 60050                          | 1/2 BBLs                            |        | \$144.00         |                           | \$144.00         | 0 71990 10080 3 | 1                 | \$169.41     |         | \$180.00     |         | \$192.00     |         | \$205.71     |         |
| 60051                          | 1/4 BBLs                            |        | \$72.00          |                           | \$72.00          | 0 71990 10090 2 | 1                 | \$84.71      |         | \$90.00      |         | \$96.00      |         | \$102.86     |         |
| <b>COORS LIGHT</b>             |                                     |        |                  |                           |                  |                 |                   |              |         |              |         |              |         |              |         |
| 60102                          | 12/PK CAN                           |        | \$23.23          |                           | \$11.62          | 0 71990 00048 6 | 2                 | \$13.66      | \$1.14  | \$14.52      | \$1.21  | \$15.49      | \$1.29  | \$16.59      | \$1.38  |
| 60105                          | 30/PK CAN                           |        | \$26.24          |                           | \$26.24          | 0 71990 30030 2 | 1                 | \$30.87      | \$1.03  | \$32.80      | \$1.09  | \$34.99      | \$1.17  | \$37.49      | \$1.25  |
| 60106                          | 6PK 16 OZ. CAN                      |        | \$32.97          |                           | \$8.24           | 0 71990 32000 3 | 4                 | \$9.70       | \$1.62  | \$10.30      | \$1.72  | \$10.99      | \$1.83  | \$11.78      | \$1.96  |
| 60108                          | ALUM.BOT 2/9PK/16OZ                 |        | \$24.74          |                           | \$12.37          | 0 71990 30104 0 | 2                 | \$14.55      | \$1.21  | \$15.46      | \$1.29  | \$16.49      | \$1.37  | \$17.67      | \$1.96  |
| 60110                          | 12PK 16OZ CAN                       |        | \$24.74          |                           | \$12.37          | 0 71990 09528 4 | 2                 | \$14.55      | \$1.21  | \$15.46      | \$1.29  | \$16.49      | \$1.37  | \$17.67      | \$1.47  |
| 60111                          | 18/PK CAN                           |        | \$16.87          |                           | \$16.87          | 0 71990 30017 3 | 1                 | \$19.85      | \$1.10  | \$21.09      | \$1.17  | \$22.49      | \$1.25  | \$24.10      | \$1.34  |
| 60112                          | 18PK/16OZ CANS                      |        | \$19.87          |                           | \$19.87          | 0 71990 30073 9 | 1                 | \$23.38      | \$1.30  | \$24.84      | \$1.38  | \$26.49      | \$1.47  | \$28.39      | \$1.58  |
| 60113                          | 12/24 OZ CANS                       |        | \$26.92          |                           | \$2.24           | 0 71990 30065 4 | 12                | \$2.64       |         | \$2.80       |         | \$2.99       |         | \$3.20       |         |
| 60127                          | 3 PACK 24 OZ. CAN                   |        | \$26.84          |                           | \$6.71           | 0 71990 30120 0 | 4                 | \$7.89       |         | \$8.39       |         | \$8.95       |         | \$9.59       |         |
| 60116                          | 24 PK 16 OZ. CAN                    |        | \$23.50          |                           | \$23.50          | 0 71990 30128 6 | 1                 | \$27.65      | \$1.15  | \$29.38      | \$1.22  | \$31.33      | \$1.31  | \$33.57      | \$1.40  |
| 60118                          | ALUM. BOT 15PK 16 OZ.               |        | \$17.99          |                           | \$17.99          | 0 71990 09527 7 | 1                 | \$21.16      | \$1.41  | \$22.49      | \$1.50  | \$23.99      | \$1.60  | \$25.70      | \$1.71  |
| 60120                          | 6/PK LN NR                          |        | \$30.87          |                           | \$7.72           | 0 71990 30005 0 | 4                 | \$9.08       | \$1.51  | \$9.65       | \$1.61  | \$10.29      | \$1.72  | \$11.03      | \$1.84  |
| 60121                          | 12/PK LN NR                         |        | \$23.23          |                           | \$11.62          | 0 71990 30069 2 | 2                 | \$13.66      | \$1.14  | \$14.52      | \$1.21  | \$15.49      | \$1.29  | \$16.59      | \$1.38  |
| 60122                          | 24/PK LN NR                         |        | \$22.99          |                           | \$22.99          | 0 71990 30079 1 | 1                 | \$27.05      | \$1.13  | \$28.74      | \$1.20  | \$30.65      | \$1.28  | \$32.84      | \$1.37  |
| 60123                          | 18/PK LNNR                          |        | \$16.87          |                           | \$16.87          | 0 71990 30078 4 | 1                 | \$19.85      | \$1.10  | \$21.09      | \$1.17  | \$22.49      | \$1.25  | \$24.10      | \$1.34  |
| 60124                          | 24 PK 16 OZ. ALUM BTL               |        | \$27.60          |                           | \$27.60          | 0 71990 30106 4 | 1                 | \$32.47      | \$1.35  | \$34.50      | \$1.44  | \$36.80      | \$1.53  | \$39.43      | \$1.64  |
| 60150                          | 1/2 BBLs                            |        | \$144.00         |                           | \$144.00         | 0 71990 30080 7 | 1                 | \$169.41     |         | \$180.00     |         | \$192.00     |         | \$205.71     |         |
| 60151                          | 1/4 BBLs                            |        | \$72.00          |                           | \$72.00          | 0 71990 30090 6 | 1                 | \$84.71      |         | \$90.00      |         | \$96.00      |         | \$102.86     |         |
| <b>COORS NA</b>                |                                     |        |                  |                           |                  |                 |                   |              |         |              |         |              |         |              |         |
| 60922                          | COORS EDGE 6PK BTL                  |        | \$26.97          |                           | \$6.74           | 0 71990 77005 1 | 4                 | \$7.93       | \$1.32  | \$8.43       | \$1.40  | \$8.99       | \$1.50  | \$9.63       | \$1.61  |
| <b>CUSQUENA</b>                |                                     |        |                  |                           |                  |                 |                   |              |         |              |         |              |         |              |         |
| 72930                          | CUSQUENA 6PK BTL                    |        | \$34.47          |                           | \$8.62           | 0 08896 00127 9 | 4                 | \$10.14      | \$1.69  | \$10.77      | \$1.80  | \$11.49      | \$1.92  | \$12.31      | \$2.05  |
| <b>FOSTERS USA</b>             |                                     |        |                  |                           |                  |                 |                   |              |         |              |         |              |         |              |         |
| 78238                          | FOSTERS PREM.ALE 25.4 OZ            |        | \$28.48          |                           | \$2.37           | 0 70897 18331 5 | 12                | \$2.79       |         | \$2.97       |         | \$3.16       |         | \$3.39       |         |
| 78338                          | FOSTERS 25.4 OZ CANS                |        | \$28.48          |                           | \$2.37           | 0 70897 01331 5 | 12                | \$2.79       |         | \$2.97       |         | \$3.16       |         | \$3.39       |         |
| <b>GENUINE DRAFT</b>           |                                     |        |                  |                           |                  |                 |                   |              |         |              |         |              |         |              |         |
| 70005                          | 30/PK CAN                           |        | \$26.24          |                           | \$26.24          | 0 34100 17341 8 | 1                 | \$30.87      | \$1.03  | \$32.80      | \$1.09  | \$34.99      | \$1.17  | \$37.49      | \$1.25  |
| 70021                          | 12/PK LNNR                          |        | \$23.23          |                           | \$11.62          | 0 34100 17509 2 | 2                 | \$13.66      | \$1.14  | \$14.52      | \$1.21  | \$15.49      | \$1.29  | \$16.59      | \$1.38  |
| 70023                          | 18/PK LNNR                          |        | \$16.87          |                           | \$16.87          | 0 34100 17256 5 | 1                 | \$19.85      | \$1.10  | \$21.09      | \$1.17  | \$22.49      | \$1.25  | \$24.10      | \$1.34  |
| <b>HAMMS</b>                   |                                     |        |                  |                           |                  |                 |                   |              |         |              |         |              |         |              |         |
| 75011                          | 24 PK SUITCASE                      |        | \$15.74          |                           | \$15.74          | 0 34100 80706 1 | 1                 | \$18.52      | \$0.77  | \$19.68      | \$0.82  | \$20.99      | \$0.87  | \$22.49      | \$0.94  |
| <b>HAPPY THURSDAYS</b>         |                                     |        |                  |                           |                  |                 |                   |              |         |              |         |              |         |              |         |
| 71419                          | VARIETY 12PK CAN                    |        | \$30.73          |                           | \$15.37          | 0 34100 01334 9 | 2                 | \$18.08      | \$1.51  | \$19.21      | \$1.60  | \$20.49      | \$1.71  | \$21.95      | \$1.83  |
| <b>HIGH LIFE</b>               |                                     |        |                  |                           |                  |                 |                   |              |         |              |         |              |         |              |         |
| 73005                          | 30PK CAN                            |        | \$20.99          |                           | \$20.99          | 0 34100 01341 7 | 1                 | \$24.69      | \$0.82  | \$26.24      | \$0.87  | \$27.99      | \$0.93  | \$29.99      | \$1.00  |
| 73010                          | 12PK 16OZ CAN                       |        | \$20.24          |                           | \$10.12          | 0 34100 51678 9 | 2                 | \$11.91      | \$0.99  | \$12.65      | \$1.05  | \$13.49      | \$1.12  | \$14.46      | \$1.20  |
| 73020                          | 6/PK LN NR                          |        | \$23.00          |                           | \$5.75           | 0 34100 01505 3 | 4                 | \$6.76       | \$1.13  | \$7.19       | \$1.20  | \$7.67       | \$1.28  | \$8.21       | \$1.37  |
| 73021                          | 12/PK LNNR                          |        | \$18.74          |                           | \$9.37           | 0 34100 01509 1 | 2                 | \$11.02      | \$0.92  | \$11.71      | \$0.98  | \$12.49      | \$1.04  | \$13.39      | \$1.12  |
| 73023                          | 18 PK LNNR                          |        | \$13.49          |                           | \$13.49          | 0 34100 01256 4 | 1                 | \$15.87      | \$0.88  | \$16.86      | \$0.94  | \$17.99      | \$1.00  | \$19.27      | \$1.07  |
| 89007                          | 32OZ CAN                            |        | \$25.11          |                           | \$2.09           | 0 34100 00008 0 | 12                | \$2.46       |         | \$2.62       |         | \$2.79       |         | \$2.99       |         |
| <b>ICEHOUSE</b>                |                                     |        |                  |                           |                  |                 |                   |              |         |              |         |              |         |              |         |
| 71206                          | 6PK 16 OZ. CAN                      |        | \$27.98          |                           | \$7.00           | 0 34100 00882 6 | 4                 | \$8.23       | \$1.37  | \$8.74       | \$1.46  | \$9.33       | \$1.55  | \$9.99       | \$1.67  |
| 71213                          | 12/24 OZ CANS                       |        | \$23.47          |                           | \$1.96           | 0 34100 00880 2 | 12                | \$2.30       |         | \$2.44       |         | \$2.61       |         | \$2.79       |         |
| <b>KEYSTONE LIGHT</b>          |                                     |        |                  |                           |                  |                 |                   |              |         |              |         |              |         |              |         |
| 61105                          | 30/PK CAN                           |        | \$20.99          |                           | \$20.99          | 0 71990 48019 6 | 1                 | \$24.69      | \$0.82  | \$26.24      | \$0.87  | \$27.99      | \$0.93  | \$29.99      | \$1.00  |
| 61106                          | 6PK 16 OZ. CAN                      |        | \$27.98          |                           | \$7.00           | 0 71990 48008 0 | 4                 | \$8.23       | \$1.37  | \$8.74       | \$1.46  | \$9.33       | \$1.55  | \$9.99       | \$1.67  |
| 61107                          | 18PK/16OZ CANS                      |        | \$16.12          |                           | \$16.12          | 0 71990 48017 2 | 1                 | \$18.96      | \$1.05  | \$20.15      | \$1.12  | \$21.49      | \$1.19  | \$23.03      | \$1.28  |
| 61113                          | 24OZ CAN                            |        | \$23.47          |                           | \$1.96           | 0 71990 48024 0 | 12                | \$2.30       |         | \$2.44       |         | \$2.61       |         | \$2.79       |         |
| 61115                          | 2/15 PK CANS                        |        | \$21.73          |                           | \$10.8           |                 |                   |              |         |              |         |              |         |              |         |

| TEC DISTRIBUTING            |                                | RETAIL   | PREVIOUS  | RETAIL   | PKG SIZE        |      | RETAIL @ |         | RETAIL @ |         | RETAIL @ |         | RETAIL @ |          |
|-----------------------------|--------------------------------|----------|-----------|----------|-----------------|------|----------|---------|----------|---------|----------|---------|----------|----------|
| PROD.                       | PRICES - TEC DISTRIBUTING      | CASE     | RETAIL    | UNIT     | UPC             | PER  | UNIT     | 15%     | UNIT     | 20%     | UNIT     | 25%     | UNIT     | 30%      |
| #                           | Jul-26                         | COST     | CASE COST | COST     | CODES           | CASE | UNIT     | SINGLES | UNIT     | SINGLES | UNIT     | SINGLES | UNIT     | SINGLES  |
| <b>MICKEY'S MALT</b>        |                                |          |           |          |                 |      |          |         |          |         |          |         |          |          |
| 77813                       | 12/24 OZ CANS                  | \$23.47  |           | \$1.96   | 0 34100 00217 6 | 12   | \$2.30   |         | \$2.44   |         | \$2.61   |         | \$2.79   |          |
| 77836                       | 40 OZ BOT                      | \$27.68  |           | \$2.31   | 0 34100 00185 8 | 12   | \$2.71   |         | \$2.88   |         | \$3.08   |         | \$3.30   |          |
| <b>MILLER LITE</b>          |                                |          |           |          |                 |      |          |         |          |         |          |         |          |          |
| 70205                       | 30/PK CAN                      | \$26.24  |           | \$26.24  | 0 34100 57341 6 | 1    | \$30.87  | \$1.03  | \$32.80  | \$1.09  | \$34.99  | \$1.17  | \$37.49  | \$1.25   |
| 70206                       | 6PK 16 OZ. CAN                 | \$32.97  |           | \$8.24   | 0 34100 00357 9 | 4    | \$9.70   | \$1.62  | \$10.30  | \$1.72  | \$10.99  | \$1.83  | \$11.78  | \$1.96   |
| 70207                       | ALUM.BOT 2/9PK/16OZ            | \$24.74  |           | \$12.37  | 0 34100 57023 1 | 2    | \$14.55  | \$1.62  | \$15.46  | \$1.72  | \$16.49  | \$1.83  | \$17.67  | \$1.96   |
| 70210                       | 12PK 16OZ CAN                  | \$24.74  |           | \$12.37  | 0 34100 57653 0 | 2    | \$14.55  | \$1.21  | \$15.46  | \$1.29  | \$16.49  | \$1.37  | \$17.67  | \$1.47   |
| 70211                       | 18/PK CAN                      | \$16.87  |           | \$16.87  | 0 34100 57340 9 | 1    | \$19.85  | \$1.10  | \$21.09  | \$1.17  | \$22.49  | \$1.25  | \$24.10  | \$1.34   |
| 70216                       | 24 PK 16 OZ. CAN               | \$23.50  |           | \$23.50  | 0 34100 57323 2 | 1    | \$27.65  | \$1.15  | \$29.38  | \$1.22  | \$31.33  | \$1.31  | \$33.57  | \$1.40   |
| 70218                       | ALUM. BOT 15PK 16 OZ.          | \$17.99  |           | \$17.99  | 0 34100 57707 0 | 1    | \$21.16  | \$1.41  | \$22.49  | \$1.50  | \$23.99  | \$1.60  | \$25.70  | \$1.71   |
| 70214                       | 12/32 OZ. CANS                 | \$26.92  |           | \$2.24   | 0 34100 00358 6 | 12   | \$2.64   |         | \$2.80   |         | \$2.99   |         | \$3.20   |          |
| 70220                       | 6/PK LN NR                     | \$30.87  |           | \$7.72   | 0 34100 57505 2 | 4    | \$9.08   | \$1.51  | \$9.65   | \$1.61  | \$10.29  | \$1.72  | \$11.03  | \$1.84   |
| 70221                       | 12 PK LNNR                     | \$23.23  |           | \$11.62  | 0 34100 57509 0 | 2    | \$13.66  | \$1.14  | \$14.52  | \$1.21  | \$15.49  | \$1.29  | \$16.59  | \$1.38   |
| 70222                       | 24 PK LNNR                     | \$22.99  |           | \$22.99  | 0 34100 57215 0 | 1    | \$27.05  | \$1.13  | \$28.74  | \$1.20  | \$30.65  | \$1.28  | \$32.84  | \$1.37   |
| 70223                       | 18/PK LNNR                     | \$16.87  |           | \$16.87  | 0 34100 57256 3 | 1    | \$19.85  | \$1.10  | \$21.09  | \$1.17  | \$22.49  | \$1.25  | \$24.10  | \$1.34   |
| 70250                       | 1/2 BBLs                       | \$144.00 |           | \$144.00 | 0 34100 00534 4 | 1    | \$169.41 |         | \$180.00 |         | \$192.00 |         | \$205.71 |          |
| 70253                       | 1/4 BBLs SK                    | \$72.00  |           | \$72.00  | 0 34100 00533 7 | 1    | \$84.71  |         | \$90.00  |         | \$96.00  |         | \$102.86 |          |
| <b>OLDE ENGLISH 800</b>     |                                |          |           |          |                 |      |          |         |          |         |          |         |          |          |
| 76036                       | 40 OZ BOT                      | \$28.48  |           | \$2.37   | 0 34100 00241 1 | 12   | \$2.79   |         | \$2.97   |         | \$3.16   |         | \$3.39   |          |
| <b>PERONI</b>               |                                |          |           |          |                 |      |          |         |          |         |          |         |          |          |
| 78026                       | PERONI 6PK/12 OZ. BOT          | \$32.97  |           | \$8.24   | 1 81954 00002 2 | 4    | \$9.70   | \$1.62  | \$10.30  | \$1.72  | \$10.99  | \$1.83  | \$11.78  | \$1.96   |
| 78020                       | PERONI 12PK BTL                | \$30.73  |           | \$15.37  | 1 81954 00004 6 | 2    | \$18.08  | \$1.51  | \$19.21  | \$1.60  | \$20.49  | \$1.71  | \$21.95  | \$1.83   |
| 78051                       | PERONI 1/4 BBLs                | \$95.00  |           | \$95.00  |                 | 1    | \$111.76 |         | \$118.75 |         | \$126.67 |         | \$135.71 |          |
| 78050                       | PERONI 1/2 BBLs                | \$190.00 |           | \$190.00 |                 | 1    | \$223.53 |         | \$237.50 |         | \$253.33 |         | \$271.43 |          |
| <b>PILSNER</b>              |                                |          |           |          |                 |      |          |         |          |         |          |         |          |          |
| 78130                       | PILSNER URQUELL 6PK LN         | \$32.97  |           | \$8.24   | 0 72311 63001 6 | 4    | \$9.70   | \$1.62  | \$10.30  | \$1.72  | \$10.99  | \$1.83  | \$11.78  | \$1.96   |
| 78131                       | PILSNER URQUELL 12PK LN        | \$30.73  |           | \$15.37  | 0 72311 13312 8 | 2    | \$18.08  | \$1.51  | \$19.21  | \$1.60  | \$20.49  | \$1.71  | \$21.95  | \$1.83   |
| 78150                       | PILSNER 13.2 GAL BBL           | \$165.00 |           | \$165.00 | ABC00000081     | 1    | \$194.12 |         | \$206.25 |         | \$220.00 |         | \$235.71 |          |
| <b>REDD'S APPLE</b>         |                                |          |           |          |                 |      |          |         |          |         |          |         |          |          |
| 74702                       | APPLE 6 PK LNNR                | \$32.94  |           | \$8.24   | 0 34100 08716 6 | 4    | \$9.69   | \$1.61  | \$10.29  | \$1.72  | \$10.98  | \$1.83  | \$11.76  | \$1.96   |
| 74721                       | APPLE 12 PK LNNR               | \$30.73  |           | \$15.37  | 0 34100 08722 7 | 2    | \$18.08  | \$1.51  | \$19.21  | \$1.60  | \$20.49  | \$1.71  | \$21.95  | \$1.83   |
| 74849                       | PEACH 6PK BTL                  | \$32.94  |           | \$8.24   | 0 34100 08730 2 | 4    | \$9.69   | \$1.61  | \$10.29  | \$1.72  | \$10.98  | \$1.83  | \$11.76  | \$1.96   |
| <b>REDD'S WICKED APPLE</b>  |                                |          |           |          |                 |      |          |         |          |         |          |         |          |          |
| 74864                       | APPLE 24 OZ.                   | \$29.31  |           | \$2.44   | 0 34100 00323 4 | 12   | \$2.87   |         | \$3.05   |         | \$3.26   |         | \$3.49   |          |
| 74863                       | APPLE BITES 7.5 OZ.            | \$25.20  |           | \$12.60  | 0 34100 01415 5 | 2    | \$14.82  | \$1.24  | \$15.75  | \$1.31  | \$16.80  | \$1.40  | \$18.00  | \$1.50   |
| <b>SIMPLY SPIKED</b>        |                                |          |           |          |                 |      |          |         |          |         |          |         |          |          |
| 60971                       | STRAWBERRY 24 OZ.              | \$29.31  |           | \$2.44   | 8 10078 78062 5 | 12   | \$2.87   |         | \$3.05   |         | \$3.26   |         | \$3.49   |          |
| 60970                       | VARIETY- LEMONADE- 12PK CAN    | \$30.73  |           | \$15.37  | 8 10078 78020 5 | 2    | \$18.08  | \$1.51  | \$19.21  | \$1.60  | \$20.49  | \$1.71  | \$21.95  | \$1.83   |
| 60982                       | VARIETY- TROPICAL- 12PK CAN    | \$30.73  |           | \$15.37  | 8 10078 78213 1 | 2    | \$18.08  | \$1.51  | \$19.21  | \$1.60  | \$20.49  | \$1.71  | \$21.95  | \$1.83   |
| <b>SIMPLY SPIKED BOLD</b>   |                                |          |           |          |                 |      |          |         |          |         |          |         |          |          |
| 60990                       | CHERRY LIMEADE 24 OZ.          | \$29.31  |           | \$2.44   | 8 10078 78182 0 | 12   | \$2.87   |         | \$3.05   |         | \$3.26   |         | \$3.49   |          |
| 60991                       | SIGNATURE LEMONADE 24 OZ.      | \$29.31  |           | \$2.44   | 8 10078 78180 6 | 12   | \$2.87   |         | \$3.05   |         | \$3.26   |         | \$3.49   |          |
| 60983                       | SPIKED BOLD VARIETY 12PK CAN   | \$30.73  |           | \$15.37  | 8 10078 78263 6 | 2    | \$18.08  | \$1.51  | \$19.21  | \$1.60  | \$20.49  | \$1.71  | \$21.95  | \$1.83   |
| <b>SIMPLY SPIKED BOLDER</b> |                                |          |           |          |                 |      |          |         |          |         |          |         |          |          |
| 60992                       | STRAWBERRY LEMONADE 12PK 7.5 C | \$25.20  |           | \$12.60  | 8 10078 78278 0 | 2    | \$14.82  | \$1.24  | \$15.75  | \$1.31  | \$16.80  | \$1.40  | \$18.00  | \$1.50   |
| <b>SOL BEER</b>             |                                |          |           |          |                 |      |          |         |          |         |          |         |          |          |
| 68091                       | 32 OZ.                         | \$36.03  |           | \$3.00   | 0 72311 13232 9 | 12   | \$3.53   |         | \$3.75   |         | \$4.00   |         | \$4.29   |          |
| 68093                       | CHELADA 24 OZ.                 | \$31.83  |           | \$2.65   | 0 89826 13028 3 | 12   | \$3.12   |         | \$3.32   |         | \$3.54   |         | \$3.79   |          |
| <b>STEEL RESERVE</b>        |                                |          |           |          |                 |      |          |         |          |         |          |         |          |          |
| 68105                       | RESERVE 24 OZ. CANS            | \$23.43  |           | \$1.95   | 0 78250 00328 7 | 12   | \$2.30   |         | \$2.44   |         | \$2.60   |         | \$2.79   |          |
| 68106                       | RESERVE 40 OZ. BTL             | \$28.48  |           | \$2.37   | 0 78250 00624 0 | 12   | \$2.79   |         | \$2.97   |         | \$3.16   |         | \$3.39   |          |
| 68111                       | WILD BERRY 24 OZ.              | \$25.11  |           | \$2.09   | 0 78250 00605 9 | 12   | \$2.46   |         | \$2.62   |         | \$2.79   |         | \$2.99   |          |
| <b>TOPO CHICO</b>           |                                |          |           |          |                 |      |          |         |          |         |          |         |          |          |
| 60951                       | STRAW GUAVA 6PK 16 OZ.         | \$33.56  |           | \$8.39   | 8 10078 78056 4 | 4    | \$9.87   | \$1.65  | \$10.49  | \$1.75  | \$11.19  | \$1.86  | \$11.99  | \$2.00   |
| 60953                       | STRAW GUAVA 12PK BTL           | \$30.73  |           | \$15.37  | 8 10078 78007 6 | 2    | \$18.08  | \$1.51  | \$19.21  | \$1.60  | \$20.49  | \$1.71  | \$21.95  | \$1.83   |
| 60958                       | VARIETY- HARD SELT 12PK CAN    | \$30.73  |           | \$15.37  | 0 21136 18087 9 | 2    | \$18.08  | \$1.51  | \$19.21  | \$1.60  | \$20.49  | \$1.71  | \$21.95  | \$1.83   |
| <b>TOPO CHICO MAX</b>       |                                |          |           |          |                 |      |          |         |          |         |          |         |          |          |
| 60967                       | MAX MARGARITA 24 OZ.           | \$29.31  |           | \$2.44   | 8 10078 78222 3 | 12   | \$2.87   |         | \$3.05   |         | \$3.26   |         | \$3.49   |          |
| <b>IMPORTS / MICRO'S</b>    |                                |          |           |          |                 |      | UNIT     |         | UNIT     | SINGLES |          |         |          |          |
| <b>CORONA EXTRA</b>         |                                |          |           |          |                 |      |          |         |          |         |          |         |          |          |
| 88000                       | EXTRA 24OZ CAN                 | \$31.84  |           | \$2.65   | 0 80660 95643 5 | 12   | \$3.12   |         | \$3.32   |         | \$3.54   |         | \$3.79   |          |
| 88002                       | EXTRA 12/PK CAN                | \$32.98  |           | \$16.49  | 0 80660 95695 4 | 2    | \$19.40  | \$1.62  | \$20.61  | \$1.72  | \$21.99  | \$1.83  | \$23.56  | \$1.96   |
| 88020                       | EXTRA 6PK BTL                  | \$35.97  |           | \$8.99   | 0 80660 95605 3 | 4    | \$10.58  | \$1.76  | \$11.24  | \$1.87  | \$11.99  | \$2.00  | \$12.85  | \$2.14   |
| 88021                       | EXTRA12 PK BTL                 | \$32.98  |           | \$16.49  | 0 80660 95615 2 | 2    | \$19.40  | \$1.62  | \$20.61  | \$1.72  | \$21.99  | \$1.83  | \$23.56  | \$1.96   |
| 88022                       | EXTRA 24 PK BTL                | \$27.74  |           | \$27.74  | 0 80660 95608 4 | 1    | \$32.64  | \$1.36  | \$34.68  | \$1.44  | \$36.99  | \$1.54  | \$39.63  | \$1.65   |
| 88011                       | EXTRA 18 PK CAN                | \$19.49  |           | \$19.49  | 0 33544 95002 9 | 1    | \$22.93  | \$1.27  | \$24.36  | \$1.35  | \$25.99  | \$1.44  | \$27.84  | \$1.55   |
| 88023                       | EXTRA 18 PK BTL                | \$23.24  |           | \$23.24  | 0 80660 95680 0 | 1    | \$27.34  | \$1.52  | \$29.05  | \$1.61  | \$30.99  | \$1.72  | \$33.20  | \$1.84   |
| 88039                       | EXTRA 24OZ BTL                 | \$31.84  |           | \$2.65   | 0 80660 95641 1 | 12   | \$3.12   |         | \$3.32   |         | \$3.54   |         | \$3.79   |          |
| <b>CORONA FAMILIAR</b>      |                                |          |           |          |                 |      |          |         |          |         |          |         |          |          |
| 88038                       | FAMILIAR 32 OZ. BTL            | \$36.03  |           | \$3.00   | 0 80660 95683 1 | 12   | \$3.53   |         | \$3.75   |         | \$4.00   |         | \$4.29   |          |
| 88061                       | FAMILIAR 6PK BTL               | \$35.97  |           | \$8.99   | 0 33544 95051 7 | 4    | \$10.58  | \$1.76  | \$11.24  | \$1.87  | \$11.99  | \$2.00  | \$12.85  | \$2.14   |
| 88062                       | FAMILIAR 12 PK BTL             | \$32.98  |           | \$16.49  | 0 33544 95053 1 | 2    | \$19.40  | \$1.62  | \$20.61  | \$1.72  | \$21.99  | \$1.83  | \$23.56  | \$1.96   |
| <b>CORONA LIGHT</b>         |                                |          |           |          |                 |      |          |         |          |         |          |         |          |          |
| 88120                       | LIGHT 6PK BTL                  | \$35.97  |           | \$8.99   | 0 80660 95625 1 | 4    | \$10.58  | \$1.76  | \$11.24  | \$1.87  | \$11.99  | \$2.00  | \$12.85  | \$2.14   |
| 88121                       | LIGHT 12PK BTL                 | \$32.98  |           | \$16.49  | 0 80660 95675 6 | 2    | \$19.40  | \$1.62  | \$20.61  | \$1.72  | \$21.99  | \$1.83  | \$23.56  | \$1.96   |
| <b>CORONA NA</b>            |                                |          |           |          |                 |      |          |         |          |         |          |         |          |          |
| 88040                       | CORONA NA 6PK BTL              | \$35.97  |           | \$8.99   | 0 33544 00184 4 | 4    | \$10.58  | \$1.76  | \$11.24  | \$1.87  | \$11.99  | \$2.00  | \$12.85  | \$2.14   |
| 88041                       | CORONA NA 12PK CAN             | \$32.98  |           | \$16.49  | 0 33544 00226 1 | 2    | \$19.40  | \$1.62  | \$20.61  | \$1.72  | \$21.99  | \$1.83  | \$23.56  | \$1.96   |
| 88042                       | CORONA NA 12PK BTL             | \$32.98  |           | \$16.49  | 0 33544 00261 2 | 2    | \$19.40  | \$1.62  | \$20.61  | \$1.72  | \$21.99  | \$1.83  | \$23.56  | \$1.96   |
| <b>CORONA PREMIER</b>       |                                |          |           |          |                 |      |          |         |          |         |          |         |          |          |
| 88502                       | PREMIER 12 PK CAN              | \$23.98  |           | \$11.99  | 0 33544 95049 9 | 2    | \$14.11  | \$1.18  | \$14.99  | \$1.25  | \$15.99  | \$1.33  | \$17.13  | \$1.43   |
| 88509                       | PREMIER 24 PK CAN              | \$21.74  |           | \$21.74  | 0 33544 00156 1 | 1    | \$25.58  | \$1.07  | \$27.18  | \$1.13  | \$28.99  | \$1.21  | \$31.06  | \$1.29   |
| 88520                       | PREMIER 6PK BTL                | \$32.98  |           | \$8.25   | 0 33544 95041 8 | 4    | \$9.70   | \$1.62  | \$10.31  | \$1.72  | \$10.99  | \$1.83  | \$11.78  | \$1.96   |
| 88521                       | PREMIER 12 PK BTL              | \$23.98  |           | \$11.99  | 0 33544 95042 5 | 2    | \$14.11  | \$1.18  | \$14.99  | \$1.25  | \$15.99  | \$1.33  | \$17.13  | \$1.43   |
| 88551                       | PREMIER 1/4 BBL                | \$80.00  |           | \$80.00  |                 | 1    | \$94.12  |         | \$100.00 |         | \$106.67 |         | \$114.29 |          |
| <b>CORONA SUNBREW</b>       |                                |          |           |          |                 |      |          |         |          |         |          |         |          |          |
| 88176                       | SUNBREW 6PK BTL                | \$35.97  |           | \$8.99   | 0 33544 00238 4 | 4    | \$10.58  | \$1.76  | \$11.24  | \$1.87  | \$11.99  | \$2.00  | \$12.85  | \$2.14   |
| 88177                       | SUNBREW 12PK BTL               | \$32.98  |           | \$16.49  | 0 33544 00242 1 | 2    | \$19.40  | \$1.62  | \$20.61  | \$1.72  | \$21.99  | \$1.83  | \$23.56  | \$1.96   |
| 88178                       | SUNBREW 24 OZ. CAN             | \$31.84  |           | \$2.65   | 0 33544 00244 5 | 12   | \$3.12   |         | \$3.32   |         | \$3.54   |         | \$3.79   |          |
| 88179                       | SUNBREW 12PK CAN               | \$32.98  |           | \$16.49  | 0 33544 00264 3 | 2    | \$19.40  | \$1.62  | \$20.61  | \$1.72  | \$21.99  | \$1.83  | \$23.56  | \$1.96</ |

| TEC DISTRIBUTING          |                                    | RETAIL   | PREVIOUS  | RETAIL   | PKG SIZE        |       | 15%      |         | 20%      |         | 25%      |         | 30%      |         |
|---------------------------|------------------------------------|----------|-----------|----------|-----------------|-------|----------|---------|----------|---------|----------|---------|----------|---------|
| PROD.                     | PRICES - TEC DISTRIBUTING          | CASE     | RETAIL    | UNIT     | UPC             | PER   | RETAIL @ | SINGLES | RETAIL @ | SINGLES | RETAIL @ | SINGLES | RETAIL @ | SINGLES |
| #                         | Jul-26                             | COST     | CASE COST | COST     | CODES           | CASE  | UNIT     |         | UNIT     |         | UNIT     |         | UNIT     |         |
| ----                      | -----                              | -----    | -----     | -----    | -----           | ----- | -----    | -----   | -----    | -----   | -----    | -----   | -----    | -----   |
| <b>FRESCA HARD</b>        |                                    |          |           |          |                 |       |          |         |          |         |          |         |          |         |
| 88783                     | HARD VARIETY 12PK CAN              | \$26.10  |           | \$13.05  | 8 10078 78188 2 | 2     | \$15.35  | \$1.28  | \$16.31  | \$1.36  | \$17.40  | \$1.45  | \$18.64  | \$1.55  |
| <b>FRESCA MIXED</b>       |                                    |          |           |          |                 |       |          |         |          |         |          |         |          |         |
| 88762                     | FRESCA MIXED VARIETY 8 PK          | \$37.78  |           | \$12.59  | 8 10078 78086 1 | 3     | \$14.82  | \$1.85  | \$15.74  | \$1.97  | \$16.79  | \$2.10  | \$17.99  | \$2.25  |
| 88761                     | VODKA SPRITZ 4PK                   | \$41.95  |           | \$6.99   | 8 10078 78068 7 | 6     | \$8.23   | \$2.06  | \$8.74   | \$2.18  | \$9.32   | \$2.33  | \$9.99   | \$2.50  |
| <b>HENRY'S</b>            |                                    |          |           |          |                 |       |          |         |          |         |          |         |          |         |
| 77018                     | PRIVATE RESERVE 18 PK CAN          | \$11.25  |           | \$11.25  | 8 50015 88536 5 | 1     | \$13.24  | \$0.74  | \$14.06  | \$0.78  | \$15.00  | \$0.83  | \$16.07  | \$0.89  |
| <b>HIGH NOON</b>          |                                    |          |           |          |                 |       |          |         |          |         |          |         |          |         |
| 137402                    | BEACH PACK 2/12 PK CANS            | \$40.80  |           | \$20.40  | 0 85000 04006 5 | 2     | \$24.00  |         | \$25.50  |         | \$27.20  |         | \$29.14  |         |
| 137401                    | BLACK CHERRY 6/4 PK CANS           | \$46.14  |           | \$7.69   | 0 85000 42927 3 | 6     | \$9.05   |         | \$9.61   |         | \$10.25  |         | \$10.99  |         |
| 137420                    | DAY PACK 3/8 PK CANS               | \$44.07  |           | \$14.69  | 0 85000 40058 0 | 3     | \$17.28  |         | \$18.36  |         | \$19.59  |         | \$20.99  |         |
| 137405                    | GRAPEFRUIT 6/4 PK CANS             | \$46.14  |           | \$7.69   | 0 85000 42627 2 | 6     | \$9.05   |         | \$9.61   |         | \$10.25  |         | \$10.99  |         |
| 137415                    | LEMON 6/4 PK CANS                  | \$46.14  |           | \$7.69   | 0 85000 43426 0 | 6     | \$9.05   |         | \$9.61   |         | \$10.25  |         | \$10.99  |         |
| 137406                    | LIME 6/4 PK CANS                   | \$46.14  |           | \$7.69   | 0 85000 43095 8 | 6     | \$9.05   |         | \$9.61   |         | \$10.25  |         | \$10.99  |         |
| 137403                    | MANGO 6/4 PK CANS                  | \$46.14  |           | \$7.69   | 0 85000 03232 7 | 6     | \$9.05   |         | \$9.61   |         | \$10.25  |         | \$10.99  |         |
| 137407                    | MIXED 12 PK CANS                   | \$40.80  |           | \$20.40  | 0 85000 02986 2 | 2     | \$24.00  |         | \$25.50  |         | \$27.20  |         | \$29.14  |         |
| 137411                    | MIXED 3/8 PK CANS                  | \$44.07  |           | \$14.69  | 0 85000 03151 3 | 3     | \$17.28  |         | \$18.36  |         | \$19.59  |         | \$20.99  |         |
| 137410                    | MIXED TROPICAL 3/8 PK CANS         | \$44.07  |           | \$14.69  | 0 85000 03255 8 | 3     | \$17.28  |         | \$18.36  |         | \$19.59  |         | \$20.99  |         |
| 137414                    | PASSIONFRUIT 6/4 PK CANS           | \$46.14  |           | \$7.69   | 0 85000 43256 3 | 6     | \$9.05   |         | \$9.61   |         | \$10.25  |         | \$10.99  |         |
| 137408                    | PEACH 6/4 PK CANS                  | \$46.14  |           | \$7.69   | 0 85000 43137 5 | 6     | \$9.05   |         | \$9.61   |         | \$10.25  |         | \$10.99  |         |
| 137427                    | PEACH TALL 24 OZ. CAN              | \$42.00  |           | \$3.50   | 0 85000 03449 1 | 12    | \$4.12   |         | \$4.38   |         | \$4.67   |         | \$5.00   |         |
| 137409                    | PINEAPPLE 6/4 PK CANS              | \$46.14  |           | \$7.69   | 0 85000 42926 6 | 6     | \$9.05   |         | \$9.61   |         | \$10.25  |         | \$10.99  |         |
| 137428                    | PINEAPPLE TALL 24 OZ. CANS         | \$42.00  |           | \$3.50   | 0 85000 03448 4 | 12    | \$4.12   |         | \$4.38   |         | \$4.67   |         | \$5.00   |         |
| 137443                    | PINEAPPLE VODKA SELTZER 24/16 OZ.  | \$58.56  | NEW       | \$2.44   | 0 85000 04168 0 | 24    | \$2.87   |         | \$3.05   |         | \$3.25   |         | \$3.49   |         |
| 137425                    | TEA VARIETY 3/8 PK CANS            | \$44.07  |           | \$14.69  | 0 85000 03896 3 | 3     | \$17.28  |         | \$18.36  |         | \$19.59  |         | \$20.99  |         |
| 137430                    | TEA VARIETY LAKE 3/8 PK CANS       | \$44.07  |           | \$14.69  | 0 85000 04019 5 | 3     | \$17.28  |         | \$18.36  |         | \$19.59  |         | \$20.99  |         |
| 137431                    | TEA ORIGINAL 6/4 PK CANS           | \$46.14  |           | \$7.69   | 0 85000 43892 3 | 6     | \$9.05   |         | \$9.61   |         | \$10.25  |         | \$10.99  |         |
| 137438                    | TEA ORIGINAL 24 OZ. CANS           | \$42.00  |           | \$3.50   | 0 85000 04020 1 | 12    | \$4.12   |         | \$4.38   |         | \$4.67   |         | \$5.00   |         |
| 137441                    | TEA PEACH 6/4 PK CANS              | \$46.14  |           | \$7.69   | 0 85000 43893 0 | 6     | \$9.05   |         | \$9.61   |         | \$10.25  |         | \$10.99  |         |
| 137462                    | TEQUILA FIESTA 12 PK CANS          | \$41.98  | NEW       | \$20.99  | 0 85000 04289 2 | 2     | \$24.69  |         | \$26.24  |         | \$27.99  |         | \$29.99  |         |
| 137421                    | TEQUILA FIESTA 3/8 PK CANS         | \$48.27  |           | \$16.09  | 0 85000 03739 3 | 3     | \$18.93  |         | \$20.11  |         | \$21.45  |         | \$22.99  |         |
| 137439                    | TEQUILA GRAPEFRUIT 6/4 PK CANS     | \$50.34  |           | \$8.39   | 0 85000 43597 7 | 6     | \$9.87   |         | \$10.49  |         | \$11.19  |         | \$11.99  |         |
| 137440                    | TEQUILA LIME 6/4 PK CANS           | \$50.34  |           | \$8.39   | 0 85000 43596 0 | 6     | \$9.87   |         | \$10.49  |         | \$11.19  |         | \$11.99  |         |
| 137460                    | TEQUILA LIME 24/16 OZ.             | \$58.56  | NEW       | \$2.44   | 0 85000 04165 9 | 24    | \$2.87   |         | \$3.05   |         | \$3.25   |         | \$3.49   |         |
| 137426                    | TEQUILA LIME TALL 24 OZ. CANS      | \$46.20  |           | \$3.85   | 0 85000 03772 0 | 12    | \$4.53   |         | \$4.81   |         | \$5.13   |         | \$5.50   |         |
| 137422                    | TEQUILA VARIETY 3/8 PK CANS        | \$48.27  |           | \$16.09  | 0 85000 03609 3 | 3     | \$18.93  |         | \$20.11  |         | \$21.45  |         | \$22.99  |         |
| 137455                    | TRANSFUSION 4/6 PK CANS            | \$41.97  | NEW       | \$7.00   | 0 85000 04256 4 | 6     | \$8.23   |         | \$8.74   |         | \$9.33   |         | \$9.99   |         |
| 137429                    | VARIETY 18 PK CANS                 | \$29.52  |           | \$29.52  | 0 85000 03624 2 | 1     | \$34.73  |         | \$36.90  |         | \$39.36  |         | \$42.17  |         |
| 137412                    | WATERMELON 6/4PK CAN               | \$46.14  |           | \$7.69   | 0 85000 42925 9 | 6     | \$9.05   |         | \$9.61   |         | \$10.25  |         | \$10.99  |         |
| 137444                    | WATERMELON VODKA 24/16 OZ.         | \$58.56  | NEW       | \$2.44   | 0 85000 04167 3 | 24    | \$2.87   |         | \$3.05   |         | \$3.25   |         | \$3.49   |         |
| <b>HOP VALLEY</b>         |                                    |          |           |          |                 |       |          |         |          |         |          |         |          |         |
| 71573                     | BLONDE ALE 1/6 BBL                 | \$83.00  |           | \$83.00  |                 | 1     | \$97.65  |         | \$103.75 |         | \$110.67 |         | \$118.57 |         |
| 71529                     | BUBBLE STASH 6PK CAN               | \$30.78  |           | \$7.70   | 8 56052 00213 0 | 4     | \$9.05   | \$1.51  | \$9.62   | \$1.60  | \$10.26  | \$1.71  | \$10.99  | \$1.83  |
| 71530                     | BUBBLE STASH 1/6 BBL               | \$83.00  |           | \$83.00  |                 | 1     | \$97.65  |         | \$103.75 |         | \$110.67 |         | \$118.57 |         |
| 71545                     | BUBBLE STASH 1/2 BBL               | \$175.00 |           | \$175.00 |                 | 1     | \$205.88 |         | \$218.75 |         | \$233.33 |         | \$250.00 |         |
| 71511                     | CITRUS MISTRESS 1/6 BBL            | \$83.00  |           | \$83.00  |                 | 1     | \$97.65  |         | \$103.75 |         | \$110.67 |         | \$118.57 |         |
| 71519                     | CITRUS MISTRESS 1/2 BBL            | \$175.00 |           | \$175.00 |                 | 1     | \$205.88 |         | \$218.75 |         | \$233.33 |         | \$250.00 |         |
| 71598                     | IMPERIAL IPA VARIETY 12PK BTL      | \$28.49  |           | \$14.25  | 8 56052 00294 9 | 2     | \$16.76  | \$1.40  | \$17.81  | \$1.48  | \$18.99  | \$1.58  | \$20.35  | \$1.70  |
| 71586                     | PANDA STASH 6PK CAN                | \$30.78  |           | \$7.70   | 8 56052 00261 1 | 4     | \$9.05   | \$1.51  | \$9.62   | \$1.60  | \$10.26  | \$1.71  | \$10.99  | \$1.83  |
| 71585                     | PANDA STASH 1/6 BBL                | \$83.00  |           | \$83.00  |                 | 1     | \$97.65  |         | \$103.75 |         | \$110.67 |         | \$118.57 |         |
| 71583                     | PANDA STASH 1/2 BBL                | \$175.00 |           | \$175.00 |                 | 1     | \$205.88 |         | \$218.75 |         | \$233.33 |         | \$250.00 |         |
| <b>IDAHO BREWING</b>      |                                    |          |           |          |                 |       |          |         |          |         |          |         |          |         |
| 97627                     | BLACK LAGER 1/6 BBL                | \$69.00  |           | \$69.00  |                 | 1     | \$81.18  |         | \$86.25  |         | \$92.00  |         | \$98.57  |         |
| 97644                     | BROWN 1/2 BBL                      | \$165.00 |           | \$165.00 |                 | 1     | \$194.12 |         | \$206.25 |         | \$220.00 |         | \$235.71 |         |
| 97634                     | OAKED SCOTCH 1/2 BBL               | \$175.00 |           | \$175.00 |                 | 1     | \$205.88 |         | \$218.75 |         | \$233.33 |         | \$250.00 |         |
| 97651                     | SCOTCH 1/2 BBL                     | \$175.00 |           | \$175.00 |                 | 1     | \$205.88 |         | \$218.75 |         | \$233.33 |         | \$250.00 |         |
| 97652                     | SCOTCH 1/6 BBL                     | \$72.00  |           | \$72.00  |                 | 1     | \$84.71  |         | \$90.00  |         | \$96.00  |         | \$102.86 |         |
| <b>KOTO BREWING</b>       |                                    |          |           |          |                 |       |          |         |          |         |          |         |          |         |
| 85625                     | 80 GRIT PORTER 1/6 BBL             | \$63.00  |           | \$63.00  |                 | 1     | \$74.12  |         | \$78.75  |         | \$84.00  |         | \$90.00  |         |
| 85626                     | 80 GRIT PORTER 1/2 BBL             | \$140.00 |           | \$140.00 |                 | 1     | \$164.71 |         | \$175.00 |         | \$186.67 |         | \$200.00 |         |
| 85606                     | AMERICAN AGENDA 1/2 BBL            | \$140.00 |           | \$140.00 |                 | 1     | \$164.71 |         | \$175.00 |         | \$186.67 |         | \$200.00 |         |
| 85620                     | DISCO LEG IPA 4PK                  | \$51.00  |           | \$8.50   | 7 03694 21955 9 | 6     | \$10.00  | \$2.50  | \$10.63  | \$2.66  | \$11.33  | \$2.83  | \$12.14  | \$3.04  |
| 85622                     | DISCO LEG IPA 1/2 BBL              | \$200.00 |           | \$200.00 |                 | 1     | \$235.29 |         | \$250.00 |         | \$266.67 |         | \$285.71 |         |
| 85608                     | FLUFFHEAD CREAM ALE 1/2 BBL        | \$150.00 |           | \$150.00 |                 | 1     | \$176.47 |         | \$187.50 |         | \$200.00 |         | \$214.29 |         |
| 85634                     | INLAW WINTER ALE 1/2 BBL           | \$150.00 |           | \$150.00 |                 | 1     | \$176.47 |         | \$187.50 |         | \$200.00 |         | \$214.29 |         |
| 85600                     | SWOLLEN EGO BLONDE 6PK             | \$38.00  |           | \$9.50   | 7 03694 21954 2 | 4     | \$11.18  | \$1.86  | \$11.88  | \$1.98  | \$12.67  | \$2.11  | \$13.57  | \$2.26  |
| 85616                     | TABLE BASE NE IPA 4PK              | \$44.00  |           | \$7.33   | 7 03694 21953 5 | 6     | \$8.63   | \$2.16  | \$9.17   | \$2.29  | \$9.78   | \$2.44  | \$10.48  | \$2.62  |
| 85617                     | TABLE BASE NE IPA 1/6 BBL          | \$81.00  |           | \$81.00  |                 | 1     | \$95.29  |         | \$101.25 |         | \$108.00 |         | \$115.71 |         |
| 85618                     | TABLE BASE NE IPA 1/2 BBL          | \$180.00 |           | \$180.00 |                 | 1     | \$211.76 |         | \$225.00 |         | \$240.00 |         | \$257.14 |         |
| <b>LUCKY ONE LEMONADE</b> |                                    |          |           |          |                 |       |          |         |          |         |          |         |          |         |
| 137471                    | LEMON BLUEBERRY 24/16              | \$58.56  | NEW       | \$2.44   | 0 85000 04178 9 | 24    | \$2.87   |         | \$3.05   |         | \$3.25   |         | \$3.49   |         |
| 137452                    | LEMON BLUEBERRY 24/355 ML          | \$33.60  | NEW       | \$1.40   | 0 85000 04074 4 | 24    | \$1.65   |         | \$1.75   |         | \$1.87   |         | \$2.00   |         |
| 137447                    | LEMON BLUEBERRY 6/4PK CAN          | \$46.14  |           | \$7.69   | 0 85000 04075 1 | 6     | \$9.05   | \$2.26  | \$9.61   | \$2.40  | \$10.25  | \$2.56  | \$10.99  | \$2.75  |
| 137475                    | LEMON ORIGINAL 24/16               | \$58.56  | NEW       | \$2.44   | 0 85000 04177 2 | 24    | \$2.87   |         | \$3.05   |         | \$3.25   |         | \$3.49   |         |
| 137451                    | LEMON ORIGINAL 24/355 ML           | \$31.20  | NEW       | \$1.30   | 0 85000 04068 3 | 24    | \$1.53   |         | \$1.63   |         | \$1.73   |         | \$1.86   |         |
| 137446                    | LEMON ORIGINAL 6/4PK CAN           | \$41.96  |           | \$6.99   | 0 85000 04069 0 | 6     | \$8.23   | \$2.06  | \$8.74   | \$2.19  | \$9.32   | \$2.33  | \$9.99   | \$2.50  |
| 137448                    | LEMON PEACH 6/4PK CAN              | \$41.96  |           | \$6.99   | 0 85000 04071 3 | 6     | \$8.23   | \$2.06  | \$8.74   | \$2.19  | \$9.32   | \$2.33  | \$9.99   | \$2.50  |
| 137449                    | LEMON RASPBERRY 6/4PK CAN          | \$41.96  |           | \$6.99   | 0 85000 04073 7 | 6     | \$8.23   | \$2.06  | \$8.74   | \$2.19  | \$9.32   | \$2.33  | \$9.99   | \$2.50  |
| 137445                    | LEMON VARIETY PACK #1 - 3/8 PK CAI | \$39.88  |           | \$13.29  | 0 85000 04076 8 | 3     | \$15.64  | \$1.95  | \$16.62  | \$2.08  | \$17.72  | \$2.22  | \$18.99  | \$2.37  |
| 137456                    | TEA HALF & HALF 6/4PK CAN          | \$46.14  |           | \$7.69   | 0 85000 04209 0 | 6     | \$9.05   | \$2.26  | \$9.61   | \$2.40  | \$10.25  | \$2.56  | \$10.99  | \$2.75  |
| 137453                    | TEA MIXED 3/8 PK CAN               | \$39.88  |           | \$13.29  | 0 85000 04205 2 | 3     | \$15.64  | \$1.95  | \$16.62  | \$2.08  | \$17.72  | \$2.22  | \$18.99  | \$2.37  |
| 137470                    | TEA ORIGINAL 24/16 OZ. CAN         | \$58.56  | NEW       | \$2.44   | 0 85000 04214 4 | 24    | \$2.87   |         | \$3.05   |         | \$3.25   |         | \$3.49   |         |
| 137454                    | TEA ORIGINAL 6/4PK CAN             | \$46.14  |           | \$7.69   | 0 85000 04207 6 | 6     | \$9.05   | \$2.26  | \$9.61   | \$2.40  | \$10.25  | \$2.56  | \$10.99  | \$2.75  |
| 137457                    | TEA PEACH 6/4PK CAN                | \$46.14  |           | \$7.69   | 0 85000 04213 7 | 6     | \$9.05   | \$      |          |         |          |         |          |         |

| TEC DISTRIBUTING                  |                               | RETAIL   | PREVIOUS  | RETAIL   | PKG SIZE        |          | RETAIL @ |         | RETAIL @ |         | RETAIL @ |         | RETAIL @ |         |
|-----------------------------------|-------------------------------|----------|-----------|----------|-----------------|----------|----------|---------|----------|---------|----------|---------|----------|---------|
| PROD.                             | PRICES - TEC DISTRIBUTING     | CASE     | RETAIL    | UNIT     | UPC             | PER      | UNIT     | 15%     | UNIT     | 20%     | UNIT     | 25%     | UNIT     | 30%     |
| #                                 | Jul-26                        | COST     | CASE COST | COST     | CODES           | CASE     | SINGLES  | SINGLES | SINGLES  | SINGLES | SINGLES  | SINGLES | SINGLES  | SINGLES |
| <b>MODELO CHELADA'S</b>           |                               |          |           |          |                 |          |          |         |          |         |          |         |          |         |
| 88355                             | SUPREMA MANGONADA 24 OZ. CAN  | \$35.92  |           | \$2.99   | 0 33544 00268 1 | 12       | \$3.52   |         | \$3.74   |         | \$3.99   |         | \$4.28   |         |
| 88361                             | SUPREMA TROPICAL 24 OZ. CAN   | \$35.92  |           | \$2.99   | 0 33544 00270 4 | 12       | \$3.52   |         | \$3.74   |         | \$3.99   |         | \$4.28   |         |
| 88367                             | VARIETY 12PK CAN              | \$32.98  |           | \$16.49  | 0 33544 00177 6 | 2        | \$19.40  | \$1.62  | \$20.61  | \$1.72  | \$21.99  | \$1.83  | \$23.56  | \$1.96  |
| <b>MODELO CHELADA'S NA</b>        |                               |          |           |          |                 |          |          |         |          |         |          |         |          |         |
| 88356                             | LIMON Y SALT NA 6PK           | \$35.97  |           | \$8.99   | 0 33544 00257 5 | 4        | \$10.58  | \$1.76  | \$11.24  | \$1.87  | \$11.99  | \$2.00  | \$12.85  | \$2.14  |
| <b>MODELO ESPECIAL</b>            |                               |          |           |          |                 |          |          |         |          |         |          |         |          |         |
| 88300                             | 24OZ CAN                      | \$31.84  |           | \$2.65   | 0 80660 95721 0 | 12       | \$3.12   |         | \$3.32   |         | \$3.54   |         | \$3.79   |         |
| 88302                             | 12PK CAN                      | \$29.98  |           | \$14.99  | 0 80660 95715 9 | 2        | \$17.64  | \$1.47  | \$18.74  | \$1.56  | \$19.99  | \$1.67  | \$21.41  | \$1.78  |
| 88305                             | 3PK/24 OZ. CAN                | \$31.84  |           | \$7.96   | 0 80660 95774 6 | 4        | \$9.36   |         | \$9.95   |         | \$10.61  |         | \$11.37  |         |
| 88306                             | 4PK/16 OZ.                    | \$40.45  |           | \$6.74   | 0 80660 95760 9 | 6        | \$7.93   | \$1.98  | \$8.43   | \$2.11  | \$8.99   | \$2.25  | \$9.63   | \$2.41  |
| 88311                             | 18 PK CAN                     | \$19.49  |           | \$19.49  | 0 80660 95711 1 | 1        | \$22.93  | \$1.27  | \$24.36  | \$1.35  | \$25.99  | \$1.44  | \$27.84  | \$1.55  |
| 88312                             | 18 PK BTL                     | \$23.24  |           | \$23.24  | 0 33544 95027 2 | 1        | \$27.34  | \$1.52  | \$29.05  | \$1.61  | \$30.99  | \$1.72  | \$33.20  | \$1.84  |
| 88320                             | 6PK BTL                       | \$35.97  |           | \$8.99   | 0 80660 95765 4 | 4        | \$10.58  | \$1.76  | \$11.24  | \$1.87  | \$11.99  | \$2.00  | \$12.85  | \$2.14  |
| 88321                             | 12 PK BTL                     | \$32.98  |           | \$16.49  | 0 80660 95757 9 | 2        | \$19.40  | \$1.62  | \$20.61  | \$1.72  | \$21.99  | \$1.83  | \$23.56  | \$1.96  |
| 88322                             | 24 PK BTL                     | \$27.74  |           | \$27.74  | 0 80660 95776 0 | 1        | \$32.64  | \$1.36  | \$34.68  | \$1.44  | \$36.99  | \$1.54  | \$39.63  | \$1.65  |
| 88323                             | 24 PK CAN                     | \$24.74  |           | \$24.74  | 0 80660 95710 4 | 1        | \$29.11  | \$1.21  | \$30.93  | \$1.29  | \$32.99  | \$1.37  | \$35.34  | \$1.47  |
| 88338                             | 32 OZ. BTL                    | \$36.03  |           | \$3.00   | 0 33544 95090 6 | 12       | \$3.53   |         | \$3.75   |         | \$4.00   |         | \$4.29   |         |
| 88339                             | 24 OZ. BTL                    | \$31.84  |           | \$2.65   | 0 80660 95777 7 | 12       | \$3.12   |         | \$3.32   |         | \$3.54   |         | \$3.79   |         |
| 88351                             | 1/4 BBL                       | \$80.00  |           | \$80.00  |                 | 992 OZ   | \$94.12  |         | \$100.00 |         | \$106.67 |         | \$114.29 |         |
| 88350                             | 1/2 BBL                       | \$150.00 |           | \$150.00 | 0 80660 95773 9 | 992 OZ   | \$176.47 |         | \$187.50 |         | \$200.00 |         | \$214.29 |         |
| <b>MODELO NEGRA</b>               |                               |          |           |          |                 |          |          |         |          |         |          |         |          |         |
| 88420                             | 6 PK BTL                      | \$35.97  |           | \$8.99   | 0 80660 95785 2 | 4        | \$10.58  | \$1.76  | \$11.24  | \$1.87  | \$11.99  | \$2.00  | \$12.85  | \$2.14  |
| 88421                             | 12 PK BTL                     | \$32.98  |           | \$16.49  | 0 80660 95787 6 | 2        | \$19.40  | \$1.62  | \$20.61  | \$1.72  | \$21.99  | \$1.83  | \$23.56  | \$1.96  |
| 88422                             | 12 PK CAN                     | \$29.98  |           | \$14.99  | 0 33544 00254 4 | 2        | \$17.64  | \$1.47  | \$18.74  | \$1.56  | \$19.99  | \$1.67  | \$21.41  | \$1.78  |
| 88451                             | 1/4 BBL                       | \$80.00  |           | \$80.00  |                 | 992 OZ   | \$94.12  |         | \$100.00 |         | \$106.67 |         | \$114.29 |         |
| 88450                             | 1/2 BBL                       | \$150.00 |           | \$150.00 | 0 80660 95773 9 | 992 OZ   | \$176.47 |         | \$187.50 |         | \$200.00 |         | \$214.29 |         |
| <b>MODELO NOCHE</b>               |                               |          |           |          |                 |          |          |         |          |         |          |         |          |         |
| 88299                             | 6PK BTL                       | \$35.97  |           | \$8.99   | 0 33544 00281 0 | 4        | \$10.58  | \$1.76  | \$11.24  | \$1.87  | \$11.99  | \$2.00  | \$12.85  | \$2.14  |
| <b>MODELO ORO</b>                 |                               |          |           |          |                 |          |          |         |          |         |          |         |          |         |
| 88480                             | 12PK CAN                      | \$23.98  |           | \$11.99  | 0 33544 00162 2 | 2        | \$14.11  | \$1.18  | \$14.99  | \$1.25  | \$15.99  | \$1.33  | \$17.13  | \$1.43  |
| 88483                             | 12PK BTL                      | \$23.98  |           | \$11.99  | 0 33544 00248 3 | 2        | \$14.11  | \$1.18  | \$14.99  | \$1.25  | \$15.99  | \$1.33  | \$17.13  | \$1.43  |
| 88481                             | 24OZ CAN                      | \$30.15  |           | \$2.51   | 0 33544 00165 3 | 12       | \$2.96   |         | \$3.14   |         | \$3.35   |         | \$3.59   |         |
| 88484                             | 24 PACK CAN                   | \$21.74  |           | \$21.74  | 0 33544 00220 9 | 1        | \$25.58  | \$1.07  | \$27.18  | \$1.13  | \$28.99  | \$1.21  | \$31.06  | \$1.29  |
| <b>MODELO RANCH WATER</b>         |                               |          |           |          |                 |          |          |         |          |         |          |         |          |         |
| 88490                             | 6PK CAN                       | \$35.97  |           | \$8.99   | 0 33544 00143 1 | 4        | \$10.58  | \$1.76  | \$11.24  | \$1.87  | \$11.99  | \$2.00  | \$12.85  | \$2.14  |
| <b>MODELO SPIKED AGUAS</b>        |                               |          |           |          |                 |          |          |         |          |         |          |         |          |         |
| 88391                             | SPIKED FRESCAS VARIETY 12PK C | \$32.98  |           | \$16.49  | 0 33544 00201 8 | 2        | \$19.40  | \$1.62  | \$20.61  | \$1.72  | \$21.99  | \$1.83  | \$23.56  | \$1.96  |
| <b>PACIFICO</b>                   |                               |          |           |          |                 |          |          |         |          |         |          |         |          |         |
| 88220                             | PACIFICO 6PK BTL              | \$35.97  |           | \$8.99   | 0 80660 95301 4 | 4        | \$10.58  | \$1.76  | \$11.24  | \$1.87  | \$11.99  | \$2.00  | \$12.85  | \$2.14  |
| 88221                             | PACIFICO 12PK BTL             | \$32.98  |           | \$16.49  | 0 80660 95315 1 | 2        | \$19.40  | \$1.62  | \$20.61  | \$1.72  | \$21.99  | \$1.83  | \$23.56  | \$1.96  |
| 88222                             | PACIFICO 12PK CAN             | \$32.98  |           | \$16.49  | 0 33544 95031 9 | 2        | \$19.40  | \$1.62  | \$20.61  | \$1.72  | \$21.99  | \$1.83  | \$23.56  | \$1.96  |
| 88223                             | PACIFICO 18PK CAN             | \$19.49  |           | \$19.49  | 0 33544 00173 8 | 1        | \$22.93  | \$1.27  | \$24.36  | \$1.35  | \$25.99  | \$1.44  | \$27.84  | \$1.55  |
| 88230                             | PACIFICO 24 OZ. CAN           | \$31.84  |           | \$2.65   | 0 33544 95027 2 | 12       | \$3.12   |         | \$3.32   |         | \$3.54   |         | \$3.79   |         |
| 88239                             | PACIFICO 24 PK CAN            | \$24.74  |           | \$24.74  | 0 33544 00182 0 | 1        | \$29.11  | \$1.21  | \$30.93  | \$1.29  | \$32.99  | \$1.37  | \$35.34  | \$1.47  |
| 88238                             | PACIFICO 32 OZ. BTL           | \$36.03  |           | \$3.00   | 0 80660 95305 2 | 12       | \$3.53   |         | \$3.75   |         | \$4.00   |         | \$4.29   |         |
| 88251                             | PACIFICO 1/4 BBL SLIM         | \$80.00  |           | \$80.00  |                 | 992 OZ   | \$94.12  |         | \$100.00 |         | \$106.67 |         | \$114.29 |         |
| 88250                             | PACIFICO 1/2 BBL              | \$150.00 |           | \$150.00 |                 | 1984 OZ. | \$176.47 |         | \$187.50 |         | \$200.00 |         | \$214.29 |         |
| <b>ROOSTER'S BREWING</b>          |                               |          |           |          |                 |          |          |         |          |         |          |         |          |         |
| 21307                             | BLOOD ORANGE 1/6 BBL          | \$72.00  |           | \$72.00  |                 | 1        | \$84.71  |         | \$90.00  |         | \$96.00  |         | \$102.86 |         |
| 21308                             | BLOOD ORANGE 1/2 BBL          | \$155.00 |           | \$155.00 |                 | 1        | \$182.35 |         | \$193.75 |         | \$206.67 |         | \$221.43 |         |
| 21358                             | CRAN LIME SELTZER 1/6BBL      | \$72.00  |           | \$72.00  |                 | 1        | \$84.71  |         | \$90.00  |         | \$96.00  |         | \$102.86 |         |
| 21326                             | HIBISCUS SOUR 1/6 BBL         | \$72.00  |           | \$72.00  |                 | 1        | \$84.71  |         | \$90.00  |         | \$96.00  |         | \$102.86 |         |
| 21318                             | HONEY WHEAT 1/6 BBL           | \$72.00  |           | \$72.00  |                 | 1        | \$84.71  |         | \$90.00  |         | \$96.00  |         | \$102.86 |         |
| 21319                             | HONEY WHEAT 1/2 BBL           | \$155.00 |           | \$155.00 |                 | 1        | \$182.35 |         | \$193.75 |         | \$206.67 |         | \$221.43 |         |
| 21333                             | UNTAMED JUICY IPA 1/6 BBL     | \$72.00  |           | \$72.00  |                 | 1        | \$84.71  |         | \$90.00  |         | \$96.00  |         | \$102.86 |         |
| 21334                             | UNTAMED JUICY IPA 1/2 BBL     | \$155.00 |           | \$155.00 |                 | 1        | \$182.35 |         | \$193.75 |         | \$206.67 |         | \$221.43 |         |
| <b>SALT FLATS BARTENDER TO GO</b> |                               |          |           |          |                 |          |          |         |          |         |          |         |          |         |
| 21205                             | BASIL GIN RICKEY 4PK          | \$58.60  |           | \$9.77   | 8 50012 86828 6 | 6        | \$11.49  | \$2.87  | \$12.21  | \$3.05  | \$13.02  | \$3.26  | \$13.95  | \$3.49  |
| 21202                             | LONG ISLAND 4PK               | \$58.60  |           | \$9.77   | 8 50012 86800 2 | 6        | \$11.49  | \$2.87  | \$12.21  | \$3.05  | \$13.02  | \$3.26  | \$13.95  | \$3.49  |
| <b>SNAKE RIVER BREWING</b>        |                               |          |           |          |                 |          |          |         |          |         |          |         |          |         |
| 97583                             | EARNED IT 1/2                 | \$194.00 |           | \$194.00 |                 | 1        | \$228.24 |         | \$242.50 |         | \$258.67 |         | \$277.14 |         |
| 97584                             | EARNED IT 1/6                 | \$95.00  |           | \$95.00  |                 | 1        | \$111.76 |         | \$118.75 |         | \$126.67 |         | \$135.71 |         |
| 97520                             | LAGER 1/2 BBL                 | \$173.00 |           | \$173.00 |                 | 1        | \$203.53 |         | \$216.25 |         | \$230.67 |         | \$247.14 |         |
| 97521                             | LAGER 1/6 BBL                 | \$88.00  |           | \$88.00  |                 | 1        | \$103.53 |         | \$110.00 |         | \$117.33 |         | \$125.71 |         |
| 97540                             | LAGER 6PK CAN                 | \$37.48  |           | \$9.37   | 7 66352 09331 1 | 4        | \$11.02  | \$1.84  | \$11.71  | \$1.95  | \$12.49  | \$2.08  | \$13.39  | \$2.23  |
| 97523                             | PAKOS IPA 1/6 BBL             | \$95.00  |           | \$95.00  |                 | 1        | \$111.76 |         | \$118.75 |         | \$126.67 |         | \$135.71 |         |
| 97507                             | PAKOS IPA 1/2 BB              | \$194.00 |           | \$194.00 |                 | 1        | \$228.24 |         | \$242.50 |         | \$258.67 |         | \$277.14 |         |
| 97505                             | PAKOS IPA 6PK CA              | \$38.98  |           | \$9.75   | 7 66352 61207 9 | 4        | \$11.46  | \$1.91  | \$12.18  | \$2.03  | \$12.99  | \$2.17  | \$13.92  | \$2.32  |
| 97541                             | ZONKER STOUT 6PK CN           | \$38.98  |           | \$9.75   | 7 66352 02134 5 | 4        | \$11.46  | \$1.91  | \$12.18  | \$2.03  | \$12.99  | \$2.17  | \$13.92  | \$2.32  |
| 97538                             | ZONKER STOUT 1/2BBL           | \$194.00 |           | \$194.00 |                 | 1        | \$228.24 |         | \$242.50 |         | \$258.67 |         | \$277.14 |         |
| 97592                             | ZONKER STOUT 1/6BBL           | \$95.00  |           | \$95.00  |                 | 1        | \$111.76 |         | \$118.75 |         | \$126.67 |         | \$135.71 |         |
| <b>VICTORIA</b>                   |                               |          |           |          |                 |          |          |         |          |         |          |         |          |         |
| 80020                             | VICTORIA 6 PK BTL             | \$35.97  |           | \$8.99   | 0 80660 95881 1 | 4        | \$10.58  | \$1.76  | \$11.24  | \$1.87  | \$11.99  | \$2.00  | \$12.85  | \$2.14  |
| 80021                             | VICTORIA 12 PK BTL            | \$32.98  |           | \$16.49  | 0 80660 95883 5 | 2        | \$19.40  | \$1.62  | \$20.61  | \$1.72  | \$21.99  | \$1.83  | \$23.56  | \$1.96  |
| 80038                             | VICTORIA 32 OZ. BTL           | \$36.03  |           | \$3.00   | 0 33544 95025 8 | 12       | \$3.53   |         | \$3.75   |         | \$4.00   |         | \$4.29   |         |
| 80003                             | VICKY CHAMOY 24 OZ.           | \$33.50  |           | \$2.79   | 0 33544 00174 5 | 12       | \$3.28   |         | \$3.49   |         | \$3.72   |         | \$3.99   |         |
| 80004                             | VICKY MANGO 24 OZ.            | \$33.50  |           | \$2.79   | 0 33544 00259 9 | 12       | \$3.28   |         | \$3.49   |         | \$3.72   |         | \$3.99   |         |

| TEC DISTRIBUTING        |                                 | RETAIL  | PREVIOUS  | RETAIL | PKG SIZE        |      | RETAIL @ |         | 15%    | RETAIL @ |        | 20%     | RETAIL @ |         | 25%    | RETAIL @ |        | 30%     |  |
|-------------------------|---------------------------------|---------|-----------|--------|-----------------|------|----------|---------|--------|----------|--------|---------|----------|---------|--------|----------|--------|---------|--|
| PROD.                   | PRICES - TEC DISTRIBUTING       | CASE    | RETAIL    | UNIT   | UPC             | PER  | UNIT     | SINGLES | UNIT   | SINGLES  | UNIT   | SINGLES | UNIT     | SINGLES | UNIT   | SINGLES  | UNIT   | SINGLES |  |
| #                       | Jul-26                          | COST    | CASE COST | COST   | CODES           | CASE |          |         |        |          |        |         |          |         |        |          |        |         |  |
| <b>ENERGY DRINKS</b>    |                                 |         |           |        |                 |      |          |         |        |          |        |         |          |         |        |          |        |         |  |
| <b>ZOA ENERGY</b>       |                                 |         |           |        |                 |      |          |         |        |          |        |         |          |         |        |          |        |         |  |
| 97728                   | ZERO SUGAR- FROSTED GRAPE 12 OZ | \$17.85 |           | \$1.49 | 8 50021 01526 6 | 12   |          | \$1.75  |        | \$1.86   |        | \$1.98  |          |         |        |          | \$2.13 |         |  |
| 97729                   | ZERO SUGAR - GREEN APPLE 12 OZ. | \$17.85 |           | \$1.49 | 8 50051 75528 8 | 12   |          | \$1.75  |        | \$1.86   |        | \$1.98  |          |         |        |          | \$2.13 |         |  |
| 97731                   | ZERO SUGAR - LEMON LIME 12 OZ   | \$17.85 |           | \$1.49 | 8 50051 75532 5 | 12   |          | \$1.75  |        | \$1.86   |        | \$1.98  |          |         |        |          | \$2.13 |         |  |
| 97730                   | ZERO SUGAR - MANGO SPLASH 12 OZ | \$17.85 |           | \$1.49 | 8 50051 75526 4 | 12   |          | \$1.75  |        | \$1.86   |        | \$1.98  |          |         |        |          | \$2.13 |         |  |
| 97726                   | ZERO SUGAR- STRAW MELON 12 OZ.  | \$17.85 |           | \$1.49 | 8 50021 01565 7 | 12   |          | \$1.75  |        | \$1.86   |        | \$1.98  |          |         |        |          | \$2.13 |         |  |
| 97720                   | ZERO SUGAR- TROPICAL 12 OZ.     | \$17.85 |           | \$1.49 | 8 50021 01543 5 | 12   |          | \$1.75  |        | \$1.86   |        | \$1.98  |          |         |        |          | \$2.13 |         |  |
| 97722                   | ZERO SUGAR- WHITE PEACH 12 OZ.  | \$17.85 |           | \$1.49 | 8 50021 01544 2 | 12   |          | \$1.75  |        | \$1.86   |        | \$1.98  |          |         |        |          | \$2.13 |         |  |
| 97721                   | ZERO SUGAR- WILD ORANGE 12 OZ.  | \$17.85 |           | \$1.49 | 8 50021 01532 9 | 12   |          | \$1.75  |        | \$1.86   |        | \$1.98  |          |         |        |          | \$2.13 |         |  |
| <b>MIXES</b>            |                                 |         |           |        |                 |      |          |         |        |          |        |         |          |         |        |          |        |         |  |
| <b>FEVER TREE</b>       |                                 |         |           |        |                 |      |          |         |        |          |        |         |          |         |        |          |        |         |  |
| 197000                  | DISTILLERS COLA 4PK             | \$30.00 |           | \$5.00 | 8 12136 03099 4 | 6    |          | \$5.88  | \$1.47 | \$6.25   | \$1.56 | \$6.67  | \$1.67   | \$7.14  | \$1.79 |          |        |         |  |
| 197001                  | SPARKLING CUCUMBER 4PK          | \$30.00 |           | \$5.00 | 8 12136 03018 5 | 6    |          | \$5.88  | \$1.47 | \$6.25   | \$1.56 | \$6.67  | \$1.67   | \$7.14  | \$1.79 |          |        |         |  |
| 197002                  | SPARKLING SICILIAN LEM 4PK      | \$30.00 |           | \$5.00 | 8 12136 03137 3 | 6    |          | \$5.88  | \$1.47 | \$6.25   | \$1.56 | \$6.67  | \$1.67   | \$7.14  | \$1.79 |          |        |         |  |
| 197003                  | LIGHT GINGER BEER 4PK           | \$30.00 |           | \$5.00 | 8 98195 00168 7 | 6    |          | \$5.88  | \$1.47 | \$6.25   | \$1.56 | \$6.67  | \$1.67   | \$7.14  | \$1.79 |          |        |         |  |
| 197004                  | FEVER TREE PREMIUMIUM TONIC 4PK | \$30.00 |           | \$5.00 | 8 98195 00101 4 | 6    |          | \$5.88  | \$1.47 | \$6.25   | \$1.56 | \$6.67  | \$1.67   | \$7.14  | \$1.79 |          |        |         |  |
| 197005                  | PREMIUMIUM GINGER BEER 4PK      | \$30.00 |           | \$5.00 | 8 98195 00127 4 | 6    |          | \$5.88  | \$1.47 | \$6.25   | \$1.56 | \$6.67  | \$1.67   | \$7.14  | \$1.79 |          |        |         |  |
| 197006                  | SPARKLING PINK GRAPEFRUIT 4PK   | \$30.00 |           | \$5.00 | 8 12136 03027 7 | 6    |          | \$5.88  | \$1.47 | \$6.25   | \$1.56 | \$6.67  | \$1.67   | \$7.14  | \$1.79 |          |        |         |  |
| 197007                  | SPARKLING LIME & YUZU 4PK       | \$30.00 |           | \$5.00 | 8 12136 03085 7 | 6    |          | \$5.88  | \$1.47 | \$6.25   | \$1.56 | \$6.67  | \$1.67   | \$7.14  | \$1.79 |          |        |         |  |
| 197008                  | BLOOD ORANGE GINGER BEER 4PK    | \$30.00 |           | \$5.00 | 8 12136 03181 6 | 6    |          | \$5.88  | \$1.47 | \$6.25   | \$1.56 | \$6.67  | \$1.67   | \$7.14  | \$1.79 |          |        |         |  |
| 197009                  | PREMIUM GINGER ALE 4PK          | \$30.00 |           | \$5.00 | 8 98195 00109 0 | 6    |          | \$5.88  | \$1.47 | \$6.25   | \$1.56 | \$6.67  | \$1.67   | \$7.14  | \$1.79 |          |        |         |  |
| 197010                  | PREMIUM CLUB SODA 4PK           | \$30.00 |           | \$5.00 | 8 98195 00113 7 | 6    |          | \$5.88  | \$1.47 | \$6.25   | \$1.56 | \$6.67  | \$1.67   | \$7.14  | \$1.79 |          |        |         |  |
| 197011                  | PINEAPPLE GINGER BEER 4PK       | \$30.00 |           | \$5.00 | 8 12136 03296 7 | 6    |          | \$5.88  | \$1.47 | \$6.25   | \$1.56 | \$6.67  | \$1.67   | \$7.14  | \$1.79 |          |        |         |  |
| 197012                  | MEDITERRANEAN TONIC 4PK         | \$30.00 |           | \$5.00 | 8 12136 03296 7 | 6    |          | \$5.88  | \$1.47 | \$6.25   | \$1.56 | \$6.67  | \$1.67   | \$7.14  | \$1.79 |          |        |         |  |
| 197013                  | LIGHT PREMIUM TONIC 4PK         | \$30.00 |           | \$5.00 | 8 98195 00117 5 | 6    |          | \$5.88  | \$1.47 | \$6.25   | \$1.56 | \$6.67  | \$1.67   | \$7.14  | \$1.79 |          |        |         |  |
| 197014                  | ELDERFLOWER TONIC WATER 4PK     | \$30.00 |           | \$5.00 | 8 98195 00165 6 | 6    |          | \$5.88  | \$1.47 | \$6.25   | \$1.56 | \$6.67  | \$1.67   | \$7.14  | \$1.79 |          |        |         |  |
| 197017                  | LIGHT MARGARITA MIX 750 ML      | \$37.50 |           | \$6.25 | 8 12136 03190 8 | 6    |          | \$7.35  |        | \$7.81   |        | \$8.33  |          | \$8.93  |        |          |        |         |  |
| 197018                  | BLOODY MARY MIX 750 ML          | \$37.50 |           | \$6.25 | 8 12136 03188 5 | 6    |          | \$7.35  |        | \$7.81   |        | \$8.33  |          | \$8.93  |        |          |        |         |  |
| 197019                  | MOJITO MIX 750 ML               | \$37.50 |           | \$6.25 | 8 12136 03235 6 | 6    |          | \$7.35  |        | \$7.81   |        | \$8.33  |          | \$8.93  |        |          |        |         |  |
| 197020                  | CLASSIC MARGARITA MIX 750 ML    | \$37.50 |           | \$6.25 | 8 12136 03192 2 | 6    |          | \$7.35  |        | \$7.81   |        | \$8.33  |          | \$8.93  |        |          |        |         |  |
| 197022                  | PREMIUM TONIC 500 ML            | \$20.32 |           | \$2.54 | 8 98195 00134 2 | 8    |          | \$2.99  |        | \$3.18   |        | \$3.39  |          | \$3.63  |        |          |        |         |  |
| 197024                  | PREMIUM GINGER BEER 500 ML      | \$20.32 |           | \$2.54 | 8 98195 00142 7 | 8    |          | \$2.99  |        | \$3.18   |        | \$3.39  |          | \$3.63  |        |          |        |         |  |
| 197025                  | PREMIUM CLUB SODA 500 ML        | \$20.32 |           | \$2.54 | 8 98195 00148 9 | 8    |          | \$2.99  |        | \$3.18   |        | \$3.39  |          | \$3.63  |        |          |        |         |  |
| 197026                  | LIGHT PREMIUM TONIC 500 ML      | \$20.32 |           | \$2.54 | 8 98195 00140 3 | 8    |          | \$2.99  |        | \$3.18   |        | \$3.39  |          | \$3.63  |        |          |        |         |  |
| 197027                  | LIGHT PREMIUM TONIC 8 PK        | \$18.00 |           | \$6.00 | 8 98195 00176 2 | 3    |          | \$7.06  | \$0.88 | \$7.50   | \$0.94 | \$8.00  | \$1.00   | \$8.57  | \$1.07 |          |        |         |  |
| 197028                  | SPARKLING PINK GRAPEFRUIT 8 PK  | \$18.00 |           | \$6.00 | 8 12136 03122 9 | 3    |          | \$7.06  | \$0.88 | \$7.50   | \$0.94 | \$8.00  | \$1.00   | \$8.57  | \$1.07 |          |        |         |  |
| 197029                  | LIGHT GINGER BEER 8 PK          | \$18.00 |           | \$6.00 | 8 12136 03313 1 | 3    |          | \$7.06  | \$0.88 | \$7.50   | \$0.94 | \$8.00  | \$1.00   | \$8.57  | \$1.07 |          |        |         |  |
| 197030                  | PREMIUM TONIC 8 PK              | \$18.00 |           | \$6.00 | 8 98195 00175 5 | 3    |          | \$7.06  | \$0.88 | \$7.50   | \$0.94 | \$8.00  | \$1.00   | \$8.57  | \$1.07 |          |        |         |  |
| 197031                  | PREMIUM GINGER BEER 8 PK        | \$18.00 |           | \$6.00 | 8 12136 03059 8 | 3    |          | \$7.06  | \$0.88 | \$7.50   | \$0.94 | \$8.00  | \$1.00   | \$8.57  | \$1.07 |          |        |         |  |
| 197032                  | PREMIUM GINGER ALE 8 PK         | \$18.00 |           | \$6.00 | 8 12136 03020 8 | 3    |          | \$7.06  | \$0.88 | \$7.50   | \$0.94 | \$8.00  | \$1.00   | \$8.57  | \$1.07 |          |        |         |  |
| 197033                  | PREMIUM CLUB SODA 8 PK          | \$18.00 |           | \$6.00 | 8 12136 03021 5 | 3    |          | \$7.06  | \$0.88 | \$7.50   | \$0.94 | \$8.00  | \$1.00   | \$8.57  | \$1.07 |          |        |         |  |
| 197034                  | ELDERFLOWER TONIC 8 PK          | \$18.00 |           | \$6.00 | 8 12136 03069 7 | 3    |          | \$7.06  | \$0.88 | \$7.50   | \$0.94 | \$8.00  | \$1.00   | \$8.57  | \$1.07 |          |        |         |  |
| 197040                  | ESPRESSO MARTINI 500 ML         | \$42.00 |           | \$5.25 | 8 12136 03234 9 | 8    |          | \$6.18  | \$2.06 | \$6.56   | \$2.19 | \$7.00  | \$2.33   | \$7.50  | \$2.50 |          |        |         |  |
| <b>NON ALCOHOL BEER</b> |                                 |         |           |        |                 |      |          |         |        |          |        |         |          |         |        |          |        |         |  |
| <b>PERONI 0.0% ABV</b>  |                                 |         |           |        |                 |      |          |         |        |          |        |         |          |         |        |          |        |         |  |
| 78023                   | PERONI ZERO 6PK BTL             | \$30.28 |           | \$7.57 | 1 81954 00107 4 | 4    |          | \$8.91  | \$1.48 | \$9.46   | \$1.58 | \$10.09 | \$1.68   | \$10.81 | \$1.80 |          |        |         |  |
| <b>SODA</b>             |                                 |         |           |        |                 |      |          |         |        |          |        |         |          |         |        |          |        |         |  |
| <b>HENRY'S SODA</b>     |                                 |         |           |        |                 |      |          |         |        |          |        |         |          |         |        |          |        |         |  |
| 76520                   | BLACK CHERRY 6/PK LN NR         | \$23.00 |           | \$5.75 | 0 34100 65805 2 | 4    |          | \$6.76  | \$1.13 | \$7.19   | \$1.20 | \$7.67  | \$1.28   | \$8.21  | \$1.37 |          |        |         |  |
| 76320                   | ORANGE CREAM6/PK LN NR          | \$23.00 |           | \$5.75 | 0 34100 61805 6 | 4    |          | \$6.76  | \$1.13 | \$7.19   | \$1.20 | \$7.67  | \$1.28   | \$8.21  | \$1.37 |          |        |         |  |
| 76220                   | ROOT BEER 6/PK LN NR            | \$23.00 |           | \$5.75 | 0 34100 66805 1 | 4    |          | \$6.76  | \$1.13 | \$7.19   | \$1.20 | \$7.67  | \$1.28   | \$8.21  | \$1.37 |          |        |         |  |
| 76420                   | VANILLA CREAM 6/PK LN NR        | \$23.00 |           | \$5.75 | 0 34100 63805 4 | 4    |          | \$6.76  | \$1.13 | \$7.19   | \$1.20 | \$7.67  | \$1.28   | \$8.21  | \$1.37 |          |        |         |  |